

Board of Governors of the Federal Reserve System



# Annual Report of Holding Companies—FR Y-6

**Report at the close of business as of the end of fiscal year**

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844(c)(1)(A)); sections 8(a) and 13(a) of the International Banking Act (12 U.S.C. §§ 3106(a) and 3108(a)); sections 11(a)(1), 25, and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); and sections 113, 165, 312, 618, and 809 of the Dodd-Frank Act (12 U.S.C. §§ 5361, 5365, 5412, 1850a(c)(1), and 5468(b)(1)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

This report form is to be filed by all top-tier bank holding companies, top-tier savings and loan holding companies, and U.S. intermediate holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under Section 211.23 of Regulation K (12 C.F.R. § 211.23). (See page one of the general instructions for more detail of who must file.) The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

**NOTE:** The *Annual Report of Holding Companies* must be signed by one director of the top-tier holding company. This individual should also be a senior official of the top-tier holding company. In the event that the top-tier holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report. If the holding company is an ESOP/ESOT formed as a corporation or is an LLC, see the General Instructions for the authorized individual who must sign the report.

I, **John P. Galvani**

Name of the Holding Company Director and Official

**President, CEO, & Director**

Title of the Holding Company Director and Official

attest that the *Annual Report of Holding Companies* (including the supporting attachments) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

*With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.*

*John P. Galvani*

Signature of Holding Company Director and Official

**06/17/2019**

Date of Signature

For holding companies not registered with the SEC—  
 Indicate status of Annual Report to Shareholders:

- is included with the FR Y-6 report
- will be sent under separate cover
- is not prepared

**For Federal Reserve Bank Use Only**

RSSD ID \_\_\_\_\_  
 C.I. \_\_\_\_\_

**Date of Report** (top-tier holding company's fiscal year-end):

**April 30, 2019**

Month / Day / Year

**N/A**

Reporter's Legal Entity Identifier (LEI) (20-Character LEI Code)

Reporter's Name, Street, and Mailing Address

**1889 Mutual Holding Company**

Legal Title of Holding Company

**11 Central Street**

(Mailing Address of the Holding Company) Street / P.O. Box

**Norwood**

**MA**

**02062**

City

State

Zip Code

Physical Location (if different from mailing address)

Person to whom questions about this report should be directed:

**Karen Goggin**

**VP/Controller**

Name

Title

**781-440-4208**

Area Code / Phone Number / Extension

**781-255-7847**

Area Code / FAX Number

**Kgoggin@norwoodbank.com**

E-mail Address

**www.norwoodbank.com**

Address (URL) for the Holding Company's web page

Is confidential treatment requested for any portion of this report submission? .....  0=No  1=Yes

In accordance with the General Instructions for this report (check only one),

- 1. a letter justifying this request is being provided along with the report .....
- 2. a letter justifying this request has been provided separately ...

NOTE: Information for which confidential treatment is being requested must be provided separately and labeled as "confidential."

## For Use By Tiered Holding Companies

Top-tiered holding companies must list the names, mailing address, and physical locations of each of their subsidiary holding companies below.

### 1889 Bancorp Mutual Holding Company

Legal Title of Subsidiary Holding Company

#### 11 Central Street

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

**Norwood**                      **MA**                      **02062**  
City                                      State                                      Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City                                      State                                      Zip Code

Physical Location (if different from mailing address)

### 1889 Financial Services Corporation

Legal Title of Subsidiary Holding Company

#### 11 Central Street

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

**Norwood**                      **MA**                      **02062**  
City                                      State                                      Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City                                      State                                      Zip Code

Physical Location (if different from mailing address)

### Norwood Cooperative Bank

Legal Title of Subsidiary Holding Company

#### 11 Central Street

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

**Norwood**                      **MA**                      **02062**  
City                                      State                                      Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City                                      State                                      Zip Code

Physical Location (if different from mailing address)

### Norwood Securities Corporation

Legal Title of Subsidiary Holding Company

#### 11 Central Street

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

**Norwood**                      **MA**                      **02062**  
City                                      State                                      Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

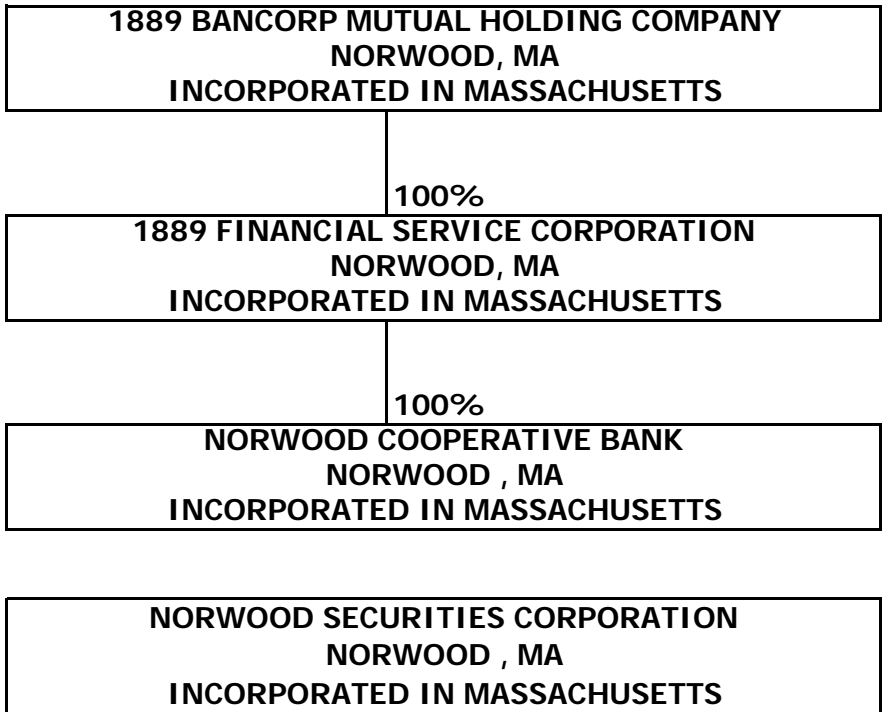
(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City                                      State                                      Zip Code

Physical Location (if different from mailing address)

Form FR Y-6  
1889 Bancorp Mutual Holding Company  
Norwood, Massachusetts  
Fiscal Year Ending April 30, 2019

LEIs for Norwood Bank 54930034MXV88NNFY879



**Form FR Y-6**  
**1889 Bancorp Mutual Holding Company**  
**List of Directors and Officers**  
**Fiscal Year Ending April 30, 2019**

(1) Name, City, State, Country	(2) Principal Occupation if other than Holding Company	(3)(a) Title & Position with Bank Holding Company	(3)(b) Title & Position with Bank Subsidiaries (include names of subsidiaries)	(3)(c) Title & Position with Other Businesses (include names of other businesses)	(4)(a) Percentage of Voting Shares in Holding Company	(4)(b) Percentage of Voting Shares in Subsidiaries (include names of subsidiaries)	(4)(c) List names of other companies (include partnerships) if 25% or more of voting securities are held (List names of companies and percentage of voting securities held)
John P. Galvani, Framingham, MA, USA	N/A	Director, President, CEO, and Secretary	Director, President, CEO, and Secretary (1889 Financial Services Corp.) (Norwood Securities Corp.) (Norwood Cooperative Bank)	N/A	0%	0%	0%
William G. Crowley, Hyannisport, MA, USA	Retired	Director and Chairman	Director and Chairman (1889 Financial Services Corp.) (Norwood Cooperative Bank)	N/A	0%	0%	0%
Robert A. Dempsey, Norwood, MA, USA	Insurance Agency	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank) (Norwood Securities Corp.)	President of Insurance Agency	0%	0%	0%
Robert J. Donahue, Norwood, MA, USA	Lawyer	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank)	Lawyer	0%	0%	0%
Matthew D. Smith, Norfolk, MA, USA	Engineer	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank)	Engineer	0%	0%	0%
Robert M. Thornton, Norwood, MA, USA	Accountant	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank) (Norwood Securities Corp.)	CPA	0%	0%	0%
Paul G. Keady, Norwood, MA, USA	Real Estate Broker	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank)	Real Estate Broker	0%	0%	0%
William P. O'Donnell, Norwood, MA, USA	Lawyer	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank)	Registrar of Deeds	0%	0%	0%
Joseph B. Moriarty, Walpole, MA, USA	CPA	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank) (Norwood Securities Corp.)	CPA	0%	0%	0%
Diane M. Geragherty Hall, Hingham, MA, USA	Lawyer	Director	Director (1889 Financial Services Corp.) (Norwood Cooperative Bank)	Lawyer	0%	0%	0%
Karen Goggin, Norwood, MA, USA	N/A	Treasurer	Treasurer (1889 Financial Services Corp.) (Norwood Cooperative Bank)	N/A	0%	0%	0%
Victoria Lazarova, Boston, MA, USA	N/A	Treasurer	Treasurer (Norwood Securities Corp.) CFO (Norwood Cooperative Bank)	N/A	0%	0%	0%

# **1889 Bancorp MHC and Subsidiaries**

Consolidated Financial Report  
April 30, 2019

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## INDEPENDENT AUDITOR'S REPORT

Board of Directors  
1889 Bancorp MHC and Subsidiaries  
Norwood, Massachusetts

### **Report on the Financial Statements**

We have audited the accompanying consolidated financial statements of 1889 Bancorp MHC and Subsidiaries, which comprise the consolidated statement of financial condition as of April 30, 2019, and the related consolidated statements of operations, comprehensive income, changes in equity, and cash flows for the year then ended, and the related notes to consolidated financial statements.

