

January 4, 2002

Monthly Mutual Fund Report

Statistics for November 2001

Sales and Redemptions

Total assets for all funds increased in November by \$311.2 billion, or 4.7 percent, to \$6.9 trillion. Money market funds had a net cash inflow of \$60.2 billion compared to an inflow in October of \$73.9 billion. Other funds (equity, hybrid, and bond) had a net cash inflow of \$22.5 billion, compared to an inflow of \$16.0 billion in October. New sales of non-money market funds, the purchase of new shares excluding reinvested dividends, were \$107.2 billion in November, down from \$112.6 billion in October. The value of non-money market assets appreciated by \$222.4 billion in November, following an appreciation of \$103.9 billion in October.

Total assets of **equity funds** increased by \$237.1 billion, or 7.6 percent, to \$3.35 trillion. There was a \$14.9 billion net cash inflow to equity funds in November, compared with an inflow of \$0.9 billion in October. The market value of assets appreciated by \$221.7 billion. Year-to-date cash flows are \$29.3 billion. During the same period in 2000, cash flows were \$297.9 billion.

Total assets for **hybrid funds**, which invest in a mix of stocks and bonds, increased 3.8 percent, or \$12.5 billion, to \$342.9 billion. In November, there was a \$1.0 billion net cash inflow for these funds. Year-to-date, their net cash inflows have been \$7.0 billion compared to an outflow of \$29.8 billion during the same period in 2000.

Bond funds experienced a cash inflow of \$6.6 billion, while their total assets fell by \$1.5 billion, to \$933.6 billion. The market value of bond funds assets decreased by \$10.7 billion, after adjusting for net sales and reinvested dividends. The assets of tax-exempt funds decreased by 0.8 percent while the assets of taxable bond funds increased by 0.2 percent.



Assets of taxable and tax-exempt **money market funds** increased \$63.0 billion, to \$2.30 trillion, an increase of 2.8 percent for taxable money market funds and an increase of 3.2 percent for tax-exempt funds.

Liquidity Ratio

The liquidity ratio for bond and hybrid funds decreased from 4.4 to 4.2 percent, while the ratio for equity funds remained 5.6 percent (figure 4).

Weekly Flows

In December, there were outflows from equity funds of 0.1 percent of total assets with returns of 1.8 percent. Bond funds had outflows of 0.6 percent and losses of 1.3 percent for the month.

Index funds had monthly inflows of 0.3 percent and returns of 1.3 percent. Aggressive growth funds had monthly inflows of 1.0 percent and returns of 3.2 percent. Small-cap funds had inflows of 3.0 percent and returns of 4.0 percent.

There were outflows from international funds in December of 0.9 percent of assets and returns of 2.2 percent. Latin America funds had inflows of 1.3 percent and returns of 4.7 percent. Japan funds had outflows of 2.6 percent and losses of 4.5 percent of assets for the month of December. Pacific funds that do not invest in Japan had outflows of 3.4 percent and returns of 4.6 percent of assets.

Capital Market Returns and Volatility

The S&P 500 ended December at 1148.08, an increase of 0.7 percent from the beginning of the month. The 12-month return was -12.0 percent at month-end. The annualized volatility for the daily return on the S&P 500 was 21.6 percent.

The 12-month average return on the Salomon Brothers Bond Index was 8.5 percent for December. Volatility increased to 3.6 percent (figure 8).

Price-Earnings Ratio

The macro projections for the growth of earnings of the Standard and Poor's 500 index over the next two years have increased to 5.9 percent, and remain below the 6.7 percent historical average annual growth rate. The trailing price-operating earnings ratio increased to 23.7 for the fourth quarter from 22.2 in the third quarter, while the forward price-operating earnings ratio increased from 19.8 in the third quarter to 22.3 during the fourth quarter (figure 9). During the third quarter the price-earnings ratio for the Standard and Poor's Small-Cap 600 Index decreased to 29.8 from 33.2.

