

The Real Effects of Financial Networks¹

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¹Joint work with Christian Bittner (Deutsche Bundesbank) and Falko Fecht (Frankfurt School). The views expressed are not necessarily the views of the Deutsche Bundesbank.

- Kashyap and Stein (2000): Impact of monetary policy on bank-lending is more pronounced for banks with lower market liquidity
- Interbank markets are major source of private funding liquidity for German banks (\sim 25-30% balance sheet size)
- Banks engage in bilateral over-the-counter lending to one another
⇒ Interbank **network**

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⇒ Interbank **network**

Hypothesis: Some positions in interbank network make it easier to access private funding liquidity

Some Stylized Facts About the German Interbank Market

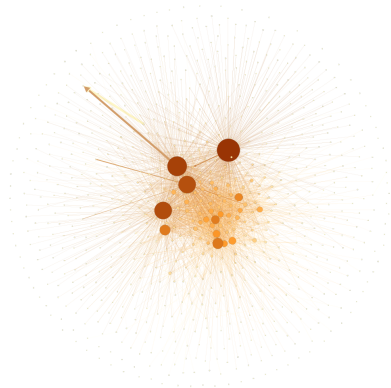


Figure: The German interbank market at the end of 2008

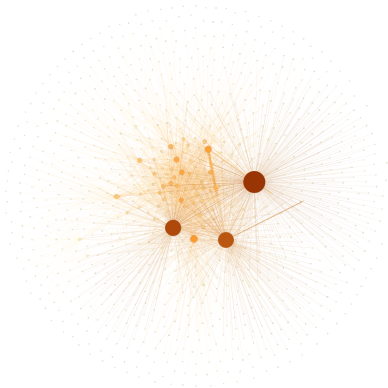


Figure: The German interbank market at the end of 2014

Intuition why Network Structure Matters for Liquidity Access

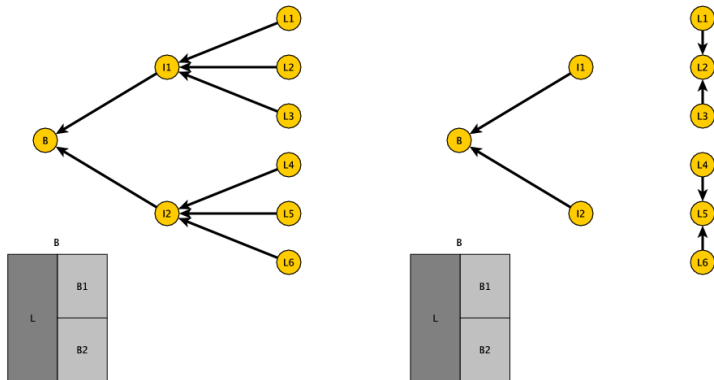


Figure 3: Borrower B has identical balance sheet in both cases, but the global network structure is different.

Identification

- Dependent variable: Bilateral bank-firm lending before and after sovereign debt crisis [Bear Stearns; Lehman]
- Key independent variable: Indirect access to private liquidity (change + level)
- Two approaches:
 - 1 Difference-in-differences approach, including controls for firm demand
 - 2 Dynamic panel controlling for observed and unobserved bank and firm heterogeneity

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 - 2 Dynamic panel controlling for observed and unobserved bank and firm heterogeneity

Results

- 1 Diff-in-Diff: Increase in centrality implies more loans to firms (intensive margin), and more new loans to firms (extensive margin)
- 2 Dynamic panel: Increase in centrality implies more credit to firms with more tangible assets, in particular following a shock

Overview of Identification and Results

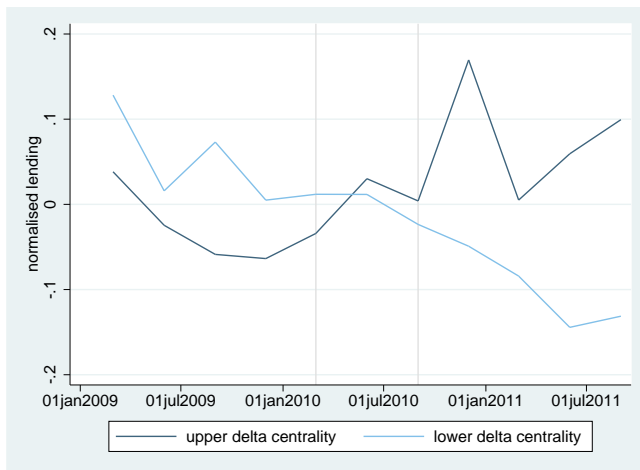


Figure: Normalised (to mean of shock period) lending from banks above and below the median centrality.

