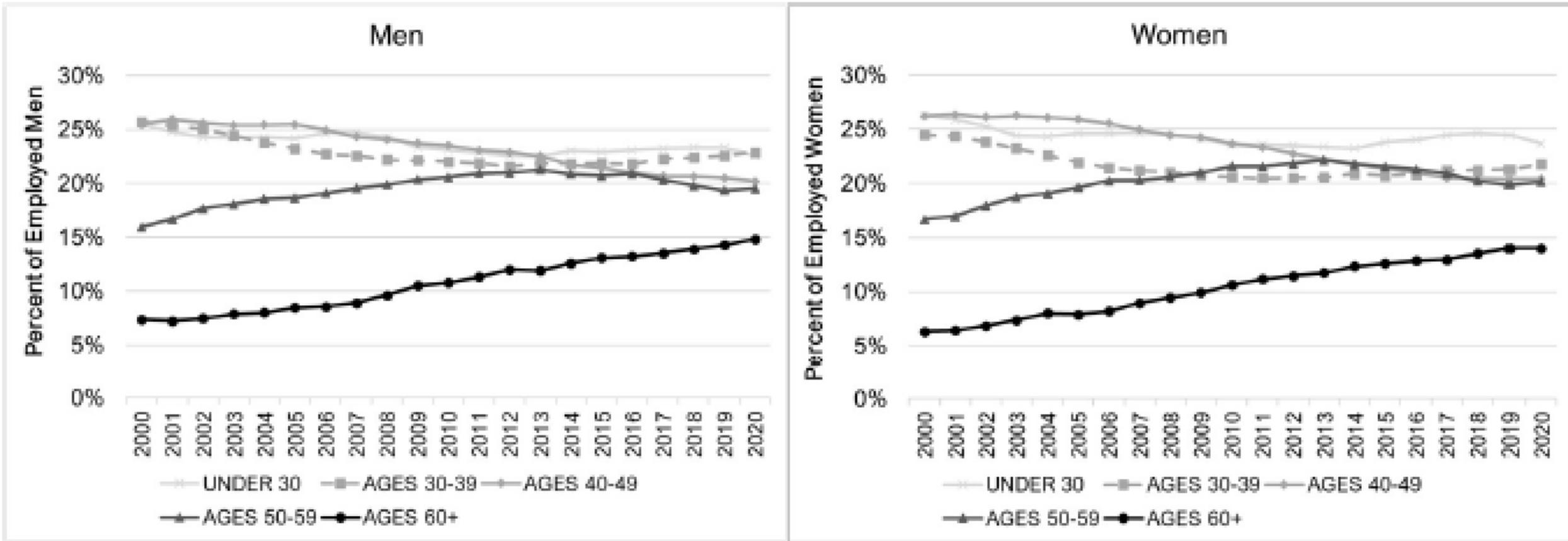


Retirement During the COVID-19 Pandemic

Courtney Coile, Wellesley College and NBER

Federal Reserve Bank of Boston 66th Economic Conference
November 18, 2022

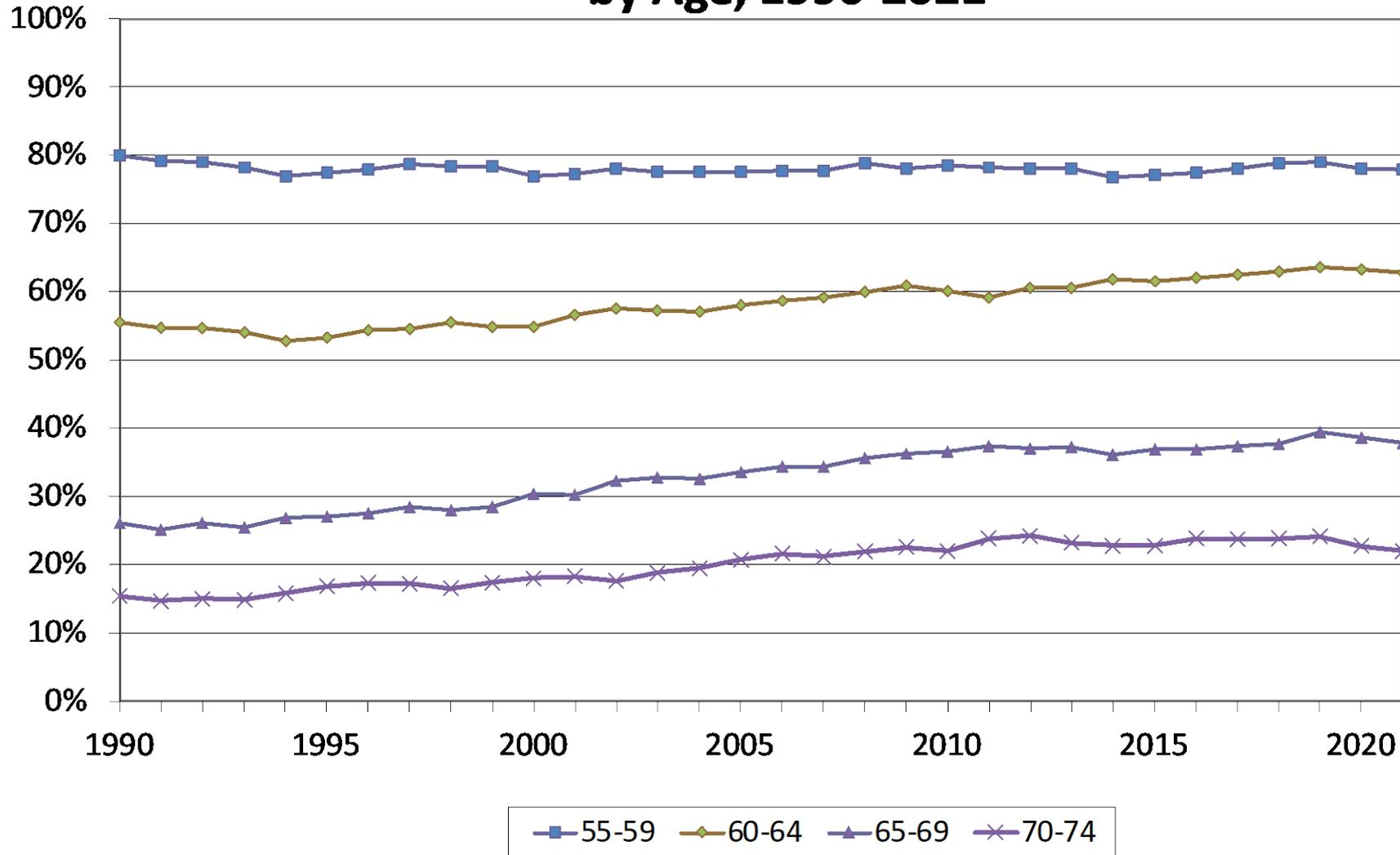
Older Workers are a Large and Growing Share of US Labor Force