### ***Management's Responsibility for the Financial Statements***

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### ***Auditor's Responsibility***

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Opinion***

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of 1889 Bancorp MHC and Subsidiaries as of April 30, 2019, and the results of their operations and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Other Matter***

The consolidated financial statements of 1889 Bancorp MHC and subsidiaries as of April 30, 2018, were audited by other auditors whose report dated June 15, 2018, expressed an unmodified opinion on those statements.

  
Crowe LLP

Livingston, New Jersey  
June 12, 2019

**1889 Bancorp MHC and Subsidiaries**  
**Consolidated Statements of Financial Condition**  
**April 30, 2019 and 2018**  
(In Thousands)

	2019	2018
<b>ASSETS</b>		
Cash and due from banks	\$ 3,381	\$ 4,218
Securities available for sale, at fair value	57,125	55,441
Federal Home Loan Bank & ACBB stock, at cost	1,599	1,553
Loans held for sale	454	845
Loans, net of allowance for loan losses of \$3,493 in 2019, \$3,238 in 2018	463,887	404,852
Premises and equipment, net	5,019	5,160
Accrued interest receivable	1,558	1,272
Net deferred tax asset	1,574	1,114
Bank-owned life insurance	18,938	18,386
Mortgage servicing asset	691	819
Co-operative Central Bank deposit	1,044	1,044
Other assets	403	290
	<u>\$ 555,673</u>	<u>\$ 494,994</u>
<b>LIABILITIES AND EQUITY</b>		
Deposits		
Non-interest bearing	\$ 36,799	\$ 36,528
Interest bearing	415,371	367,946
Total deposits	452,170	404,474
Advances from FHLBB	22,986	15,866
Other liabilities	4,336	3,666
Total liabilities	479,492	424,006
<b>TOTAL EQUITY</b>		
Retained earnings	76,643	70,818
Accumulated other comprehensive income (loss), net of tax	(462)	170
Total equity	76,181	70,988
	<u>\$ 555,673</u>	<u>\$ 494,994</u>

See Notes to Consolidated Financial Statements



**1889 Bancorp MHC and Subsidiaries**  
**Consolidated Statements of Operations**  
**April 30, 2019 and 2018**  
**(In Thousands)**

	2019	2018
Interest and dividend income		
Loans	\$ 20,041	\$ 17,172
Securities	1,464	1,304
Other	76	50
Total interest and dividend income	21,581	18,526
Interest expense		
Deposits	4,640	3,393
Borrowed funds	566	173
Total interest expense	5,206	3,566
Net interest and dividend income	16,375	14,960
Provision for loan losses	255	260
Net interest and dividend income after provision for loan losses	16,120	14,700
Noninterest income		
Deposit account service charges	267	266
Gain on sales of loans, net	157	310
Gain on sale of investments, net	1,761	758
Loan servicing fees	431	454
Income from bank-owned life insurance	552	543
Rental income	112	109
Insurance and investment income	205	206
Other	3	6
Total noninterest income	3,488	2,652
Noninterest expense		
Employee compensation and benefits	7,118	6,875
Occupancy	1,067	1,343
Professional services	468	452
Data processing	902	653
Advertising	359	288
Deposit insurance premiums	121	108
Directors' fees and benefits	579	336
Servicing amortization and impairment	194	227
Other	829	878
Total noninterest expense	11,637	11,160
Income before income taxes	7,971	6,192
Income tax expense	2,146	2,129
Net income	\$ 5,825	\$ 4,063

See Notes to Consolidated Financial Statements

**1889 Bancorp MHC and Subsidiaries**  
**Consolidated Statements of Comprehensive Income**  
**April 30, 2019 and 2018**  
**(In Thousands)**

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	2019	2018
Net income	\$ 5,825	\$ 4,063
Other comprehensive income (loss):		
Unrealized gains (losses) on securities available for sale:		
Unrealized holding gain (loss) arising during the period	922	(360)
Reclassification adjustment for gains included in net income	(1,761)	(758)
Tax effect	233	323
Net of tax	(606)	(795)
Postretirement benefits:		
Net loss arising during the period due to:		
Actuarial loss	(71)	(102)
Prior service cost	35	(306)
Tax effect	10	175
Net of tax	(26)	(233)
Total other comprehensive income (loss)	(632)	(1,028)
Comprehensive income	\$ 5,193	\$ 3,035

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See Notes to Consolidated Financial Statements

**1889 Bancorp MHC and Subsidiaries**  
**Consolidated Statements of Changes in Equity**  
**April 30, 2019 and 2018**  
**(In Thousands)**

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	Retained Earnings	Accumulated Other Comprehensive Income (loss)	Total Equity
Balance at April 30, 2017	\$ 66,912	\$ 1,041	\$ 67,953
Net income	4,063	-	4,063
Reclassification of disproportionate tax effects resulting from the Tax Cuts and Jobs Act of 2017 pursuant to ASU 2018-02	(157)	157	-
Other comprehensive loss	-	(1,028)	(1,028)
Balance at April 30, 2018	70,818	170	70,988
Net income	5,825	-	5,825
Other comprehensive loss	-	(632)	(632)
Balance at April 30, 2019	\$ 76,643	\$ (462)	\$ 76,181

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See Notes to Consolidated Financial Statements

**1889 Bancorp MHC and Subsidiaries**  
**Consolidated Statements of Cash Flows**  
**April 30, 2019 and 2018**  
**(In Thousands)**

	2019	2018
<b>Cash flows from operating activities</b>		
Net income	\$ 5,825	\$ 4,063
Adjustments to reconcile net income to net cash used in operating activities		
Provision for loan losses	255	260
Depreciation	577	584
Net amortization of securities	84	118
Amortization of loan deferrals, net	-	(227)
Loss (gain) on sales of securities, net	(1,761)	(758)
Gain on sale of loans, net	(157)	(310)
Proceeds of principal balances of loans sold	10,574	19,729
Loans originated for sale	(10,026)	(19,820)
Provision for deferred income taxes	(217)	176
Income from bank owned life insurance	(552)	(543)
(Increase) decrease in other assets	15	(48)
Increase (decrease) in accrued interest receivable	(286)	139
(Decrease) Increase in other liabilities, net	634	(208)
Net cash provided by operating activities	4,965	3,155
<b>Cash flows from investing activities</b>		
Purchases of securities available for sale	(23,918)	(11,287)
Principal repayments/maturities/calls of securities available for sale	15,004	7,769
Proceeds from sale of securities available for sale	8,068	7,295
Loan originations, net of repayments	(59,290)	(23,411)
Purchases of bank premises and equipment	(436)	(241)
FHLBB stock purchases	(46)	(594)
Net cash used in investing activities	(60,618)	(20,469)
<b>Cash flows from financing activities</b>		
Net increase in deposits	47,696	4,673
Proceeds from FHLBB advances	21,875	16,000
Repayments of FHLBB advances	(14,755)	(5,134)
Net cash provided by financing activities	54,816	15,539
Net decrease in cash and due from banks	(837)	(1,775)
Cash and due from banks, beginning of year	4,218	5,993
Cash and due from banks, end of year	\$ 3,381	\$ 4,218
<b>Supplemental cash flow information</b>		
Interest paid	\$ 5,328	\$ 3,576
Income taxes paid	2,585	2,300

See Notes to Consolidated Financial Statements

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of presentation and consolidation:** Norwood Cooperative Bank was incorporated in 1889 as a Massachusetts chartered co-operative bank. Effective March 31, 2010, the Bank reorganized from a Massachusetts-chartered co-operative bank to a Massachusetts-chartered mutual holding company, and was renamed 1889 Bancorp MHC (“MHC”). Concurrent with this reorganization, MHC formed a Massachusetts-chartered co-operative bank in stock form. The MHC acquired 100% of the outstanding common shares of the stock holding company and the stock holding company acquired 100% of the outstanding common shares of the new stock bank, which adopted the name Norwood Cooperative Bank.

The consolidated financial statements include the accounts of 1889 Bancorp MHC, its wholly-owned subsidiary, 1889 Financial Services Corporation, its wholly-owned subsidiary, Norwood Cooperative Bank (the “Bank”), and its wholly-owned subsidiary Norwood Securities Corp. (together, the “Company”). All significant intercompany accounts and transactions have been eliminated in consolidation.

**Business:** The Company provides a variety of financial services to individuals and small businesses in southeastern and central Massachusetts through its office in Norwood. Its primary deposit products are checking, savings and term certificate accounts and its primary lending products are residential, commercial and construction mortgage loans.

**Use of estimates:** In preparing the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (“US GAAP”), management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheets and revenues and expenses for the periods. Actual results could differ from those estimates.

**Significant concentrations of credit risk:** The Company has significant concentrations in commercial real estate and construction real estate loans. In addition, a substantial portion of the loan portfolio is represented by mortgage loans throughout southeastern and central Massachusetts. The ability of the Company’s debtors to honor their contracts is dependent upon the real estate market and general economic conditions in this area.