- Bank-lending channel
Kashyap and Stein (2000); Khwaja and Mian (2008); Jimenez et al. (2011, 2013)
- Interbank markets as mechanism to manage liquidity risk
Rochet and Tirole (1996); Iyer et al. (2014)
- Efficient re-allocation of liquidity within markets
Di Maggio et al. (2016); Li and Schuerhoff (2014); Gabrieli and Georg (2016)
- Interbank markets as source of interconnectedness
Allen and Gale (2000); Freixas et al. (2000); Elliott et al. (2015); Acemoglu et al. (2016)

The Institutional Framework

- May 2010: Greek bailout and SMP (around EUR60 billion bond purchases within a week)
- Pre-Shock period: Q1/2009 - Q4/2009
- Shock period: Q1/2010 - Q2/2010
- Post-Shock period: Q3/2010 - Q2/2011

The Institutional Framework

- May 2010: Greek bailout and SMP (around EUR60 billion bond purchases within a week)
- Pre-Shock period: Q1/2009 - Q4/2009
- Shock period: Q1/2010 - Q2/2010
- Post-Shock period: Q3/2010 - Q2/2011

- German banks differentially affected by sovereign debt crisis: some banks had sizable holdings of GIIPS sovereign and corporate bonds, others didn't

High-exposure banks lose funding & cut back lending

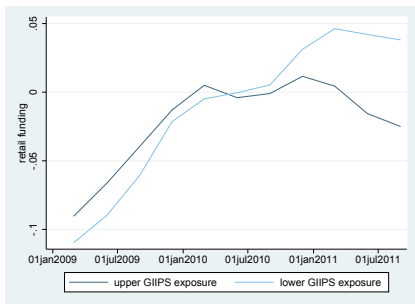


Figure: Normalized retail funding for banks above and below median of GIIPS exposure

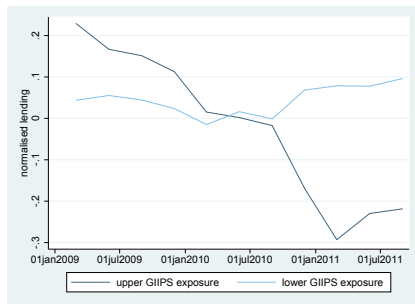


Figure: Lending to non-financial firms by banks in upper and lower tertile of GIIPS exposure

High-exposure banks borrow less on IB market after shock

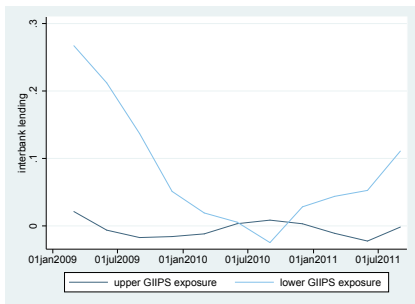


Figure: Interbank lending for banks above and below median of GIIPS exposure

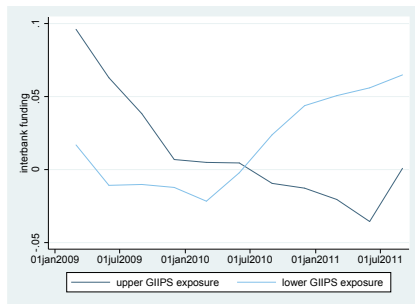


Figure: Interbank funding for banks above and below median of GIIPS exposure

No difference in CB funding, but in CB lending

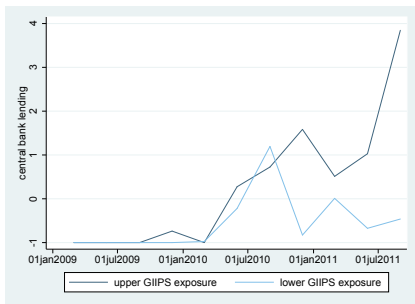


Figure: Lending to central bank for banks above and below median of GIIPS exposure

