

# Sticky Leverage

João Gomes, Urban Jermann & Lukas Schmid  
Wharton School and UCLA/Duke

September 28, 2013

# Introduction

Models of monetary non-neutrality have traditionally emphasized the importance of sticky prices and/or wages

- ▶ This seems perhaps overdone

We focus on an alternative channel for monetary non-neutrality  
Nominal debt that is both long-term and defaultable

- ▶ This is both large and quite costly to adjust (at least the principal)

This creates two problems for firms

- ▶ Default risk
- ▶ Debt overhang

## Preview of Findings

- ▶ Debt deflation is a quantitatively powerful propagation mechanism
- ▶ Sticky or persistent leverage is the key
- ▶ Conventional Taylor rules can stabilize output in response to shocks

## Related Literature

- ▶ Debt deflation: De Fiore, Teles, and Tristani (2011), Kang and Pflueger (2012), Christiano, Motto and Rostagno (2009), Bhamra, Fisher and Kuehn (2011)
- ▶ Debt overhang: Occhino and Pescatori (2012), Moyen (2007), Hennessy (2004), Chen and Manso (2010)
- ▶ Default, general equilibrium: Gomes and Schmid (2013), Gourio (2012), Miao and Wang (2010)
- ▶ No quantitative business cycle analysis with defaultable nominal, long-term debt

## Model

Continuum of firms of measure one, firm  $j$  produces

$$y_t^j = A_t \left( k_t^j \right)^\alpha \left( n_t^j \right)^{1-\alpha}$$

with aggregate productivity  $\ln A_t = \rho \ln A_{t-1} + \sigma \varepsilon_t$ , and

$$k_{t+1}^j = \left( 1 - \delta + i_t^j \right) k_t^j \equiv g \left( i_t^j \right) k_t^j$$

Define

$$R_t k_t^j \equiv \max_{n_t^j} A_t \left( k_t^j \right)^\alpha \left( n_t^j \right)^{1-\alpha} - w_t n_t^j$$

After-tax operational profits, with idiosyncratic IID shock  $z_t^j$

$$(1 - \tau) \left( R_t k_t^j - z_t^j k_t^j \right)$$

## Debt

Nominal debt outstanding requires payment

$$(c + \lambda) \frac{b_t^j}{\mu_t}$$

where  $b_t \equiv B_t / P_{t-1}$ ,  $c$  coupon,  $\lambda$  amort.,  $\mu_t$  inflation rate

After issuing  $s_t^j$

$$b_{t+1}^j = (1 - \lambda) \frac{b_t^j}{\mu_t} + \frac{s_t^j}{p_t^j}$$

$p_t^j$  market value of debt

# Equity Value and Default

Value to equity holders/owners

$$E(k_t^j, b_t^j, z_t^j, \mu_t) = \max \left[ 0, (1 - \tau) (R_t - z_t^j) k_t^j - ((1 - \tau) c + \lambda) \frac{b_t^j}{\mu_t} + V(k_t^j, b_t^j, \mu_t) \right]$$

where

$$V(k_t^j, b_t^j, \mu_t) = \max_{b_{t+1}^j, k_{t+1}^j} \left\{ p_t^j \left( b_{t+1}^j - (1 - \lambda) \frac{b_t^j}{\mu_t} \right) - l_t^j + \tau \delta k_t^j + E_t M_{t,t+1} E(k_t^j, b_t^j, z_t^j, \mu_t) \right\}$$

Firms default when

$$(1 - \tau) (R_t k_t^j - z_t^j k_t^j) + V_t(k_t^j, b_t^j, \mu_t) < ((1 - \tau) c + \lambda) \frac{b_t^j}{\mu_t}$$

# Debt Pricing

$$b_{t+1}^j p_t^j =$$

$$E_t M_{t,t+1} \left\{ \begin{array}{l} \Phi(z_{t+1}^{j*}) [c + \lambda] \frac{b_{t+1}^j}{\mu_{t+1}} + \\ \int_{z_{t+1}^{j,*}}^{\bar{z}^j} \left[ \begin{array}{l} (1 - \tau) \left( R_{t+1} k_{t+1}^j - z_{t+1}^j k_{t+1}^j \right) \\ + V \left( k_{t+1}^j, b_{t+1}^j, \mu_{t+1} \right) - \xi k_{t+1}^j \end{array} \right] d\Phi(z_{t+1}) \\ + (1 - \lambda) \frac{p_{t+1}^j b_{t+1}^j}{\mu_{t+1}} \end{array} \right\}$$

