

Board of Governors of the Federal Reserve System



Annual Report of Holding Companies—FR Y-6

Report at the close of business as of the end of fiscal year

This Report is required by law: Section 5(c)(1)(A) of the Bank Holding Company Act (12 U.S.C. § 1844(c)(1)(A)); sections 8(a) and 13(a) of the International Banking Act (12 U.S.C. §§ 3106(a) and 3108(a)); sections 11(a)(1), 25, and 25A of the Federal Reserve Act (12 U.S.C. §§ 248(a)(1), 602, and 611a); and sections 113, 165, 312, 618, and 809 of the Dodd-Frank Act (12 U.S.C. §§ 5361, 5365, 5412, 1850a(c)(1), and 5468(b)(1)). Return to the appropriate Federal Reserve Bank the original and the number of copies specified.

NOTE: The *Annual Report of Holding Companies* must be signed by one director of the top-tier holding company. This individual should also be a senior official of the top-tier holding company. In the event that the top-tier holding company does not have an individual who is a senior official and is also a director, the chairman of the board must sign the report. If the holding company is an ESOP/ESOT formed as a corporation or is an LLC, see the General Instructions for the authorized individual who must sign the report.

I, Richard Burgess

Name of the Holding Company Director and Official

Exec. Vice President and Treasurer

Title of the Holding Company Director and Official

attest that the *Annual Report of Holding Companies* (including the supporting attachments) for this report date has been prepared in conformance with the instructions issued by the Federal Reserve System and are true and correct to the best of my knowledge and belief.

With respect to information regarding individuals contained in this report, the Reporter certifies that it has the authority to provide this information to the Federal Reserve. The Reporter also certifies that it has the authority, on behalf of each individual, to consent or object to public release of information regarding that individual. The Federal Reserve may assume, in the absence of a request for confidential treatment submitted in accordance with the Board's "Rules Regarding Availability of Information," 12 C.F.R. Part 261, that the Reporter and individual consent to public release of all details in the report concerning that individual.

Richard Burgess
Signature of Holding Company Director and Official

3/30/2022
Date of Signature

For holding companies not registered with the SEC—
Indicate status of Annual Report to Shareholders:

- ☒ is included with the FR Y-6 report
☐ will be sent under separate cover
☐ is not prepared

For Federal Reserve Bank Use Only

RSSD ID _____
C.I. _____

This report form is to be filed by all top-tier bank holding companies, top-tier savings and loan holding companies, and U.S. intermediate holding companies organized under U.S. law, and by any foreign banking organization that does not meet the requirements of and is not treated as a qualifying foreign banking organization under Section 211.23 of Regulation K (12 C.F.R. § 211.23). (See page one of the general instructions for more detail of who must file.) The Federal Reserve may not conduct or sponsor, and an organization (or a person) is not required to respond to, an information collection unless it displays a currently valid OMB control number.

Date of Report (top-tier holding company's fiscal year-end):

December 31, 2021

Month / Day / Year

N/A

Reporter's Legal Entity Identifier (LEI) (20-Character LEI Code)

Reporter's Name, Street, and Mailing Address

Bluestone Financial Mutual Holding Company

Legal Title of Holding Company

756 Orchard Street

(Mailing Address of the Holding Company) Street / P.O. Box

Raynham

MA

02767

City

State

Zip Code

Physical Location (if different from mailing address)

Person to whom questions about this report should be directed:

Richard Burgess

EVP, CFO & Treasurer

Name

Title

508-884-3313

Area Code / Phone Number / Extension

508-884-3365

Area Code / FAX Number

rburgess@bluestone.bank

E-mail Address

Address (URL) for the Holding Company's web page

Is confidential treatment requested for any portion of
this report submission?

0=No

1=Yes

0

In accordance with the General Instructions for this report
(check only one),

1. a letter justifying this request is being provided along
with the report

☐

2. a letter justifying this request has been provided separately ...

☐

NOTE: Information for which confidential treatment is being requested
must be provided separately and labeled
as "confidential."

For Use By Tiered Holding Companies

Top-tiered holding companies must list the names, mailing address, and physical locations of each of their subsidiary holding companies below.

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

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(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

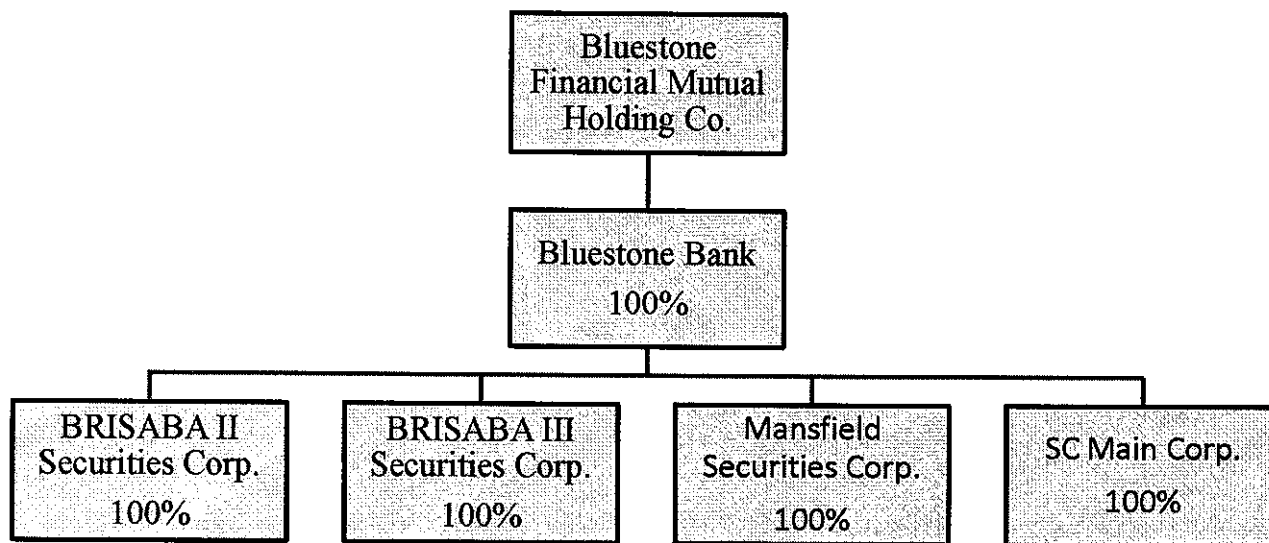
Legal Title of Subsidiary Holding Company

(Mailing Address of the Subsidiary Holding Company) Street / P.O. Box

City State Zip Code

Physical Location (if different from mailing address)

Bluestone Financial, MHC
Raynham, MA
Fiscal Year Ending December 31, 2021



All companies are located at 756 Orchard Street, Raynham, MA 02767

All companies are Massachusetts corporations.

As indicated above, all are 100% owned.

LEI not applicable unless otherwise noted.

Report Item

1: Annual Report to Shareholders.

The MHC has no shareholders and is not registered with the SEC.

2a: Organizational Chart. See above.

2b: Domestic Branch Listing. See attached.

3: Securities holders. There are no securities holders.

4: Insiders. See attached. There are no voting percentages for any of the Trustees/Officers.

Results: A list of branches for your depository institution: BLUESTONE BANK (ID_RSSD: 699105).

This depository institution is held by BLUESTONE FINANCIAL, NHC (31314102) of RAYNHAM, MA.

The data are as of 12/31/2021. Data reflects information that was received and processed through 01/12/2022.

Reconciliation and Verification Steps

1. In the Data Action column of each branch row, enter one or more of the actions specified below
2. If required, enter the date in the Effective Date column

Actions

OK: If the branch information is correct, enter 'OK' in the Data Action column.

Change: If the branch information is incorrect or incomplete, revise the data, enter 'Change' in the Data Action column and the date when this information first became valid in the Effective Date column.

Close: If a branch listed was sold or closed, enter 'Close' in the Data Action column and the sale or closure date in the Effective Date column.

Delete: If a branch listed was never owned by this depository institution, enter 'Delete' in the Data Action column.

Add: If a reportable branch is missing, insert a row, add the branch data, and enter 'Add' in the Data Action column and the opening or acquisition date in the Effective Date column.

If printing this list, you may need to adjust your page setup in MS Excel. Try using landscape orientation, page scaling, and/or legal sized paper.

Submission Procedure

When you are finished, send a saved copy to your FRB contact. See the detailed instructions on this site for more information.

If you are e-mailing this to your FRB contact, put your institution name, city and state in the subject line of the e-mail.