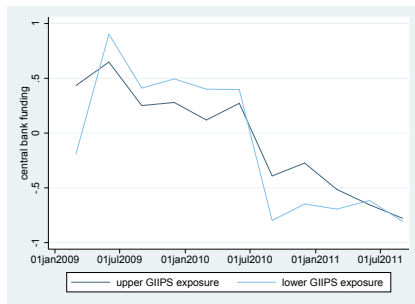


Figure: Central bank funding for banks above and below median of GIIPS exposure

We use data from four main sources:

- Quarterly bank-firm and bank-bank lending from large credit registry ("Millionenkredit-Evidenzzentrale" - MiMiK)
Value of loans that exceed EUR1.5 million during a quarter
- Annual firm balance sheet information from Bureau van Dijk ("DAFNE")
Match with clear name of firm using simple ML
- Monthly bank characteristics from balance sheet statistics ("BISTA")
- Quarterly information about bank securities holdings ("WPInvest") matched with ECB list of eligible collateral
- We use 4,822 bank-firm relationships from 98 commercial banks to 1,302 randomly drawn firms that borrow from at least two banks

Difference-in-Differences, Controlling for Demand

- Sovereign debt crisis possibly affects firms as well as banks
⇒ Khwaja and Mian (2008)
- Collapse quarterly observations into pre- and post-shock period

Difference-in-Differences, Controlling for Demand

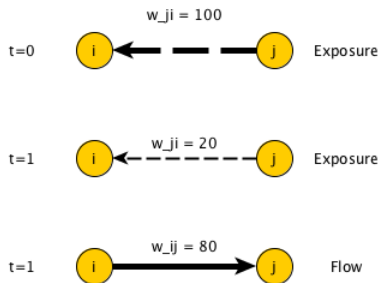
- Sovereign debt crisis possibly affects firms as well as banks
⇒ Khwaja and Mian (2008)
- Collapse quarterly observations into pre- and post-shock period
- We estimate the following model:

$$\Delta \log \text{Volume}_{ij} = \beta_j + \beta_I + \beta \text{Controls}_i + \beta_1 \text{NetPos}_{i,\text{pre}} + \beta_2 \Delta \text{NetPos}_i + \varepsilon_{ij}$$

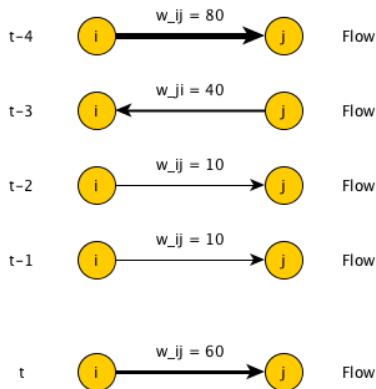
where β_I is a dummy for the bank-type and Controls_i is a vector of bank-specific controls

- $\log \text{Volume}_{ij,t}$ log of volume from bank i to firm j at time t , obtained from MiMiK
- And similarly for extensive margin (Exit, Entry, Access)

The Network of Liquidity Transfer



Step 1: From stocks to flows



Step 2: Aggregating the networks

Computing the Network Mean

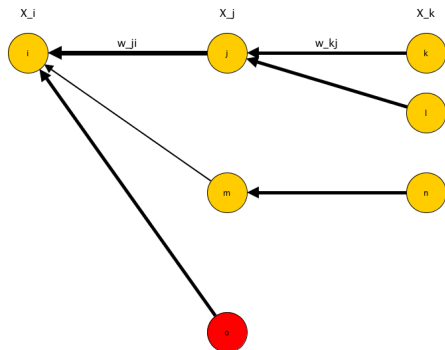


Figure: Schematic for computation of network mean

- X_j is the variable of interest, i.e. characteristic of node i .
- Network mean is defined as:

$$\hat{X}_{i,t}^{(1)} = \sum_{j:i} \frac{w_{ji,t} \cdot X_{j,t}}{W_{i,t}} \Big|_{d_{j,t} \geq 1} \quad (1)$$

where $w_{ji,t}$ is volume of loan from j to i at t and $W_{i,t}$ is total borrowing by i at t .