For more information please contact Matthew S. Rutledge (617) 973-3198

Figure 1
Sales of Mutual Funds

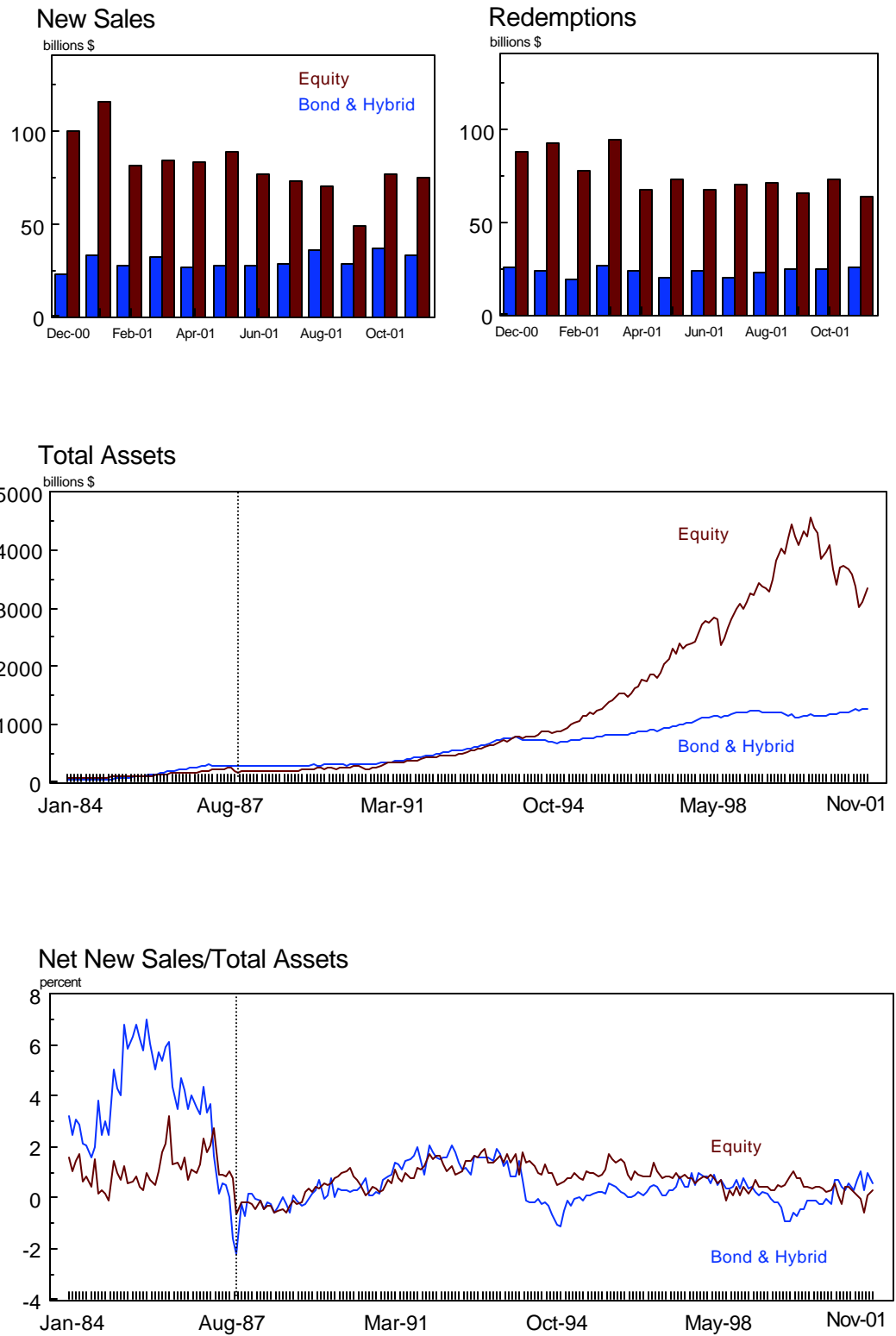


Figure 2

Composition of Mutual Funds' Financial Assets

(percent of Total Financial Assets)

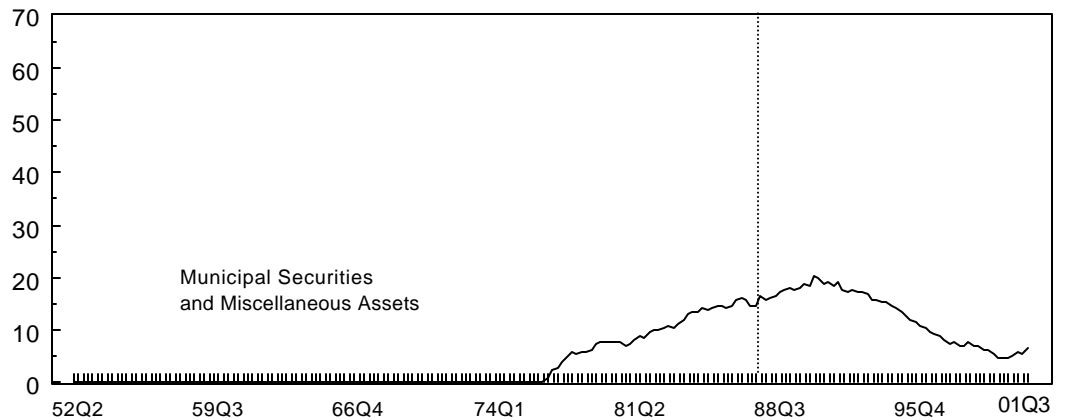
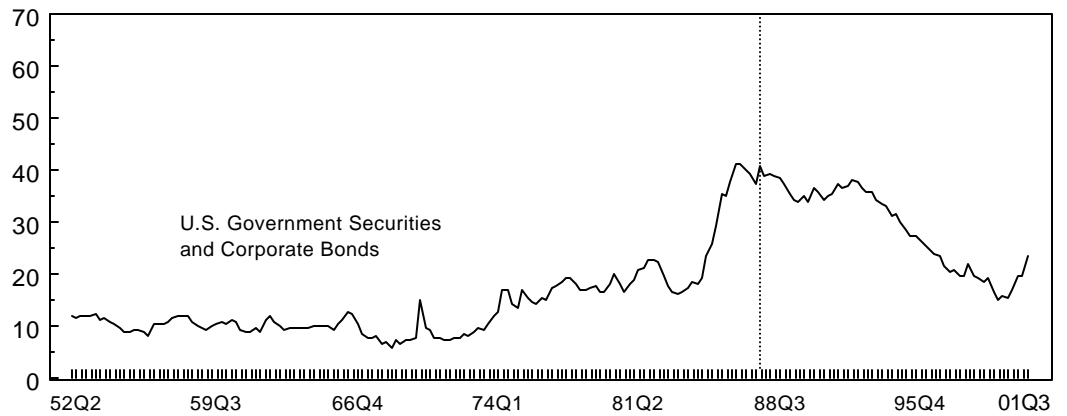


Figure 3
Net Portfolio Purchases
 (percent of Total Assets)

