Board of Governors of the Federal Reserve System



Annual Report of Holding Companies—FR Y-6

Report at the close of business as of the end of fiscal year

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844(c)(1)(A)); sections 8(a) and 13(a) of the International Banking Act (12 U.S.C. §§ 3106(a) and 3108(a)); sections 11(a)(1), 25, and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); and sections 113, 165, 312, 618, and 809 of the Dodd-Frank Act (12 U.S.C. §§ 5361, 5365, 5412, 1850a(c)(1), and 5468(b)(1)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

NOTE: The Annual Report of Holding Companies must be signed by one director of the top-tier holding company. This individual should also be a senior official of the top-tier holding company. In the event that the top-tier holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report. If the holding company is an ESOP/ESOT formed as a corporation or is an LLC, see the General Instructions for the authorized individual who must sign the report.

I, Nitin Mhatre

Name of the Holding Company Director and Official

CEO

Title of the Holding Company Director and Official

attest that the *Annual Report of Holding Companies* (including the supporting attachments) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.

| details in the report concerning that individual. |
|--|
| Nitin Whatre |
| Signature of Holding Company Director and Official |
| 03/30/2022 |
| Date of Signature |
| For holding companies <u>not</u> registered with the SEC– Indicate status of Annual Report to Shareholders: |
| is included with the FR Y-6 report |
| will be sent under separate cover |
| is not prepared |
| For Federal Reserve Bank Use Only |
| RSSD ID |
| C.I |

This report form is to be filed by all top-tier bank holding companies, top-tier savings and loan holding companies, and U.S. intermediate holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under Section 211.23 of Regulation K (12 C.F.R. § 211.23). (See page one of the general instructions for more detail of who must file.) The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

| Date of Report (top-t | ier holding company | /'s fiscal year-end): |
|--|------------------------------|----------------------------|
| December 31, 20 | 21 | |
| Month / Day / Year | | |
| 549300AS2OC6UM | MBNO37 | |
| Reporter's Legal Entity Iden | tifier (LEI) (20-Character I | LEI Code) |
| Reporter's Name, Stre | eet, and Mailing Add | Iress |
| • | , | |
| Berkshire Hills Band | corp, Inc. | |
| Legal Title of Holding Comp | any | |
| 60 State Street | | |
| (Mailing Address of the Hold | ling Company) Street / P.0 | O. Box |
| Boston | MA | 02109 |
| City | State | Zip Code |
| Physical Location (if differer | | |
| · | , | |
| Person to whom ques Brett Brbovic | stions about this repo | ort should be directed: |
| Name | Title | CAU |
| 413-553-3459 | Title | |
| Area Code / Phone Number | · / Extension | |
| 413-448-9062 | / Extension | |
| Area Code / FAX Number | | |
| BBrbovic@Berkshir | eBank com | |
| E-mail Address | CDariik.com | |
| BerkshireBank.com | | |
| Address (URL) for the Holdi | | |
| , | | |
| Is confidential treatmer | nt requested for any po | ortion of 0=No |
| this report submission? | | 1=Yes 0 |
| In accordance with the (check only one), | General Instructions for | r this report |
| a letter justifying the with the report | his request is being pro | ovided along |
| 2. a letter justifying t | his request has been p | provided separately \Box |
| NOTE: Information for v | which confidential treatr | ment is being requested |

must be provided separately and labeled

as "confidential."

Public reporting burden for this information collection is estimated to vary from 1.3 to 101 hours per response, with an average of 5.50 hours per response, including time to gather and maintain data in the required form and to review instructions and complete the information collection. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to: Secretary, Board of Governors of the Federal Reserve System, 20th and C Streets, NW, Washington, DC 20551, and to the Office of Management and Budget, Paperwork Reduction Project (7100-0297), Washington, DC 20503.

For Use By Tiered Holding Companies

Top-tiered holding companies must list the names, mailing address, and physical locations of each of their subsidiary holding companies below.

| Legal Title of Subsidiar | y Holding Company | | Legal Title of Subsid | diary Holding Company | | |
|---------------------------|-------------------------------|---------------------|-----------------------|------------------------------------|-------------------|--|
| (Mailing Address of the | Subsidiary Holding Company |) Street / P.O. Box | (Mailing Address of | the Subsidiary Holding Company) | Street / P.O. Box | |
| City | State | Zip Code | City | State | Zip Code | |
| Physical Location (if dif | fferent from mailing address) | | Physical Location (i | f different from mailing address) | | |
| Legal Title of Subsidiar | y Holding Company | | Legal Title of Subsid | diary Holding Company | | |
| (Mailing Address of the | Subsidiary Holding Company |) Street / P.O. Box | (Mailing Address of | the Subsidiary Holding Company) \$ | Street / P.O. Box | |
| City | State | Zip Code | City | State | Zip Code | |
| Physical Location (if dif | fferent from mailing address) | | Physical Location (i | f different from mailing address) | | |
| Legal Title of Subsidiar | y Holding Company | | Legal Title of Subsid | diary Holding Company | | |
| (Mailing Address of the | Subsidiary Holding Company |) Street / P.O. Box | (Mailing Address of | the Subsidiary Holding Company) \$ | Street / P.O. Box | |
| City | State | Zip Code | City | State | Zip Code | |
| Physical Location (if dif | fferent from mailing address) | | Physical Location (i | f different from mailing address) | | |
| Legal Title of Subsidiar | y Holding Company | | Legal Title of Subsid | diary Holding Company | | |
| (Mailing Address of the | Subsidiary Holding Company |) Street / P.O. Box | (Mailing Address of | the Subsidiary Holding Company) | Street / P.O. Box | |
| City | State | Zip Code | City | State | Zip Code | |
| Physical Location (if di | fferent from mailing address) | | Physical Location (i | if different from mailing address) | | |