- Only neighbors who have neighbors themselves are counted in the mean.

Main Explanatory Variables

- Most straightforward variable: $X_{i,t} = 1$
⇒ (weighted) in-degree of i at t as proxy for access.
- Access can be computed iteratively, e.g. for second neighbors:

$$\widehat{X}_{i,t}^{(2)} = \sum_{j:i} \frac{w_{ji,t} \cdot \widehat{X}_{j,t}^1}{W_{i,t}} \Big|_{d_{j,t} \geq 1} \quad (2)$$

- Independent variable to measure indirect access to private funding liquidity for DiD specification:

$$\Delta \widehat{X}_i^{(n)} = \widehat{X}_{i,\text{post}}^{(n)} - \widehat{X}_{i,\text{pre}}^{(n)}$$

- Betweenness centrality is defined

$$\textit{Betweenness}_{i,t} = \frac{1}{\alpha} \sum_{j \neq i \neq k} \frac{a_{jk,t|i}}{a_{jk,t}}$$

where $\alpha = (|N| - 1) \times (|N| - 2)$

- $a_{jk,t|i}$ denotes the number of shortest paths between j and k that contains i , and $a_{jk,t}$ is the total number of shortest paths between j and k .
- **Note:** betweenness centrality is unweighted and undirected, other measures of access are not

Include controls for **pre-determined levels** of:

- Bank's equity ratio
- The ratio of provision income to total income as a proxy for how actively a bank is involved in financial markets
- The ratio of business loans to total assets as a measure for how focused a bank is on traditional lending
- The bank's access and actual recourse to central bank liquidity, which might serve as a substitute to interbank liquidity
- The bank's dependency on short-term funding

Also **changes** of controls in some specifications

Interlude: What determines centrality?

Does Centrality Measure Balance Sheet Size?

	$\Delta \log \text{Volume}$	EquityRatio	$\log \text{BankSize}$	$\text{stLiab}/\text{totalLiab}$	CBFundingBankSize	BusinessLoansTotalAssets	ProvisionTotalIncome	$\Delta \text{EquityRatio}$	$\Delta \log \text{BankSize}$	$\Delta \text{shorttermLiabtotalLiab}$	$\Delta \text{CBFundingBankSize}$	$\Delta \text{BusinessLoansTotalAssets}$	$\Delta \text{ProvisionTotalIncome}$	NetPos	ΔNetPos	$\log \text{NetPos}$	$\Delta \log \text{NetPos}$
$\Delta \log \text{Volume}$	1.00																
EquityRatio	0.01	1.00															
$\log \text{BankSize}$	-0.01	-0.10	1.00														
$\text{stLiab}/\text{totalLiab}$	-0.04	0.02	0.55	1.00													
CBFundingBankSize	-0.04	-0.25	-0.01	0.01	1.00												
BusinessLoansTotalAssets	0.01	0.20	-0.60	-0.47	0.01	1.00											
ProvisionTotalIncome	0.03	0.12	-0.01	0.14	-0.30	-0.39	1.00										
$\Delta \text{EquityRatio}$	-0.05	-0.52	-0.35	-0.19	0.13	0.18	-0.20	1.00									
$\Delta \log \text{BankSize}$	0.07	0.37	0.33	0.28	-0.27	-0.26	0.41	-0.77	1.00								
$\Delta \text{shorttermLiabtotalLiab}$	0.04	-0.22	-0.24	-0.54	0.00	0.09	0.05	0.02	0.03	1.00							
$\Delta \text{CBFundingBankSize}$	0.03	0.23	0.04	-0.00	-0.87	0.01	0.24	-0.08	0.21	-0.01	1.00						
$\Delta \text{BusinessLoansTotalAssets}$	0.01	-0.43	-0.24	-0.34	0.39	0.04	-0.15	0.55	-0.60	0.21	-0.27	1.00					
$\Delta \text{ProvisionTotalIncome}$	0.03	-0.04	0.00	0.10	0.10	-0.03	-0.10	-0.03	0.09	-0.06	-0.09	-0.04	1.00				
NetPos	0.01	-0.13	0.50	0.25	-0.15	-0.47	0.03	-0.11	0.10	-0.09	0.15	-0.18	0.02	1.00			
ΔNetPos	0.05	0.23	0.15	0.15	0.01	-0.22	0.40	-0.58	0.61	0.05	-0.09	-0.18	0.01	0.04	1.00		
$\log \text{NetPos}$	0.01	-0.12	0.52	0.26	-0.16	-0.49	0.03	-0.12	0.11	-0.10	0.15	-0.19	0.02	1.00	0.04	1.00	
$\Delta \log \text{NetPos}$	0.05	0.23	0.15	0.15	0.01	-0.22	0.40	-0.59	0.62	0.05	-0.09	-0.19	0.01	0.02	1.00	0.02	1.00