.Source: National Academies of Sciences, Engineering, and Medicine, 2022. *Understanding the Aging Workforce: Defining a Research Agenda*, Figure 2.1

Rising Participation Rates at Older Ages

Figure 1: US Male Labor Force Participation Rate by Age, 1990-2021



Increases
1990- 2019:

55-59: -1% pts

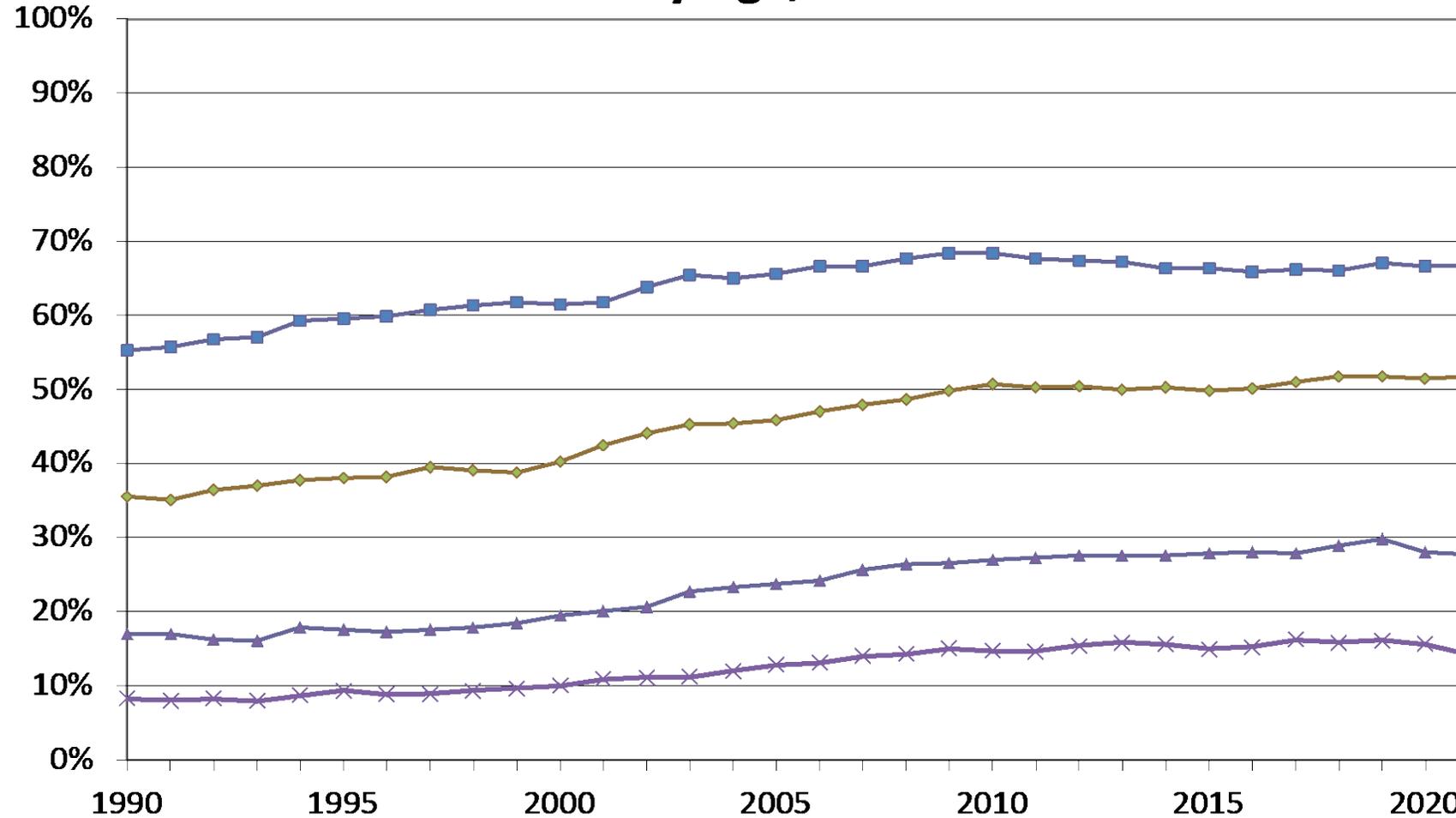
60-64: +8% pts

65-69: +13% pts

70-74: +9% pts

Rising Participation Rates at Older Ages

Figure 2: US Female Labor Force Participation Rate by Age, 1990-2021



Increases
1990-2019:

55-59: +12% pts

60-64: +16% pts

65-69: +13% pts

70-74: +8% pts

■ 55-59 ◆ 60-64 ▲ 65-69 ✕ 70-74

Working Longer

- **Many factors at play**
 - Increases in longevity and health (Bloom et al., 2014)
 - Increases in education and shift towards “age-friendly” jobs (Rutledge, 2018; Acemoglu et al., 2022)
 - Shift from DB to DC pensions and decline in retiree health insurance (Friedberg and Webb, 2005)
 - Changes to Social Security (Coile, 2019)
- **The promise and pitfalls of working longer**
 - The best way to promote retirement security given a changing retirement landscape (Bronshtein et al., 2019)
 - Not as feasible for some groups due to health/labor inequalities (Berkman and Truesdale, 2022)

Highly Unusual Pandemic Labor Market

- **Record job loss**
 - Civilian employment fell by 21 million, UE rate rose from 3.6 to 13.0 percent from 2019Q4 to 2020Q2
- **Dramatic changes in the workplace**
 - More than 1/3 of all employees shifted to telework
 - New health risks for workers in non-telework jobs
- **Unprecedented government assistance**