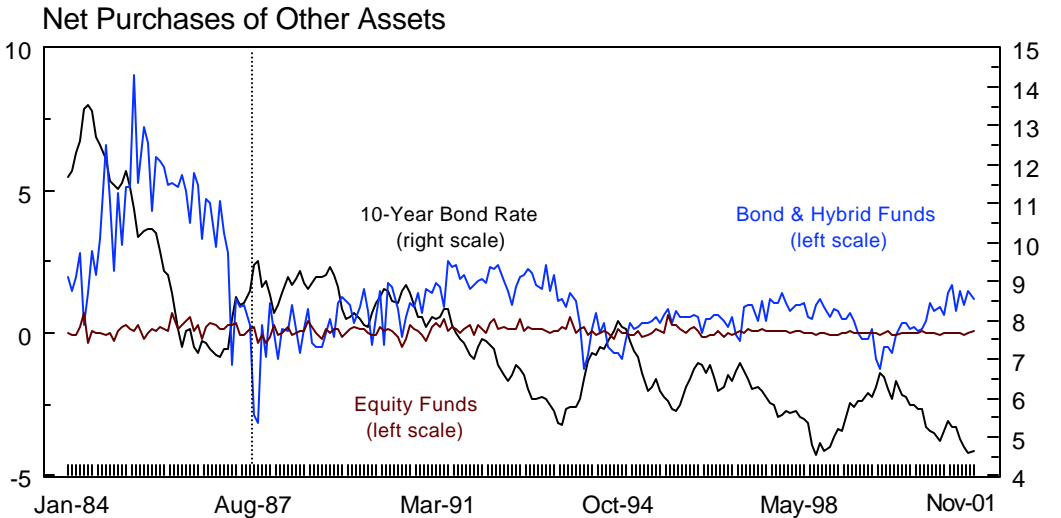
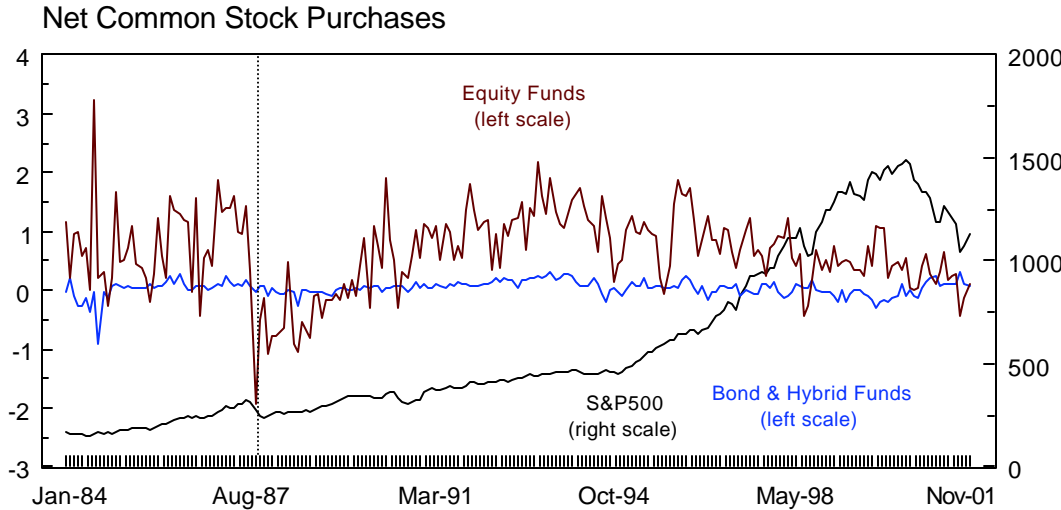
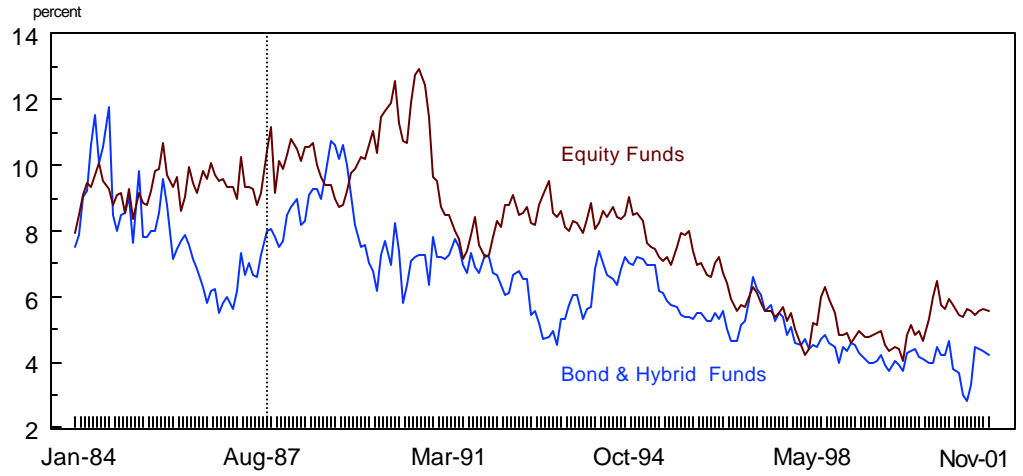
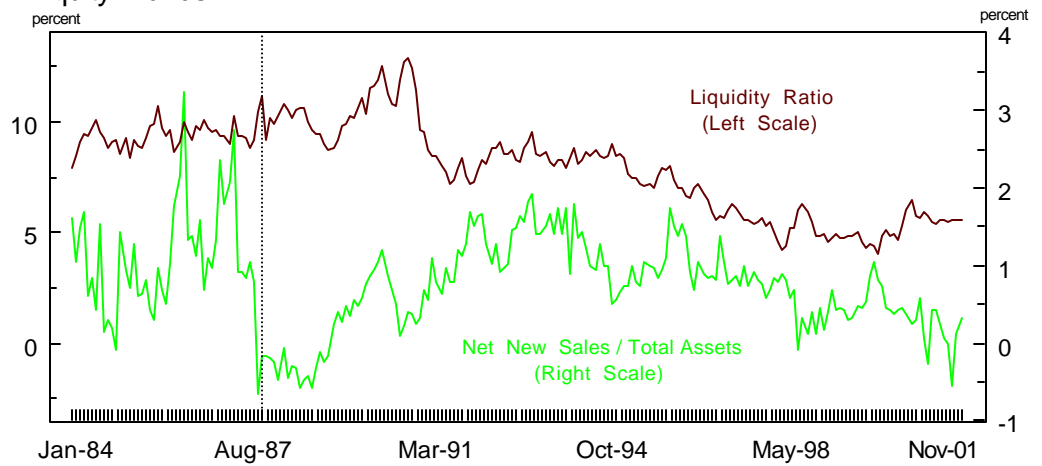