Figure: Pearson correlation of dependent and independent variables.

Can Banks Control Their Own Centrality?

Consider the following simple algorithm with seven steps (Gabrieli and Georg (2016)):

- 1 Select an undirected random network with N nodes. Since interbank networks are typically of core-periphery type, we draw N_G core-periphery networks with N nodes.
- 2 Select N_r random reference nodes r .
- 3 Calculate the initial centrality of the reference node C_r^i where $C \in \{Betweenness, Katz\}$.
- 4 Add N_m random links to/from the reference node r .

Can Banks Control Their Own Centrality?

Algorithm (ctd.):

- 5 Allow the rest of the network to change: select N_{-r} random nodes in the network and change a random number of links of these, that are not to/from the reference node r .
- 6 Now calculate the updated centrality of the reference node C_r^u and compute the absolute change in the centrality (relative to the initial centrality):

$$\Delta C_r = \left| \frac{C_r^u - C_r^i}{C_r^i} \right|.$$

- 7 Calculate the mean of ΔC_r .

Can Banks Control Their Own Centrality?

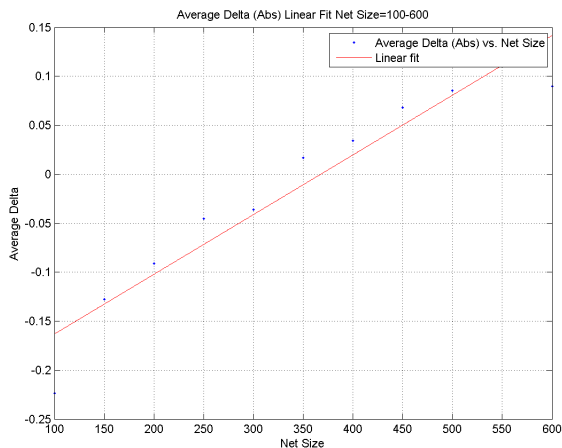


Figure: Log of ΔC_r as a function of an increasing network size for CP network.

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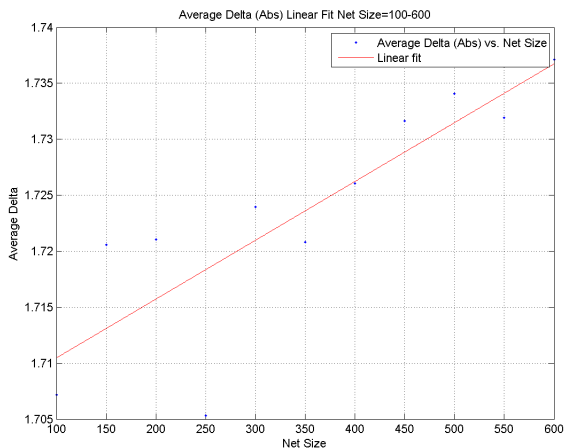


Figure: Log of ΔC_r as a function of an increasing network size for ER network.