 - Largest expansion of federal UI: weekly supplements, coverage for independent workers, duration extended by 53 weeks
 - Stimulus payments (\$6,400 for a married couple or \$11,400 with two kids)
 - PPP and other programs for businesses
- **Volatile stock market, surging housing market**
- **Some of these factors *could* be more salient for older workers**

Goal: explore how the COVID-19 pandemic has affected employment at older ages and retirement

Roadmap:

- 1) How have labor, stock, and housing market fluctuations affected retirement in the past?
- 2) Was there an increase in retirement during the Great Recession?
- 3) What has happened to employment at older ages during the pandemic?
- 4) What factors influenced retirement decisions during the pandemic?

Recessions and Retirement

- **Job loss is a serious risk for older workers**
 - Older workers face growing risk of job loss, lower probability of re-employment, and larger wage declines than younger workers (Farber, 2017)
 - Age discrimination *increases* and effectiveness of AD protections *decreases* during recessions (Dahl and Knepper, 2020; Neumark and Button, 2014)
- **A rising unemployment rate leads to more retirements**
 - This effect is stronger for those age 62+ (Coile and Levine, 2007; Gorodnichenko et al., 2013; Marmora and Ritter, 2015)
- **Long-term effects on well-being**
 - Experiencing a weak labor market in one's early 60s is associated with earlier SS claiming and lower retirement income (Coile and Levine, 2011a)
 - Lower survival due to loss of income, health insurance (Coile et al., 2014)