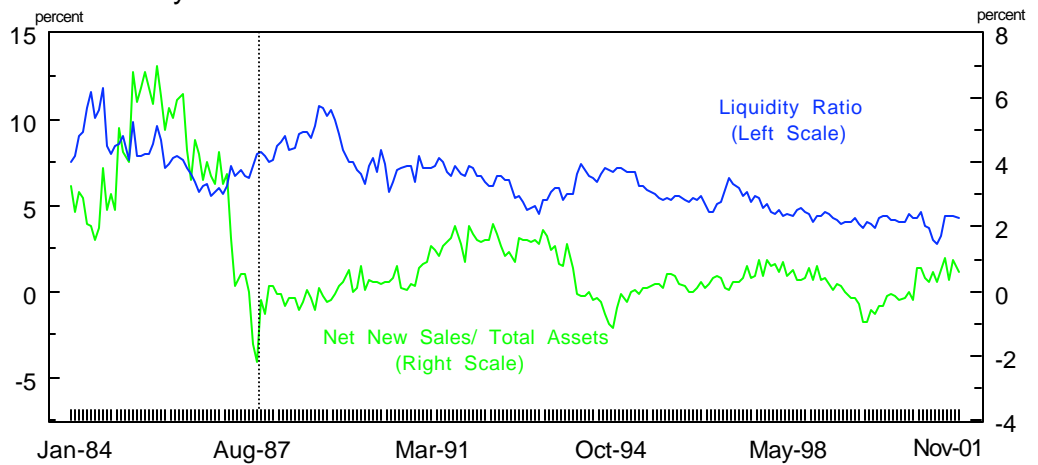
Figure 4
Liquidity Ratio*



Equity Funds



Bond & Hybrid Funds

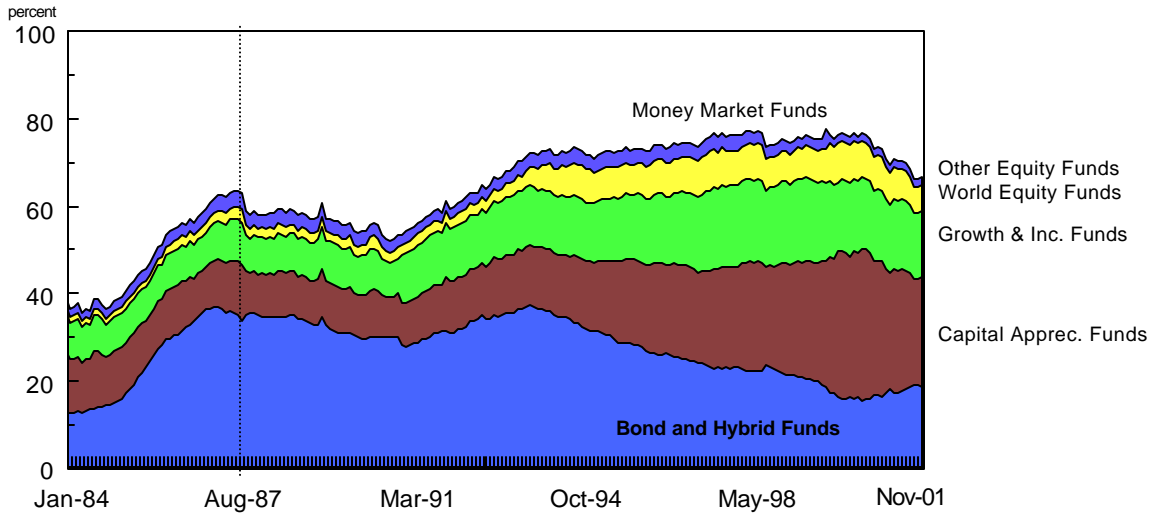


*The Liquidity Ratio is the Percent of Total Assets held in Cash and Short-Term Securities.
 Source: Investment Company Institute

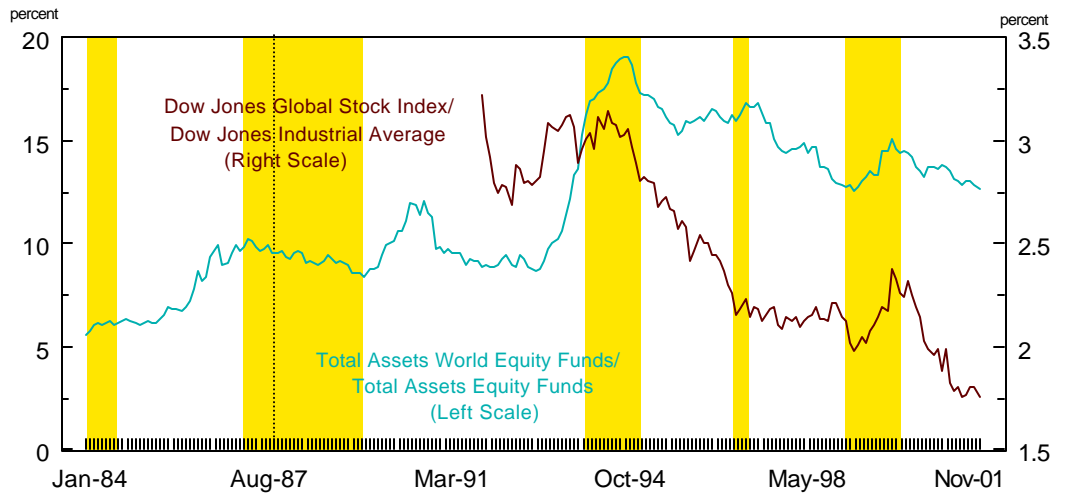
Figure 5

Industry Composition

(Shaded Regions Indicate Periods of Rising Fed Funds Rate)



World Equity Funds



Capital Appreciation Funds

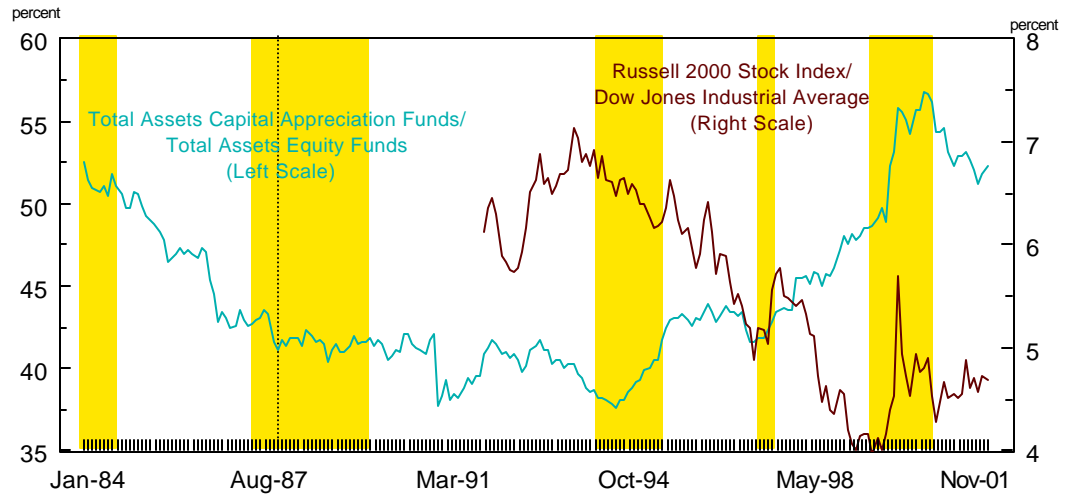
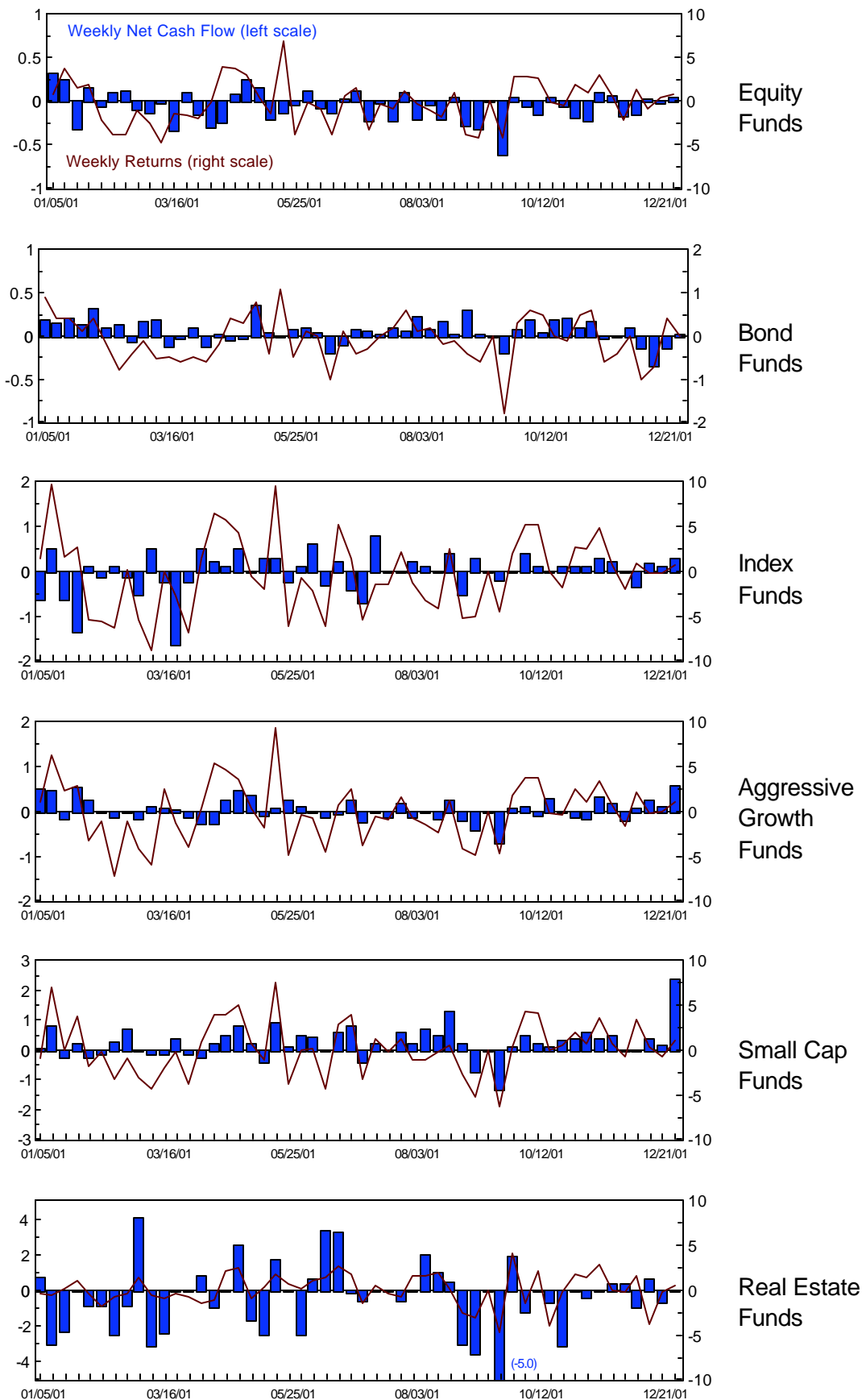