Results

Results – Diff-in-Diff, Controlling for Demand

	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta \log \text{Volume}_{ij,t}$	$\Delta \log \text{Volume}_{ij,t}$	EXIT	EXIT	ENTRY	ENTRY
$\Delta \widehat{X}_i^{(2)}$	0.170*** (0.0342)	0.188*** (0.0597)	-0.00264*** (0.000827)	-0.00309*** (0.000871)	0.00406*** (0.00110)	0.00495*** (0.00154)
$\widehat{X}_{i,\text{pre}}^{(2)}$	0.00363 (0.0125)	0.0356** (0.0143)	-0.000172 (0.000178)	-0.000316 (0.000315)	-0.000174 (0.000305)	0.000282 (0.000344)
$\log \text{BankSize}_{i,T-1}$		-1.012*** (0.361)		-0.00852 (0.00680)		-0.00901 (0.00954)
$\text{EquityRatio}_{i,T-1}$		-82.08*** (27.49)		1.374** (0.586)		-1.253* (0.726)
$\text{CollateralRatio}_{i,T-1}$		0.960 (3.699)		0.0946 (0.0833)		0.135 (0.0970)
$\text{stLiab}/\text{totalLiab}_{i,T-1}$		-2.080 (2.393)		0.0464 (0.0435)		-0.0413 (0.0690)
$\text{CBFundingRatio}_{i,t-1}$		3.008 (13.73)		0.443 (0.286)		0.0415 (0.327)
$\text{BusinessLoansTotalAssets}_{i,T-1}$		-2.897 (3.647)		-0.101 (0.0616)		-0.119 (0.0815)
$\text{ProvisionTotalIncome}_{i,T-1}$		-2.959 (6.445)		0.110 (0.0992)		0.00663 (0.128)
Constant	1.521 (5.567)	23.35** (10.05)	0.360 (0.355)	0.396 (0.411)	0.0186 (0.0651)	0.169 (0.227)
Firm FEs	Yes	Yes	Yes	Yes	Yes	Yes
N	4822	4818	4822	4818	4822	4818
R^2	0.324	0.333	0.320	0.329	0.338	0.342
R^2 (adjusted)	0.0742	0.0834	0.0688	0.0782	0.0924	0.0964

Standard errors in parentheses

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Results – Diff-in-Diff, Controlling for Demand

	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta \log \text{Volume}_{ij,t}$	$\Delta \log \text{Volume}_{ij,t}$	EXIT	EXIT	ENTRY	ENTRY
$\Delta \text{Centrality}_{i,t}$	0.368** (0.182)	0.419** (0.197)	-0.00526 (0.00316)	-0.00287 (0.00346)	0.0131** (0.00558)	0.0155*** (0.00393)
$\log \text{BankSize}_{i,t-1}$		-0.128 (0.415)		-0.0147* (0.00758)		-0.0196* (0.0103)
$\text{EquityRatio}_{i,t-1}$		28.70 (19.61)		-1.235*** (0.332)		0.442 (0.492)
$\text{CollateralRatio}_{i,t-1}$		-3.651 (3.669)		0.0513 (0.0500)		-0.133 (0.0890)
$\text{stLiab}/\text{totalLiab}_{i,t-1}$		-1.057 (2.011)		0.0901* (0.0465)		0.00443 (0.0470)
$\text{CBFundingRatio}_{i,t-1}$		36.41** (15.23)		-0.346 (0.297)		1.417*** (0.453)
$\text{BusinessLoansTotalAssets}_{i,t-1}$		2.321 (6.194)		-0.0764 (0.134)		0.0443 (0.144)
$\text{ProvisionTotalIncome}_{i,t-1}$		-0.736 (6.760)		0.0163 (0.157)		0.203 (0.168)
Constant	-1.771 (8.438)	0.316 (11.54)	0.358 (0.342)	0.664* (0.347)	0.271 (0.345)	0.603* (0.352)
Firm FEs	Yes	Yes	Yes	Yes	Yes	Yes
N	2236	2232	2236	2232	2236	2232
R^2	0.397	0.417	0.419	0.447	0.399	0.423
R^2 (adjusted)	0.0336	0.0594	0.0697	0.108	0.0374	0.0702