Report Item 1: Annual Report to Shareholders

Not applicable; Berkshire Hills Bancorp is registered with the SEC

Report Item 2.a: Organization Chart

CORPORATE ORG. CHART FOR BERKSHIRE HILLS BANCORP, INC., BERKSHIRE BANK AND THEIR SUBSIDIARIES

BERKSHIRE HILLS BANCORP, INC. - Pittsfield, MA

- LEI 549300AS2OC6UMMBNO37
- Delaware corporation organized in 2000
- Publicly traded (NYSE:BHLB)
- Financial holding company regulated by FRB-Boston

Wholly-Owned Subsidiaries of Berkshire Hills Bancorp, Inc.:

BERKSHIRE BANK – Pittsfield, MA

- LEI 549300LR1ZETOWYE9Z89
- Massachusetts trust company
 - o Originally chartered 1846 as Berkshire County Savings Bank
 - Name changed to Berkshire Bank following merger with Great Barrington Savings Bank in 1997
 - o Charter transferred to trust company form July 11, 2014
- Non-member, state-chartered bank regulated by FDIC
- Includes the following bank mergers:
 - o Great Barrington Savings Bank (1997)
 - O Woronoco Savings Bank (2005)
 - The Factory Point National Bank of Manchester Center (2007)
 - o The Rome Savings Bank (2011)
 - o Legacy Banks (2011)
 - o The Connecticut Bank and Trust Company (2012)
 - o Beacon Federal (2012)
 - o Berkshire Bank Municipal Bank (2014)
 - o Hampden Bank (2015)
 - o First Choice Bank (2016)
 - O Commerce Bank & Trust Company (2017)
 - o SI Financial Group, Inc. (2019)
- Wholly-owned and indirect subsidiaries: Numerous see following pages



FORM FR Y-6 Fiscal Year Ending December 31, 2021

NORTH STREET INSURANCE SERVICES, INC. – Pittsfield, MA

- Massachusetts corporation organized in 1999
 - o Name changed from Woronoco Insurance Group, Inc. in 2005
 - o Name changed from Berkshire Insurance Group, Inc. in 2021
- Provides insurance agency services
- Subsidiaries: NONE

Non-Subsidiary Related Entity to Berkshire Hills Bancorp, Inc.:

BERKSHIRE HILLS CAPITAL TRUST I – Pittsfield, MA

• Preferred trust - variable interest entity

SI CAPITAL TRUST II - Willimantic, CT

• Preferred trust - variable interest entity

Wholly-Owned Subsidiaries of Berkshire Bank:

DIRECT LENDING SUBSIDIARIES

FIRESTONE FINANCIAL, LLC - Needham, MA

- Massachusetts limited liability company
 - o Organized by Berkshire Bank as Jacob Acquisition LLC on May 21, 2015
 - o Name changed to Firestone Financial, LLC on July 30, 2015
 - Merged with Firestone Financial Corp. on August 7, 2015, following acquisition of Firestone Financial Corp. by Berkshire Bank
- Provides equipment financing and specialty lending services
- Subsidiaries: NONE
- Berkshire Bank is sole managing member

FIRST CHOICE LOAN SERVICES INC. - East Brunswick, NJ

- New Jersey
 - o Organized as NOVUS Funding Inc. by First Choice Bank on October 21, 2009
 - Name changed to First Choice Loan Services Inc. by First Choice Bank on November 17, 2009
 - Acquired by Berkshire Bank through merger with First Choice Bank on December 2, 2016
- Provides home mortgage loan origination services
- Subsidiaries: NONE



Wholly-Owned Subsidiaries of Berkshire Bank:

INVESTMENT SUBSIDIARIES

NORTH STREET SECURITIES CORPORATION – Pittsfield, MA

- Qualified Massachusetts securities corporation
 - o Merged with Woronoco Security Corp. on September 30, 2005
- Holds various investment assets for Berkshire Bank
- Subsidiaries: NONE

WOODLAND SECURITIES, INC. - Pittsfield, MA

- Qualified Massachusetts securities corporation
 - o Merged with Court Street Security Corporation on September 30, 2005
 - o Merged with Legacy Securities Corporation on July 22, 2011
 - Merged with Hampden Investment Corporation on April 17, 2015
 - o Merged with Commerce Investment Corporation II on October 13, 2017
- Holds various investment assets for Berkshire Bank
- Subsidiaries: NONE