Figure 6a

Weekly Flows into Mutual Funds

(percent of Total Assets)

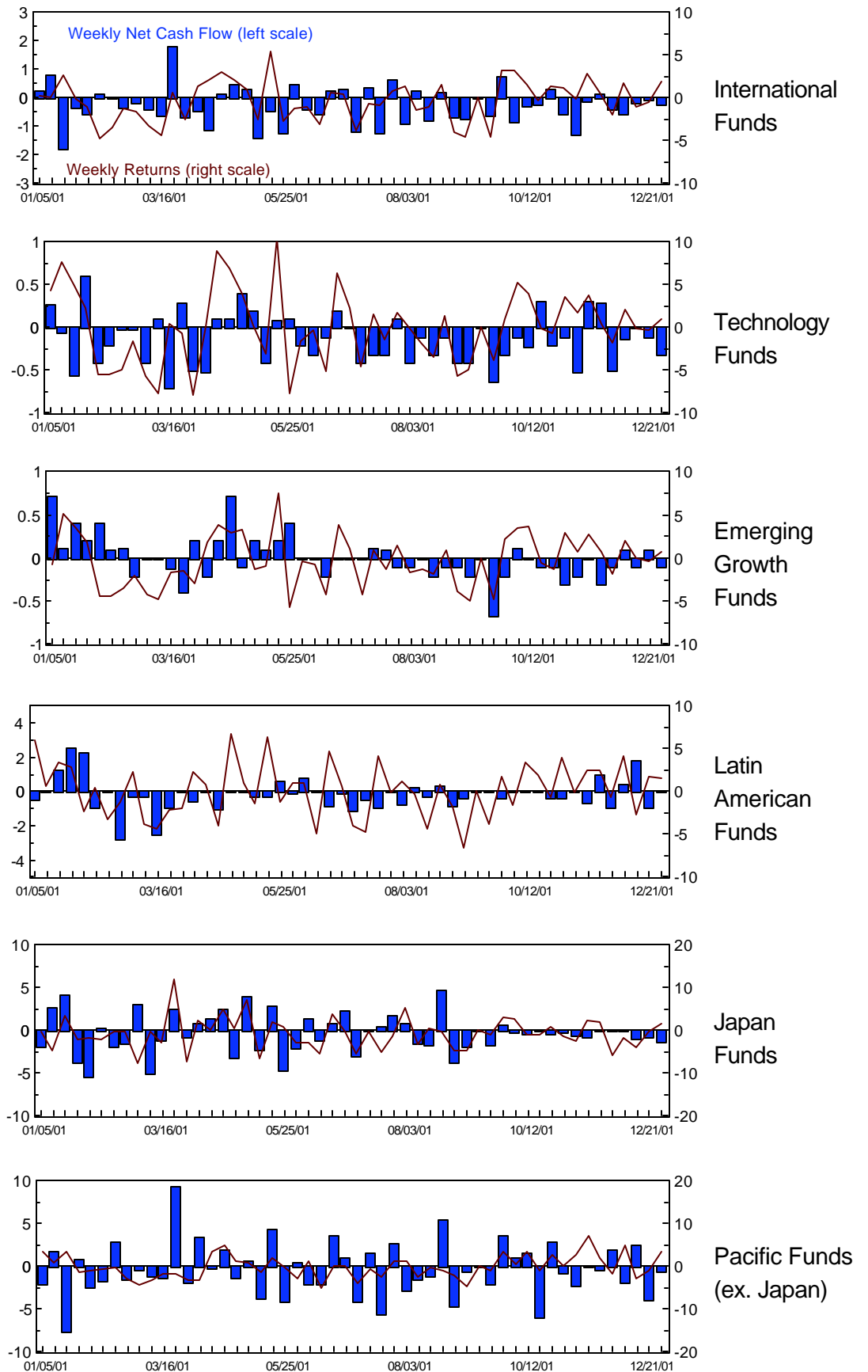


Source: Mutual Fund Trim Tabs

Figure 6b

Weekly Flows into Mutual Funds

(percent of Total Assets)