Note:

To satisfy the FR Y-10 reporting requirements, you must also submit FR Y-10 Domestic Branch Schedules for each branch with a Data Action of Change, Close, Delete, or Add.

The FR Y-10 report may be submitted in a hardcopy format or via the FR Y-10 Online application - <https://y10online.federalreserve.gov>.

* FDIC UNINUM, Office Number, and ID_RSSD columns are for reference only. Verification of these values is not required.

Data Action	Effective Date	Branch ID	RSSD*	Popular Name	Street Address	City	State	Zip Code	County	Country	FDIC UNINUM*	Office Number*	Head Office	ID_RSSP*	Comments
Full Service	(Head Office)	699105	BLUESTONE BANK	756 ORCHARD STREET	RAYNHAM	MA	02767	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		2621333	BRIDGEWATER BRANCH	14 MAIN STREET	BRIDGEWATER	MA	02324	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		3700525	BRIDGEWATER BRANCH	5 SCOTLAND BOULEVARD	BRIDGEWATER	MA	02324	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		182401	BEDFORD STREET BRANCH	29 BEDFORD STREET	EAST BRIDGEWATER	MA	02333	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		1463068	LAKEVILLE BRANCH	6 MAIN ST	LAKEVILLE	MA	02347	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		163370	MANSFIELD BRANCH	80 NORTH MAIN STREET	MANSFIELD	MA	02048	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		676807	NORTON BRANCH	225 WEST MAIN STREET	NORTON	MA	02766	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		4257138	PEMBROKE BRANCH	27 MATTAKESSETT STREET	PEMBROKE	MA	02559	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		3617776	PLAINVILLE BRANCH	13 TAUNTON STREET	PLAINVILLE	MA	02762	NORFOLK	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		2914017	RAYNHAM BRANCH	756 ORCHARD STREET	RAYNHAM	MA	02767	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		4185063	EASTON BRANCH	73 BELMONT STREET	SOUTH EASTON	MA	02375	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		3374159	TAUNTON BRANCH	2109 BAY STREET	TAUNTON	MA	02780	BRISTOL	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		3649905	LOWES PLAZA BRANCH	728 WEST CENTER STREET	WEST BRIDGEWATER	MA	02379	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	
		698603	WEST BRIDGEWATER BRANCH	120 WEST CENTER STREET	WEST BRIDGEWATER	MA	02379	PLYMOUTH	UNITED STATES	Not Required	Not Required	Not Required	BLUESTONE BANK	699105	

Form FR Y-6

Bluestone Financial, MHC
Fiscal year ending December 31, 2021

<u>Officers</u>	<u>Occupation</u>	<u>City, State</u>
Peter Dello Russo*	Chief Executive Officer	No. Falmouth, MA
Meg D. McIsaac	President	Providence, RI
Richard J. Burgess, Jr.*	Exec. Vice President and Treasurer	Kingston, MA

* Also serves in same capacity for:

Bluestone Bank and subsidiaries:
BRISABA Securities Corporation II
BRISABA Securities Corporation III
Mansfield Securities Corporation
SC Main Corporation

**Trustees of Bluestone Financial, MHC &
Directors of Bluestone Bank**

<u>Trustees of Bluestone Financial, MHC & Directors of Bluestone Bank</u>	<u>Occupation</u>	<u>City, State</u>
Russell J. Anderson	Real Estate Developer	Norwell, MA
F. Andrew Beise	Retired	Mansfield, MA
Gilbert J. Campos, Jr.	Realtor	Hopkinton, MA
William L. Clay	President/Owner of Walker-Clay, Inc.	Hanson, MA
Debra M. Crowell	CPA Self-Employed	Mansfield, MA
Peter Dello Russo	CEO Bluestone Bank	No. Falmouth, MA
Michael Giancola	President of Southeast Commercial Real Estate	Pocasset, MA
Stephen T. Hall	Retired V.P.	South Dennis, MA
John D. Hopkins, Jr.	President/Owner of Creative Extrusion & Technologies, Inc.	Duxbury, MA

John R. Korona	Retired President & CEO Mansfield Bank	Mansfield, MA
Kenneth A. Larsen	President & CEO USA Development	Mansfield, MA
Reinald G. Ledoux, Jr.	Retired	Bridgewater, MA
Meg D. McIsaac	President Bluestone Bank	Providence, RI
Steven M. Oberlander	Retired IT Director	Walpole, MA
Kimberly A. Thomas	CEO Old Colony Habitat for Humanity	Mansfield, MA
James D. Wood	President of Kriswood Realty	Buzzards Bay, MA
Walter Zaverucha	Owner/Principal of Commercial Masonry Corp. Real estate investor	Duxbury, MA

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED FINANCIAL STATEMENTS

**YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020**

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

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INDEPENDENT AUDITORS' REPORT

Audit Committee
Bluestone Financial, MHC and Subsidiary

Report on the Consolidated Financial Statements and Internal Control

Opinions on the Consolidated Financial Statements and Internal Control Over Financial Reporting

We have audited the consolidated financial statements of Bluestone Financial, MHC and Subsidiary (the "Company"), which comprise the consolidated balance sheets as of December 31, 2021 and 2020, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the year ended December 31, 2021 and the three months ended December 31, 2020, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Bluestone Financial, MHC and Subsidiary as of December 31, 2021 and 2020, and the results of their operations and their cash flows for the year ended December 31, 2021 and the three months ended December 31, 2020 in accordance with accounting principles generally accepted in the United States of America.

We also have audited Bluestone Financial, MHC and Subsidiary's internal control over financial reporting, including controls over the preparation of schedules equivalent to basic financial statements in accordance with the instructions for Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions), as of December 31, 2021, based on criteria established in *Internal Control-Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission. In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2021, based on criteria established in *Internal Control-Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

Basis for Opinions

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audits of the Financial Statements and Internal Control Over Financial Reporting section of our report. We are required to be independent of the Company and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Consolidated Financial Statements and Internal Control Over Financial Reporting

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design,

implementation, and maintenance of effective internal control over financial reporting relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. Management is also responsible for its assessment about the effectiveness of internal control over financial reporting, included in the accompanying Management Report.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audits of the Consolidated Financial Statements and Internal Control Over Financial Reporting

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and about whether effective internal control over financial reporting was maintained in all material respects, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit of financial statements or an audit of internal control over financial reporting conducted in accordance with GAAS will always detect a material misstatement or a material weakness when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered to be material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit of consolidated financial statements and an audit of internal control over financial reporting in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the statement audit in order to design audit procedures that are appropriate in the circumstances.
- Obtain an understanding of internal control over financial reporting relevant to the audit of internal control over financial reporting, assess the risks that a material weakness exists, and test and evaluate the design and operating effectiveness of internal control over financial reporting based on the assessed risk.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the financial statement audit.

Definition and Inherent Limitations of Internal Control Over Financial Reporting

An entity's internal control over financial reporting is a process effected by those charged with governance, management, and other personnel, designed to provide reasonable assurance regarding the preparation of reliable financial statements in accordance with accounting principles generally accepted in the United States of America. Because management's assessment and our audit were conducted to meet the reporting requirements of Section 112 of the Federal Deposit Insurance Corporation Improvement Act (FDICIA), our audit of the Company's internal control over financial reporting included controls over the preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and controls over the preparation of schedules equivalent to basic financial statements in accordance with the Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions). An entity's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the entity; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures of the entity are being made only in accordance with authorizations of management and those charged with governance; and (3) provide reasonable assurance regarding prevention, or timely detection and correction of unauthorized acquisition, use, or disposition of the entity's assets that could have a material effect on the financial statements. Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct, misstatements. Also, projections of any assessment of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Report on Other Legal and Regulatory Requirements

We were not engaged to, and we have not performed any procedures with respect to management's assertion regarding compliance with laws and regulations included in the accompanying Management Report. Accordingly, we do not express any opinion, or any other form of assurance, on management's assertion regarding compliance with designated laws and regulations.