HAMPDEN INVESTMENT CORPORATION II – Pittsfield, MA

- Qualified Massachusetts securities corporation
 - Acquired by Berkshire Bank through merger with Hampden Bank on April 17, 2015
- Holds various investment assets for Berkshire Bank
- Subsidiaries: NONE

FCB NEW JERSEY INVESTMENT COMPANY - Kingston, NJ

- New Jersey securities corporation
 - Acquired by Berkshire Bank through merger with First Choice Bank on December 2, 2016
- Holds various investment assets for Berkshire Bank
- Subsidiaries: NOVUS Asset Management Inc. (see below page 5)

Wholly-Owned Subsidiaries of Berkshire Bank:

OTHER SUBSIDIARIES

RSB PROPERTIES, INC. – Pittsfield, MA

- New York Real Estate Investment Trust (REIT)
 - Acquired by Berkshire Bank through merger with The Rome Savings Bank on April
 1 2011
- Holds title to various home mortgage loans in New York state
- Subsidiaries: NONE



METRO COMMERCE REAL ESTATE, INC. – Worcester, MA

- Massachusetts corporation
- Acquired by Berkshire Bank through merger with Commerce Bank & Trust company on October 13, 2017
- Holds title to commercial real estate on Main St. in Worcester, MA, which is leased to Berkshire Bank and other tenants
- Subsidiaries: NONE

CSB SERVICE CORP. – Pittsfield, MA

- Massachusetts corporation
 - o Acquired by Berkshire Bank through merger with Legacy Banks on July 21, 2011
 - o Merged with 88Fen, LLC on October 17, 2017
- Holds title to OREO property for Berkshire Bank
- Subsidiaries: NONE

OLD SPOT PROPERTIES, LLC – Mercerville, NJ

- New Jersey limited liability company
 - Acquired by Berkshire Bank through merger with First Choice Bank on December 2, 2016
- Holds title to OREO property acquired by Berkshire Bank in the First Choice Bank merger
- Subsidiaries: NONE
- Berkshire Bank is sole managing member

LEGACY INSURANCE SERVICES OF THE BERKSHIRES, LLC - Pittsfield, MA

- Delaware limited liability company
 - o Acquired by Berkshire Bank through merger with Legacy Banks on July 21, 2011
- Inactive; formerly provided insurance services for Legacy Bank
- Subsidiaries: NONE
- Berkshire Bank is sole managing member

BEACON COMPREHENSIVE SERVICES CORP. - Pittsfield, MA

- New York corporation
 - Acquired by Berkshire Bank through merger with Beacon Federal on October 18, 2012
- Inactive; formerly provided insurance, personal tax return and consumer investment services for Beacon Federal
- Subsidiaries: NONE



BERKSHIRE MORTGAGE SERVICING COMPANY - Pittsfield, MA

- Massachusetts corporation
 - Acquired by Berkshire Bank through merger with SI Financial Group, Inc. on October 4, 2019
- Holds real estate backed loans
- Subsidiaries: NONE
- Berkshire Bank is the sole managing member

SI REALTY COMPANY, INC. - Willimantic, CT

- Connecticut corporation
 - Acquired by Berkshire Bank through merger with SI Financial Group, Inc. on October 4, 2019
- Holds Bank used real estate
- Subsidiaries: NONE
- Berkshire Bank is the sole managing member

Indirect Subsidiary of Berkshire Bank:

NOVUS Asset Management Inc. - Wilmington, DE

- Delaware securities corporation
 - Wholly-owned by FCB New Jersey Investment Company
 - Acquired by Berkshire Bank as an indirect subsidiary through merger with First Choice Bank on December 2, 2016
- Holds various investment assets for FCB NJIC and Berkshire Bank
- Subsidiaries: NONE
- FCB New Jersey Investment Company is sole managing member

LEI not applicable unless otherwise noted.

Report Item 2.b: Domestic Branch Listing

See attached.



Report Item 3: Securities Holders

Current Securities holders with ownership, control or holdings of 5% or more with power to vote as of fiscal year ending December 31, 2021.

| Name and Address | Number of Shares Owned | Percent of Common Stock Outstanding |
|------------------------------|-------------------------------|--|
| BlackRock, Inc. | | |
| 55 East 52nd Street | 7,167,441 | 14.7% |
| New York, New York 10055 | | |
| | | |
| The Vanguard Group | | |
| 100 Vanguard Blvd. | 5,202,346 | 10.7% |
| Malvern, Pennsylvania 19355 | | |
| | | |
| Dimensional Fund Advisors LP | | |
| Palisades West Building One | 2.775.007 | 5 70/ |
| 6300 Bee Cave Road | 2,775,007 | 5.7% |
| Austin, Texas 78746 | | |

There were no securities holders not listed above that had ownership, control or holdings of 5% or more with power to vote during the fiscal year ending December 31, 2021.

Report Item 4: Insiders

See attached.

