Discussion of Efraim Benmelech’s paper

Leverage and the Macroeconomy: Implications of Low Interest Rates for Corporate Debt

by Moritz Schularick
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Effi’s paper

• ... is thought-provoking, diligent and very topical!

• It studies the **firm-distribution of leverage, the uses of debt** and the **interest expenses** of U.S. listed firms using Compustat data.

• The evidence supports the conclusion that we should not worry too much about corporate debt in the U.S. at this juncture.
  
  • Small and fragile firms have low leverage.
  • Firms increasingly borrow to hoard cash, net leverage has even declined for many.
  • Interest expenses have fallen substantially.
This discussion

- Provides some context and revisits the key stylized facts.
- Clarifies how the paper contributes to the debate about post-pandemic corporate debt.
- Connects Effi’s findings to the big macro debate out there:
  - Why are real interest rates so low?
  - Where do all the savings come from?
- Widespread fears of debt overhang slowing down the recovery (cf. household debt post-2008).
- Corporate debt over GDP ratio has risen strongly before and during the pandemic.
- Corporate debt overhang can depress investment and growth (Myers 1977).
- Micro studies often confirm negative effects of corporate debt overhang, but identification is difficult (f.i., Kalemli-Özcan, Laeven, and Moreno, 2020; Popov, Barbiero, and Wolski, 2018).
- The paper brings new and important evidence on the financial situation of listed U.S. companies.
The macro perspective
The long-run view: corporate debt relative to GDP across countries

Notes: Cross-sectional statistics based on a sample of 18 advanced economies (Australia, Belgium, Canada, Finland, France, Germany, Italy, Ireland, Japan, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK, USA). Data taken from JST Macro-History database and Jordà, Kornejew, Schularick and Taylor (2020).

Source: Jordà, Kornejew, Schularick, Taylor 2021
The corporate debt boom of the past decade

Source: Jordà, Kornejew, Schularick, Taylor 2021
Corporate debt over GDP booms in history
The aftermath of corporate and household debt booms differs.
But the sectoral composition matters too

Notes: Reproduced from Müller and Werner (2021). Impulse response functions for a +1 pp. increase in sectoral non-financial business credit/GDP. Shaded area mark 95% confidence intervals. Estimated by local projections on a sample of 116 emerging market and advanced economies over the time span 1940-2014.
No red flags

Non-tradable sectors

Tradable sectors

Bank lending/GDP (normalised, 2015 = 1)

- USA
- Germany
- France
- Spain
- Italy
The balance sheet perspective
U.S. listed firms: total debt over assets on downward trend (before Covid)

Debt/Assets (median firm)

Aggregate Debt/Aggregate Assets

Source: Compustat
Listed U.S. firms: cash levels have risen

Source: Compustat
Listed U.S. firms: net debt over assets

Source: Compustat
Distribution of debt and cash ratios

Source: Compustat
How worried should we be about corporate debt levels at this moment?

- Not so much.
- Key findings of the paper:
  - aggregates mask substantial heterogeneity: smaller & riskier firms are less leveraged
  - cash holdings have increased
  - interest burden down
- These findings mesh nicely with recent macro insights into corporate debt booms and their aftermath
- They also make a lot of sense in light of an important macro trend: the rise of corporate saving
The bigger macro question

- Rise of cash holding part of a bigger phenomenon: the rise of corporate savings
- Corporate savings have increased strongly such that the business sector has become a net lender to other sectors of the economy
- This connects corporate saving to the broader question of increased savings supply and declining real interest rate in recent decades
The Rise of Corporate Savings

(a) GVA Components

(b) Saving, Dividends, and Interest

Source: Chen, Karabarnounis, Neiman 2017
The Savings Glut of the Rich (cf. Mian, Straub, Sufi 2021)

The global picture looks similar: U.S., Europe, China combined

G3 national saving decomposition, 1980-2018

What’s driving it? Mainly corporate savings allocated to ultimate owners

G3 Top 10% saving

Summary

- Excellent paper that provides essential guidance to policy-makers at the current juncture.
- Both from a macro and micro perspective, it seems unlikely that corporate debt overhang will become a millstone around the neck of the economy.
- Effi’s paper underscores the rise of corporate cash balances and savings as one of the most striking macro developments in recent decades.
- Urgently need more research on the motives behind the accumulation of safe assets on corporate balance sheets in recent decades.