Marcum LLP

Boston, MA
March 30, 2022

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED BALANCE SHEETS

DECEMBER 31, 2021 AND 2020

	2021	2020
	(In thousands)	
Assets		
Cash and Cash Equivalents		
Cash and due from banks	\$ 3,006	\$ 5,518
Interest bearing deposits	109,451	111,542
Federal funds sold	433	433
Total Cash and Cash Equivalents	112,890	117,493
Certificates of deposit	--	5,965
Securities available for sale, at fair value	332,122	195,909
Loans held for sale	9,317	47,920
Loans receivable, net	828,222	852,253
Accrued interest receivable	3,199	3,948
Premises and equipment, net	16,702	17,028
Stock in Federal Home Loan Bank, at cost	1,146	1,251
Stock in Federal Reserve Bank, at cost	2,875	2,875
Goodwill and intangible assets	1,052	1,058
Deferred income taxes	2,285	1,267
Bank-owned life insurance	12,990	12,671
Other assets	2,667	2,859
Total Assets	<u>\$ 1,325,467</u>	<u>\$ 1,262,497</u>
Liabilities and Equity		
Liabilities		
Deposits	\$ 1,182,115	\$ 1,126,798
Federal Home Loan Bank advances	567	907
Accrued expenses and other liabilities	8,978	7,250
Total Liabilities	<u>1,191,660</u>	<u>1,134,955</u>
Equity		
Retained earnings	65,511	56,140
Equity acquired in merger	67,663	67,663
Accumulated other comprehensive income	633	3,739
Total Equity	<u>133,807</u>	<u>127,542</u>
Total Liabilities and Equity	<u>\$ 1,325,467</u>	<u>\$ 1,262,497</u>

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF NET INCOME

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

	Year ended December 31, 2021	Three months ended December 31, 2020
	(In thousands)	
Interest Income		
Interest and fees on loans	\$ 33,322	\$ 8,358
Interest and dividends on securities	4,501	843
Interest on short-term investments	164	36
Total Interest Income	<u>37,987</u>	<u>9,237</u>
Interest Expense		
Interest on deposits	2,422	896
Interest on Federal Home Loan Bank advances	1	74
Total Interest Expense	<u>2,423</u>	<u>970</u>
Net Interest Income	35,564	8,267
Provision for Loan Losses	545	300
Net Interest Income After Provision for Loan Losses	<u>35,019</u>	<u>7,967</u>
Noninterest Income		
Customer service fees	2,069	487
Retail investment sales revenue	1,058	258
Trust department fees	806	169
Gain on sale of loans, net	7,622	3,087
Gain on sale of securities, net	86	--
Other noninterest income	1,633	279
Total Noninterest Income	<u>13,274</u>	<u>4,280</u>
Noninterest Expense		
Salaries and employee benefits	22,175	5,806
Occupancy and equipment, net	4,306	1,005
Data processing	3,122	1,347
Deposit insurance	367	167
Professional fees	1,002	541
Advertising and marketing	1,093	450
Other general and administrative	3,719	845
Total Noninterest Expense	<u>35,784</u>	<u>10,161</u>
Income Before Income Taxes and Bargain Purchase Gain	<u>12,509</u>	<u>2,086</u>
Federal and State Income Taxes		
Current	3,008	1,058
Deferred	130	(567)
Total Federal and State Income Taxes	<u>3,138</u>	<u>491</u>
Bargain purchase gain (Note 1)	<u>--</u>	<u>3,407</u>
Net Income	<u>\$ 9,371</u>	<u>\$ 5,002</u>

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

	Year ended December 31, 2021	Three months ended December 31, 2020
	(In thousands)	
Net Income	<u>\$ 9,371</u>	<u>\$ 5,002</u>
Other Comprehensive Income		
Unrealized (losses) gains on securities available for sale	(4,272)	787
Reclassification adjustment for net gain realized in income	(86)	--
Net unrealized (losses) gains	(4,358)	787
Related tax effects	1,177	(185)
Net-of-tax-amount	(3,181)	602
Director retirement plan:		
Gains arising during the period	104	--
Related tax effects	(29)	--
Net-of-tax-amount	75	--
Reclassification adjustment for net unrealized loss from adoption of ASU 2017-08, net of tax	--	(377)
Total Other Comprehensive Income	(3,106)	225
Comprehensive Income	<u>\$ 6,265</u>	<u>\$ 5,227</u>

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY**CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY****YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020**

	Retained Earnings	Equity Acquired in Merger	Accumulated Other Comprehensive Income	Total Equity
	(In thousands)			
Balance at September 30, 2020	\$ 51,616	\$ 12,163	\$ 3,137	\$ 66,916
Comprehensive Income	5,002	--	225	5,227
Equity acquired in merger with Mansfield Co-operative Bank	--	55,500	--	55,500
Effect of adoption of ASU 2017-08	<u>(478)</u>	<u>--</u>	<u>377</u>	<u>(101)</u>
Balance at December 31, 2020	56,140	67,663	3,739	127,542
Comprehensive Income	<u>9,371</u>	<u>--</u>	<u>(3,106)</u>	<u>6,265</u>
Balance at December 31, 2021	<u>\$ 65,511</u>	<u>\$ 67,663</u>	<u>\$ 633</u>	<u>\$ 133,807</u>

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

	Year ended December 31, 2021	Three months ended December 31, 2020
	(In thousands)	
Cash Flows from Operating Activities		
Net income	\$ 9,371	\$ 5,002
Adjustments to reconcile net income to cash provided by (used in) operating activities:		
Bargain purchase gain	--	(3,407)
Provision for loan losses	545	300
Net amortization of securities premiums	2,259	739
Net accretion of deferred loan costs, premiums, and fees	2,422	(161)
Net accretion of discount on certificates of deposit	(477)	
Gains on sales of securities, net	(86)	--
Depreciation and amortization expense	1,581	379
Amortization of mortgage servicing rights	271	85
Amortization of core deposit intangibles	6	2
Deferred income tax provision	130	(567)
Decrease (increase) in accrued interest receivable	749	(94)
Loans originated for sale	(378,297)	(159,860)
Proceeds from sale of loans	424,522	146,096
Gain on sales of loans	(7,622)	(3,087)
Other, net	1,434	(350)
Total adjustments	47,437	(19,925)
Net Cash Provided By (Used In) Operating Activities	56,808	(14,923)
Cash Flows from Investing Activities		
Cash and cash equivalents acquired in merger	--	100,041
Decrease in certificates of deposit	5,965	196
Activity in securities available for sale:		
Purchases	(238,983)	(17,241)
Sales	26,877	--
Maturities, calls and principal payments	69,362	15,222
Redemption of Federal Home Loan Bank stock	105	2,059
Purchase of Federal Reserve Bank stock	--	(161)
Net loan principal amortization	21,064	38,916
Purchase of premises and equipment, net	(1,255)	(143)
Net Cash (Used In) Provided By Investing Activities	(116,865)	138,889

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

	Year ended December 31, 2021	Three months ended December 31, 2020
	(In thousands)	
Cash Flows from Financing Activities		
Net increase in deposits	\$ 55,794	\$ 2,295
Repayments of Federal Home Loan Bank advances	(340)	(46,761)
Net Cash Provided by (Used In) Financing Activities	<u>55,454</u>	<u>(44,466)</u>
Net (Decrease) Increase in Cash and Cash Equivalents	(4,603)	79,500
Cash and Cash Equivalents, Beginning of Year	<u>117,493</u>	<u>37,993</u>
Cash and Cash Equivalents, End of Year	<u>\$ 112,890</u>	<u>\$ 117,493</u>

Year ended December 31, 2021	Three months ended December 31, 2020
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Supplemental Cash Flow Information

Supplemental Disclosure

Interest paid on deposits	2,433	1,214
Interest paid on Federal Home Loan Bank advances	1	106
Income taxes paid, net of refunds	3,037	495
(Decrease) increase in unrealized gain on securities available for sale, net	(4,358)	787

The accompanying notes are an integral part of these consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BUSINESS COMBINATION

On October 1, 2020, Bridgewater Savings Bank, a Massachusetts savings bank merged with Mansfield Co-operative Bank, a Massachusetts co-operative Bank. Effective on the merger date, Bridgewater Financial, MHC, the parent company of Bridgewater Savings Bank, changed its name to Bluestone Financial, MHC (the “Company”) and Bridgewater Savings Bank changed its name to Bluestone Bank (the “Bank”).

The Company accounted for the business combination using the acquisition method pursuant to the Business Combinations Topic of the FASB ASC. Accordingly, the Company recognized the assets acquired and liabilities assumed at their fair values as of the acquisition date. The following summarizes the estimated fair value of the assets acquired and liabilities assumed as of the date of the acquisition:

	(in thousands)
Assets	
Cash and cash equivalents	\$ 100,041
CDs held for investment	6,161
Investment securities	58,639
Loans receivable, net	403,337
Premises and equipment	7,255
Bank-owned life insurance	10,781
Core deposit intangible	59
Other assets	8,121
Total Assets Acquired	<u>\$ 594,394</u>
Liabilities	
Deposits	\$ 504,612
Federal Home Loan Bank advances	28,761
Other liabilities	2,114
Total Liabilities Assumed	<u>535,487</u>
Equity Value of Acquired Entity	<u>\$ 55,500</u>

The excess of the fair value of the assets acquired over the liabilities assumed and the equity value of the acquired entity was recorded as a bargain purchase gain in the amount of \$3,407,000 on the Company’s Consolidated Statement of Net Income for the three months ended December 31, 2020.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

BUSINESS COMBINATION (CONTINUED)

Fair value adjustments to assets acquired and liabilities assumed are generally amortized using either an effective yield or straight-line basis over periods consistent with the average life, useful life and/or contractual terms of the related assets and liabilities.