# Households and Equilibrium

Consumer/Investor preferences

$$\max_{\{C, N\}} E \sum_{t=0}^{\infty} \beta^t [(1 - \theta) \ln C_t + \theta \ln (3 - N_t)]$$

Aggregate resource constraint

$$Y_t - [1 - \Phi(z^*)] \xi^r \xi K_t = C_t + I_t$$

Inflation Process

$$\ln \mu_t = (1 - \rho^\mu) \ln \mu + \rho^\mu \ln \mu_{t-1} + \varepsilon_t^\mu$$

## Characterization

$$v(\omega, \mu) = \max_{\omega', i} \left\{ p \left( \omega' g(i) - (1 - \lambda) \frac{\omega}{\mu} \right) - i + \tau \delta + g(i) E M' \int_{\underline{z}}^{z^{*'}} \left[ - ((1 - \tau) c + \lambda) \frac{\omega'}{\mu'} + v(\omega', \mu') \right] d\Phi(z') \right\}$$

with  $\omega \equiv b/k$ ,  $v \equiv V/k$

State of economy:  $(\omega, K, \mu, A)$

# Optimal Leverage

FOC for  $\omega'$

$$\begin{aligned} & pg(i) + \frac{\partial p}{\partial \omega'} \left( \omega' g(i) - (1 - \lambda) \frac{\omega}{\mu} \right) \\ = & g(i) E M' \Phi(z^{*'}) \frac{1}{\mu'} \left[ \begin{array}{c} (1 - \tau) c + \lambda \\ + (1 - \lambda) p' \end{array} \right] \end{aligned}$$

# Sticky Leverage

One-period debt,  $\lambda = 1$

$$p + \frac{\partial p}{\partial \omega'} \omega' = E M' \Phi(z^{*\prime}) \left[ ((1 - \tau) c + 1) \frac{1}{\mu'} \right]$$

Proposition:

- ▶ Assume  $\mu$  i.i.d.,  $\xi^r = 0$ , and no shocks for a long time so that  $\mu_{t-1} = \bar{\mu}, \omega_t = \bar{\omega}$
- ▶ Then, shock on  $\mu_t$  has no effect on  $\omega_{t+1} = \bar{\omega}$

# Sticky Leverage

Long-term debt,  $\lambda < 1$

$$\begin{aligned} & pg(i) + \frac{\partial p}{\partial \omega'} \left( \omega' g(i) - (1 - \lambda) \frac{\omega}{\mu} \right) \\ = & g(i) EM' \Phi(z^{**}) \frac{1}{\mu'} [((1 - \tau)c + \lambda) - p'(1 - \lambda)] \end{aligned}$$

Proposition

- ▶ Assume  $\mu$  i.i.d.,  $\xi^r = 0$ , and no shocks for a long time so that  $\mu_{t-1} = \bar{\mu}, \omega_t = \bar{\omega}$
- ▶ A negative shock on  $\mu_t$  increases  $\omega_{t+1} > \bar{\omega}$ .

Sticky leverage: high  $\omega/\mu \Rightarrow$  high  $\omega'$

# Optimal Investment and Debt Overhang

FOC for  $i$

$$1 - p\omega' = \mathbb{E}M' \int_z^{z^{*'}} \left\{ \begin{bmatrix} (1 - \tau)(R' - z') \\ -((1 - \tau)c + \lambda) \frac{\omega'}{\mu'} \\ +v(\omega', \mu') \end{bmatrix} \right\} d\Phi(z')$$

Proposition:

- ▶ Assume  $\mu$  i.i.d.,  $\xi^r = 0$ , and no shocks for a long time so that  $\mu_{t-1} = \bar{\mu}, \omega_t = \bar{\omega}, R_{t+1} > \bar{R}$
- ▶ Then, shock on  $\mu_t$  has no effect on  $R$  (and  $i$ ) iff  $\omega_{t+1} = \bar{\omega}$
- ▶ However if  $\omega_{t+1} > \bar{\omega}$  then  $R_{t+1} > \bar{R}$

# Calibration

Parameter	Description	Value
$\beta$	Subjective Discount Factor	0.99
$\gamma$	Risk Aversion	1
$\theta$	Elasticity of Labor	0.63
$\alpha$	Capital Share	0.36
$\delta$	Depreciation Rate	0.025