**Cash and due from banks:** For purposes of the consolidated statements of cash flows, cash and due from banks include cash and balances due from banks and federal funds sold, all which have original maturities of 90 days or less.

**Fair value measurements:** The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and related fair value disclosures. Fair values of financial instruments are estimated using relevant market information and other assumptions. Fair value estimates involve uncertainties and matters of significant judgment regarding interest rates, credit risk, prepayments, and other factors, especially in the absence of broad markets for particular items. Changes in assumptions or in market conditions could significantly affect these estimates.

**Investment securities:** Investment securities are classified in three categories and accounted for as follows: debt securities that the Company has the positive intent and ability to hold to maturity are classified as held-to-maturity securities and reported at amortized cost; debt and equity securities that are bought and held principally for the purpose of selling them in the near term are classified as trading securities and reported at fair value, with realized gains and losses included in earnings; and debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as available-for-sale securities and reported at fair value, with unrealized gains and losses generally excluded from earnings and reported as other comprehensive income, net of applicable taxes.

Management evaluates securities for other-than-temporary impairment (“OTTI”) on at least a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. For debt securities with an unrealized loss position, management considers the extent and duration of the unrealized loss, and the financial condition and near-term prospects of the issuer.

Marketable equity securities are evaluated for OTTI based on the severity and duration of the impairment and the Company’s intent and ability to hold to recovery and, if deemed to be other than temporary, the declines in fair value are reflected in earnings as realized losses. For debt securities, OTTI is required to be recognized (1) if the Company intends to sell the security; (2) if it is “more likely than not” that the Company will be required to sell the security before recovery of its amortized cost basis; or (3) the present value of expected cash flows is not sufficient to recover the entire

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

amortized cost basis. For all impaired debt securities that the Company intends to sell, or more likely than not will be required to sell, the full amount of the impairment is recognized as OTTI through earnings. Credit-related OTTI for all other impaired debt securities is recognized through earnings. Non-credit related OTTI for such debt securities is recognized in other comprehensive income, net of applicable taxes. Discounts and premiums on investment securities are accreted or amortized using a method that approximates the interest method. Gains and losses on the sale of securities are recorded on the trade date and are determined using the specific identification method.

**Federal Home Loan Bank Stock:** The Bank is a member of the Federal Home Loan Bank of Boston (“FHLBB”) system. Members are required to own a certain amount of stock based on the level of borrowings and other factors, and may invest in additional amounts. FHLBB stock is carried at cost, classified as a restricted security, and periodically evaluated for impairment based on the ultimate recovery of par value. Cash dividends are reported as interest income. The determination of whether the par value will ultimately be recovered is influenced by criteria such as the following: (a) the significance of the decline in net assets of the Federal Home Loan Bank as compared to the capital stock amount and the length of time this situation has persisted (b) commitments by the Federal Home Loan Bank to make payments required by law or regulation and the level of such payments in relation to the operating performance (c) the impact of legislative and regulatory changes on the customer base of the Federal Home Loan Bank and (d) the liquidity position of the Federal Home Loan Bank.

**Loans held for sale:** Loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value as determined by outstanding commitments from investors. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income.

Gain or loss on sale of mortgage loans is recognized at the time of sale. Such gain or loss results from the combination of (1) the difference between the net cash paid by the investor for the loan and the loan’s carrying value; (2) the calculated present value of the difference between the interest rate paid by the borrower on the loan sold and the interest rate guaranteed to the investor, adjusted for mortgage servicing fees and considering estimated loan prepayments; and (3) any origination fees, net of applicable origination costs, retained by the Bank.

**Transfers of financial assets:** Transfers of financial assets, typically residential mortgages for the Company, are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through either (a) an agreement that both entitles and obligates the transferor to repurchase them before their maturity or (b) the ability to unilaterally cause the holder to return specific assets, other than through a clean up call.

During the normal course of business, the Company may transfer a portion of a financial asset, such as a participation loan. In order to be eligible for sales treatment, the transfer of the portion of the loan must meet the criteria of a participating interest. If it does not meet the criteria of a participating interest, the transfer must be accounted for as a secured borrowing. In order to meet the criteria for a participating interest, all cash flows from the loan must be divided proportionately, the rights of each loan holder must have the same priority, the loan holders must have no recourse to the transferor other than standard representations and warranties and no loan holder has the right to pledge or exchange the entire loan.

**Loans:** Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees, net of certain direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the interest method without anticipated prepayments.

The accrual of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well secured and in process of collection. Other personal loans are typically charged off no later than 120 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on non-accrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

All interest accrued but not collected for loans that are placed on non-accrual or charged off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

**Allowance for loan losses:** The allowance for loan losses is a valuation allowance for probable incurred credit losses. It is maintained at a level which management considers adequate to meet reasonably foreseeable loan losses on the basis of many factors including the risk characteristics of the portfolio, underlying collateral, economic conditions that may affect the borrower's ability to pay, specific problem loans, and trends in loan delinquencies and charge-offs. The allowance is increased by provisions charged to earnings and reduced by loan charge-offs, net of recoveries. Loans are charged off in whole or in part when, in management's opinion, collectability is doubtful.

While management uses available information to establish the allowance for loan losses, future additions to the allowance may be necessary if economic conditions differ substantially from the assumptions used in making the evaluation. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Company's allowance for loan losses. Such agencies may require the Company to recognize additions to the allowance based on judgments different from those of management.

The allowance consists of general, specific and unallocated components, as further described below. Risk characteristics relevant to each portfolio segment are as follows:

**General component:** The general component of the allowance for loan losses covers non-impaired loans and is based on numerous quantitative and qualitative factors, such as historical charge-off experience, delinquency trends, economic conditions, portfolio trends, concentrations, asset ratings and other risk factors. The general component is determined based on loan segments as described below.

**Residential real estate:** The majority of the loans the Company considers for its own portfolio have a loan-to-value ratio under 80%. For loans that exceed 80% loan-to-value up to a maximum of 95%, the Company requires private mortgage insurance. All loans in this segment are collateralized by residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will effect on the credit quality in this segment.

**Commercial real estate:** Loans in this segment are primarily income-producing properties throughout southeastern and central Massachusetts. The underlying cash flows generated by the properties are the primary form of repayment and are adversely impacted by a downturn in the economy as evidenced by increased vacancy rates, which in turn, will have an effect on the credit quality in this segment. Management obtains rent rolls annually and continually monitors the cash flows of these loans.

**Construction and development loans:** Loans in this segment primarily include real estate development loans for which payment is derived from sale of the property. Credit risk is affected by cost overruns, time to sell at an adequate price and market conditions.

**Second mortgage loans and home equity lines of credit (2<sup>nd</sup> mortgage and HELOC):** The Company generally has 1<sup>st</sup> or 2<sup>nd</sup> liens on property securing equity lines-of-credit. All loans in this segment are collateralized by residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this segment.

**Commercial loans:** Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer spending, will have an effect on the credit quality in this segment.

**Consumer loans:** Loans in this segment include secured and unsecured loans. Repayment is dependent on the credit quality of the individual borrower.

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Specific component:** The specific component of the allowance for loan losses relates to loans that are classified as impaired. A loan is considered impaired when it is probable that the Company will not be able to collect principal, interest, and fees according to the contractual terms of the loan agreement. The Company evaluates for impairment all loan segments on a loan-by-loan basis. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

The amount judged to be impaired is the difference between the present value of the expected future cash flows using as a discount rate the original contractual effective interest rate, and the recorded investment of the loan, or, as a practical expedient, in the case of collateral dependent loans, the difference between the fair value of the collateral and the recorded amount of the loans. If appropriate, a valuation allowance is established to recognize the difference between the recorded investment and the determined value.

The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession is made to a borrower experiencing financial difficulty, the modification is considered a troubled debt restructuring ("TDR"). All TDRs are classified as impaired.

**Unallocated component:** An unallocated component of the allowance for loan losses is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio.

**Mortgage servicing rights:** Mortgage servicing rights are recognized as separate assets when residential real estate loans are sold and the Company retains the right to service the loans. Servicing rights are reported in other assets and are initially measured at fair value. Capitalized servicing rights are amortized to other operating expenses in proportion to, and over the period of, the expected future servicing income from the underlying loans, which is reported in other noninterest income. Servicing assets are evaluated for impairment based upon the fair value of the rights as compared to amortized cost. Fair value is determined based upon a valuation model that calculates the present value of estimated future net servicing income and incorporates market rate assumptions for discount rates and prepayment speeds. Impairment is determined by stratifying rights into tranches based on predominant characteristics, such as loan origination date, investor type and loan terms.

**Derivative financial instruments:** Commitments to originate loans that will be sold in the secondary market and forward sale commitments are considered to be derivatives. Accordingly, such commitments, along with any related fees received from potential borrowers, are recorded at fair value as derivative assets and liabilities with changes in fair value recorded in the net gain or loss on sale of loans.

**Premises and equipment:** Land is carried at cost. Premises and equipment are stated at cost less accumulated depreciation. Buildings and related improvements and furniture and equipment are depreciated using the straight-line method with useful lives ranging from 10 to 50 years. Furniture, fixtures and equipment are depreciated using the straight-line method with useful lives ranging from 3 to 10 years.