Recessions and Retirement

- **Stock market fluctuations**

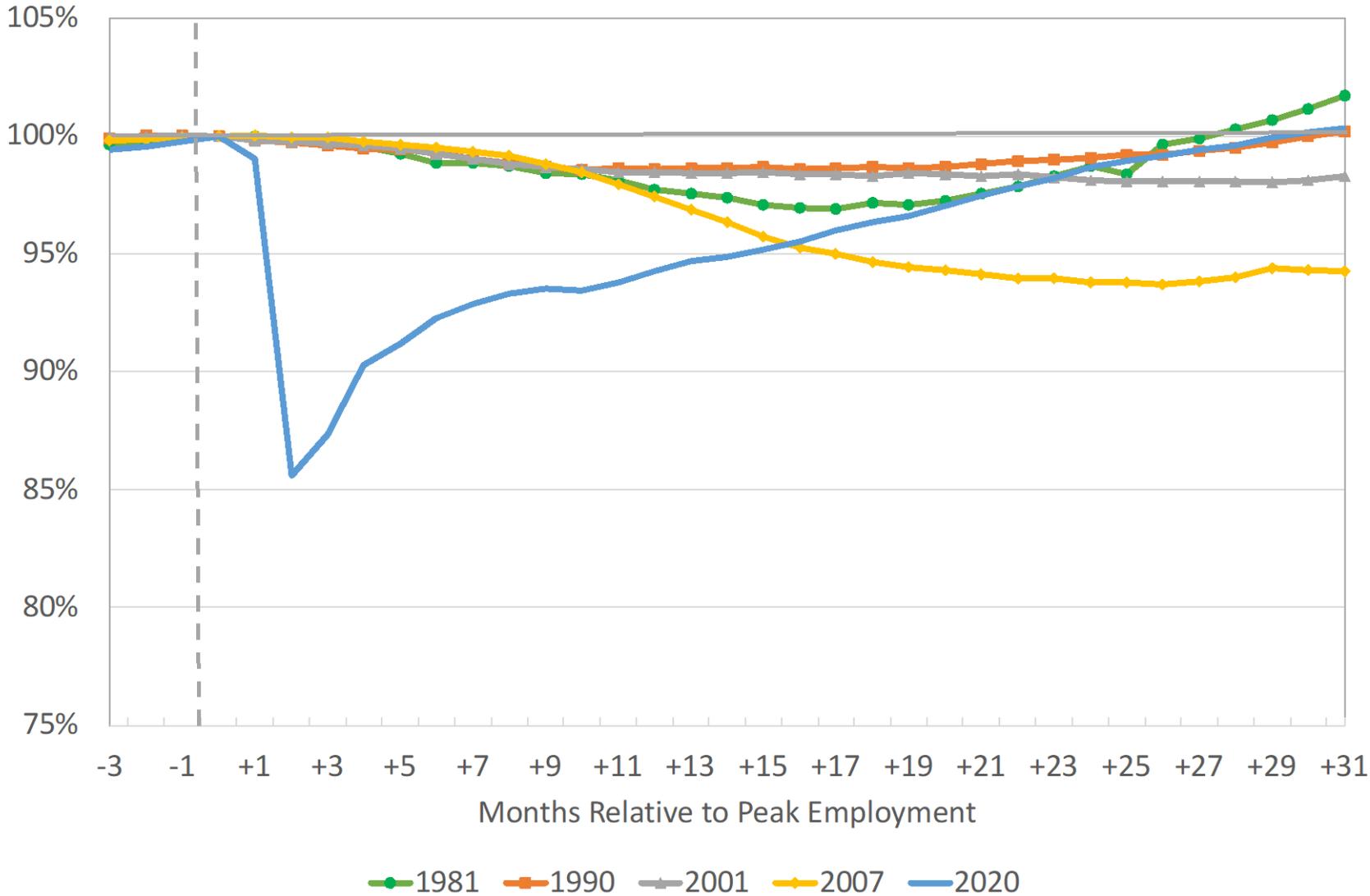
- Recessions usually accompanied by declining stock prices (Kroencke, 2022), which are expected to lead workers to *delay* retirement
- Evidence from “dot-com” boom-bust is not supportive (Coile and Levine, 2006; Hurd et al., 2009); other studies find higher returns raise retirements for college grads (Bosworth and Burtless, 2010; Coile and Levine, 2011b)
- Limited stockholdings among older households – nearly half (42%) have no stock assets and 70% have <\$80K in 2016 (Parker and Fry, 2020)

- **Housing market fluctuations**

- Recessions can be coincident with home price declines (Terrones et al., 2008), similarly expected to lead workers to *delay* retirement
- 75% of older HH own homes and median assets are substantial (\$115K in 2016; JCHS, 2018), little evidence that house price fluctuations affect retirement – may be because house equity spent late in life (Mayer, 2017)