Source: Mutual Fund Trim Tabs

Figure 7

Net New Sales By Investment Objective

(Shaded Regions Indicate Periods of Rising Fed Funds Rate)

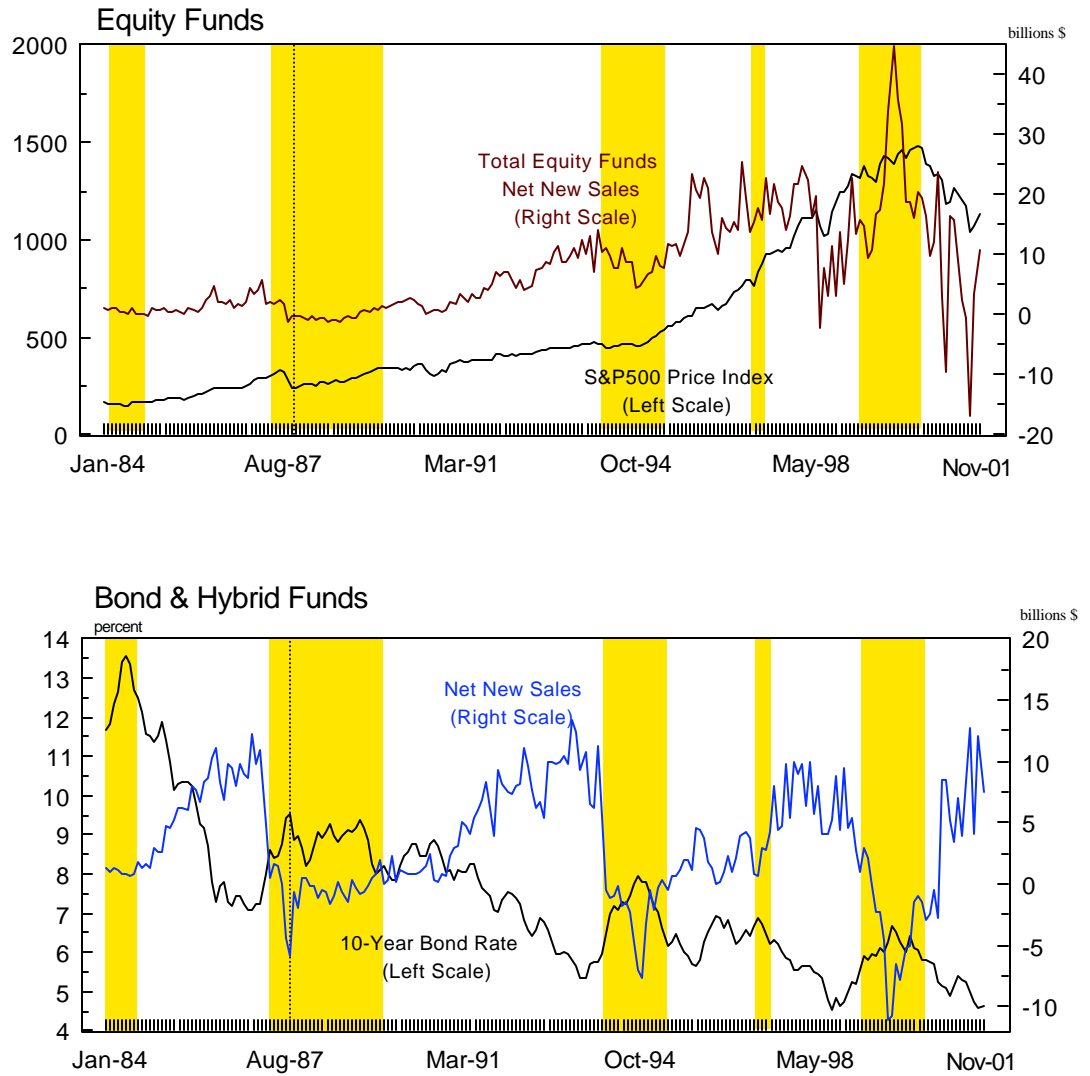


Figure 8