**Foreclosed real estate:** Real estate acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at fair value less selling costs at the date of foreclosure. Subsequent to foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell. Sales of foreclosed real estate financed by the Company that do not meet certain minimum down payment criteria continue to be carried as foreclosed real estate until cumulative payments made meet the required minimum initial investment. Revenue and expenses from operations and impairment losses are included in foreclosed real estate expense. Costs incurred to complete construction may be capitalized; however the recorded balance of the foreclosed real estate should not exceed the "when completed" fair value less costs to sell. The Company monitors costs to complete construction to ensure that the estimated costs do not exceed original estimates.



**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Deferred compensation plans:** The Company has two deferred compensation plans, the Supplemental Executive Retirement Plan (“SERP”) as well as the Deferred Directors Continuation plan. Both plans require Board approval for any additions as well as changes to the policies. The plans are calculated using actuarial assumptions related to discount rates. Both plans require an agreed upon duration of service prior to the benefit being paid out. The expenses of the plans are allocated over the service period.

**Bank-owned life insurance (“BOLI”):** The Bank has purchased life insurance policies on certain key executives. BOLI is recorded at the amount that can be realized under the insurance contract at the balance sheet date, which is the cash surrender value adjusted for other charges or other amounts due that are probable at settlement. The change in cash surrender value during the period is an adjustment of the premium paid in determining the expense (other noninterest expense) or income (other noninterest income) to be recognized for the period. The Bank has four carriers of these policies and these carriers are approved at least annually within policy approvals of the Board.

**Income taxes:** Income taxes are recorded under the asset and liability method of accounting for income taxes. Under the asset and liability method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. As changes in tax laws or rates are enacted, deferred tax assets or liabilities are adjusted through the provision for income taxes. Accordingly, changes resulting from the Tax Cuts and Jobs Act (“Tax Act”) enacted December 22, 2017 have been recognized in the consolidated financial statements as of and for the year ended April 30, 2018. A deferred tax valuation allowance is required if it is more likely than not that all or a portion of the recorded deferred tax asset will not be realized.

The Company classifies penalties resulting from underpayment of income taxes as income tax expense in the period for which the Company claims or expects to claim an uncertain tax position or in the period in which the Company’s judgment changes regarding an uncertain tax position. The Company does not have any uncertain tax positions at April 30, 2019 and 2018, which require accrual or disclosure. The Company currently has tax years 2014 through 2017 open with the Internal Revenue Service.

**Comprehensive income:** Comprehensive income consists of net income and other comprehensive income. Other comprehensive income includes unrealized gains and losses on securities available for sale and changes in the funded status of post-retirement benefit plan which are also recognized as separate components of equity.

1889 Bancorp MHC and Subsidiaries

Notes to Consolidated Financial Statements

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**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

The components of accumulated other comprehensive loss, included in equity, are as follows:

	<u>2019</u>	<u>2018</u>
	(In Thousands)	
Investment securities available for sale:		
Net unrealized securities holding gains before income tax	\$ (194)	\$ 645
Tax effect	<u>51</u>	<u>(182)</u>
Net-of tax amount	<u>(143)</u>	<u>463</u>
Postretirement benefits:		
Unrecognized net actuarial loss	(173)	(102)
Unrecognized prior service cost and transition obligation	<u>(271)</u>	<u>(306)</u>
	(444)	(408)
Tax effect	<u>125</u>	<u>115</u>
Net-of tax amount	<u>(319)</u>	<u>(293)</u>
	<u>\$ (462)</u>	<u>\$ 170</u>

**Loan commitments and related financial instruments:** Financial instruments include off balance sheet credit instruments, such as commitments to make loans, unadvanced commitments, and commercial letters of credit, issued to meet customer financial needs. Such off-balance sheet financial instruments are recorded when they are funded.

**Reclassifications:** Some items in the prior year financial statements were reclassified to conform to the current presentation. Reclassifications had no effect on prior year net income or equity.

**Overnight Borrowings:** For purposes of reporting cash flows, overnight borrowings are disclosed on a net basis.

## 1889 Bancorp MHC and Subsidiaries

### Notes to Consolidated Financial Statements

#### NOTE 2 - SECURITIES

The amortized cost and fair value of securities available for sale, with gross unrealized gains and losses, follows:

	April 30, 2019			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>Available-for-sale</u>				
U.S. Treasuries	\$ 4,975	\$ -	\$ (33)	\$ 4,942
Municipal notes	4,639	15	-	4,654
U.S. Agency securities	19,234	50	(35)	19,249
U.S. Agency mortgage-backed securities	17,558	128	(145)	17,541
Corporate bonds	10,913	40	(214)	10,739
	<u>\$ 57,319</u>	<u>\$ 233</u>	<u>\$ (427)</u>	<u>\$ 57,125</u>

	April 30, 2018			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>Available-for-sale</u>				
U.S. Treasuries	\$ 9,952	\$ -	\$ (73)	\$ 9,879
Municipal notes	777	1	-	778
U.S. Agency securities	19,147	1	(110)	19,038
U.S. Agency mortgage-backed securities	7,673	-	(289)	7,384
Corporate bonds	10,952	-	(386)	10,566
Mutual funds	6,295	1,514	(13)	7,796
	<u>\$ 54,796</u>	<u>\$ 1,516</u>	<u>\$ (871)</u>	<u>\$ 55,441</u>

At April 30, 2019 and 2018 securities with a carrying value of \$0 and \$25,001,000, respectively, were pledged to secure Federal Home Loan Bank advances (see Note 7).

The amortized cost and fair value of debt securities by contractual maturity at April 30, 2019 follows. Expected maturities may differ from contractual maturities because the issuer in certain instances has the right to call or prepay obligations with or without call or prepayment penalties.

	Available For Sale	
	Amortized Cost	Fair Value
	(In Thousands)	
<u>April 30, 2019</u>		
Due in 1 year or less	\$ 10,641	\$ 10,649
Due from 1 to 5 years	24,361	24,322
Due from 5 to 15 years	4,286	4,142
Due in greater than 15 years	473	471
U.S. Agency mortgage-backed securities	17,558	17,541
	<u>\$ 57,319</u>	<u>\$ 57,125</u>

## 1889 Bancorp MHC and Subsidiaries

### Notes to Consolidated Financial Statements

#### NOTE 2 - SECURITIES (Continued)

For the years ended April 30, 2019 and 2018, proceeds from sales of securities available-for-sale amounted to \$8,068,000 and \$7,295,000, respectively. Gross realized gains for the years ended April 30, 2019 and 2018 amounted to \$1,781,000 and \$794,000, respectively. Gross realized losses for the years ended April 30, 2019 and 2018 amounted to \$20,000 and \$36,000, respectively.

For the year end 2019 and 2018, there were no holdings of securities of any one issuer, other than the U.S. Government and its agencies, in an amount greater than 10% of equity.

Information pertaining to securities with gross unrealized losses at April 30, 2019 and 2018 aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

	April 30, 2019					
	Less Than 12 Months		12 Months or Greater		Total	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(In Thousands)					
<u>Available-for-sale</u>						
U.S. Treasuries	\$ -	\$ -	\$ 33	\$ 4,942	\$ 33	\$ 4,942
U.S. Agency securities	3	1,458	32	7,965	35	9,423
U.S. Agency mortgage-backed securities	33	3,770	111	5,047	145	8,817
Corporate bonds	-	-	214	8,676	214	8,676
Total temporarily impaired securities	\$ 36	\$ 5,228	\$ 390	\$ 26,630	\$ 427	\$ 31,858

	April 30, 2018					
	Less Than 12 Months		12 Months or Greater		Total	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(In Thousands)					
<u>Available-for-sale</u>						
U.S. Treasuries	\$ 73	\$ 9,879	\$ -	\$ -	\$ 73	\$ 9,879
U.S. Agency securities	78	13,065	32	966	110	14,031
U.S. Agency mortgage-backed securities	289	7,384	-	-	289	7,384
Corporate bonds	\$ 166	\$ 6,751	\$ 220	\$ 3,815	\$ 386	\$ 10,566
Mutual funds	13	611	-	-	13	611
Total temporarily impaired securities	\$ 619	\$ 37,690	\$ 252	\$ 4,781	\$ 871	\$ 42,471

**NOTE 2 - SECURITIES (Continued)**

**US Treasuries:** At April 30, 2019, the Company held one US treasury bonds for which market values were, in the aggregate, 0.7% below amortized cost. This unrealized loss relates principally to interest rate risk. At April 30, 2019, the unrealized losses associated with these investments is considered temporary. The Company does not intend to sell these securities in the near term and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost basis, which may be maturity. As a result, the Company does not consider these securities to be other-than-temporarily impaired at April 30, 2019.

**US Agency bonds:** At April 30, 2019, the Company held seven US agency bonds for which market values were, in the aggregate, 0.4% below amortized cost. This unrealized loss relates principally to interest rate risk. At April 30, 2018, the unrealized losses associated with these investments is considered temporary. The Company does not intend to sell these securities in the near term and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost basis, which may be maturity. As a result, the Company does not consider these securities to be other-than-temporarily impaired at April 30, 2019.