Fair values of the major categories of assets acquired and liabilities assumed were determined as follows:

Cash and Cash Equivalents:

The fair value of cash and cash equivalents approximates the respective carrying amounts because the instruments are payable on demand or have short-term maturities.

Investment Securities:

The fair values of securities were based on quoted market prices for identical securities received from an independent third-party pricing service. When quoted market prices for identical securities were unavailable, prices provided by the independent pricing service were based on recent trading activity and other observable information including, but not limited to, market interest rate curves, referenced credit spreads and estimated prepayment rates where applicable.

Loans:

The loans acquired were recorded at fair value without a carryover of the allowance for loan losses. Fair value of the loans is determined using market participant assumptions in estimating the amount and timing of both principal and interest cash flows expected to be collected, as adjusted for an estimate of future credit losses and prepayments, and then applying a market-based discount rate to those cash flows. The overall discount on the loans acquired in this transaction was due primarily to anticipated credit loss, as well as considerations for liquidity and market interest rates.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

BUSINESS COMBINATION (CONTINUED)

Core Deposit Intangible:

The fair value of the core deposit intangible is derived by comparing the interest rate and servicing costs that the financial institution pays on the core deposit liability versus the current market rate for alternative sources of financing. The intangible asset represents the stable and relatively low-cost source of funds that the deposits and accompanying relationships provide the Company, when compared to alternative funding sources.

Deposits:

The fair value of acquired savings and transaction deposit accounts was assumed to approximate the carrying value as these accounts have no stated maturity and are payable on demand. The fair value of time deposits were determined based on the present value of the contractual cash flows over the remaining period to maturity using a market interest rate.

Equity Value of Acquired Entity:

The fair value measurement of a mutual entity should include the assumptions that market participants would make about future member benefits as well as any other relevant assumptions market participants would make about the mutual entity. The equity value of acquired entity was calculated using the market approach model, whereby amounts used as inputs to the model were established through comparisons involving similar companies.

Determining the fair value of assets and liabilities, particularly illiquid assets and liabilities, is a complicated process involving significant judgment and estimates and assumptions used to calculate estimated fair value. The Company may incur losses on the acquired loans that are materially different from losses originally projected.

BASIS OF PRESENTATION AND CONSOLIDATION

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. The Bank has four subsidiaries, BRISABA Securities Corporation II and III, and Mansfield Securities Corporation, formed for the purpose of buying, holding, and selling securities and SC Main Corporation, which holds and sells real estate. All significant intercompany accounts and transactions have been eliminated in consolidation.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

METHOD OF ACCOUNTING

The consolidated financial statements are prepared on the accrual basis of accounting for all significant items of income and expense.

BUSINESS

The Company provides a variety of financial services to individuals and small businesses through its offices in southeastern Massachusetts. Its primary deposit products are checking, savings and term certificate accounts, and its primary lending products are residential and commercial mortgage loans. The Company also provides fiduciary services to customers through its Trust Department.

USE OF ESTIMATES

In preparing consolidated financial statements in conformity with accounting principles generally accepted in the United States of America ("GAAP"), management is required to make estimates and assumptions that affect the reported amount of assets and liabilities as of the date of the consolidated balance sheet and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the valuation of other real estate owned and deferred tax assets. In connection with the determination of the estimated losses on collateral dependent impaired loans and other real estate owned, management obtains independent appraisals for significant properties.

While management uses available information to recognize losses on loans and other real estate owned, further reductions in the carrying amounts of loans and other real estate owned may be necessary based on changes in local economic conditions. In addition, regulatory agencies, as an integral part of their examination process, periodically review the estimated losses on loans and other real estate owned. Such agencies may require the Company to recognize additional losses based on their judgments about information available to them at the time of their examination. Because of these factors, it is reasonably possible that the estimated losses on loans and foreclosed real estate may change materially in the near term. However, the amount of the change that is reasonably possible cannot be estimated.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

CASH AND CASH EQUIVALENTS

Cash equivalents include amounts due from banks and short-term investments, which mature overnight or on demand.

INVESTMENT SECURITIES

Securities classified as available-for-sale consist of investment securities with readily determinable fair values that the Company intends to hold for an indefinite period of time but not necessarily until maturity. These securities are carried at estimated fair value based on information provided by a third party pricing service with any unrealized gains and losses excluded from net income and reported in accumulated other comprehensive income, which is reported as a separate component of equity, net of the related deferred tax effect. The amortization of premiums and the accretion of discounts are recognized in interest income using methods approximating the interest method over the period to maturity, adjusted for anticipated prepayments.

Realized gains (losses) on the sale of securities available-for-sale are determined using the specific-identification method based on the adjusted cost basis of the specific securities sold and included in noninterest income and, when applicable, are reported as a reclassification adjustment, net of tax, in other comprehensive income.

Each reporting period, the Company evaluates all securities with a decline in fair value below the amortized cost of the investment to determine whether or not the impairment is deemed to be OTTI.

OTTI is required to be recognized if: (1) the Company intends to sell the security; (2) it is “more likely than not” that the Company will be required to sell the security before recovery of its amortized cost basis; or (3) for debt securities, the present value of expected cash flows is not sufficient to recover the entire amortized cost basis. For all impaired debt securities that the Company intends to sell, or more likely than not will be required to sell, the full amount of the depreciation is recognized as OTTI through earnings. Credit-related OTTI for all other impaired debt securities is recognized through earnings.

Non-credit related OTTI for such debt securities is recognized in other comprehensive income, net of applicable taxes.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

LOANS HELD FOR SALE

Loans originated and intended for sale in the secondary market are carried at the lower of cost or estimated fair value in the aggregate. Net unrealized losses, if any, are recognized through a valuation allowance by charges to income. Loans are sold to third party investors servicing released.

FEDERAL HOME LOAN BANK STOCK

The Bank, as a member of the Federal Home Loan Bank (“FHLB”), is required to maintain an investment in capital stock of the FHLB. Based on redemption provisions of the FHLB, the stock has no quoted market value and is carried at cost. At its discretion, the FHLB may declare dividends on the stock. The Company reviews for impairment based on the ultimate recoverability of the cost basis in the FHLB stock. As of December 31, 2021 and 2020, no impairment has been recognized.

FEDERAL RESERVE BANK STOCK

Under the terms and provisions of the Federal Reserve Act, the Bank is required to hold Federal Reserve Bank stock equal to 6% of its capital and surplus as of the time it became a Federal Reserve Member bank. One-half of the Bank’s subscription is paid to the Federal Reserve Bank of Boston and the remaining half is subject to call when deemed necessary by the Board of Governors of the Federal Reserve System. At December 31, 2021 and 2020, the amount of the Bank’s subscription subject to call amounted to \$2,875,000.

LOANS

The Company’s loan portfolio includes residential real estate, commercial real estate, construction, home equity lines-of-credit, SBA/USDA, commercial (including loans originated under the Paycheck Protection Program (“PPP Loans”) formed in 2020 as part of the Coronavirus Aid, Relief, and Economic Security (“CARES”) Act) and consumer segments. Consumer loans include classes for chattel and personal loans. A substantial portion of the loan portfolio is represented by mortgage loans in southeastern Massachusetts. The ability of the Company’s debtors to honor their contracts is dependent upon the real estate and general economic conditions in this area.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

LOANS (CONTINUED)

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loans losses, and any deferred fees or costs on originated loans. Interest income is accrued on the unpaid principal balance. Loan origination fees and certain direct origination costs are deferred and recognized as an adjustment of the related loan yield using the interest method.

Generally, the recognition of income on a loan is discontinued and previously accrued interest is reversed, when interest or principal payments become ninety days past due unless, in the opinion of management, the outstanding interest remains collectible and the loan is well secured. Past due status is determined based on contractual terms. Interest is subsequently recognized only as received until the loan is returned to accrual status. A loan is restored to accrual status when all interest and principal payments are current and the borrower has demonstrated to management the ability to make payments of principal and interest as scheduled. The Company's practice is to charge off any loan or portion of a loan when the loan is determined by management to be uncollectible due to the borrower's failure to meet repayment terms, the borrower's deteriorating or deteriorated financial condition, the depreciation of underlying collateral, the loan's classification as a loss by regulatory examiners, or for other reasons.

ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance is based on two basic principles of accounting: (i) Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 450, *Contingencies*, which requires that losses be accrued when they are probable of occurring and estimable and (ii) FASB ASC 310, *Receivables*, which requires that losses on impaired loans be accrued based on the differences between the loan balance and either the value of collateral, if such loans are considered to be collateral dependent and in the process of collection, the present value of future cash flows, or the loan's value as observable in the secondary market. A loan is considered impaired when, based on current information and events, the Company has concerns about the ability to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOWANCE FOR LOAN LOSSES (CONTINUED)

Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due.

The Company's goal is to mitigate risks from an unforeseen threat to the loan portfolio as a result of an economic downturn or other negative influences. Plans that aid in mitigating these potential risks in managing the loan portfolio include: enforcing loan policies and procedures, evaluating the borrower's business plan through the loan term, identifying and monitoring primary and alternative sources of repayment and obtaining adequate collateral to mitigate loss in the event of liquidation. Specific reserves are established based upon credit and/or collateral risks on an individual loan basis. A risk rating system is used to estimate potential loss exposure and to provide a measuring system for setting general and specific reserve allocations.

The Company's allowance for loan losses has three basic components: general, specific and unallocated components, as further described below. Each of these components is determined based upon estimates that can and do change when the actual events occur. As a result of the uncertainties inherent in the estimation process, management's estimate of loan losses and the related allowance could change in the near term. While the allowance may be allocated for specific portfolio segments, the entire allowance balance is available to absorb credit losses inherent in the total loan portfolio.

General component:

The general component of the allowance for loan losses is used to estimate inherent losses in the pools of non-classified loans and is based on historical loss experience adjusted for qualitative factors, stratified by loan segments. Management uses a rolling average of historical losses based on a timeframe appropriate to capture relevant loss data for each loan segment. The historical loss factor is adjusted for the following qualitative factors: levels/trends in delinquencies, real estate values, concentrations and risk ratings; effects of changes in underwriting standards; experience/ability/depth of lending management and staff; and national and local economic trends and conditions. There were no changes in the Company's policies or methodology pertaining to the general component of the allowance for loan losses during the years ended December 31, 2021 and 2020.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOWANCE FOR LOAN LOSSES (CONTINUED)

The qualitative factors are determined based on the various risk characteristics of each loan segment. Risk characteristics relevant to each portfolio segment are as follows:

Residential real estate – The Company generally does not originate loans with a loan-to-value ratio greater than 80 percent and does not grant loans that would be classified as subprime upon origination. All loans in this segment are collateralized by owner-occupied residential real estate and repayment is dependent on the credit quality of the individual borrower. The overall health of the economy, including unemployment rates and housing prices, will have an effect on the credit quality in this segment.

Commercial real estate – Loans in this segment are primarily income-producing properties throughout southeastern Massachusetts. The underlying cash flows generated by the properties are adversely impacted by a downturn in the economy as evidenced by increasing vacancy rates, which in turn, will have an effect on the credit quality in this segment. Management obtains rent rolls annually and continually monitors the cash flows of these loans.

Construction – Loans in this segment include both owner-occupied and speculative real estate development loans for which payment is derived from sale of the property. Credit risk is affected by cost overruns, time to sell at an adequate price, and market conditions.

Home equity lines-of-credit – Loans in this segment are generally collateralized by residential real estate and repayment is dependent on the credit quality of the individual borrower. The Company generally does not originate loans with combined loan-to-value ratios greater than 70%. The Company generally has first or second liens on the properties securing these loans.

SBA/USDA – These loans were purchased on the secondary market and are unconditionally guaranteed by the SBA and USDA as to principal and interest. The loans in this segment are not allocated a general reserve because the Company has not experienced losses on such loans and management expects the guarantees, if necessary, will be effective. The loans purchased by the Company are primarily small business and agricultural.

Commercial – Loans in this segment are made to businesses and are generally secured by assets of the business. Repayment is expected from the cash flows of the business. A weakened economy, and resultant decreased consumer spending, will have an effect on the credit quality in this segment.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOWANCE FOR LOAN LOSSES (CONTINUED)

General component: (continued)

Consumer loans – Loans in this segment include chattel loans secured by modular homes and personal loans, which are secured by personal property or savings or are unsecured. Repayment is dependent on the credit quality of the individual borrower.

Specific component:

The specific component of the allowance for loan losses relates to loans that are classified as impaired. Impairment is measured on a loan-by-loan basis by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. An allowance is established when the measured value of the impaired loan is lower than the carrying value of that loan.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value, and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record, and the amount of the shortfall in relation to the principal and interest owed.

Large groups of smaller balance homogeneous loans are collectively evaluated for impairment. Accordingly, the Company does not separately identify individual personal loans for impairment, unless such loans are the subject of a restructuring agreement.

The Company periodically may agree to modify the contractual terms of loans. When a loan is modified and a concession that the Company would not otherwise consider is made because a borrower is experiencing financial difficulty, the modification is considered a troubled debt restructuring ("TDR"). All TDRs are initially classified as impaired.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOWANCE FOR LOAN LOSSES (CONTINUED)

Specific component: (continued)

Typically, such concessions consist of a reduction in interest rate to a below market rate, taking into account the credit quality of the note, or a deferment of payments, principal or interest, which materially alters the Company's position or significantly extends the note's maturity date, such that the present value of cash flows to be received is materially less than those contractually established at the loan's origination. Restructured loans are included in the impaired loan category.

Losses on loans modified as TDRs, if any, are charged against the allowance for loan losses when management believes the uncollectibility of the loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance for loan losses. Loans modified as TDRs with payment defaults are considered in the general component of the allowance for loan losses for each of the Company's loan classes.

Unallocated component:

An unallocated component is maintained to cover uncertainties that could affect management's estimate of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in the underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio.

Loan Modifications under the CARES Act and Interagency Statement:

On March 27, 2020, the CARES Act, which provides relief from certain requirements under GAAP, was signed into law. Section 4013 of the CARES Act gives entities temporary relief from the accounting and disclosure requirements for troubled debt restructurings (TDRs) under ASC 310-40 in certain situations.

In addition, on April 7, 2020, certain regulatory banking agencies issued an interagency statement that offers practical expedients for evaluating whether loan modifications in response to the COVID-19 pandemic are TDRs. The interagency statement was originally issued on March 22, 2020, but was revised to address the relationship between their original TDR guidance and the guidance in Section 4013 of the CARES Act.

To qualify for TDR accounting and disclosure relief under the CARES Act, the applicable loan must not have been more than 30 days past due as of December 31, 2019, and the modification must be executed during the period beginning on March 1, 2020, and ending on the earlier of December 31, 2020, or the date that is 60 days after the termination of the national emergency declared by the president on March 13, 2020,

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

ALLOWANCE FOR LOAN LOSSES (CONTINUED)

Loan Modifications under the CARES Act and Interagency Statement: (continued)

under the National Emergencies Act related to the outbreak of COVID-19. On December 27, 2020, the Consolidated Appropriations Act, 2020 (CAA) was signed into law, extending TDR relief through January 1, 2022. The CARES Act applies to modifications made as a result of COVID-19 including: forbearance agreements, interest rate modifications, repayment plans, and other arrangements to defer or delay payment of principal or interest. The interagency statement does not require the modification to be completed within a certain time period if it is related to COVID-19 and the loan was not more than 30 days past due as of the date of the Bank's implementation of its modification programs. Moreover, the interagency statement applies to short-term modifications including payment deferrals, fee waivers, extensions of repayment terms, or other insignificant payment delays as a result of COVID-19.

The Bank continues to apply section 4013 of the CARES Act and the interagency statement in connection with applicable modifications. For modifications that qualify under either the CARES Act or the interagency statement, TDR accounting and reporting is suspended through the period of the modification; however, the Bank will continue to apply its existing non-accrual policies including consideration of the loan's past due status which is determined on the basis of the contractual terms of the loan. Once a loan has been contractually modified, the past due status is generally based on the updated terms including payment deferrals.

DERIVATIVE FINANCIAL INSTRUMENTS

Mortgage loan commitments are referred to as derivative loan commitments if the loan that will result from exercise of the commitment will be held for sale upon funding. Loan commitments that are derivatives are recognized at fair value on the consolidated balance sheets in other assets and other liabilities with changes in their fair values recorded in other income, if material. The Company records a zero value for the loan commitment at inception (the time the commitment is issued to a borrower). Subsequent to inception, changes in the fair value of the loan commitment are recognized based on changes in the fair value of the underlying mortgage loan due to interest rate changes, changes in the probability the derivative loan commitment will be exercised, and the passage of time. In estimating fair value, the Company assigns a probability to a loan commitment based on an expectation that it will be exercised and the loan will be funded.