Results: A list of branches for your depository institution: BERKSHIRE BANK (ID. This depository institution is held by BERKSHIRE HILLS BANCORP, INC (2333663 The data are as of 12/31/2021. Data reflects information that was received and

Reconciliation and Verification Steps

- 1. In the Data Action column of each branch row, enter one or more of the act
- 2. If required, enter the date in the Effective Date column

Actions

OK: If the branch information is correct, enter 'OK' in the **Data Action** column. **Change:** If the branch information is incorrect or incomplete, revise the data, e **Close:** If a branch listed was sold or closed, enter 'Close' in the **Data Action** col **Delete:** If a branch listed was never owned by this depository institution, enter **Add:** If a reportable branch is missing, insert a row, add the branch data, and e

If printing this list, you may need to adjust your page setup in MS Excel. Try usi

Submission Procedure

When you are finished, send a saved copy to your FRB contact. See the detaile If you are e-mailing this to your FRB contact, put your institution name, city and

Note:

To satisfy the FR Y-10 reporting requirements, you must also submit FR Y-10 D The FR Y-10 report may be submitted in a hardcopy format or via the FR Y-10 C

* FDIC UNINUM, Office Number, and ID_RSSD columns are for reference only.

| Data Action | Effective Date | Branch Service Type | Branch ID_RSSD* |
|-------------|----------------|----------------------------|-----------------|
| OK | | Full Service (Head Office) | 473501 |
| OK | | Full Service | 773005 |
| OK | | Full Service | 1215164 |
| OK | | Full Service | 2737225 |
| OK | | Full Service | 1212378 |
| OK | | Full Service | 4175661 |
| OK | | Full Service | 4175670 |
| OK | | Full Service | 5164112 |
| OK | | Full Service | 3383629 |
| OK | | Full Service | 2624512 |
| OK | | Full Service | 4181505 |
| OK | | Full Service | 572507 |
| OK | | Full Service | 573700 |
| OK | | Full Service | 1858767 |
| OK | | Full Service | 699909 |
| OK | | Full Service | 4175689 |
| OK | | Full Service | 3949892 |
| OK | | Full Service | 3650291 |
| OK | | Full Service | 5214277 |

| OV | Eull Convice | 2200146 |
|----|--------------|---------|
| OK | Full Service | 3398146 |
| OK | Full Service | 3382109 |
| OK | Full Service | 3260672 |
| OK | Full Service | 480808 |
| OK | Full Service | 3032066 |
| OK | Full Service | 5106402 |
| OK | Full Service | 1216992 |
| OK | Full Service | 3220331 |
| OK | Full Service | 2979922 |
| OK | Full Service | 4170639 |
| OK | Full Service | 3449178 |
| OK | Full Service | 309703 |
| OK | Full Service | 660002 |
| OK | Full Service | 2516363 |
| OK | Full Service | 115007 |
| OK | Full Service | 4362685 |
| OK | Full Service | 4518651 |
| OK | Full Service | 3104057 |
| OK | Full Service | 3449187 |
| OK | Full Service | 2684347 |
| OK | Full Service | 3160062 |
| OK | Full Service | 3285116 |
| OK | Full Service | 355401 |
| OK | Full Service | 729301 |
| OK | Full Service | 114505 |
| OK | Full Service | 595805 |
| OK | Full Service | 351207 |
| OK | Full Service | 102203 |
| OK | Full Service | 596307 |
| OK | Full Service | 629205 |
| OK | Full Service | 639307 |
| OK | Full Service | 2012623 |
| OK | Full Service | 953900 |
| OK | Full Service | 573308 |
| OK | Full Service | 157904 |
| OK | Full Service | 4185044 |
| OK | Full Service | 349400 |
| OK | Full Service | 779904 |
| OK | Full Service | 2636524 |
| OK | Full Service | 451004 |
| OK | Full Service | 659800 |
| OK | Full Service | 4789349 |
| OK | Full Service | 964607 |
| OK | Full Service | 806800 |
| OK | Full Service | 618405 |
| OK | Full Service | 824000 |
| OK | Full Service | 2914044 |

| 01/ | | E H.C | 2046327 |
|--------|------------|--------------|---------|
| OK | | Full Service | 2849397 |
| OK | | Full Service | 2268073 |
| OK | | Full Service | 3378568 |
| OK | | Full Service | 4292595 |
| OK | | Full Service | 684512 |
| OK | | Full Service | 5279584 |
| OK | | Full Service | 279301 |
| OK | | Full Service | 4370206 |
| OK | | Full Service | 3445376 |
| OK | | Full Service | 3445853 |
| OK | | Full Service | 4518697 |
| OK | | Full Service | 498184 |
| OK | | Full Service | 3616251 |
| OK | | Full Service | 3616242 |
| OK | | Full Service | 532202 |
| OK | | Full Service | 265014 |
| OK | | Full Service | 4238717 |
| OK | | Full Service | 4642967 |
| ОК | | Full Service | 271015 |
| ОК | | Full Service | 597519 |
| ОК | | Full Service | 892803 |
| ОК | | Full Service | 4556756 |
| ОК | | Full Service | 4425254 |
| Closed | 10/29/2021 | Full Service | 2236906 |
| ОК | | Full Service | 285302 |
| ОК | | Full Service | 673114 |
| ОК | | Full Service | 4303950 |
| ОК | | Full Service | 4518688 |
| ОК | | Full Service | 535904 |
| ОК | | Full Service | 2910185 |
| OK | | Full Service | 61216 |
| ОК | | Full Service | 239716 |
| ОК | | Full Service | 60714 |
| OK | | Full Service | 480705 |
| OK | | Full Service | 478476 |
| OK | | Full Service | 3949904 |
| OK | | Full Service | 4457406 |
| OK | | Full Service | 277307 |
| OK | | Full Service | 16001 |
| OK | | Full Service | 172804 |
| OK | | Full Service | 278902 |
| | | Full Service | |
| OK | | ruii Service | 2318624 |