# Calibration

Parameter	Description	Value
$\beta$	Subjective Discount Factor	0.99
$\gamma$	Risk Aversion	1
$\theta$	Elasticity of Labor	0.63
$\alpha$	Capital Share	0.36
$\delta$	Depreciation Rate	0.025
$\lambda$	Debt Amortization Rate	0.06
$\tau$	Tax Wedge	0.40
$\eta_1$	Distribution Parameter	0.6617
$\xi$	Default Loss	0.38
$\xi^r$	Fraction of Resource Cost	1

# Idiosyncratic Shocks

Use general quadratic approximation to p.d.f.:

$$\phi(z) = \eta_1 + \eta_2 z + \eta_3 z^2$$

- ▶ Symmetry  $\bar{z} = \underline{z} = 1$ , and  $E(z) = 0$
- ▶ One free parameter  $\eta_1$

# Shocks

VAR process for inflation and productivity

$$\begin{bmatrix} a_t \\ \mu_t \end{bmatrix} = \begin{bmatrix} \rho_a & \rho_{a,\mu} \\ \rho_{a,\mu} & \rho_\mu \end{bmatrix} \begin{bmatrix} a_{t-1} \\ \mu_{t-1} \end{bmatrix} + \begin{bmatrix} \varepsilon_t^a \\ \varepsilon_t^\mu \end{bmatrix}$$

Estimated values

$$\Gamma = \begin{bmatrix} 0.98 & -0.094 \\ 0.012 & 0.85 \end{bmatrix}$$

$$\sigma_a = 0.0074, \sigma_\mu = 0.0045, \rho_{\mu a} = -0.19$$

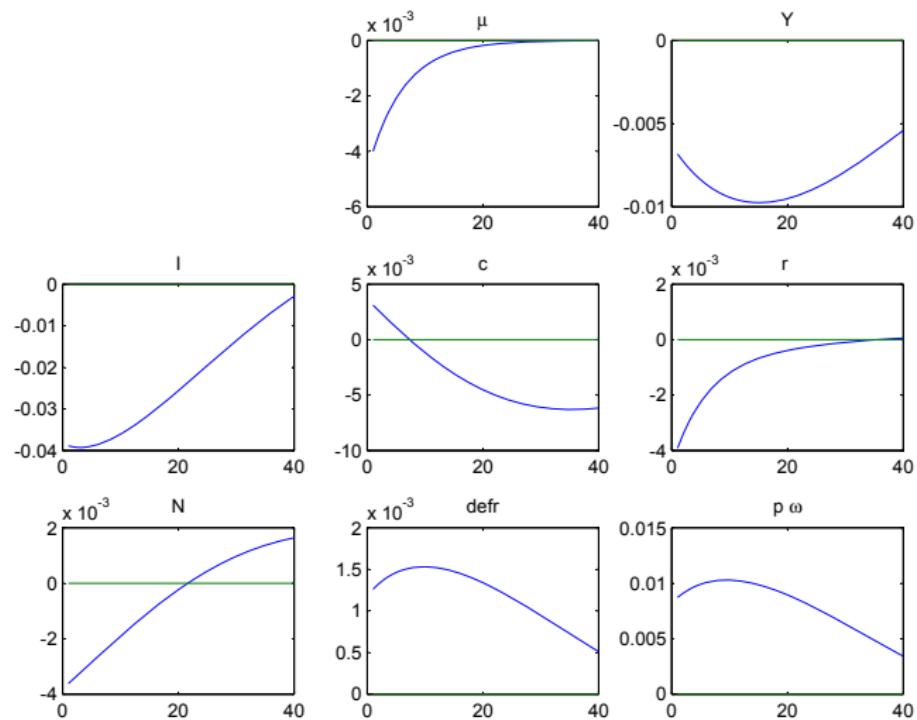
AR(1) version:

$$\rho_a = 0.97, \quad \sigma_a = 0.0070$$

$$\rho_\mu = 0.85, \quad \sigma_\mu = 0.0040$$

$$\rho_{a,\mu} = \rho_{a,\mu} = \rho_{\mu a} = 0$$

# Inflation shock



# Key Moments

	Data	Model AR(1)	Model VAR(1)
First Moments			
Investment/Output, $I / Y$	0.21	0.24	0.24
Leverage, $\omega$	0.42	0.42	0.42
Default Rate, $1 - \Phi(z^*)$	0.42%	0.42%	0.42%
Credit Spread	0.39%	0.39%	0.39%
Second Moments			
$\sigma_Y$	1.7%	1.6%	1.7%
$\sigma_I/\sigma_Y$	4.12	4.22	4.48
$\sigma_C/\sigma_Y$	0.54	0.41	0.43
$\sigma_N/\sigma_Y$	1.07	0.49	0.54
$\sigma_\omega$	1.7%	1.5%	1.7%