Standard errors in parentheses

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Dynamic Panel with time-varying bank FEs

- Firms with relatively fewer tangible assets depend more on bank funding
- We estimate the following model:

$$\begin{aligned}\log \text{Volume}_{ij,t} = & \beta_{i,t} + \beta_j + \beta_0 \log \text{Volume}_{ij,t-1} \\ & + \beta_1 \text{TangibleAssets}_{j,T-1} \\ & + \beta_2 \text{TangibleAssets}_{j,T-1} \times \Delta \log \text{NetPos}_{i,t} \\ & + \beta_3 \text{TangibleAssets}_{j,T-1} \times \text{SHOCK}_{i,t} \\ & + \beta_4 \text{TangibleAssets}_{j,T-1} \times \text{SHOCK}_t \times \Delta \log \text{NetPos}_{i,t} \\ & + \beta_5 \text{TangibleAssets}_{j,T-1} \times \text{SHOCK}_{i,t} \times \Delta \log \text{NetPos}_{i,t} + \varepsilon_{ij,t}\end{aligned}$$

- $\text{TangibleAssets}_{j,T-1}$ is the share of tangible assets to total assets of firm j at the end of the previous year
- $\text{SHOCK}_{i,t}$ is indicator variable whether banks are above/below median of GIIPS exposure before shock

Results – Dynamic Panel

	(1)	(2)	(3)
	log Volume _{ij,t}	log Volume _{ij,t}	log Volume _{ij,t}
log Volume _{ij,t-1}	0.768*** (0.0116)	0.768*** (0.0116)	0.768*** (0.0116)
TangibleAssets _{j,T-1}	0.0904 (0.0564)	0.0914 (0.0582)	0.102* (0.0590)
TangibleAssets _{j,T-1} × Δ log NetPos _{i,t}	1.438** (0.691)		
TangibleAssets _{j,T-1} × SHOCK _t × Δ log NetPos _{i,t}		2.658 (1.831)	
TangibleAssets _{j,T-1} × SHOCK _{i,t}			0.0486*** (0.00935)
TangibleAssets _{j,T-1} × SHOCK _{i,t} × Δ log NetPos _{i,t}			2.253* (1.276)
Constant	1.338*** (0.146)	1.322*** (0.152)	1.320*** (0.145)
Time-Varying Bank FEs	Yes	Yes	Yes
Firm FEs	Yes	Yes	Yes
N	13719	13719	13719
R ²	0.813	0.813	0.813
R ² (adjusted)	0.794	0.794	0.794

Standard errors in parentheses

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

The role of interbank relationships

The role of interbank relationships

- Empirical evidence for relationship lending in the interbank market (Furfine (1999); Cocco, Gomes, and Martins (2009); Bräuning and Fecht (2017))
- Measure strength of relationship using Herfindahl index:

$$X_{i,t} \equiv HHI_{i,t} = \sum_{j:i} \left(\frac{w_{ji,t}}{W_{i,t}} \right)^2 \quad (3)$$