To protect against the price risk inherent in derivative loan commitments, the Company utilizes "best efforts" for loan sale commitments to mitigate the risk of potential decreases in the values of loans that would result from the exercise of the derivative

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

loan commitments. Forward loan sale commitments are recognized at fair value on the consolidated balance sheets in other assets and other liabilities with changes in their fair values recorded in other income, if material. The Company estimates the fair value of its forward loan sales commitments using a methodology similar to that used for derivative loan commitments.

PREMISES AND EQUIPMENT

Land is carried at cost. Buildings and equipment are carried at cost, less accumulated depreciation and amortization computed on the straight-line method over the estimated useful lives of the assets, ranging from 3 to 40 years, or the terms of the leases, if shorter. Expected terms include lease option periods to the extent that the exercise of such options is reasonably assured.

Expenditures for improvements, which extend the life of an asset, are capitalized and depreciated over the asset's remaining useful life. Expenditures for repairs and maintenance are charged to operating expenses as incurred.

Gains or losses realized on the disposition of premises and equipment are reflected in the consolidated statements of income.

VALUATION OF LONG-LIVED ASSETS

The Company accounts for the valuation of long-lived assets under FASB ASC 360, *Property, Plant and Equipment*. This guidance requires that long-lived assets be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of the long-lived asset is measured by a comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the estimated fair value of the assets. Assets to be disposed of are reportable at the lower of the carrying amount or fair value, less costs to sell.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

GOODWILL AND OTHER INTANGIBLE ASSETS

Goodwill is not amortized, but is evaluated for impairment on an annual basis. Other intangible assets consist of core deposit intangibles and are amortized over their estimated useful lives of periods up to twenty years and are periodically reviewed for impairment. Impairment of goodwill and other intangible assets, if any, is recognized in earnings.

In conducting the annual impairment analysis, management first reviews qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If it is determined that it is more likely than not that the fair value of a reporting unit is less than its carrying amount, then the two-step impairment test must be completed. The two-step impairment test will compare the fair value of an acquired unit to its carrying value, including goodwill. The fair value is based on observable market prices, when practicable; other valuation techniques may be used when market prices are unavailable. Management assesses the recoverability of intangible assets whenever events or changes in circumstances indicate that their carrying value may not be recoverable. If the carrying amount exceeds fair value, an impairment charge is recorded to earnings.

MORTGAGE SERVICING RIGHTS

Servicing right assets are recognized as separate assets when rights are acquired through purchase or through sale of financial assets. Under the servicing assets and liabilities accounting principal guidance in FASB ASC 860-50 *Servicing Assets and Liabilities*, servicing rights resulting from the sale of originated loans by the Bank are initially measured at fair value at the date of transfer with the income statement effect recorded in gain on sales of loans. Capitalized servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Servicing rights are evaluated for impairment based upon the fair value of the rights by predominant characteristics, such as interest rates and terms. Impairment is recognized through a valuation allowance, to the extent that fair value is less than the carrying amount. If the Bank later determines that all or a portion of the impairment no longer exists, a reduction of the allowance may be recorded as an increase to income.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

MORTGAGE SERVICING RIGHTS (CONTINUED)

Changes in valuation allowance are reported with other non-interest expense on the consolidated statements of income. Fair value is determined by reviewing the market value of servicing rights of similarly constituted portfolios. Fair value is subject to fluctuations as a result of changes in estimated and actual prepayment speeds and default rates and losses.

FORECLOSED REAL ESTATE

Foreclosed real estate includes properties that have been acquired in complete or partial satisfaction of debt. At the time of foreclosure, foreclosed real estate is recorded at fair value less cost to sell, which becomes the property's new basis. Any write-downs at time of acquisition are charged to the allowance for loan losses. Subsequent to acquisition, a valuation allowance is established, if necessary, to report these assets at the lower of fair value less cost to sell or the new cost basis. Impairment losses on property to be held and used are measured as the amount by which the carrying amount of a property exceeds its fair value. Gains and losses realized on the sale, and any adjustment resulting from periodic re-evaluation of these assets are included in losses on and expenses of other real estate owned, net, on the consolidated statements of income as appropriate. The net costs of maintaining and operating these assets are expensed as incurred, while certain costs to improve such properties are capitalized.

BANK-OWNED LIFE INSURANCE

Bank-owned life insurance policies are reflected on the consolidated balance sheets at cash surrender value. Changes in cash surrender value are reflected in other income on the consolidated statements of net income and are not subject to income tax unless the policies are surrendered or otherwise conveyed to a new owner.

TRUST ASSETS

Trust assets held in a fiduciary or agency capacity are not included in the Company's consolidated financial statements, as they are not assets of the Company.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

TRANSFERS OF FINANCIAL ASSETS

Transfers of an entire financial asset, a group of entire financial assets, or a participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed surrendered when (1) the assets have been isolated from the Company, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Company does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

In the normal course of business, the Company may transfer a portion of a financial asset, for example, a participation loan. In order to be eligible for sales treatment, the transfer of the portion of the loan must meet the criteria of a participating interest. In order to meet the criteria for a participating interest, all cash flows from the loan must be divided proportionately, the rights of each loan holder must have the same priority, the loan holders must have no recourse to the transfer other than standard representations and warranties and no loan holder has the right to pledge or exchange the entire loan. If it does not meet the criteria of a participating interest, the transfer must be accounted for as a secured borrowing.

REVENUE RECOGNITION

The Company recognizes revenue in accordance with Accounting Standards Update (“ASU”) 2014-09, *Revenue from Contracts with Customers* (“Topic 606”). The core principle of Topic 606 is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. The Company’s revenue is composed of net interest income and noninterest income, and the scope of the guidance explicitly excludes net interest income, as well as many other revenues for financial assets and liabilities including loans, leases, securities and derivatives.

The Company earns fees from its deposit customers for transaction-based and account maintenance services. Transaction-based fees for services such as ATM use, wire transfers, and stop payments are recognized at the time the transaction is executed as that is the point in time that the Company fulfills the customer’s request. Overdraft fees are recognized at the point in time that the overdraft occurs. Account maintenance fees, which relate primarily to monthly maintenance, are earned over the course of a month, representing the period over which the Company satisfies the performance obligation and are recognized monthly. Service charges on deposits are withdrawn from the customer’s account.

Interchange fees from debit cardholder transactions are recognized daily, concurrently with the transaction processing services provided to customers, and are based on rates of the corresponding payment network.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Retail investment sales revenue generally represents fees earned on a per transaction basis. Revenue from these services is recognized from commissions upon execution of the retail investment transaction services provided to customers. Trust department fee revenue is generally based on a percentage of assets under management for customers. Revenue from these services is recognized as the services are provided to customers at the trust administration fee agreed upon with the customer.

INCOME TAXES

Deferred tax assets and liabilities are reflected at currently enacted income tax rates applicable to the period in which the deferred tax assets or liabilities are expected to be realized or settled. As changes in tax laws or rates are enacted, deferred tax assets and liabilities are adjusted accordingly through the provision for income taxes. A valuation allowance is recorded against deferred tax assets when management deems that more likely than not, a portion of the asset will not be realized.

At December 31, 2021 and 2020, the Company does not have any uncertain tax positions that require accrual or disclosure. The Company records interest and penalties as part of income tax expense. No interest or penalties were recorded for the year ended December 31, 2021 and three months ended December 31, 2020.

The Company's base amount of its federal income tax reserve for loan losses is a permanent difference for which there is no recognition of a deferred tax liability. However, the loan loss allowance maintained for financial reporting purposes is a temporary difference with allowable recognition of a related deferred tax asset, if deemed realizable.

ADVERTISING AND MARKETING COSTS

Advertising costs and marketing costs are expensed as incurred and amounted to \$1,077,000 and \$450,000 for the year ended December 31, 2021 and three months ended December 31, 2020, respectively.

RETIREMENT PLAN

The compensation cost of the director retirement plans are recognized on the projected unit credit method over the director's approximate service period. The aggregate cost method is utilized for funding purposes.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

COMPREHENSIVE INCOME (LOSS)

Accounting principles generally require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities are reported as a separate component of the retained earnings section of the consolidated balance sheets, such items, along with net income, are components of comprehensive income.