_RSSD: 473501).

d processed through 01/12/2022.

ions specified below

Inter 'Change' in the **Data Action** column and the dalumn and the sale or closure date in the **Effective Data Action** column.

nter 'Add' in the **Data Action** column and the openi

ng landscape orientation, page scaling, and/or legal

ed instructions on this site for more information. d state in the subject line of the e-mail.

romestic Branch Schedules for each branch with a **D** Inline application - https://y10online.federalreserve

Verification of these values is not required.

| Popular Name |
|------------------------|
| BERKSHIRE BANK |
| BROOKLYN BRANCH |
| CANTERBURY BRANCH |
| COLCHESTER BRANCH |
| DAYVILLE BRANCH |
| EAST HAMPTON BRANCH |
| ENFIELD BRANCH |
| FARMINGTON BRANCH |
| GLASTONBURY BRANCH |
| GROTON BRANCH |
| WOODLAND STREET BRANCH |
| HEBRON BRANCH |
| LEBANON BRANCH |
| MANSFIELD BRANCH |
| MOOSUP BRANCH |
| NORWICH BRANCH |
| STONINGTON BRANCH |
| ROCKY HILL BRANCH |
| SIMSBURY BRANCH |

| SOUTH WINDSOR BRANCH |
|---|
| MEETING HOUSE COMMONS BRANCH |
| SOUTH MAIN STREET BRANCH |
| SAVINGS INSTITUTE BANK AND TRUST BRANCH |
| SOUTHGATE SHOPPING CENTER BRANCH |
| BOSTON BRANCH |
| FENWAY BRANCH |
| SOUTH END BRANCH |
| BRIGHTON BRANCH |
| CHELMSFORD BRANCH |
| EAST LONGMEADOW BRANCH |
| GREAT BARRINGTON BRANCH |
| MAIN OFFICE BRANCH |
| HOLDEN BRANCH |
| LEE BRANCH |
| LENOX BRANCH |
| MAIN STREET LENOX BRANCH |
| MAIN STREET BRANCH |
| LONGMEADOW BRANCH |
| LUDLOW BRANCH |
| MAPLE STREET BRANCH |
| MILFORD BRANCH |
| NORTH ADAMS BRANCH |
| OTIS BRANCH |
| ALLENDALE OFFICE |
| ELM STREET BRANCH |
| NORTH STREET BRANCH |
| WEST STREET BRANCH |
| WILLIAM STREET BRANCH |
| MAIN STREET BRANCH |
| SHREWSBURY BRANCH |
| SOUTH HADLEY BRANCH |
| SOUTHWICK BRANCH |
| ALLEN STREET BRANCH |
| HAMPDEN BRANCH |
| SPRINGFIELD BRANCH |
| STOCKBRIDGE BRANCH |
| WEBSTER BRANCH |
| WEST BOYLSTON BRANCH |
| WESTIFIELD STREET BRANCH |
| WEST STOCKBRIDGE BRANCH |
| WESTBOROUGH BRANCH |
| WESTBOROUGH BRANCH |
| LITTLE RIVER BRANCH |
| WORONOCO MAIN OFFICE |
| COMMERCE BRANCH |
| GRAFTON STREET BRANCH |
| - |

| PARK AVENUE BRANCH |
|-------------------------------|
| PARK AVENUE BRANCH |
| ALBANY BRANCH |
| CENTRAL AVENUE ALBANY BRANCH |
| AMSTERDAM BRANCH |
| MALTA BRANCH |
| CHATHAM OFF |
| WOLF ROAD BRANCH |
| DELAWARE PLAZA BRANCH |
| EAST GREENBUSH BRANCH |
| EAST SYRACUSE BRANCH |
| MANLIUS CENTER BRANCH |
| TOWN CENTER BRANCH |
| CROSSING BRANCH |
| HUDSON OFF |
| ILION BRANCH |
| NEW LONDON ROAD LATHAM BRANCH |
| LOUDONVILLE |
| NEW HARTFORD BRANCH |
| SENECA TURNPIKE BRANCH |
| NEW LEBANON BRANCH |
| NISKAYUNA NY BRANCH |
| GREENBUSH BRANCH |
| ORISKANY FALLS BRANCH |
| QUEENSBURY OFFICE |
| BLACK RIVER BLVD OFFICE |
| ROTTERDAM BRANCH |
| SLINGERLAND BRANCH |
| NORTH UTICA OFFICE |
| WEST ROME BRANCH |
| WEST WINFIELD BRANCH |
| WHITEHALL BRANCH |
| WHITESTOWN BRANCH |
| MIDDLETOWN BRANCH |
| NEWPORT MAIN OFFICE |
| WAKEFIELD BRANCH |
| WESTERLY BRANCH |
| ARLINGTON OFFICE |
| LUDLOW BRANCH |
| MAIN STREET MANCHESTER BRANCH |
| RICHVILLE ROAD BRANCH |
| WEST STREET BRANCH |
| |

ate when this information first became valid in the **Effective Date** column. **ate** column.

