Monthly Mutual Fund Report

Statistics for October-November 2004

Sales and Redemptions

Total assets for all funds increased in October by \$87.5 billion, or 1.2 percent, to \$7.7 trillion. Money market funds had a net cash outflow of \$14.1 billion compared to an outflow in September of \$43.2 billion. Other funds (equity, hybrid, and bond) had a net cash inflow of \$14.1 billion, compared to an inflow of \$15.9 billion in September. New sales of non-money market funds, the purchase of new shares excluding reinvested dividends, were \$101.5 billion in October, down from \$102.6 billion in September. The value of non-money market assets appreciated by \$81.5 billion in October, following an appreciation of \$109.0 billion in September.

Total assets of **equity funds** increased by \$77.9 billion, or 2.0 percent, to \$4.0 trillion. There was a \$7.2 billion net cash inflow to equity funds in October, compared with an inflow of \$10.1 billion in September. The market value of assets appreciated by \$69.6 billion in October. The year-to-date inflow is \$146.1 billion, compared to an inflow of \$123.2 billion in the first ten months of 2003.

Total assets for **hybrid funds**, which invest in a mix of stocks and bonds, increased 1.7 percent, or \$8.1 billion, to \$487.1 billion. In October, there was a \$3.5 billion net cash inflow for these funds, compared to an inflow in September of \$3.0 billion. Hybrid funds have experienced an inflow of \$36.5 billion thus far in 2004, compared to an inflow of \$26.0 billion to this point in 2003.

Bond funds experienced a cash inflow of \$3.5 billion, while their total assets increased by \$13.8 billion, to \$1.28 trillion. The market value of bond funds assets increased by \$7.7 billion, after adjusting for net sales and reinvested dividends. The assets of taxable bond funds increased by 1.26 percent, while the assets of tax-exempt bond funds increased by 0.61 percent. The 2004 outflow is \$13.5 billion, compared to an inflow of \$36.9 billion through October 2003.



Assets of taxable and tax-exempt **money market funds** decreased \$12.2 billion, to \$1.89 trillion, a decrease of 1.16 percent for taxable money market funds and an increase of 2.17 percent for tax-exempt funds. The year-to-date outflow of \$175.4 billion is less than the outflow for the first ten months of 2003, \$228.5 billion.

Liquidity Ratio

The liquidity ratio for bond and hybrid funds decreased from 6.99 to 6.95 percent, while the ratio for equity funds increased from 4.27 to 4.43 percent (figure 4).

Weekly Flows

In November, there were outflows from equity funds of 0.1 percent of total assets, with returns of 5.7 percent (figure 6a). Bond funds had outflows of 0.2 percent and returns of 1.0 percent.

Index funds had monthly inflows of 0.3 percent and returns of 5.2 percent. Aggressive growth funds had inflows of 0.3 percent and gains of 5.8 percent. Small-cap funds had an inflow of 1.2 percent and returns of 8.4 percent.

Technology funds had an outflow of 1.1 percent and returns of 4.3 percent (figure 6b). There was an inflow to real estate funds of 3.1 percent and returns of 6.7 percent.

There were inflows to international funds in October of 0.4 percent of assets and returns of 7.5 percent. Latin American funds had outflows of 0.4 percent and returns of 6.5 percent. Japan funds had outflows of 0.7 percent and gains of 3.3 percent of assets. Pacific funds that do not invest in Japan had outflows of 0.7 percent and returns of 6.7 percent of assets. Emerging Markets funds had outflows of 1.6 percent and returns of 4.0 percent.

Capital Market Returns and Volatility

The S&P 500 ended November at 1173.8, an increase of 3.8 percent from the beginning of the month. The 12-month gain was 12.4 percent at month-end. The annualized volatility for the daily return on the S&P 500 was 11.2 percent.

The 12-month average return on the Citigroup Bond Index was 5.7 percent for October. Volatility decreased to 3.9 percent (figure 8).

Price-Earnings Ratio

The macro projections for the growth of earnings of the Standard and Poor's 500 index over the next two years have increased in the third quarter to 1.4 percent from current levels. The trailing price-earnings ratio decreased from 20.3 in the second quarter of 2004 to 19.5 in the third quarter of 2004, while Thomson Financial/First Call's forward price-operating earnings was 16.5 during the fourth quarter of 2004, down from 16.6 in the third quarter. During the third quarter the price-earnings ratio for the Standard and Poor's Small-Cap 600 Index fell to 24.3 from 29.0 (figure 9).

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Figure 1 Sales of Mutual Funds





Source: Investment Company Institute

Figure 2 Composition of Mutual Funds' Financial Assets

(percent of Total Financial Assets)



Net Portfolio Purchases

(percent of Total Assets)

4

3

2

1

Figure 3



Equity Funds

(left scale)

2000

1500

1000

500

0

S&P500

(right scale)

Net Purchases of Other Assets

Net Common Stock Purchases



Figure 4 Liquidity Ratio*









*The Liquidity Ratio is the Percent of Total Assets held in Cash and Short-Term Securities. Source: Investment Company Institute

Figure 5 Industry Composition

(Shaded Regions Indicate Periods of Rising Fed Funds Rate)







Figure 6a Weekly Flows into Mutual Funds

(percent of Total Assets)



Figure 6b Weekly Flows into Mutual Funds

(percent of Total Assets)



Figure 7 Net New Sales By Investment Objective

(Shaded Regions Indicate Periods of Rising Fed Funds Rate)



Source: Investment Company Institute

Figure 8 Capital Market Returns and Volatility



S&P500 Daily Returns and Volatility

Source: FAME Database, Citigroup

Figure 9



* Growth of earnings over subsequent 8 quarters. Current observations use forecast of earnings from macro projections.

source: Thomson Financial/First Call, Global Exchange (formerly DRI), Bloomberg



Real Rate of Return on Nonfinancial Corporate Equity (from National Income and Flow of Funds Accounts)

Source: Flow of Funds, Haver Analytics