Job Losses in Recent Recessions

Figure 3: Employment Relative to Pre-Recession Peak



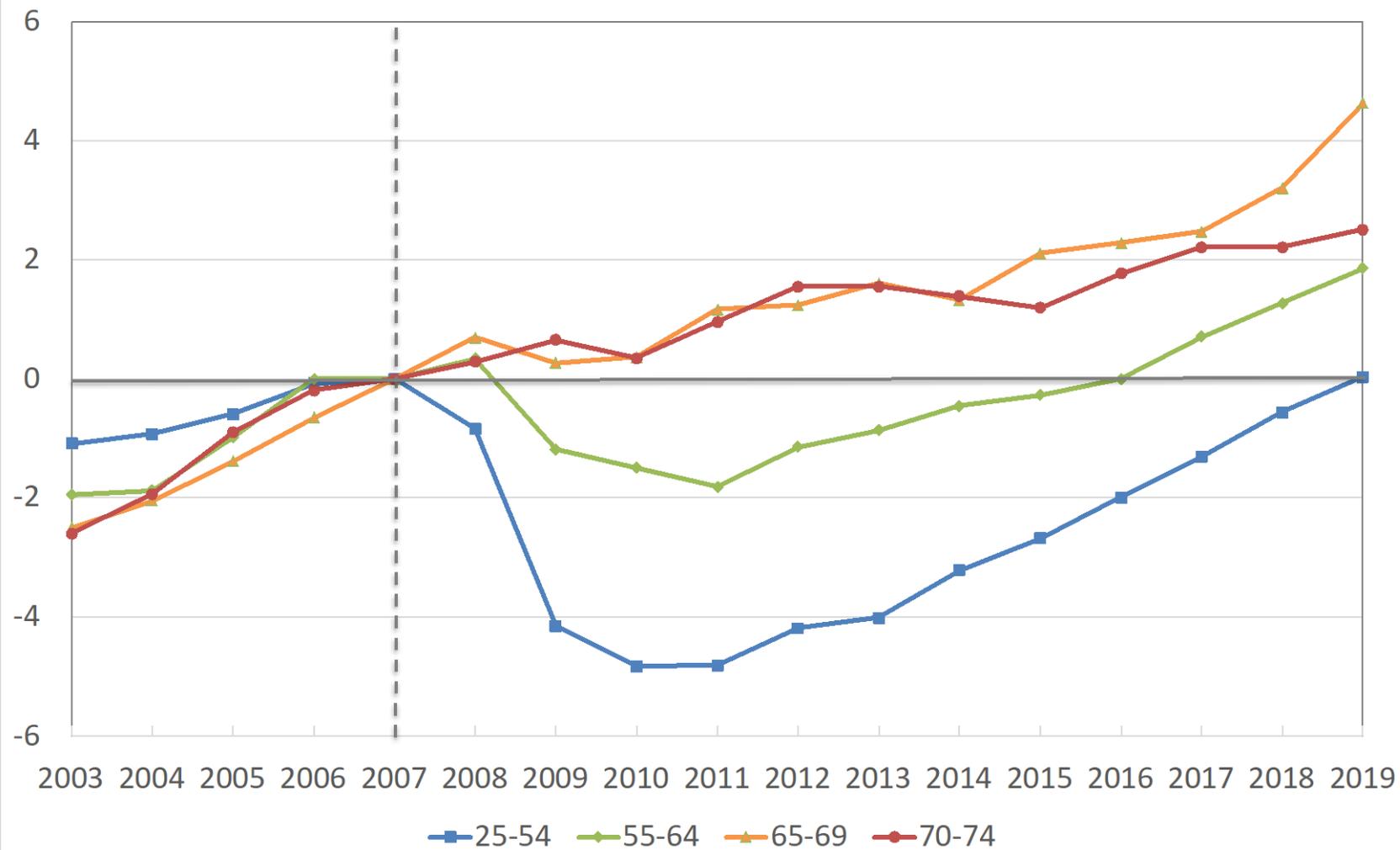
.Source: BLS series CES0000000001

How Might the Great Recession Have Affected Retirement?

- **Key features of GR**
 - Large job losses (8.6 million jobs, increase in unemployment rate from 5% to 10%) and slow recovery
 - Large stock market losses (>50% drop in S&P 500 Index) and home price declines (average US home prices fell by over 20%; Weinberg, 2013)
- **Potential effect of GR on retirement**
 - Increase in retirement due to higher unemployment or decrease in retirement due to stock and housing market losses?

Changes in Employment during Great Recession

Figure 4: Absolute Change in Employment-to-Population Ratio (2007 Baseline)



What Happened to Retirement during the Great Recession?