**US Agency mortgage backed bonds:** At April 30, 2019, the Company held eleven US agency mortgage backed bonds for which market values were, in the aggregate, 1.6% below amortized cost. This unrealized loss relates principally to interest rate risk. At April 30, 2019, the unrealized losses associated with these investments is considered temporary. The Company does not intend to sell these securities in the near term and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost basis, which may be maturity. As a result, the Company does not consider these securities to be other-than-temporarily impaired at April 30, 2019.

**Corporate bonds:** At April 30, 2019, the Company held seven corporate bonds for which market values were, in the aggregate, 2.4% below amortized cost. This unrealized loss relates principally to interest rate risk. At April 30, 2019, the unrealized losses associated with these investments is considered temporary. The Company does not intend to sell these securities in the near term and it is more likely than not that the Company will not be required to sell the securities before recovery of their amortized cost basis, which may be maturity. As a result, the Company does not consider these securities to be other-than-temporarily impaired at April 30, 2019.

## 1889 Bancorp MHC and Subsidiaries

### Notes to Consolidated Financial Statements

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#### NOTE 3 - LOANS

Loans receivable at April 30, 2019 and 2018 are summarized as follows:

	2019	2018
	(In Thousands)	
Real Estate		
Residential	\$ 200,050	\$ 173,415
Commercial	164,135	142,677
Construction and development	73,949	64,036
2nd Mortgage & HELOC	19,601	18,753
Commercial and industrial	9,921	9,365
Consumer	229	237
	<hr/>	<hr/>
Gross loans	467,885	408,483
	<hr/>	<hr/>
Net deferred origination fees and costs	(505)	(393)
	<hr/>	<hr/>
Subtotal	467,380	408,090
	<hr/>	<hr/>
Allowance for loan losses	(3,493)	(3,238)
	<hr/>	<hr/>
Loans, net	<u>\$ 463,887</u>	<u>\$ 404,852</u>

Loans serviced for others amounted to approximately \$151,415,000 and \$159,949,000 at April 30, 2019 and 2018, respectively.

1889 Bancorp MHC and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 3 – LOANS (Continued)

Activity in the allowance for loan losses and allocation of the allowance for loan segments for the year ended April 30, 2019 follows:

	Residential	Commercial	Construction and Development	2nd Mortgage and HELOC	Commercial and Industrial	Consumer	Unallocated	Total
Allowance for loan losses:								
Balance at April 30, 2018	\$ 700	\$ 1,258	\$ 699	\$ 86	\$ 107	\$ 2	\$ 386	\$ 3,238
Charge-offs	-	-	-	-	-	(1)	-	(1)
Recoveries	-	-	-	-	-	1	-	1
Provision (credit) for losses	98	136	109	2	(19)	(1)	(70)	255
Balance at April 30, 2019	\$ 798	\$ 1,394	\$ 808	\$ 88	\$ 88	\$ 1	\$ 316	\$ 3,493

The following table represents the allocation of the allowance for loan losses and the related recorded investment of loans by loan segment disaggregated based on the impairment methodology as of April 30, 2019:

	Residential	Commercial	Construction and Development	2nd Mortgage and HELOC	Commercial and Industrial	Consumer	Unallocated	Total
Ending allowance attributable to loans:								
Individually evaluated for impairment	\$ 2	\$ -	\$ -	\$ 3	\$ -	\$ -	\$ -	\$ 5
Collectively evaluated for impairment	796	1,394	808	85	88	1	316	3,488
Total ending allowance balance	\$ 798	\$ 1,394	\$ 808	\$ 88	\$ 88	\$ 1	\$ 316	\$ 3,493
Loans receivable:								
Individually evaluated for impairment	\$ 1,261	\$ 3,860	\$ -	\$ 58	\$ 15	\$ -	\$ -	\$ 5,194
Collectively evaluated for impairment	198,789	160,275	73,949	19,543	9,906	229	-	462,691
Total ending loans balance	\$ 200,050	\$ 164,135	\$ 73,949	\$ 19,601	\$ 9,921	\$ 229	\$ -	\$ 467,885

**1889 Bancorp MHC and Subsidiaries**

**Notes to Consolidated Financial Statements**

**NOTE 3 – LOANS (Continued)**

Activity in the allowance for loan losses and allocation of the allowance for loan segments for the year ended April 30, 2018 follows:

	Residential	Commercial	Construction and Development	2nd Mortgage and HELOC	Commercial and Industrial	Consumer	Unallocated	Total
Allowance for loan losses:	(In Thousands)							
Balance at April 30, 2017	\$ 674	\$ 1,383	\$ 645	\$ 75	\$ 74	\$ 1	\$ 85	\$ 2,937
Charge-offs	-	-	-	-	-	(4)	-	(4)
Recoveries	-	-	-	-	43	2	-	45
Provision (credit) for losses	26	(125)	54	11	(10)	3	301	260
Balance at April 30, 2018	\$ 700	\$ 1,258	\$ 699	\$ 86	\$ 107	\$ 2	\$ 386	\$ 3,238

The following table represents the allocation of the allowance for loan losses and the related recorded investment of loans by loan segment disaggregated based on the impairment methodology as of April 30, 2018:

	Residential	Commercial	Construction and Development	2nd Mortgage and HELOC	Commercial and Industrial	Consumer	Unallocated	Total
April 30, 2018	(In Thousands)							
Allowance for loan losses:								
Individually evaluated for impairment	\$ 2	\$ -	\$ -	\$ 2	\$ -	\$ -	\$ -	\$ 4
Collectively evaluated for impairment	698	1,258	699	84	107	2	386	3,234
Total ending allowance balance	\$ 700	\$ 1,258	\$ 699	\$ 86	\$ 107	\$ 2	\$ 386	\$ 3,238
Loans receivable:								
Individually evaluated for impairment	\$ 1,401	\$ 3,860	\$ -	\$ 163	\$ 24	\$ -	\$ -	\$ 5,448
Collectively evaluated for impairment	172,014	138,817	64,036	18,590	9,341	237	-	403,035
Total ending loans balance	\$ 173,415	\$ 142,677	\$ 64,036	\$ 18,753	\$ 9,365	\$ 237	\$ -	\$ 408,483



1889 Bancorp MHC and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 3 – LOANS (Continued)

The following is a summary of past due loans at April 30, 2019:

	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total Loans Receivable	Recorded Investment >90 Days and Accruing
(In Thousands)							
<u>April 30, 2019</u>							
Real estate							
Residential	\$ 2,376	\$ 715	\$ -	\$ 3,091	\$ 196,959	\$ 200,050	\$ -
Commercial	2,057	-	-	2,057	162,078	164,135	-
Construction and development	700	-	-	700	73,249	73,949	-
2nd Mortgage & HELOC	100	-	-	100	19,501	19,601	-
Commercial and industrial	140	-	-	140	9,781	9,921	-
Consumer	-	-	-	-	229	229	-
Total	<u>\$ 5,373</u>	<u>\$ 715</u>	<u>\$ -</u>	<u>\$ 6,088</u>	<u>\$ 461,797</u>	<u>\$ 467,885</u>	<u>\$ -</u>

There were no non-accrual loans at April 30, 2019.

The following is a summary of past due loans at April 30, 2018:

	30-59 Days Past Due	60-89 Days Past Due	90+ Days Past Due	Total Past Due	Current	Total Loans Receivable	Recorded Investment >90 Days and Accruing
(In Thousands)							
<u>April 30, 2018</u>							
Real estate							
Residential	\$ 132	\$ -	\$ -	\$ 132	\$ 173,283	\$ 173,415	\$ -
Commercial	-	-	-	-	142,677	142,677	-
Construction and development	-	-	-	-	64,036	64,036	-
2nd Mortgage & HELOC	-	-	132	132	18,621	18,753	132
Commercial and industrial	-	-	-	-	9,365	9,365	-
Consumer	-	-	-	-	237	237	-
Total	<u>\$ 132</u>	<u>\$ -</u>	<u>\$ 132</u>	<u>\$ 264</u>	<u>\$ 408,219</u>	<u>\$ 408,483</u>	<u>\$ 132</u>

There were no non-accrual loans at April 30, 2018.