ing or acquisition date in the **Effective Date** column.

sized paper.

ata Action of Change, Close, Delete, or Add. 2.gov.

| Street Address | City | State | Zip Code |
|---|------------------|-------|----------|
| 24 NORTH STREET | PITTSFIELD | MA | 01201 |
| 536 PROVIDENCE ROAD | BROOKLYN | СТ | 06234 |
| 180 WESTMINSTER ROAD, RTE 14 | CANTERBURY | СТ | 06331 |
| 63 NORWICH AVENUE | COLCHESTER | СТ | 06415 |
| 596 HARTFORD PIKE | DAYVILLE | СТ | 06241 |
| 50 EAST HIGH STREET | EAST HAMPTON | СТ | 06424 |
| 85 FRESHWATER BLVD | ENFIELD | СТ | 06082 |
| 763 FARMINGTON AVENUE | FARMINGTON | СТ | 06032 |
| 7 SYCAMORE STREET | GLASTONBURY | СТ | 06033 |
| 996 POQUONNOCK ROAD | GROTON | СТ | 06340 |
| 114 WOODLAND STREET | HARTFORD | СТ | 06105 |
| 115 MAIN STREET | HEBRON | СТ | 06248 |
| 554 EXETER ROAD | LEBANON | СТ | 06249 |
| 95 STORRS ROAD, EAST BROOK MALL-ROUTE 195 | MANSFIELD CENTER | СТ | 06250 |
| 344 PROSPECT STREET | MOOSUP | СТ | 06354 |
| 108 SALEM TURNPIKE | NORWICH | СТ | 06360 |
| 445 LIBERTY STREET | PAWCATUCK | СТ | 06379 |
| 396 CROMWELL AVENUE | ROCKY HILL | СТ | 06067 |
| 16 ALBANY TURNPIKE | SIMSBURY | СТ | 06092 |

| 1000 SULLIVAN AVE | SOUTH WINDSOR | СТ | 06074 |
|--------------------------|------------------|----|-------|
| 159 MERROW ROAD | TOLLAND | СТ | 06084 |
| 927 FARMINGTON AVENUE | WEST HARTFORD | СТ | 06107 |
| 803 MAIN STREET | WILLIMANTIC | СТ | 06226 |
| 820 SUFFIELD STREET | AGAWAM | MA | 01001 |
| 121 CONGRESS STREET | BOSTON | MA | 02110 |
| 61 BROOKLINE AVE | BOSTON | MA | 02215 |
| 1320 WASHINGTON STREET | BOSTON | MA | 02118 |
| 413 WASHINGTON STREET | BRIGHTON | MA | 02135 |
| 116 CHELMSFORD STREET | CHELMSFORD | MA | 01824 |
| 72 SHAKER ROAD | EAST LONGMEADOW | MA | 01028 |
| 255 STOCKBRIDGE ROAD | GREAT BARRINGTON | MA | 01230 |
| 244 MAIN STREET | GREAT BARRINGTON | MA | 01230 |
| 1055 MAIN STREET | HOLDEN | MA | 01520 |
| 1 PARK STREET | LEE | MA | 01238 |
| 495 PITTSFIELD ROAD | LENOX | MA | 02140 |
| 25 MAIN STREET | LENOX | MA | 01240 |
| 565 MAIN STREET | LEOMINSTER | MA | 01453 |
| 138 LONGMEADOW STREET | LONGMEADOW | MA | 01106 |
| 431 CENTER STREET | LUDLOW | MA | 01056 |
| 322 MAPLE STREET | MARLBOROUGH | MA | 01752 |
| 91 MAIN STREET | MILFORD | MA | 01757 |
| 37 MAIN STREET | NORTH ADAMS | MA | 01247 |
| 30 EAST OTIS ROAD | OTIS | MA | 01253 |
| 39 CHESHIRE | PITTSFIELD | MA | 01201 |
| 165 ELM STREET | PITTSFIELD | MA | 01201 |
| 99 NORTH STREET | PITTSFIELD | MA | 01201 |
| 66 WEST STREET | PITTSFIELD | MA | 01201 |
| 734 WILLIAM STREET | PITTSFIELD | MA | 01201 |
| 103 MAIN STREET | SHEFFIELD | MA | 01257 |
| 226 BOSTON TURNPIKE | SHREWSBURY | MA | 01545 |
| 74 LAMB ST | SOUTH HADLEY | MA | 01075 |
| 608 COLLEGE HIGHWAY | SOUTHWICK | MA | 01077 |
| 1363 ALLEN STREET | SPRINGFIELD | MA | 01118 |
| 19 HARRISON AVENUE | SPRINGFIELD | MA | 01103 |
| 1259 EAST COLUMBUS AVE | SPRINGFIELD | MA | 01105 |
| 32 MAIN STREET | STOCKBRIDGE | MA | 01262 |
| 25 WORCESTER ROAD | WEBSTER | MA | 01570 |
| 320 WEST BOYLSTON STREET | WEST BOYLSTON | MA | 01583 |
| 220 WESTFIELD STREET | WEST SPRINGFIELD | MA | 01089 |
| 2 DEPOT STREET | WEST STOCKBRIDGE | MA | 01266 |
| 303 TURNPIKE RD | WESTBOROUGH | MA | 01581 |
| 5 EAST MAIN STREET | WESTBOROUGH | MA | 01581 |
| 44 LITTLE RIVER RD | WESTFIELD | MA | 01085 |
| 31 COURT ST | WESTFIELD | MA | 01085 |
| 386 MAIN STREET | WORCESTER | MA | 01608 |
| 993 GRAFTON STREET | WORCESTER | MA | 01604 |