The components of accumulated other comprehensive income and related tax effects, included in retained earnings, are as follows:

	2021	2020
	(In thousands)	
Securities available for sale:		
Net unrealized gains	\$ 923	\$ 5,281
Tax effect	(184)	(1,361)
	<u>739</u>	<u>3,920</u>
Director retirement plan:		
Unrecognized net loss	(148)	(252)
Tax effect	42	71
	<u>(106)</u>	<u>(181)</u>
Net-of-tax effect	<u>\$ 633</u>	<u>\$ 3,739</u>

RECENTLY ADOPTED ACCOUNTING STANDARDS

Effective October 1, 2020, the Company adopted Accounting Standards Update (“ASU”) 2017-08 *Receivables - Nonrefundable Fees and Other Costs (Subtopic 310-20): Premium Amortization on Purchased Callable Debt Securities*. This ASU amends the amortization period for certain purchased callable debt securities held at a premium. It shortens the amortization period for the premium to the earliest call date. Under current GAAP, premiums on callable debt securities generally are amortized to the maturity date. ASU 2017-08 became effective in fiscal years beginning after December 15, 2019, including interim periods. The Company adopted this guidance effective October 1, 2020, recording a \$478,000 cumulative effect adjustment as a decrease to retained earnings.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

FUTURE ACCOUNTING PRONOUNCEMENTS

In January 2017, the FASB issued ASU 2017-04, *Intangibles - Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment*. This ASU eliminates Step 2 from the goodwill impairment test. Instead, under the new guidance, an entity is to perform its annual goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An impairment charge would be recognized for the amount by which the carrying amount exceeds the reporting unit's fair value. The new guidance is effective for annual reporting periods, and interim reporting periods within those annual periods, beginning after December 15, 2021. The Company anticipates that the adoption of this update will not have a material impact on its consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The amendments in this Update increase transparency and comparability among organizations by requiring reporting entities to recognize all leases with terms greater than 12 months as lease assets and lease liabilities on the balance sheet and disclose key information about leasing arrangements. ASU 2016-02, as amended by ASU 2020-05, becomes effective in fiscal years beginning after December 15, 2021 and interim periods beginning after December 15, 2022. The Company anticipates that the adoption of this update will not have a material impact on its consolidated financial statements.

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses (Topic 326)*. The amendments in this Update affect entities holding financial assets and net investments in leases that are not accounted for at fair value through net income. The main objective of this update is to provide financial statement users with more decision-useful information about the expected credit losses on financial instruments and other commitments to extend credit held by a reporting entity at each reporting date. To achieve this objective, the incurred loss impairment methodology in current GAAP will be replaced with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates.

This update also requires enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of a reporting entity's portfolio. Additionally, this update amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. ASU 2016-13, as amended by ASU 2019-10, becomes effective in fiscal years beginning after December 15, 2022, including interim periods. An entity will adopt this update through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. The Company is currently reviewing this update to determine the impact on its consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Risks and Uncertainties

In March 2020, the World Health Organization declared the outbreak of a novel coronavirus (“COVID-19”) as a pandemic. The Company is monitoring the outbreak of COVID-19 and the related business and travel restrictions and changes to behavior intended to reduce its spread, and its impact on operations, financial position, cash flows, credit risk, and the industry in general, in addition to the impact on its employees. At this time, COVID-19 has not changed the Company’s ability to operate. Due to the rapid development and fluidity of this situation, the magnitude and duration of the pandemic and its impact on the Company’s operations and liquidity is uncertain as of the date of this report. However, as of the date the financial statements were available to be issued, no specific material adverse matters have been identified or are estimable.

SUBSEQUENT EVENTS

Management has evaluated the accompanying consolidated financial statements for other subsequent events and transactions through March 30, 2022, the date these consolidated financial statements were available for issue, based on FASB ASC 855, Subsequent Events, and have determined that no other material subsequent events have occurred that would affect the information presented in the accompanying consolidated financial statements or require additional disclosure.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 2 – RESTRICTIONS ON CASH AND DUE FROM BANKS

The Bank may be required to maintain average balances on hand or with the Federal Reserve Bank (“FRB”). The Bank was not required to maintain a balance with the FRB at December 31, 2021 and 2020.

NOTE 3 – SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of securities available for sale with gross unrealized gains and losses follows:

	December 31, 2021			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>Securities available for sale</u>				
State and municipal bonds	\$ 49,715	\$ 2,401	\$ (201)	\$ 51,915
Asset -backed securities	8,681	231	(26)	8,886
Government-sponsored agency bonds	37,993	--	(302)	37,691
Government-sponsored residential mortgage-backed securities	234,810	540	(1,720)	233,630
Total	<u>\$ 331,199</u>	<u>\$ 3,172</u>	<u>\$ (2,249)</u>	<u>\$ 332,122</u>

	December 31, 2020			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousands)			
<u>Securities available for sale</u>				
State and municipal bonds	\$ 54,093	\$ 2,586	\$ (3)	\$ 56,676
Asset -backed securities	17,358	995	(2)	18,351
Government-sponsored agency bonds	5,903	51	--	5,954
Government-sponsored residential mortgage-backed securities	113,275	1,698	(29)	114,928
Total	<u>\$ 190,629</u>	<u>\$ 5,315</u>	<u>\$ (34)</u>	<u>\$ 195,909</u>

Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the fair values of the investment securities will occur in the near term and that such changes could materially affect the value of the investment portfolio and the amounts reported in the Company’s consolidated financial statements.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 3 – SECURITIES AVAILABLE FOR SALE (CONTINUED)

The amortized cost and estimated fair value of debt securities by contractual maturity at December 31, 2021 follows. Expected maturities will differ from contractual maturities because the issuer, in certain instances, has the right to call or prepay obligations without call or prepayment penalties. Mortgage and asset-backed securities are shown in total, as their maturities are highly variable.

	Amortized Cost	Fair Value
<u>Amounts maturing in:</u>	(In thousands)	
One year or less	501	500
Over one year through five years	4,933	4,929
Over five through ten years	50,312	50,507
Over ten years	31,962	33,669
Mortgage-and asset-backed securities amortizing monthly	243,491	242,517
	<u>\$ 331,199</u>	<u>\$ 332,122</u>

For the year ended December 31, 2021 and three months ended December 31, 2020, proceeds from sales of securities available for sale amounted to \$26,877,000 and \$0, respectively. For the year ended December 31, 2021 and three months ended December 31, 2020, gross realized gains on sales amounted to \$502,000 and \$0, respectively. For the year ended December 31, 2021 and three months ended December 31, 2020, gross realized losses amounted to \$416,000 and \$0, respectively.

Information pertaining to securities with gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous loss position, follows:

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 3 – SECURITIES AVAILABLE FOR SALE (CONTINUED)

	Less Than Twelve Months		Twelve Months or Greater	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(In thousands)			
As of December 31, 2021:				
State and municipal bonds	\$ (113)	\$ 7,568	\$ (89)	\$ 4,439
Asset -backed securities	(15)	455	(10)	542
Government-sponsored agency bonds	(285)	36,708	(17)	983
Government-sponsored residential mortgage-backed securities	(1,654)	190,020	(66)	5,980
Total debt securities	(2,067)	234,751	(182)	11,944
	<u>\$ (2,067)</u>	<u>\$ 234,751</u>	<u>\$ (182)</u>	<u>\$ 11,944</u>

	Less Than Twelve Months		Twelve Months or Greater	
	Gross Unrealized Losses	Fair Value	Gross Unrealized Losses	Fair Value
	(In thousands)			
As of December 31, 2020:				
State and municipal bonds	\$ (3)	\$ 5,330	\$ --	\$ --
Asset -backed securities	(2)	744	--	--
Government-sponsored agency bonds	--	1,000	--	--
Government-sponsored residential mortgage-backed securities	(29)	15,104	--	--
Total debt securities	(34)	22,178	--	--
	<u>\$ (34)</u>	<u>\$ 22,178</u>	<u>\$ --</u>	<u>\$ --</u>

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis and more frequently when economic or market concerns warrant such evaluation. At December 31, 2021, one hundred sixteen debt securities have unrealized losses, with aggregate depreciation of 0.92% from the Company's amortized cost. At December 31, 2020, thirty-eight securities have unrealized losses, with aggregate depreciation of 0.16% from the Company's amortized cost.

These unrealized losses on the Company's debt securities relate principally to changes in interest rates and not to an increase in the credit risk of the issuers.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 3 – SECURITIES AVAILABLE FOR SALE (CONTINUED)

Management has performed an analysis of various market factors and has considered the difference between cost and fair value and other available data. In addition, because the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell these securities, the Company has determined that no securities have other-than-temporary declines in fair value as of December 31, 2021 or 2020.