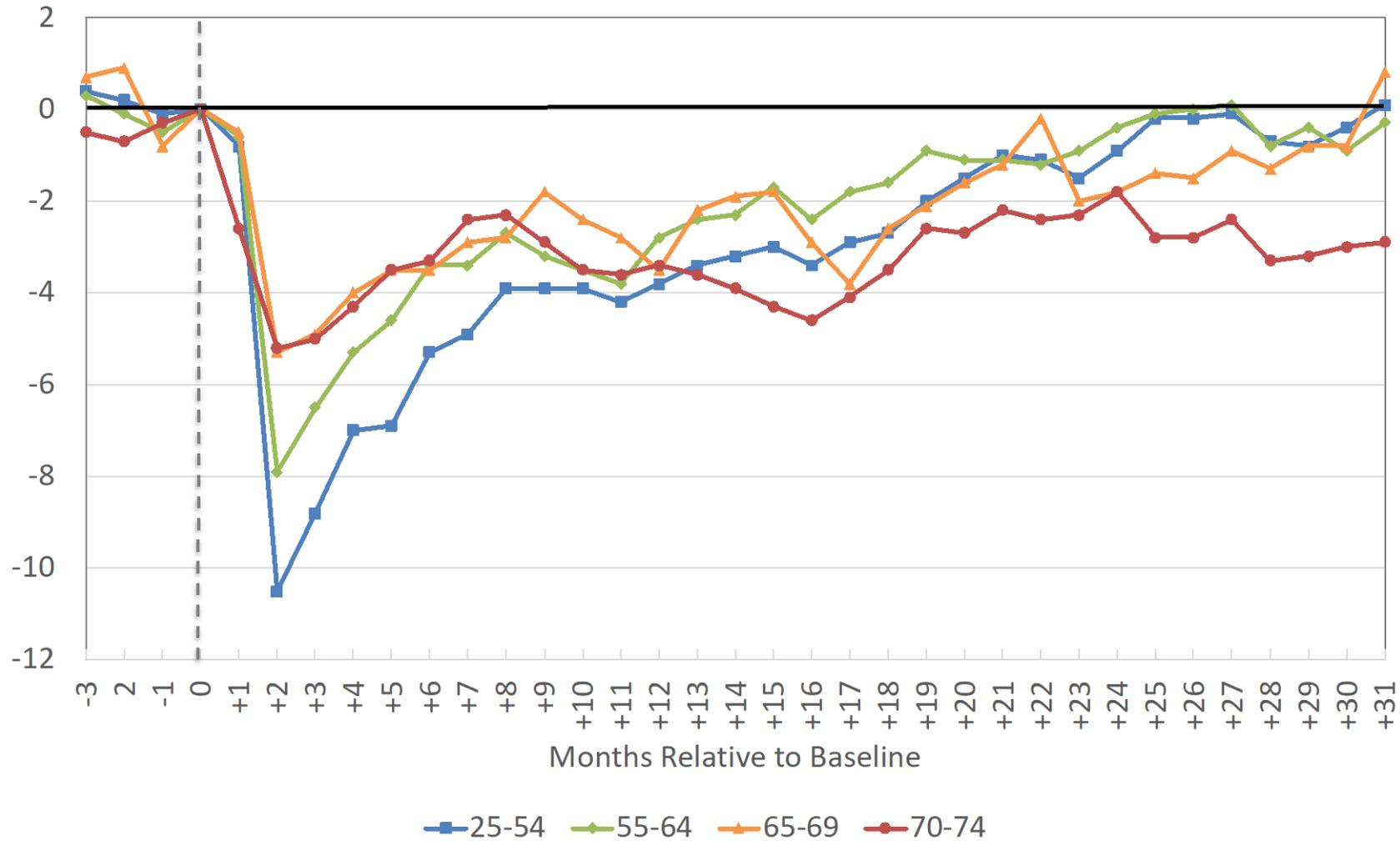
- **GR led to a small increase in retirements**
 - This is suggested by changes in employment-to-pop ratio
 - One projection: 380,000 workers retire early due to layoffs & 260,000 retire later due to stock losses, net increase of ~120,000 retirements over 5 years (relative to 2 million retirements/year; Coile and Levine, 2011b)
 - Another author concludes that “retirement decisions were influenced both by variations in household wealth and labor market conditions, but that the labor market was the more important determinant” (Bosworth, 2012)
- **Welfare effects of losses vs. layoffs**
 - Rising employment during GR reflect continued decline in *voluntary exit rates* among employed & worsening *reemployment rates* among unemployed – more laid off workers who found it harder to find a job (Burtless, 2016).
 - 380,000 who retired early (~4% of all retirees during this period) face risk of permanently lower retirement income and higher mortality

How Might the Pandemic Affect Retirement?

- **Expect bigger retirements than in GR**
 - Stock and housing market surges rather than declines – working in tandem with labor market
 - Unprecedented government assistance
 - Health concerns
 - BUT: shift to telework could make it easier to work longer – evidence of increase in disability employment (Ne'eman and Maestas, 2022)