| 11 PARK AVENUE | WORCESTER | МА | 01605 |
|---|-------------------|----|-------|
| 560 PARK AVENUE | WORCESTER | MA | 01603 |
| 30 SOUTH PEARL STREET | ALBANY | NY | 12207 |
| 979 CENTRAL AVENUE | ALBANY | NY | 12205 |
| 140 SANFORD FARMS SHOPPING CTR | AMSTERDAM | NY | 12010 |
| 2532 ROUTE 9 | BALLSTON SPA | NY | 12020 |
| 50-52 MAIN STREET | CHATHAM | NY | 12037 |
| 98 WOLF ROAD | COLONIE | NY | 12205 |
| 255 DELAWARE AVENUE | DELMAR | NY | 12054 |
| 602 COLUMBIA TURNPIKE | EAST GREENBUSH | NY | 12061 |
| 6788 NORTHERN BOULEVARD | EAST SYRACUSE | NY | 13057 |
| 6611 MANLIUS CENTER ROAD | EAST SYRACUSE | NY | 13057 |
| 1704 WESTERN AVENUE | GUILDERLAND | NY | 12084 |
| 7 HALFMOON CROSSING | HALFMOON | NY | 12065 |
| 561 WARREN STREET | HUDSON | NY | 12534 |
| 1 CENTRAL PLAZA | ILION | NY | 13357 |
| 628 NEW LONDON ROAD | LATHAM | NY | 12110 |
| 399 ALBANY SHAKER RD | LOUDONVILLE | NY | 12211 |
| 50 GENESEE STREET | NEW HARTFORD | NY | 13413 |
| 8491 SENECA TURNPIKE | NEW HARTFORD | NY | 13413 |
| 502 ROUTE 20 | NEW LEBANON | NY | 12125 |
| 3421 STATE STREET, MANSION SQUARE SHOPPING CENTER | NISKAYUNA | NY | 12309 |
| 576 NORTH GREENBUSH ROAD | NORTH GREENBUSH | NY | 12198 |
| 210-216 MAIN STREET | ORISKANY FALLS | NY | 13425 |
| 183 QUAKER ROAD | QUEENSBURY | NY | 12804 |
| 1629 BLACK RIVER BOULEVARD | ROME | NY | 13440 |
| 1925 CURRY ROAD | SCHENECTADY | NY | 12303 |
| 11 VISTA BOULEVARD | SLINGERLAND | NY | 12159 |
| 50 AUERT AVENUE | UTICA | NY | 13502 |
| 1300 ERIE BOULEVARD WEST | WEST ROME | NY | 13440 |
| 381 WEST MAIN ST | WEST WINFIELD | NY | 13491 |
| 184 BROADWAY | WHITEHALL | NY | 12887 |
| 34 ORISKANY BOULEVARD | WHITESBORO | NY | 13492 |
| 165 EAST MAIN ROAD | MIDDLETOWN | RI | 02842 |
| 100 BELLEVUE AVE | NEWPORT | RI | 02840 |
| 121 OLD TOWER HILL ROAD | WAKEFIELD | RI | 02879 |
| 18 POST ROAD | WESTERLY | RI | 02891 |
| 3816 US ROUTE 7A | ARLINGTON | VT | 05250 |
| 152 MAIN ST | LUDLOW | VT | 05149 |
| 4912 MAIN STREET | MANCHESTER CENTER | VT | 05255 |
| 3450 RICHVILLE ROAD | MANCHESTER CENTER | VT | 05255 |
| 20 WEST STREET #22 | RUTLAND | VT | 05701 |