## Variance decomposition, AR(1)

	Y	Inv	Cons	Hrs	Lev	Default
Benchmark, $\bar{\omega} = 0.42$						
TFP shock $a$	0.63	0.37	0.39	0.60	0.10	0.05
Inflation shock $\mu$	0.37	0.63	0.61	0.40	0.90	0.95
Low Leverage, $\bar{\omega} = 0.32$						
TFP shock $a$	0.84	0.65	0.83	0.89	0.10	0.01
Inflation shock $\mu$	0.16	0.35	0.17	0.11	0.90	0.99
High Leverage, $\bar{\omega} = 0.52$						
TFP shock $a$	0.40	0.21	0.29	0.55	0.03	0.03
Inflation shock $\mu$	0.60	0.79	0.71	0.45	0.97	0.97

## Variance decomposition, AR(1)

	Y	Inv	Cons	Hrs	Lev	Default
Benchmark, $\lambda = 0.06$						
TFP shock $a$	0.63	0.37	0.39	0.60	0.10	0.05
Inflation shock $\mu$	0.37	0.63	0.61	0.40	0.90	0.95
Long maturity, $\lambda = 0.03$						
TFP shock $a$	0.45	0.26	0.65	0.80	0.83	0.01
Inflation shock $\mu$	0.55	0.74	0.35	0.20	0.17	0.99
One period debt, $\lambda = 1$						
TFP shock $a$	1	1	1	1	0.01	0.02
Inflation shock $\mu$	0.00	0.00	0.00	0.00	0.99	0.98

# Monetary policy rule

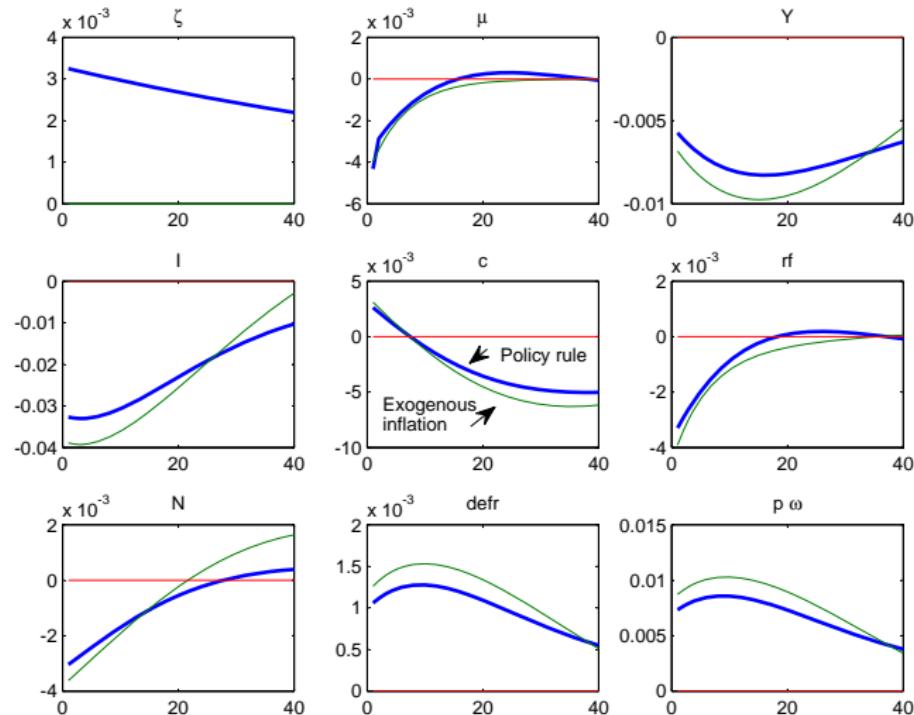
Taylor rule with interest rate smoothing

$$\hat{r}_t^f = \rho_R \hat{r}_{t-1}^f + (1 - \rho_R) \{ \nu_m \hat{\mu}_t + \nu_y \hat{y}_t \} + \zeta_t$$