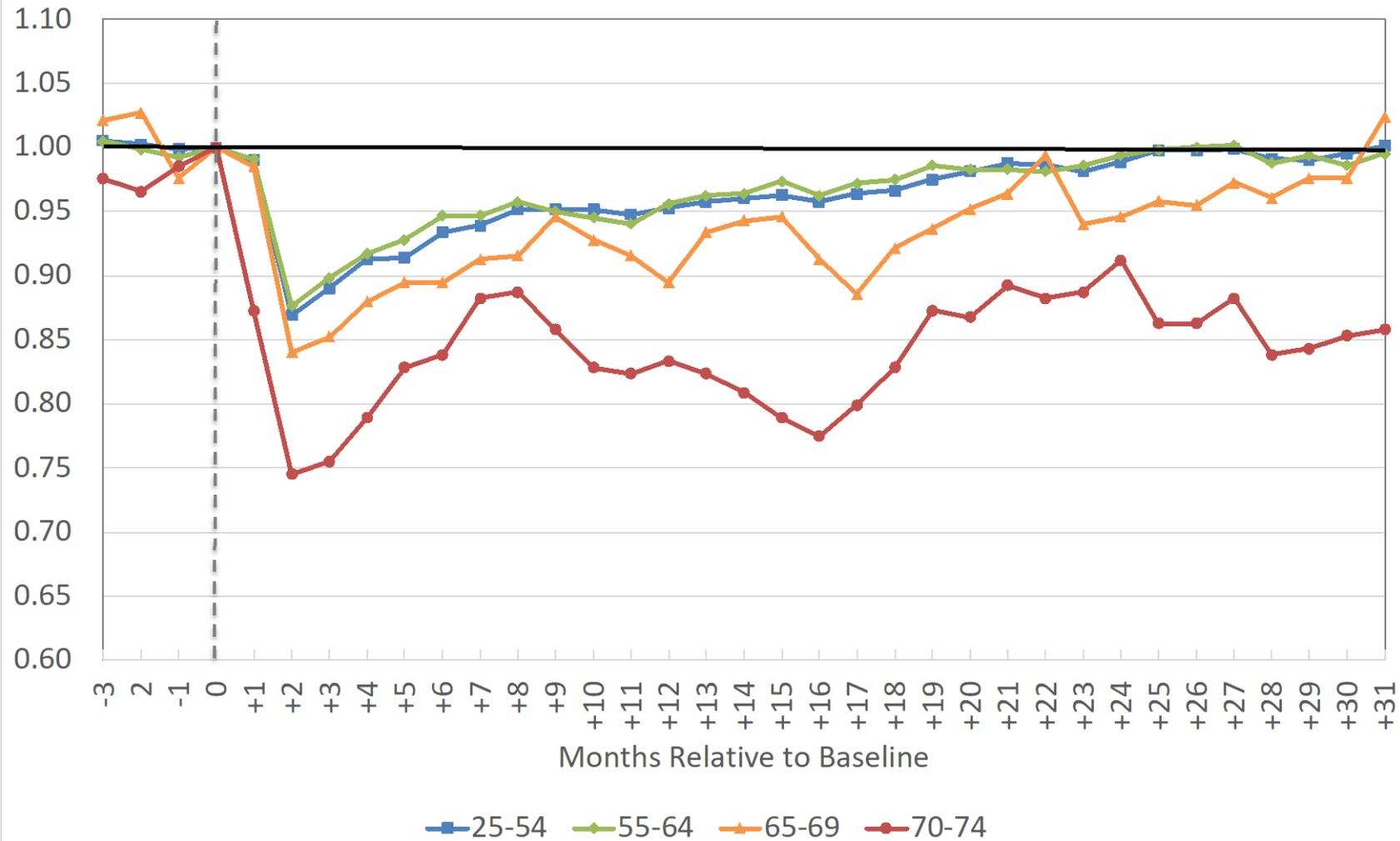
Changes in Employment during Pandemic

Figure 5: Absolute Change in Employment-to-Population Ratio (February 2020 Baseline)



Changes in Employment during Pandemic

Figure 6: Relative Change in Employment-to-Population Ratio (February 2020 Baseline)



How Has the Pandemic Affected Labor Force and Retirement?

- Employment-to-population ratio back to pre-pandemic levels for all but age 70-74 group
- Decline in oldest group has consequences for labor force
 - Workers 70+ are ~3% of US workforce (National Academies, 2022), so losing ~15% of these workers is a loss of around 0.45% of US labor force
- Increase in retirements?
 - Back-of-envelope calculation suggests *could* be around 400,000, based on ~10% increase in average probability of retirement during vs. pre-pandemic

Empirical Analysis of Retirement Decisions during Pandemic

- **Data from Current Population Survey (CPS)**
 - Short panel: households interviewed for 4 months, out for 8 months, then interviewed for 4 more months
 - Select individuals working at 1st interview, examine transition to retirement over 15 months; retirement = first report of being out of the labor force
 - Using Jan 2017-Sept 2022 data, sample of ~600,000 person-month obs
- **Other data sources (mostly state-level)**
 - Monthly UE rates (BLS); S&P 500 Index values; quarterly housing index (Federal Housing Finance Agency)
 - Monthly COVID cases (NYT); Oxford COVID-19 government response index; UI maximum benefits/weeks
 - Occupation-level data on telework (Dingel and Neiman, 2020)

Empirical Analysis of Retirement Decisions during Pandemic

- In the empirical model, transition to retirement depends on:
 - Economic fluctuations: 1) unemployment rate; 2) 12-month change in housing index; 3) 12-month change in S&P 500 index interacted with indicator for being college graduate
 - COVID variables: COVID cases; COVID policy response; UI policies (UI bonus, maximum benefit/weeks), teleworkable job
 - Allow different effect of economic Xs/telework pre vs. pandemic (“after”)
 - Individual characteristics (gender, race/ethnicity, education)
 - Age, state, year-month; interview occurring after gap

$$\begin{aligned} Retire_{iast} = & \beta_0 + \beta_1 UnemploymentRate_{st} + \beta_2 After_t \times UnemploymentRate_{st} \\ & + \beta_3 FHFACHg_{st} + \beta_4 After_t \times FHFACHg_{st} + \beta_5 SP500Chg_t \times College_i \\ & + \beta_6 SP500Chg_t \times College_i \times After_t + \beta_5 COVIDPer100_{st} \\ & + \beta_6 Teleworkable_i + \beta_7 After_t \times Teleworkable_i + \beta_8 COVIDPolicies_{st} \\ & + \beta_9 X_i + Interview4_5_i + \gamma_a + \gamma_s + \gamma_t + \epsilon_{iast} \end{aligned}$$