Capital Market Returns and Volatility

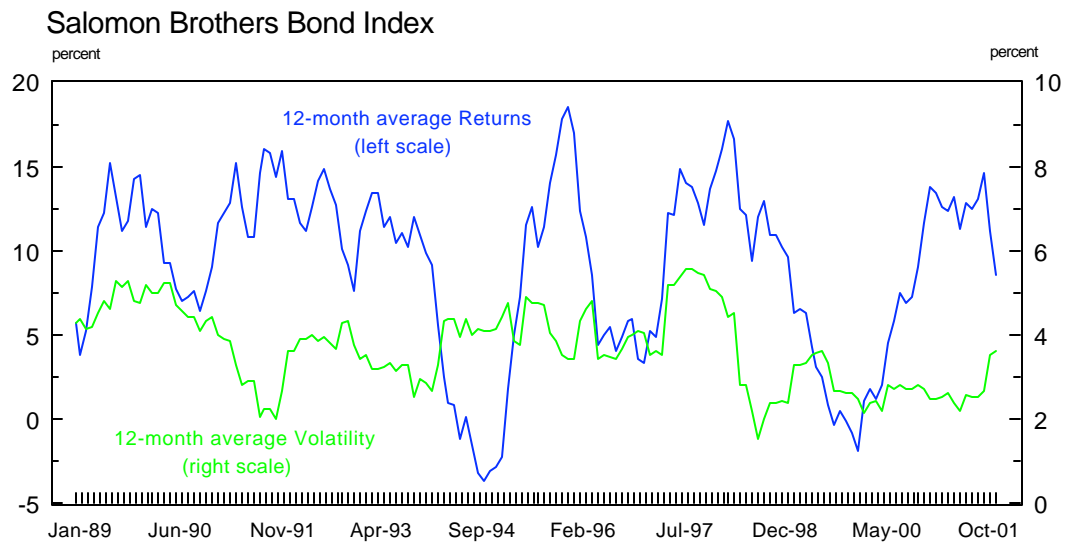
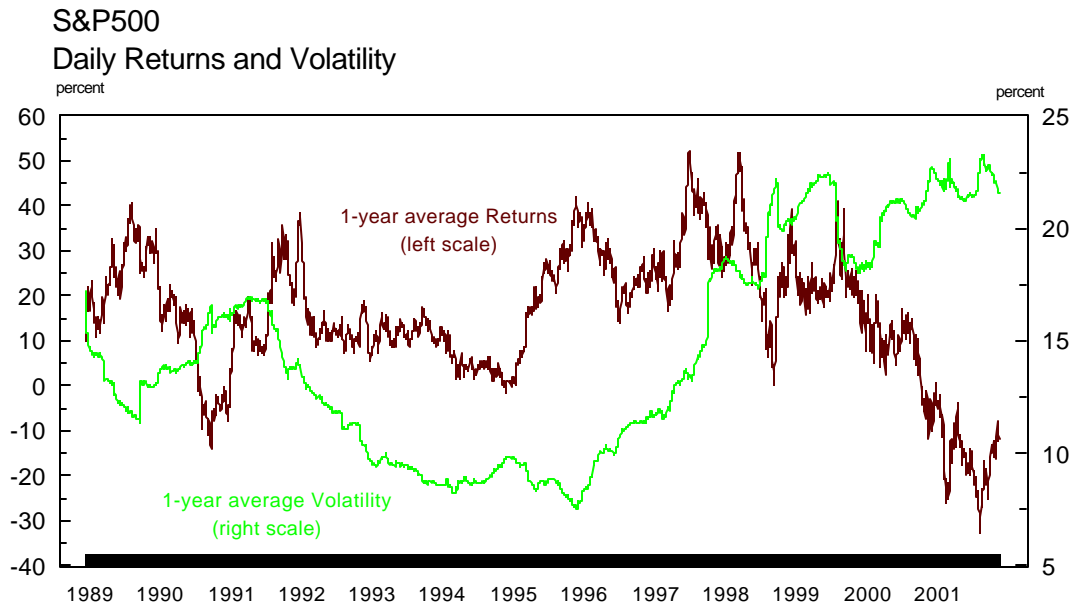
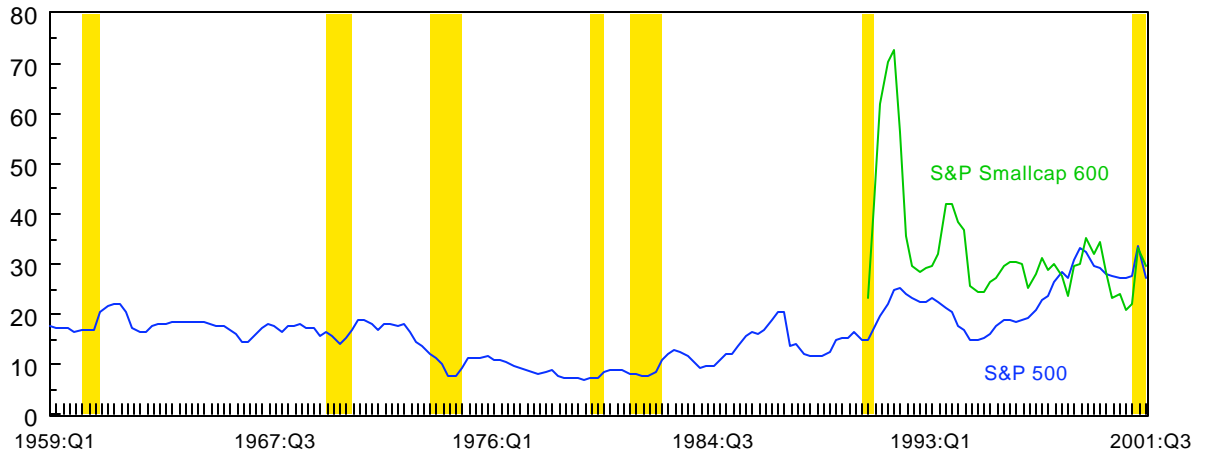
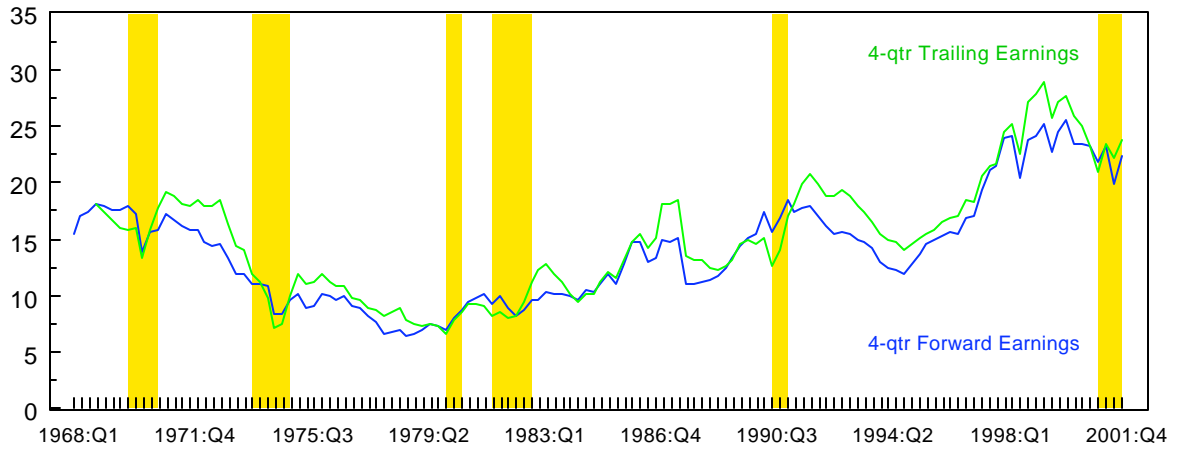