1889 Bancorp MHC and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 3 – LOANS (Continued)

The following is information pertaining to impaired loans as of and for the year ended April 30, 2019:

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated (In Thousands)	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
<u>April 30, 2019</u>						
With no related allowance recorded:						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 1,074	\$ 1,074	\$ -	\$ 1,094	\$ 40	\$ -
Commercial	3,860	3,860	-	3,860	148	-
Commercial and industrial	15	15	-	20	1	-
	<u>4,949</u>	<u>4,949</u>	<u>-</u>	<u>4,974</u>	<u>189</u>	<u>-</u>
With an allowance recorded						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 245	\$ 245	\$ 5	\$ 252	\$ 13	\$ -
	<u>245</u>	<u>245</u>	<u>5</u>	<u>252</u>	<u>13</u>	<u>-</u>
By portfolio segment:						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 1,319	\$ 1,319	\$ 5	\$ 1,346	\$ 53	\$ -
Commercial	3,860	3,860	-	3,860	148	-
Commercial and industrial	15	15	-	20	1	-
	<u>\$ 5,194</u>	<u>\$ 5,194</u>	<u>\$ 5</u>	<u>\$ 5,226</u>	<u>\$ 202</u>	<u>\$ -</u>

The following is information pertaining to impaired loans as of and for the year ended April 30, 2018:

	Unpaid Principal Balance	Recorded Investment	Allowance for Loan Losses Allocated (In Thousands)	Average Recorded Investment	Interest Income Recognized	Cash Basis Interest Recognized
<u>April 30, 2018</u>						
With no related allowance recorded:						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 1,495	\$ 1,495	\$ -	\$ 1,481	\$ 54	\$ -
Commercial	3,860	3,860	-	3,900	146	-
Commercial and industrial	24	24	-	28	1	-
	<u>5,379</u>	<u>5,379</u>	<u>-</u>	<u>5,409</u>	<u>201</u>	<u>-</u>
With an allowance recorded						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 69	\$ 69	\$ 4	\$ 73	\$ 3	\$ -
	<u>69</u>	<u>69</u>	<u>4</u>	<u>73</u>	<u>3</u>	<u>-</u>
By portfolio segment:						
Real Estate						
Residential (including 2nd mortgages and HELOC)	\$ 1,564	\$ 1,564	\$ 4	\$ 1,554	\$ 57	\$ -
Commercial	3,860	3,860	-	3,900	146	-
Commercial and industrial	24	24	-	28	1	-
	<u>\$ 5,448</u>	<u>\$ 5,448</u>	<u>\$ 4</u>	<u>\$ 5,482</u>	<u>\$ 204</u>	<u>\$ -</u>

## Notes to Consolidated Financial Statements

## NOTE 3 – LOANS (Continued)

The following table details the activity related to TDRs during the year ended April 30, 2019:

	Number of Contracts	Pre-Modification Outstanding Recorded Investment (In Thousands)	Post-Modification Outstanding Recorded Investment
Troubled debt restructurings			
Residential, 2nd Mortgage & HELOC	-	\$ -	-
Commercial Real Estate	2	3,860	3,860
Total	2	\$ 3,860	\$ 3,860

There were no troubled debt restructures made during the year ended April 30, 2019 that are in default.

The following table details the activity related to TDRs during the year ended April 30, 2018:

	Number of Contracts	Pre-Modification Outstanding Recorded Investment (In Thousands)	Post-Modification Outstanding Recorded Investment
Troubled debt restructurings			
Residential, 2nd Mortgage & HELOC	2	\$ 130	\$ 130
Commercial Real Estate	2	3,860	3,860
Total	4	\$ 3,990	\$ 3,990

The following table details the total TDRs by loan type at April 30, 2019:

	TDRs on Accrual Status		TDRs on Nonaccrual Status		Total TDRs	
	Number of Loans	Balance of Loans	Number of Loans	Balance of Loans	Number of Loans	Balance of Loans
	(In Thousands)					
Residential, 2nd Mortgage & HELOC	7	\$ 1,319	-	\$ -	7	\$ 1,319
Commercial real estate	2	3,860	-	-	2	3,860
Commercial and industrial	1	15	-	-	1	15
	10	\$ 5,194	-	\$ -	10	\$ 5,194

The following table details the total TDRs by loan type at April 30, 2018:

	TDRs on Accrual Status		TDRs on Nonaccrual Status		Total TDRs	
	Number of Loans	Balance of Loans	Number of Loans	Balance of Loans	Number of Loans	Balance of Loans
	(In Thousands)					
Residential, 2nd Mortgage & HELOC	11	\$ 1,564	-	\$ -	11	\$ 1,564
Commercial real estate	2	3,860	-	-	2	3,860
Commercial and industrial	1	24	-	-	1	24
	14	\$ 5,448	-	\$ -	14	\$ 5,448

## Notes to Consolidated Financial Statements

## NOTE 3 – LOANS (Continued)

**Credit quality information:** The Company utilizes a six grade internal loan rating system for commercial real estate, construction, commercial and certain past-due residential loans as follows:

**Pass (1-3A):** Loans in these categories are considered pass-rated loans with low to average risk.

**Special mention (4):** Loans in this category have potential weaknesses and are being closely monitored by management.

**Substandard (5):** Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral is pledged. There is a distinct possibility that the Company will sustain some loss if the weakness is not corrected.

**Doubtful (6):** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, highly questionable and improbable.

The Company does not assign risk ratings to residential real estate and home equity loans or consumer unless they are contractually past due 90 days or more or where legal action has commenced against the borrower. All consumer loans are charged off when they become contractually past due 120 days. Those loans not assigned a rating are considered “pass”.

On an annual basis, or more often if needed, the Company formally reviews the ratings on all commercial real estate, construction and commercial and industrial loans. Annually, the Company engages an independent third-party to review a significant portion of loans within these segments. Management uses the results of these reviews as part of its annual review process.

The following table presents the Company’s loans by risk rating at April 30, 2019:

	Pass	Special Mention	Substandard	Doubtful	Total
	(In Thousands)				
<u>April 30, 2019</u>					
Real Estate					
Residential	\$ 198,789	\$ -	\$ 1,261	\$ -	\$ 200,050
Commercial	159,844	431	3,860	-	164,135
Construction and development	73,949	-	-	-	73,949
2nd Mortgage & HELOC	19,543	-	58	-	19,601
Commercial and industrial	9,906	-	15	-	9,921
Consumer	229	-	-	-	229
Total	<u>\$ 462,260</u>	<u>\$ 431</u>	<u>\$ 5,194</u>	<u>\$ -</u>	<u>\$ 467,885</u>

The following table presents the Company’s loans by risk rating at April 30, 2018:

	Pass	Special Mention	Substandard	Doubtful	Total
	(In Thousands)				
<u>April 30, 2018</u>					
Real Estate					
Residential	\$ 172,014	\$ -	\$ 1,401	\$ -	\$ 173,415
Commercial	138,817	-	3,860	-	142,677
Construction and development	64,036	-	-	-	64,036
2nd Mortgage & HELOC	18,590	-	163	-	18,753
Commercial and industrial	9,341	-	24	-	9,365
Consumer	237	-	-	-	237
Total	<u>\$ 403,035</u>	<u>\$ -</u>	<u>\$ 5,448</u>	<u>\$ -</u>	<u>\$ 408,483</u>

## Notes to Consolidated Financial Statements

**NOTE 3 – LOANS (Continued)**

Loans to executive officers, directors and trustees are made in the ordinary course of business, under normal credit terms, including interest rates and collateral, prevailing at the time of origination for comparable transactions with other persons and do not represent more than normal credit risk. An analysis of the activity of these loans is as follows:

	Years Ended April 30,	
	2019	2018
	(In Thousands)	
Balance at beginning of year	\$ 1,586	\$ 1,671
Additions	354	545
Repayments	(701)	(630)
Balance at end of year	<u>\$ 1,239</u>	<u>\$ 1,586</u>

**NOTE 4 – LOAN SERVICING**

Activity for loan servicing rights follows:

	Years Ended April 30,	
	2019	2018
	(In Thousands)	
Loan servicing rights		
Beginning of year	\$ 819	\$ 905
Additions	66	141
Disposals	(30)	(52)
Amortized to expense	(164)	(175)
Balance at end of year	<u>\$ 691</u>	<u>\$ 819</u>

There was no recorded valuation allowance for the carrying amount of mortgage servicing rights at April 30, 2019 and 2018.

**NOTE 5 – PREMISES AND EQUIPMENT**

A summary of the net carrying value of premises and equipment follows:

	Years Ended April 30,	
	2019	2018
	(In Thousands)	
Land	\$ 1,414	\$ 1,414
Building and improvements	8,259	8,226
Furniture and equipment	<u>3,535</u>	<u>3,131</u>
	13,208	12,771
Accumulated depreciation	<u>(8,189)</u>	<u>(7,611)</u>
Premises and equipment, net	<u>\$ 5,019</u>	<u>\$ 5,160</u>

Total depreciation expense for the years ended April 30, 2019 and 2018 amounted to \$577,000 and \$584,000, respectively.

1889 Bancorp MHC and Subsidiaries

Notes to Consolidated Financial Statements

NOTE 6 - DEPOSITS

	Years Ended April 30,	
	2019	2018
	(In Thousands)	
Non-interest bearing checking accounts	\$ 36,799	\$ 36,528
Interest bearing checking accounts	38,245	44,069
Money market accounts	94,758	65,775
Savings accounts	72,687	77,053
Certificates of deposit		
Less than or equal to \$250,000	172,547	151,243
Greater than \$250,000	37,134	29,806
	<u>\$ 452,170</u>	<u>\$ 404,474</u>

Brokered deposits, included in time deposits, totaled approximately \$14,879,000 and \$0 at April 30, 2019 and 2018. Brokered deposits, included in money market accounts, totaled approximately \$20,025,000 and \$15,015,000 at April 30, 2019 and 2018.

A summary of certificate accounts by maturity at April 30, 2019 follows:

	Years Ended April 30,	
	2019	
	(In Thousands)	
Within 1 year	\$ 120,892	
Over 1 year to 2 years	66,838	
Over 2 years to 3 years	11,449	
Over 3 years to 5 years	10,489	
Over 5 years	13	
	<u>\$ 209,681</u>	

NOTE 7 – FEDERAL HOME LOAN BANK ADVANCES

	Years Ended April 30,			
	2019		2018	
	Amount	Weighted Average Interest Rate	Amount	Weighted Average Interest Rate
	(Dollars in thousands)			
Term to maturity				
Within one year	\$ 1,875	2.68%	\$ -	-
One to two years	8,235	2.23%	-	-
Two to three years	3,000	3.02%	9,866	2.25%
Three to five years	9,876	2.55%	6,000	1.25%
Total	<u>\$ 22,986</u>	<u>2.51%</u>	<u>\$ 15,866</u>	<u>1.87%</u>

The Bank is required to pledge, through a collateral agreement, certain assets to secure advances from FHLBB. The Bank has pledged residential mortgage loans to meet this requirement in accordance with the FHLBB's product policy.