Empirical Analysis of Retirement Decisions during Pandemic

Table 1 : Retirement Regressions

	(1)	(2)	(3)
Unemployment Rate	0.0012* (0.0007)	0.00114* (0.0007)	0.0008 (0.0007)
After X Unem Rate	-0.0011 (0.0006)	-0.0010 (0.0006)	-0.0007 (0.0007)
College X S&P500 Change	0.0186*** (0.0070)	0.0149** (0.0070)	0.0146** (0.0073)
After X College X S&P500Chg	-0.0156** (0.0063)	-0.0098 (0.0065)	-0.0089 (0.0066)
FHFA Change	-0.0310 (0.0266)	-0.0310 (0.0266)	-0.0230 (0.0276)
After X FHFA Change	0.0139 (0.0236)	0.0134 (0.0236)	-0.0017 (0.0252)
Mean of Dependent Variable	0.037	0.037	0.037
Observations	577,724	577,724	550,991
R-squared	0.021	0.022	0.022
Age/State/Year-Month	YES	YES	YES

Robust standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

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Empirical Analysis of Retirement Decisions during Pandemic

Table 1 : Retirement Regressions

	(1)	(2)	(3)
COVID Cases per 100 Pop		-8.69e-05 (6.78e-05)	-4.84e-05 (7.03e-05)
Government Response Index			-0.0002*** (7.13e-05)
Teleworkable		-0.0046*** (0.0007)	-0.0046*** (0.0007)
After X Teleworkable		-0.0040*** (0.0011)	-0.0045*** (0.0012)
Mean of Dependent Variable	0.037	0.037	0.037
Observations	577,724	577,724	550,991
R-squared	0.021	0.022	0.022
Age/State/Year-Month	YES	YES	YES

Robust standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

Empirical Analysis of Retirement Decisions during Pandemic

Table 1 : Retirement Regressions

	(1)	(2)	(3)
UI Max Benefit			2.51e-06 (1.61e-05)
After X UI Max Benefit			5.54e-06 (3.91e-06)
UI Max Weeks			0.0002 (0.0002)
After X UI Max Weeks			-0.0001 (0.0002)
UI Bonus			1.72e-05*** (5.88e-06)
Mean of Dependent Variable	0.037	0.037	0.037
Observations	577,724	577,724	550,991
R-squared	0.021	0.022	0.022
Age/State/Year-Month	YES	YES	YES

Robust standard errors in parentheses; *** p<0.01, ** p<0.05, * p<0.1

Empirical Analysis of Retirement Decisions during Pandemic

Table 2: Retirement Regressions, by Age and Gender

VARIABLES	(1) Age 62+	(2) <Age 62	(3) Female	(4) Male
Unemployment Rate (x10)	0.0023* (0.0013)	-9.64e-05 (0.0008)	0.0023** (0.0011)	-0.0002 (0.0010)
After X Unem Rate	-0.0024* (0.0012)	0.0004 (0.0007)	-0.0021** (0.0010)	0.00026 (0.0009)
Government Response Index	-0.0002* (0.0001)	-0.0002** (7.84e-05)	-0.0002** (0.0001)	-0.0002* (9.51e-05)
Teleworkable	-0.0062*** (0.0014)	-0.0037*** (0.0008)	-0.0031*** (0.0011)	-0.0064*** (0.0010)
After X Teleworkable	-0.0065*** (0.0021)	-0.0029** (0.0012)	-0.0055*** (0.0018)	-0.0044*** (0.0016)
UI Bonus	2.17e-05** (1.04e-05)	1.24e-05* (6.49e-06)	3.25e-05*** (8.96e-06)	1.13e-06 (7.82e-06)
Mean of Dependent Variable	0.055	0.023	0.041	0.034
Observations	236,644	314,347	258,023	292,968
R-squared	0.017	0.008	0.013	0.011
Age/State/Year-Month	YES	YES	YES	YES

Discussion of Empirical Findings

- **Economic fluctuations**

- Higher UE rate is associated with higher prob of retirement *before* the pandemic (consistent with past lit), but there is no such association *during* the pandemic
- Effect of UE on retirement is *only* for workers 62+ (consistent) and for women
- Higher stock market returns are associated with higher prob of retirement *before* but not *during* pandemic, but interpret with caution (imperfect strategy)
- No effect of house price fluctuations (consistent)

- **COVID factors**

- Local COVID cases do not affect retirement, but stronger local government response to pandemic is associated with *lower* probability of retirement
- UI bonus payments are associated with *higher* retirement, but caution warranted
- Workers who can telework are *less likely* to retire & this effect is *stronger* during the pandemic

Conclusions

- Return of emp-to-pop ratio to pre-pandemic level suggests effects of pandemic on retirement are now mostly in the past
- People *did* retire at a higher rate during vs. pre-pandemic, but why?
 - Were not more likely to do so in areas with more UE or COVID
 - Telework became more important – could be health concerns or that more widespread use (Bloom et al., 2021) makes this attribute more valuable
 - Factors that are harder to test empirically could still play a role – generalized fear of COVID, universal policies like stimulus payments, change in preferences
- **Effects on well-being – different this time?**
 - Tight labor market means displaced workers should not be having as much difficulty finding new work as during Great Recession
 - Participation effects are concentrated among those age 70-74 – they are already receiving Social Security and more often in part-time work
- **Will working longer trend resume? Only time will tell!**

Thank you!

Thanks also to Haiyi Zhang for collaboration on an earlier, related project and Emma Rutkowski for excellent research assistance.