**Growing Economies in Indian Country:**
*Taking Stock of Progress and Partnerships*

Hilton Garden Inn  •  Bangor, ME  
Tuesday, September 20, 2011  
8:30 am – 4:00 pm

**Agenda**

8:30 am
1. Registration / Continental Breakfast………Anthony Poore, Kyan Bishop & Serena Bemis-Goodall

9:00 am
2. Welcome, Prayer and Smudge Ceremony………Craig Nolte, Federal Reserve Bank of San Francisco/  
   Susan Hammond, Four Directions Development Corporation
   - Prayer: **Clayton Cleaves** – *Chief*, Passamaquoddy Tribe at Pleasant Point
   - Smudge Ceremony: **Neana Neptune** – *Tribal Elder*, Penobscot Indian Nation

3. Opening Remarks / Overview of the Day’s Agenda……………………Craig Nolte/Susan Hammond

4. Roundtable Conversation with the Five Tribal Chiefs…………Jennifer Rooks - Host, *Maine Watch*
   - **Clayton Cleaves** – *Chief*, Passamaquoddy Tribe at Pleasant Point
   - **Brenda Commander** – *Chief*, The Houlton Band of Maliseet Indians
   - **Kirk Francis** – *Chief*, Penobscot Indian Nation
   - **Richard Getchell** – *Chief*, The Aroostook Band of Micmac
   - **Joseph Socobasin** – *Governor*, Passamaquoddy Tribe at Indian Township

   ● Audience questions …………………………………….Craig Nolte / Jennifer Rooks

10:15 am
5. Break-out Sessions: Regional Challenges and Opportunities…………Craig Nolte/Susan Hammond

   (a) “To Procure or Not to Procure, That is the Question”:……………Bangor Room (downstairs)
   **Government Contracting and Bonding**

   *How can tribes explore contracting as a potential economic development strategy? How can we assist tribal members attain bonding for projects when they lack the necessary collateral to meet typical requirements?*

   - **Convener:** **Wally Freier** - *Senior Project Manager*, Turtle Island PTAC
   - **Facilitator:** **Alice Veenstra** – *Consultant*, Four Directions Development Corporation
   - **Resource People:**
     - **David Glass** - *President*, American Indian Economic Development Fund
     - **Darryl Hairston** – *Associate Administrator for Business Development*, SBA
     - **Jaci Hancock** – *Program Manager*, Maine PTAC at EMDC
     - **Ernie Neptune** – *Economic Development Coordinator*, Passamaquoddy Tribe at Pleasant Point
     - **David Spooner** – *Procurement Counselor*, Maine PTAC at NMDC
(b) “Building Human Capital”: Workforce Development Strategies

What are the gaps in job readiness and skill sets when compared to market needs? What resources are available to tribal communities to strengthen workforce development? How can we adapt education and training approaches to meet the specific interests and capacities of tribal members?

- **Convener:** Anthony Poore, Sr. Public & Community Affairs Officer, Federal Reserve Bank – Boston
- **Facilitator:** Eric Buch, Four Directions Development Corporation
- **Resource People:**
  - Harold Clossey – Executive Director, Sunrise County Economic Council
  - Stephen Duval – Division Director, Maine Dept. of Labor, Bureau of Employment
  - Brian Longstaff – Business Development Specialist, NMDC
  - Garret Oswald – Director, State Workforce Investment Board, Maine Dept. of Labor
  - Peter Pare – Executive Director, Maine Dept. of Labor, Bureau of Employment Services
  - Ryan Pelletier – Director of Workforce Development, NMDC
  - Joanna Russell – Executive Director, Tri-County Workforce Investment Board

(c) “Show Me the Money!”: Business Development & Equity Financing

What are the current needs of individuals and tribes re: business financing? What public and private resources are available to assist tribal members and how do members access them?

- **Convener:** John Moore, Senior Vice President - Community Development Banking, Bangor Savings Bank
- **Facilitator:** Susan Hammond, Executive Director, Four Directions Development Corporation
- **Resource People:**
  - Dean Churchill – Business-Cooperative Program Director, USDA Rural Development
  - Mike Finnegan – Senior Vice President, Coastal Enterprises, Inc. (CEI)
  - Phil Glynn – Vice President of Economic Development, Travois, Inc.
  - Shannon Loeve – Southwest Zone Credit Office Manager, Office of Indian Energy and Economic Development
  - Milton Ross – Area Director, USDA Rural Development
  - Andrea Smith – Development Program Manager, ME Department of Economic and Community Development

11:45 am 6. Reports from Break-out Sessions

12:15 pm 7. Lunch (Buffet)

1:00 pm 8. Federal and State Resources to Address Identified Economic Issues

- **Portfolio Manager**, Department of the Treasury, CDFI Fund
Four Directions Development Corporation

- Presentation by:
  - **Penny Polchies**, *Economic Development Policy Analyst*, Atlantic Policy Congress of First Nations Chiefs, Fredericton, NB; and

- Audience questions

- Table discussions: *What actions can be explored that would strengthen collaboration across tribes and increase partnerships with outside organizations?*

10. Report Outs from Table Discussions..............................................................Craig Nolte

11. Next Steps / Wrap-up / Evaluations...............................................................Craig Nolte/Susan Hammond

12. Adjournment