At April 30, 2019 and 2018, the Bank had a \$3,557,000 available line of credit with the FHLBB, at an interest rate that adjusts daily. There were no advances outstanding under this line at April 30, 2019 and 2018.

At April 30, 2019 the Bank had a \$10,000,000 available line of credit with the ACBB, at an interest rate that adjusts daily. There were no advances outstanding under this line at April 30, 2019.

## Notes to Consolidated Financial Statements

## NOTE 8 – INCOME TAXES

Allocation of federal and state income taxes between current and deferred portions is as follows:

	Years ended April 30	
	2019	2018
Current expense:		
Federal	\$ 1,626	\$ 1,378
State	737	575
Total current	2,363	1,953
Deferred expense (benefit):		
Federal	(139)	215
State	(78)	(39)
Total deferred	(217)	176
Total income tax expense	\$ 2,146	\$ 2,129

The reasons for the differences between the statutory federal income tax provision and the actual income tax provision are primarily the result of state tax expenses, bank owned life insurance income and changes in the Bank's valuation reserve and the effects of the revaluation of its net deferred tax assets associated with the change to the federal income tax rate.

The tax effects of each type of income and expense item that give rise to deferred taxes are as follows:

	Years ended April 30	
	2019	2018
Deferred tax assets:		
Allowance for loan losses	723	633
Depreciation	62	62
Deferred compensation	852	684
Unrealized loss from other post-retirement benefits	125	115
Unrealized loss on securities available for sale	52	-
Other, net	80	140
	1,894	1,634
Deferred tax liabilities:		
Net deferred loan costs	(126)	(109)
Mortgage servicing asset	(194)	(230)
Net unrealized gain on securities available for sale	-	(181)
	(320)	(520)
Net deferred tax asset	\$ 1,574	\$ 1,114

The Bank reduces deferred tax assets by a valuation allowance if, based on the weight of available evidence, it is "more likely than not" that some portion or all of the deferred tax assets will not be realized. The Bank assesses the realizability of its deferred tax assets by assessing the likelihood of the Bank generating federal and state tax income, as applicable, in future periods in amounts sufficient to offset the deferred tax charges in the periods they are expected to reverse. Based on this assessment, management concluded that no valuation allowance was required at April 30, 2019 and 2018. Management has evaluated the available evidence supporting the realization of its gross deferred tax asset, including the amount and timing of future taxable income and believes the deferred tax asset, net of valuation allowance, will be realized.

**NOTE 8 – INCOME TAXES (Continued)**

The federal income tax reserve for loan losses at the Company's base year amounted to \$1,636,000. If any portion of the reserve is used for purposes other than to absorb loan losses, approximately 127% of the amount actually used, limited to the amount of the reserve, would be subject to taxation in the fiscal year in which used. As the Company intends to use the reserve only to absorb loan losses, a deferred income tax liability of \$436,000 has not been provided.

**NOTE 9 – REGULATORY CAPITAL MATTERS**

The Company (on a consolidated basis) and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of their assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Prompt corrective action provisions are not applicable to the Bank holding company.

The final rules implementing Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective for the Bank on January 1, 2015 with full compliance with all requirements being phased in over a multi-year schedule, and fully phased in by January 1, 2019. The net unrealized gain or loss on available for sale securities is not included in computing regulatory capital. Under the Basel III rules, the Bank must hold a capital conservation buffer above the adequately capitalized risk-based capital ratios. The conservation buffer is being phased in from 0.00% for 2015 to 2.50% by 2019. The capital conservation buffer for 2019 is 2.50%

Quantitative measures established by regulation to ensure capital adequacy require the Bank to maintain minimum amounts and ratios (set forth in the following table) of Total and Tier 1 capital (as defined) to risk-weighted assets (as defined), and of Tier 1 capital (as defined) to average assets (as defined). Management believes, as of April 30, 2019 and 2018, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of April 30, 2019, the most recent notification from the Federal Deposit Insurance Corporation categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum total risk-based, Tier 1 risk-based and Tier 1 leverage ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank's category.



## 1889 Bancorp MHC and Subsidiaries

### Notes to Consolidated Financial Statements

#### NOTE 9 – REGULATORY CAPITAL MATTERS (Continued)

The Bank's actual and minimum required capital amounts and ratios as of April 30, 2019 and 2018 are as follows:

	Bank Actual		Regulatory Requirements					
			Minimum Capital		Classified as Well Capitalized			
	Amount	Ratio	Amount	Ratio	Amount	Ratio		
<u>As of April 30, 2019:</u>								
Tier 1 (Core) capital								
(to adjusted total assets)	\$ 76,642	13.9 %	\$ 22,001	4.0 %	\$ 27,501	5.0 %		
Common Equity Tier 1								
(to risk weighted assets)	76,642	18.7	18,467	4.5	26,675	6.5		
Tier 1 risk-based capital								
(to risk-weighted assets)	76,642	18.7	24,623	6.0	32,831	8.0		
Total risk-based capital								
(to risk-weighted assets)	80,185	19.5	32,831	8.0	41,038	10.0		
<u>As of April 30, 2018:</u>								
Tier 1 (Core) capital								
(to adjusted total assets)	\$ 70,817	14.2 %	\$ 19,932	4.0 %	\$ 24,914	5.0 %		
Common Equity Tier 1								
(to risk weighted assets)	70,817	19.2	16,604	4.5	23,984	6.5		
Tier 1 risk-based capital								
(to risk-weighted assets)	70,817	19.2	22,139	6.0	29,519	8.0		
Total risk-based capital								
(to risk-weighted assets)	74,780	20.3	29,519	8.0	36,899	10.0		

1889 Bancorp MHC is not currently subject to prompt corrective action regulation.

#### NOTE 10 – PENSION AND OTHER BENEFIT PLANS

**Defined benefit plan and 401(k) plan:** The Company provides for pension benefits for its employees through membership in Plan C of the Defined Benefit Plan of the Co-operative Banks Employees Retirement Association (the "Plan") (Tax ID # 04-6035593, Plan Number 334). The Plan is a multi-employer plan for accounting purposes and a multiple-employer plan under the Employee Retirement Income Security Act ("ERISA") of 1974 and the Internal Revenue Code. Each employee reaching the age of 21 and having completed at least 1,000 hours of service in one consecutive twelve-month period beginning with such employee's date of employment automatically becomes a participant in the Plan. Participants in the Plan become fully vested after completion of six years of service measured from their date of hire. Contributions under the Plan for the years ended April 30, 2019 and 2018 amounted to \$540,000 and \$499,000, respectively, and did not exceed 5% of total Plan contributions for either year. For the most recent plan years ending December 31, 2018 and December 31, 2017, the funded status of the Plan was between 65% and 80%. The Company was not subject to any specific minimum contributions other than amounts, determined by the Trustees of the Plan, that maintain the funded status of the Plan in accordance with the requirements of the Pension Protection Act ("PPA") and ERISA.

In addition to the defined benefit plan, the Company has adopted a savings plan which qualifies under Section 401(k) of the Internal Revenue Code and provides for voluntary contributions by participating employees ranging from one percent to fifteen percent of their compensation, subject to certain limitations. The Company will make matching contributions equal to 125% of each employee's voluntary contributions up to six percent of the employee's compensation. Contributions by the Company under the Plan for the years ended April 30, 2019 and 2018 amounted to \$297,000 and \$276,000, respectively.

## Notes to Consolidated Financial Statements

## NOTE 10 – PENSION AND OTHER BENEFIT PLANS (Continued)

**Supplemental executive retirement plans:** The Company has entered into supplemental executive retirement plans with current and former executive officers. These plans provide for monthly payments upon retirement, subject to certain limitations as set forth in the plans. In connection with these agreements, the Company anticipates making certain payments in the future upon retirement of the executive officers and has accrued \$1,216,000 and \$1,044,000 at April 30, 2019 and 2018, respectively, representing the present value of anticipated payments. During the years ended April 30, 2019 and 2018, \$65,000 and \$316,000 was paid out to executive officers, respectively.

For the years ended April 30, 2019 and 2018, expenses related to these agreements amounted to \$237,000 and \$215,000, respectively.