| County | Country | FDIC UNINUM* | Office Number* | Head Office |
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| BERKSHIRE | UNITED STATES | Not Required | Not Required | BERKSHIRE BANK |
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| | | | | Ending December 31, 2021 | | | | | | |
| | <u> </u> | ī | Report Item 4: Inside | ers - (1), (2), (3)(a)(b)(c), and 4(| (a)(b)(c) | | | | | |
| (1) Name, City, State, Country | (2) Principal Occupation if other than with Holding Company | (3)(a) Title & Position with Holding Company | (3)(b) Title & Position with Subsidiaries (include names of subsidiaries) | (3)(c) Title & Position with Other Businesses (include names of Other Businesses) | 4(a) Percentage of Voting Shares in Holding Company | 4(b) Percentage of voting Shares in Subsidiaries (include names of subsidiaries) | 4(c) List names of other companies (includes partnerships) if 25% or more of voting securities are held (List names of companies and percentage of voting securities held) | | | |
| DIRECTORS | | | | | | | | | | |
| Baye Adofo- Wilson,Montclair, NJ, USA | Of Counsel at Post Polak PA, Roseland, NJ | Director | Director (Berkshire Bank) | Of Counsel at Post Polak PA, Roseland, NJ; CEO of BAW Development, LLC, Montclair, NJ | 0.02% | None | BAW Development, LLC (100%) | | | |
| Rheo A. Brouillard, West End, NC, USA | N/A | Director | Director (Berkshire Bank) | N/A | 0.05% | None | N/A | | | |
| David M. Brunelle, Paxton, MA, USA | Co-Founder and Managing Director of North Pointe Wealth Management, Worcester, MA | Director | Director (Berkshire Bank) | Co-Founder and Managing Director of North Pointe Wealth Management, Worcester, MA | 0.04% | None | North Pointe Wealth Management (100%) | | | |
| Nina A. Charnley | N/A | Director | Director (Berkshire Bank) | N/A | 0.01% | None | N/A | | | |
| John B. Davies, Westfield, MA, USA | Agent Emeritus, Massachusetts Mutual Life Insurance Co., Springfield, MA | Director | Director (Berkshire Bank) | Agent Emeritus, Massachusetts Mutual Life Insurance Co., Springfield, MA; Member, JD Group, LLC, Westfield, MA | 0.09% | None | | | | |

| Mihir A. Desai | Professor of Finance, Harvard Business School & Law School | Director | Director (Berkshire Bank) | Professor of Finance, Harvard Business School & Law School | 0.00% | None | N/A |
|---|--|----------|---------------------------|---|-------|------|---|
| William H. Hughes III, Natick, MA, USA | Founder and President of Open4 Learning, Natick, MA; Founding Manager and CEO of CyberHabits LLC, Natick, MA; President of Huge Idea Technology Ventures, LLC, Natick, MA | Director | Director (Berkshire Bank) | Founder and President of Open4 Learning, Natick, MA; Founding Manager and CEO of CyberHabits LLC, Natick, MA; President of Huge Idea Technology Ventures, LLC, Natick, MA | 0.02% | None | Open4 Learning (100%); CyberHabits LLC (0%); President Huge Idea Technology Ventures, LLC (100%) |
| Jeffrey W. Kip | Chief Executive Officer of Angi International | Director | Director (Berkshire Bank) | Chief Executive Officer of Angi International | 0.03% | None | N/A |
| Sylvia Maxfield, Boston, MA, USA | Dean, Providence College School of Business | Director | Director (Berkshire Bank) | Dean, Providence College School of Business, Providence, RI | 0.01% | None | N/A |
| Laurie Norton Moffatt, Stockbridge, MA, USA | Director and CEO of the Norman Rockwell Museum, Stockbridge, MA | Director | Director (Berkshire Bank) | Director and CEO of the Norman Rockwell Museum, Stockbridge, MA (Non-profit art museum); founder and member of 1Berkshire and Berkshire Creative Economy Council (Community economic development groups); Trustee of Connecticut College | 0.03% | None | N/A |

| Jonathan I. Shulman, Solon, OH, USA | N/A | Director | Director (Berkshire Bank) | N/A | 0.01% | None | N/A |
|--|-----------------------|----------|---------------------------|-----------------------|-------|------|-----|
| Michael A. Zaitzeff | Managing Member of VM | Director | Director (Berkshire Bank) | Managing Member of VM | 3.44% | None | N/A |
| | GP II LLC | | | GP II LLC | | | |

| OFFICERS | | | | | | | |
|--|-----|---|---|-----|-------|------|-----|
| George Bacigalupo, Reading, MA, USA | N/A | Senior Executive Vice President | Senior Executive Vice President - Commercial Banking (Berkshire Bank) | N/A | 0.11% | None | N/A |
| Subhadeep Basu | N/A | Senior Executive Vice President and Chief Financial Officer | Senior Executive Vice President and Chief Financial Officer (Berkshire Bank) | N/A | 0.04% | None | N/A |
| Sean A. Gray, Easton, MA, USA | N/A | President and Chief Operating Officer | President and Chief Operating Officer (Berkshire Bank) | N/A | 0.18% | None | N/A |
| Gregory D. Lindenmuth, Agawam, MA, USA | N/A | Vice President - | Senior Executive Vice President - Chief Risk Officer (Berkshire Bank) | N/A | 0.04% | None | N/A |
| Nitin J. Mhatre | N/A | Senior Executive Vice President and Chief Executive Officer | Chief Executive Officer (Berkshire Bank) | N/A | 0.13% | None | N/A |
| Deborah Stephenson | N/A | Senior Executive Vice President, Compliance and Regulatory | Senior Executive Vice President - Compliance and Regulatory (Berkshire Bank) | N/A | 0.03% | None | N/A |
| Wm. Gordon Prescott, Lenox, MA, USA | N/A | Executive Vice President, General Counsel and Corporate Secretary | Executive Vice President - General Counsel and Secretary (Berkshire Bank) | N/A | 0.03% | None | N/A |