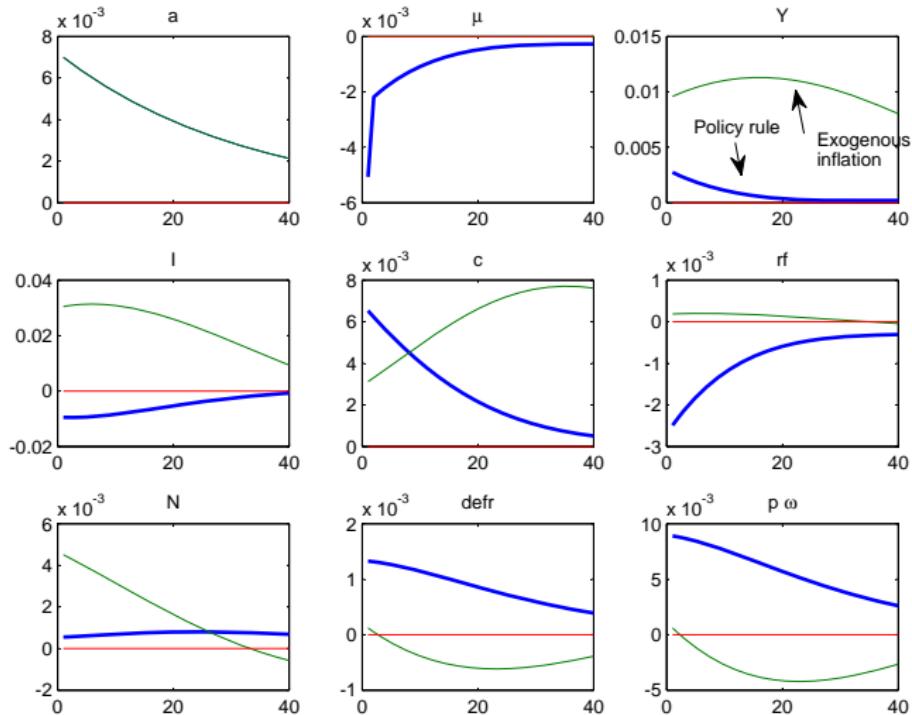
Calibration

$$\hat{r}_t^f = 0.6 \cdot \hat{r}_{t-1}^f + 0.4 \{ 1.5 \cdot \hat{\mu}_t + 0.5 \cdot \hat{y}_t \} + \zeta_t$$

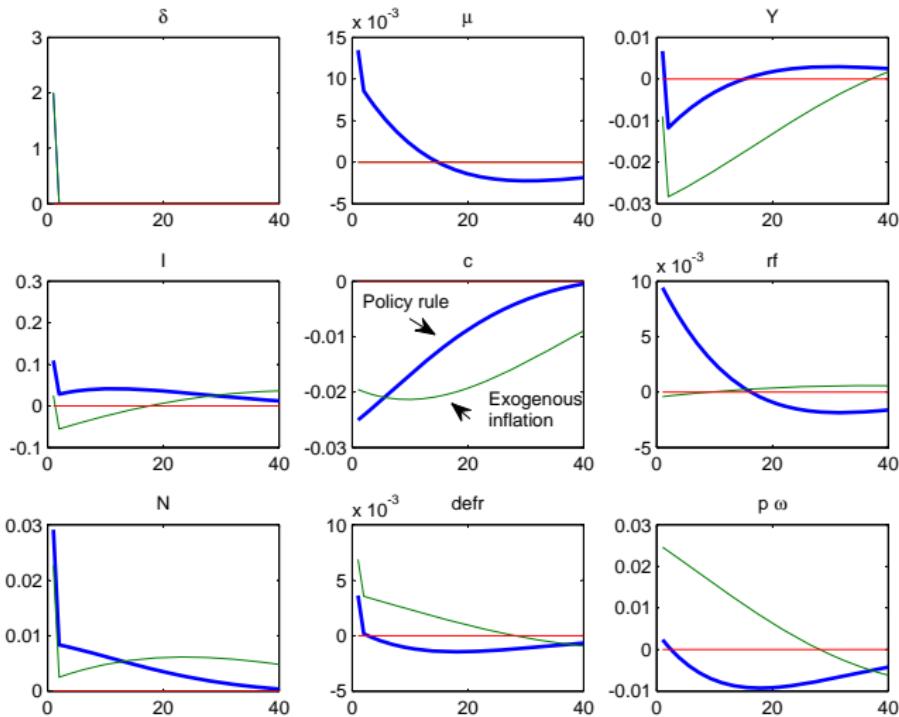
# Monetary policy shock



# Productivity shock



# Wealth/capital shock



# Conclusion

- ▶ Model with nominal long-term debt produces strong inflation non-neutrality without sticky prices
- ▶ Key mechanisms: sticky leverage and debt overhang
- ▶ Taylor rule implies a significant increase in inflation in response to both low productivity and wealth shocks