**Director retirement plans:** The Company has a Director Retirement Plan with its non-employee directors to provide a benefit, after retirement from service on the Board of Directors of the Bank. Information about related balances reflected in the Company's financial statements as of April 30, 2019 and 2018 follows:

	2019	2018
	(Dollars in thousands)	
Ending benefit obligation	\$ 1,778	1,555
Employer contributions	21	-
Benefits paid	(21)	-
Ending plan assets	-	-
Unfunded status	(1,778)	(1,555)
Unrecognized net actuarial loss	173	102
Unrecognized prior service cost	271	306
Accrued benefit cost	\$ (1,334)	(1,147)
Accumulated benefit obligation	\$ 1,515	1,364

Amounts recognized in accumulated other comprehensive income at April 30 consist of:

Net actuarial loss	\$ 173	102
Prior service costs	\$ 271	306

Weighted average assumptions used to determine benefit obligation

Pre-retirement discount rate	3.90%	4.00%
Post-retirement discount rate	2.51%	2.95%
Rate of compensation increase	2.50%	2.00%

Weighted average assumptions used to determine net periodic benefit cost

Pre-retirement discount rate	4.00%	4.00%
Post-retirement discount rate	2.95%	2.29%

The estimated net loss and prior service costs for the post-retirement benefit plan that will be amortized from accumulated other comprehensive income into net periodic benefit cost over the next fiscal year are \$0 and \$36,000.

## Notes to Consolidated Financial Statements

## NOTE 10 – PENSION AND OTHER BENEFIT PLANS (Continued)

The following benefit payments which reflect future service are expected:

	Expected benefit payments
2019	\$ 21
2020	21
2021	657
2022	807
2023	-
Following 5 years	400
	\$ 1,906

**Endorsement split-dollar life insurance arrangements:** The Company is the sole owner of life insurance policies pertaining to certain executives. The Company has entered into agreements with these executives whereby the Company will pay to the executives' estates or beneficiaries a portion of the death benefit that the Company will receive as beneficiary of such policies. In connection with these agreements, the Company anticipates making certain payments in the future and has accrued \$381,000 and \$403,000 at April 30, 2019 and 2018, respectively, representing the present value of anticipated payments.

For the years ended April 30, 2019 and 2018, expenses related to the agreements, including premiums paid and present value of the death benefits, amounted to \$23,000 and \$24,000, respectively.

## NOTE 11 – COMMITMENTS AND CONTINGENCIES

In the normal course of business there are outstanding commitments and contingencies which are not reflected in the accompanying financial statements.

**Loan commitments:** The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the accompanying financial statements. The Company's exposure to credit loss is represented by the contractual amount of those instruments. The Company uses the same credit policies in making commitments as it does for on-balance-sheet instruments.

Financial instruments whose contract amounts represent credit risk are as follows:

	Years Ended April 30,	
	2019	2018
	(In Thousands)	
Commitments to extend credit	\$ 12,967	\$ 25,496
Unadvanced funds on construction loans	43,020	33,699
Unadvanced funds on lines of credit	25,178	26,799
Letters of credit	6	181

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for construction loans and lines of credit may expire without being drawn upon, therefore, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. These financial instruments are generally secured by real estate, except for certain commercial lines of credit which are secured by business assets.

**NOTE 11 – COMMITMENTS AND CONTINGENCIES (Continued)**

Unfunded commitments under commercial lines-of-credit, revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines-of-credit are uncollateralized and usually do not contain a specified maturity date and ultimately may not be drawn upon to the total extent to which the Company is committed.

**Litigation:** Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

**Reserve Requirement:** The Bank is required to maintain cash and reserve balances on hand or with the Federal Reserve Bank. Such reserve is calculated based upon deposit levels. At April 30, 2019 and 2018, these reserve balances amounted to \$1,253,000 and \$1,444,000, respectively.

**Other:** The Bank may obtain advances from the Federal Reserve Bank upon the security of certain loan and securities collateral. Such collateral totaled \$1 million at April 30, 2019. Based on available collateral, the Bank had access to Federal Reserve Bank advances of up to \$1 million as of April 30, 2019. No borrowings were outstanding at April 30, 2019.

**NOTE 12 - DERIVATIVES**

The Bank enters into (1) commitments to originate loans that will be sold in the secondary market ("derivative loan commitments") and (2) forward sale commitments. Such commitments are derivative instruments and these instruments involve both credit and market risk.

Forward commitments to sell loans require the Bank to make delivery at a specific future date of a specified amount, at a specified price or yield. At April 30, 2019 and 2018, the notional amount of such commitments amounted to \$1,210,000 and \$2,124,000, respectively. The fair value of these commitments is not material and, accordingly, are not reflected on the consolidated balance sheets.

Derivative loan commitments with individual borrowers require the Bank to originate a loan at specific terms and conditions in which the interest rate and the maximum loan amount are set prior to or at funding upon completion of various underwriting requirements and involve both credit and market risk. At April 30, 2019 and 2018, the Bank had notional amounts of \$710,000 and \$1,751,000, respectively, in outstanding derivative loan commitments. These agreements are reflected on the consolidated balance sheets to the extent of fees received, which approximates fair value.

**NOTE 13 – FAIR VALUE OF FINANCIAL INSTRUMENTS**

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company utilizes valuation techniques to maximize the use of observable inputs and minimize the use of unobservable inputs to measure fair value. Inputs are broadly defined as assumptions market participants would use in pricing an asset or liability. Assets and liabilities recorded at fair value are categorized within the fair value hierarchy based upon the level of judgment associated with the inputs used to measure their value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3).

The Company groups its assets and liabilities measured at fair value in three levels, as described above, based on the markets in which the assets and liabilities traded and the reliability of the assumptions used to determine fair value:

**Level 1:** Valuation is based on unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access as of the measurement date. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

**Level 2:** Valuation is based on significant observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities, quoted prices in markets that are not active, or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.

**Level 3:** Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using unobservable inputs to pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The following methods and assumptions were used by the Company in estimating fair value of its financial instruments:

**Securities available for sale:** These financial instruments are recorded at fair value in the consolidated financial statements. Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. If quoted prices are not available, then fair values are estimated by using pricing models (i.e., matrix pricing) or quoted prices of securities with similar characteristics and are classified within Level 2 of the valuation hierarchy. Examples of such instruments include government agency debt securities and mortgage-backed securities, corporate and other bonds and mutual funds. The Level 3 fair values are determined using observable and unobservable inputs.

The fair value of mutual funds are based on the net asset value (“NAV”) of the fund. The NAV is determined based on the fair values of the individual securities within the fund divided by the number of shares outstanding. The funds’ individual securities are valued using Level 1 inputs, which are quoted prices for marketable equity securities and Level 2 pricing models for debt securities.

**Impaired Loans:** The fair values of impaired loan with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available for similar loans and collateral underlying such loans. Such adjustments are usually significant and result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower’s financial statements, or aging reports, adjusted or discounted based on management’s historical knowledge of the client and client’s business, resulting in a level 3 fair value classification. Impaired loans are evaluated on a quarterly basis for additional impairment and adjusted in accordance with the allowance policy.

## Notes to Consolidated Financial Statements

## NOTE 13 – FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)

**Assets measured at fair value on a recurring basis:** Assets measured at fair value on a recurring basis at April 30, 2019 and 2018 are summarized below. There are no liabilities measured at fair value on a recurring basis.

	April, 30, 2019			
	Fair Value Measurements Using			
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
	(In Thousands)			
U.S. Treasuries	\$ 4,942	\$ -	\$ -	\$ 4,942
Municipal notes	-	4,654	-	4,654
U.S. Agency securities	-	19,249	-	19,249
U.S. Agency mortgage-backed securities	-	17,541	-	17,541
Corporate bonds	-	10,739	-	10,739
	<u>\$ 4,942</u>	<u>\$ 52,183</u>	<u>\$ -</u>	<u>\$ 57,125</u>

	April, 30, 2018			
	Fair Value Measurements Using			
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Fair Value
	(In Thousands)			
U.S. Treasuries	\$ 9,879	\$ -	\$ -	\$ 9,879
Municipal notes	-	778	-	778
U.S. Agency securities	-	19,038	-	19,038
U.S. Agency Mortgage-backed securities	-	7,384	-	7,384
Corporate bonds	-	10,566	-	10,566
Mutual Fund	7,796	-	-	7,796
	<u>\$ 17,675</u>	<u>\$ 37,766</u>	<u>\$ -</u>	<u>\$ 55,441</u>

**NOTE 13 – FAIR VALUE OF FINANCIAL INSTRUMENTS (Continued)**

**Assets measured at fair value on non-recurring basis:** The Bank may also be required, from time to time, to measure certain other financial assets on a nonrecurring basis in accordance with U.S. GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. There are no liabilities measured at fair value on a non-recurring basis. There were no collateral-dependent impaired loans as of April 30, 2019 and 2018.

The Bank measures the fair value of collateral dependent impaired loans on a nonrecurring basis in periods subsequent to its initial recognition. Level 2 inputs on the fair value of impaired loans are generally appraisal prices for collateral based assets that may not be immediately current but observable market data does not show a significant variance from our expectations. Level 3 inputs on the fair value of impaired loans also generally include appraised prices on collateral based assets, however, present in these individually reviewed impaired loans are certain unobservable inputs from the perspective of the Bank that adjust the exit price. Examples of such inputs include the borrower's non-payment status and financial illiquidity, stale financial reporting and the Bank's evaluation of the borrower's management team. The fair value of collateral-dependent impaired loans and foreclosed real estate are estimated using the value of the underlying collateral discounted as necessary due to management's estimates of changes in economic conditions.

**NOTE 14 – SUBSEQUENT EVENTS**

In preparing these financial statements, the Company has evaluated subsequent events through June 12, 2019, which is the date the financial statements were available to be issued.