Figure 9

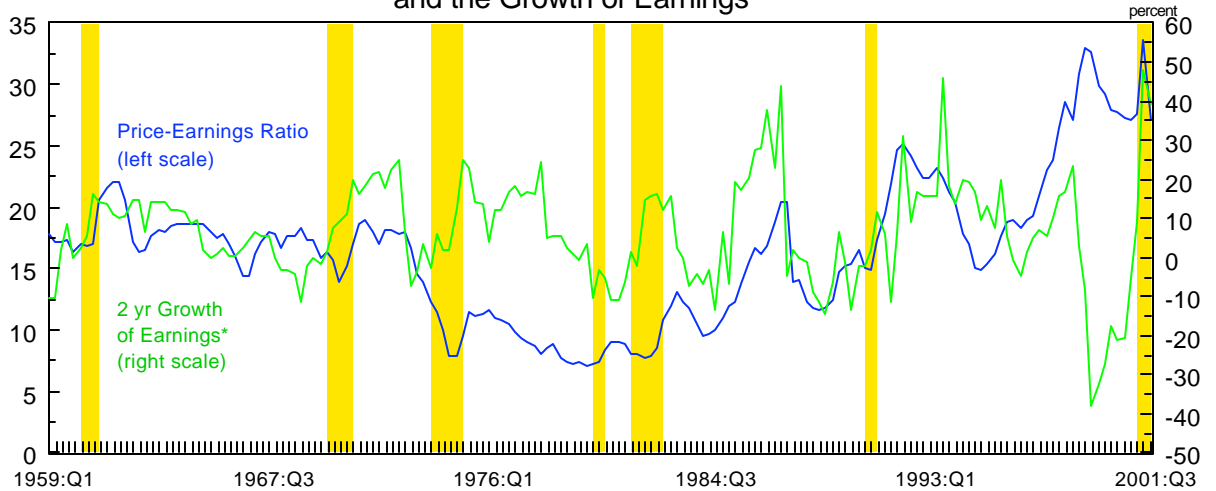
S&P Price-Earnings Ratios



S&P500 Price-Operating Earnings Ratio



S&P500 Price Earnings Ratio and the Growth of Earnings

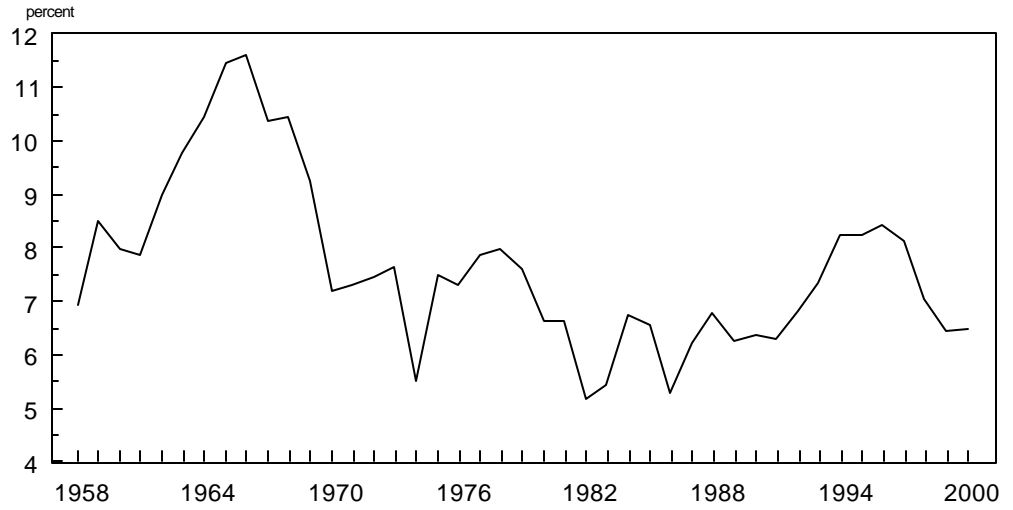


* Growth of earnings over subsequent 8 quarters. Current observations use forecast of earnings from macro projections.

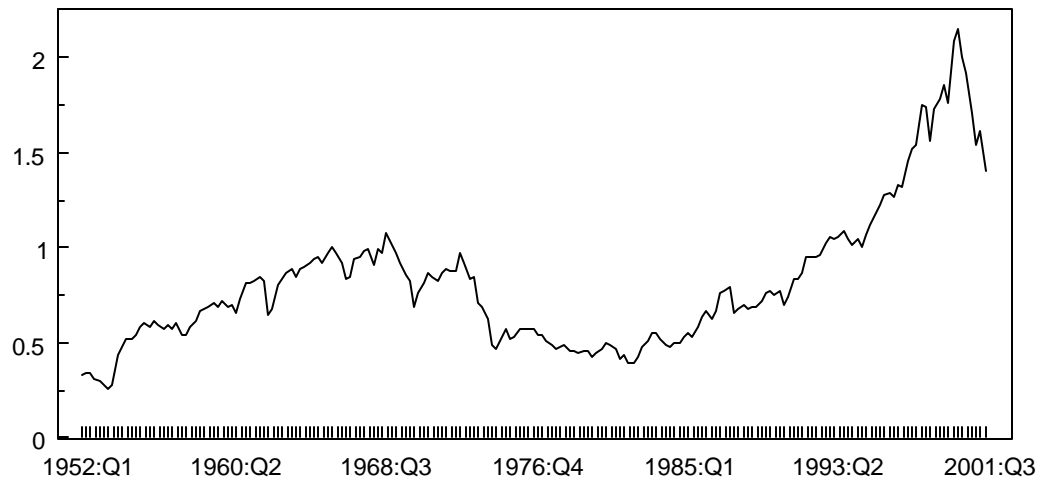
source: First Call, DRI, Bloomberg

Figure 10

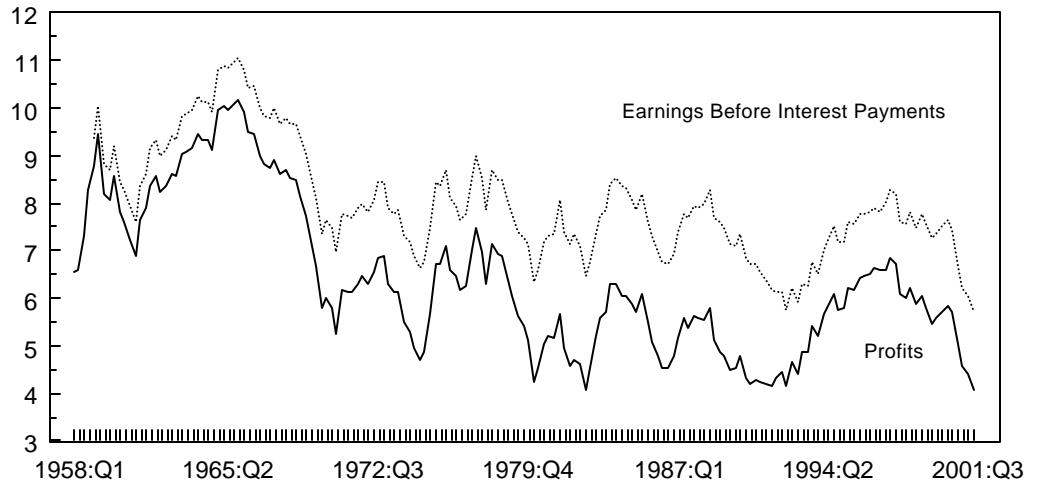
Real Rate of Return on Nonfinancial Corporate Equity (from National Income and Flow of Funds Accounts)



Tobin's Q*



Profits of Nonfinancial Corporations (percent of GDP)



* Market Value of Equity plus Net Interest Bearing Debt/ Current value of Land, Inventories, Equipment, and Structures