- Network mean computed with HHI as main explanatory variable

$$\widehat{X}_{i,t}^{(2)} = \widehat{HHI}_{i,t}^{(2)}$$

- Smaller HHI implies more diversification, less pronouncement of relationships

The role of interbank relationships

	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta \log \text{Volume}_{ij,t}$	$\Delta \log \text{Volume}_{ij,t}$	EXIT	EXIT	ENTRY	ENTRY
$\widehat{\Delta HHI}_i^{(1)}$	26.40 (22.67)	20.71 (18.38)	-0.472 (0.408)	-0.260 (0.354)	0.950* (0.534)	0.843** (0.401)
$\widehat{HHI}_{i,pre}^{(1)}$	7.096 (6.015)	12.33* (6.267)	-0.172* (0.0883)	-0.179 (0.117)	0.0394 (0.136)	0.0389 (0.140)
$\log \text{BankSize}_{i,T-1}$		-1.266*** (0.408)		-0.00247 (0.00756)		-0.0117 (0.00986)
$\text{EquityRatio}_{i,T-1}$		-81.62*** (27.83)		1.535*** (0.502)		-1.092 (0.705)
$\text{CollateralRatio}_{i,T-1}$		-6.534 (4.718)		0.215** (0.0860)		-0.0668 (0.127)
$\text{stLiab}/\text{totalLiab}_{i,T-1}$		-1.529 (2.827)		0.0449 (0.0471)		0.0145 (0.0737)
$\text{CBFundingRatio}_{i,t-1}$		19.06* (11.38)		0.155 (0.277)		0.548* (0.307)
$\text{BusinessLoansTotalAssets}_{i,T-1}$		-0.685 (4.117)		-0.129* (0.0714)		-0.0218 (0.0949)
$\text{ProvisionTotalIncome}_{i,T-1}$		0.977 (5.412)		0.0637 (0.104)		0.118 (0.125)
Constant	-1.554 (5.793)	30.27*** (11.39)	0.421 (0.363)	0.252 (0.407)	-0.0368 (0.0729)	0.266 (0.248)
Firm FEs	Yes	Yes	Yes	Yes	Yes	Yes
N	4822	4818	4822	4818	4822	4818
R^2	0.315	0.328	0.318	0.326	0.330	0.336
R^2 (adjusted)	0.0616	0.0768	0.0652	0.0745	0.0813	0.0879

Standard errors in parentheses

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

The role of interbank relationships

	(1)	(2)	(3)	(4)	(5)	(6)
	$\Delta \log \text{Volume}_{ij,t}$	$\Delta \log \text{Volume}_{ij,t}$	EXIT	EXIT	ENTRY	ENTRY
$\Delta \widehat{HHI}_i^{(2)}$	7.925 (26.26)	27.33 (27.86)	-0.191 (0.365)	-0.225 (0.418)	0.266 (0.580)	0.920 (0.650)
$\widehat{HHI}_{i,\text{pre}}^{(2)}$	-29.02 (19.99)	-30.34* (17.67)	0.524 (0.370)	0.301 (0.315)	-0.431 (0.539)	-0.376 (0.434)
$\log \text{BankSize}_{i,T-1}$		-1.065*** (0.383)		-0.00643 (0.00719)		-0.0141 (0.00999)
$\text{EquityRatio}_{i,T-1}$		-54.92*** (20.21)		1.219** (0.568)		-0.901 (0.672)
$\text{CollateralRatio}_{i,T-1}$		-8.243* (4.303)		0.249*** (0.0869)		-0.0898 (0.132)
$\text{stLiab}/\text{totalLiab}_{i,T-1}$		-1.550 (2.453)		0.0327 (0.0509)		-0.0233 (0.0593)
$\text{CBFundingRatio}_{i,t-1}$		21.37* (12.29)		0.138 (0.276)		0.547 (0.331)
$\text{BusinessLoansTotalAssets}_{i,T-1}$		0.919 (3.556)		-0.163** (0.0672)		-0.0280 (0.0780)
$\text{ProvisionTotalIncome}_{i,T-1}$		10.36* (6.224)		-0.0418 (0.114)		0.299** (0.141)
Constant	8.243 (5.423)	35.49*** (13.07)	0.225 (0.271)	0.218 (0.410)	0.0864 (0.124)	0.398 (0.280)
Firm FEs	Yes	Yes	Yes	Yes	Yes	Yes
N	4822	4818	4822	4818	4822	4818
R^2	0.314	0.329	0.316	0.325	0.326	0.336
R^2 (adjusted)	0.0600	0.0777	0.0621	0.0730	0.0758	0.0879

Standard errors in parentheses

* $p < 0.1$, ** $p < 0.05$, *** $p < 0.01$

Summary

- Indirect (and direct) access to private funding liquidity enables banks to provide more and more new lending to their non-bank borrowers.
- Effect is stronger for firms that are more dependent on bank funding
- Our paper complements existing work on bank-lending channel through market liquidity and literature on the importance of financial networks.

Open/Interesting Questions:

- What are the underlying (microeconomic) reasons for this channel? E.g. search vs. bargaining.
- Highlights the importance of interbank markets in Germany
⇒ Policy Q: What happens if we substitute with public liquidity?

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Thank you!