NOTE 4 - LOANS

A summary of the balances of loans follows:

	2021	2020
	(In thousands)	
Mortgage real estate loans:		
Residential	\$ 336,954	\$ 323,289
Commercial	326,134	334,007
Construction	59,837	61,448
Home equity lines-of-credit	39,177	41,517
	<u>762,102</u>	<u>760,262</u>
Other loans:		
SBA/USDA	14,684	18,821
Commercial	37,840	58,358
Consumer:		
Chattel	17,174	17,781
Personal	464	663
	<u>70,162</u>	<u>95,622</u>
Total Loans	<u>832,264</u>	<u>855,883</u>
Allowance for loan losses	(5,568)	(5,048)
Net premiums on purchased loans	1,775	1,629
Net deferred origination fees and costs	(249)	(211)
Loans receivable, net	<u>\$ 828,222</u>	<u>\$ 852,253</u>

Included in Commercial Loans is \$9,244,000 and \$26,559,000 of PPP loans which are guaranteed by the SBA at December 31, 2021 and 2020, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 4 - LOANS (CONTINUED)

Activity in the allowance for loan losses for the year ended December 31, 2021 is as follows:

	Residential Real Estate	Commercial Real Estate	Construction	Home Equity Lines of Credit	SBA/ USDA	Commercial	Consumer	Unallocated	Total
	(In thousands)								
Allowance for loan losses:									
Balance at December 31, 2020	\$ 1,861	\$ 1,918	\$ 153	\$ 491	\$ --	\$ 143	\$ 164	\$ 318	\$ 5,048
Provision for losses	361	349	129	24	--	10	(20)	(308)	545
Loans charged off	--	--	--	(25)	--	--	--	--	(25)
Recoveries	--	--	--	--	--	--	--	--	--
Balance at December 31, 2021	<u>\$ 2,222</u>	<u>\$ 2,267</u>	<u>\$ 282</u>	<u>\$ 490</u>	<u>\$ --</u>	<u>\$ 153</u>	<u>\$ 144</u>	<u>\$ 10</u>	<u>\$ 5,568</u>
Ending balance: individually evaluated for impairment	<u>\$ 8</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ 1</u>	<u>\$ --</u>	<u>\$ 9</u>
Ending balance: collectively evaluated for impairment	<u>\$ 2,214</u>	<u>\$ 2,267</u>	<u>\$ 282</u>	<u>\$ 490</u>	<u>\$ --</u>	<u>\$ 153</u>	<u>\$ 143</u>	<u>\$ 10</u>	<u>\$ 5,559</u>
Loans receivable:									
Individually evaluated for impairment	\$ 981	\$ 2,030	\$ --	\$ 259	\$ --	\$ 316	\$ 44		\$ 3,630
Collectively evaluated for impairment	<u>335,973</u>	<u>324,104</u>	<u>59,837</u>	<u>38,918</u>	<u>14,684</u>	<u>37,524</u>	<u>17,594</u>		<u>828,634</u>
Balance at December 31, 2021	<u>\$ 336,954</u>	<u>\$ 326,134</u>	<u>\$ 59,837</u>	<u>\$ 39,177</u>	<u>\$ 14,684</u>	<u>\$ 37,840</u>	<u>\$ 17,638</u>		<u>\$ 832,264</u>

Activity in the allowance for loan losses for the three months ended December 31, 2020 is as follows:

	Residential Real Estate	Commercial Real Estate	Construction	Home Equity Lines of Credit	SBA/ USDA	Commercial	Consumer	Unallocated	Total
	(In thousands)								
Allowance for loan losses:									
Balance at September 30, 2020	\$ 1,684	\$ 1,912	\$ 127	\$ 476	\$ --	\$ 104	\$ 152	\$ 293	\$ 4,748
Provision for losses	177	6	26	15	--	39	12	25	300
Loans charged off	--	--	--	--	--	--	--	--	--
Recoveries	--	--	--	--	--	--	--	--	--
Balance at December 31, 2020	<u>\$ 1,861</u>	<u>\$ 1,918</u>	<u>\$ 153</u>	<u>\$ 491</u>	<u>\$ --</u>	<u>\$ 143</u>	<u>\$ 164</u>	<u>\$ 318</u>	<u>\$ 5,048</u>
Ending balance: individually evaluated for impairment	<u>\$ 13</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ --</u>	<u>\$ 1</u>	<u>\$ --</u>	<u>\$ 14</u>
Ending balance: collectively evaluated for impairment	<u>\$ 1,848</u>	<u>\$ 1,918</u>	<u>\$ 153</u>	<u>\$ 491</u>	<u>\$ --</u>	<u>\$ 143</u>	<u>\$ 163</u>	<u>\$ 318</u>	<u>\$ 5,034</u>
Loans receivable:									
Individually evaluated for impairment	\$ 316	\$ 2,121	\$ 1,826	\$ 387	\$ --	\$ 471	\$ 46		\$ 5,167
Collectively evaluated for impairment	<u>322,973</u>	<u>331,886</u>	<u>59,622</u>	<u>41,130</u>	<u>18,821</u>	<u>57,887</u>	<u>18,397</u>		<u>850,716</u>
Balance at December 31, 2020	<u>\$ 323,289</u>	<u>\$ 334,007</u>	<u>\$ 61,448</u>	<u>\$ 41,517</u>	<u>\$ 18,821</u>	<u>\$ 58,358</u>	<u>\$ 18,443</u>		<u>\$ 855,883</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 4 - LOANS (CONTINUED)

The following is a summary of past due and non-accrual loans:

	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days Past Due	Total Past Due	Past Due 90 Days and Still Accruing	Loans on Non-Accrual
(In thousands)						
<u>December 31, 2021:</u>						
Residential real estate	\$ --	\$ 253	\$ 1,592	\$ 1,845	\$ --	\$ 1,592
Commercial real estate	--	--	--	--	--	--
Construction	--	--	--	--	--	--
Home equity lines-of-credit	200	--	--	200	--	20
SBA/USDA	--	--	--	--	--	--
Commercial	--	--	--	--	--	834
Consumer	99	--	--	99	--	--
Total	<u>\$ 299</u>	<u>\$ 253</u>	<u>\$ 1,592</u>	<u>\$ 2,144</u>	<u>\$ --</u>	<u>\$ 2,446</u>
(In thousands)						
<u>December 31, 2020:</u>						
Residential real estate	\$ 921	\$ --	\$ 239	\$ 1,160	\$ --	\$ 239
Commercial real estate	--	--	--	--	--	--
Construction	--	--	--	--	--	--
Home equity lines-of-credit	220	--	77	297	--	77
SBA/USDA	--	--	--	--	--	--
Commercial	1,456	--	--	1,456	--	--
Consumer	2	--	--	2	--	--
Total	<u>\$ 2,599</u>	<u>\$ --</u>	<u>\$ 316</u>	<u>\$ 2,915</u>	<u>\$ --</u>	<u>\$ 316</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 4 - LOANS (CONTINUED)

The following is a summary of information pertaining to impaired loans:

	December 31, 2021			December 31, 2020		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
	(In thousands)					
Impaired loans without a valuation allowance:						
Residential real estate	\$ 897	\$ 897		\$ 15	\$ 15	
Commercial real estate	2,030	2,030		2,121	2,121	
Construction	--	--		1,826	1,826	
Home equity lines-of-credit	259	259		387	387	
SBA/USDA	--	--		--	--	
Commercial	316	316		471	471	
Consumer	--	--		1	1	
Total	3,502	3,502		4,821	4,821	
Impaired loans with a valuation allowance:						
Residential real estate	84	84	\$ 8	301	301	\$ 13
Commercial real estate	--	--	--	--	--	--
Construction	--	--	--	--	--	--
Home equity lines-of-credit	--	--	--	--	--	--
SBA/USDA	--	--	--	--	--	--
Commercial	--	--	--	--	--	--
Consumer	44	44	1	45	45	1
Total	128	128	9	346	346	14
Total impaired loans	\$ 3,630	\$ 3,630	\$ 9	\$ 5,167	\$ 5,167	\$ 14

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 4 - LOANS (CONTINUED)

	December 31, 2021			December 31, 2020		
	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis	Average Recorded Investment	Interest Income Recognized	Interest Income Recognized on Cash Basis
	(In thousands)					
Residential real estate	\$ 2,074	\$ 34	\$ --	\$ 909	\$ 6	\$ --
Commercial real estate	9,064	552	--	8,432	93	--
Construction	1,782	55	--	1,827	7	--
Home equity lines-of-credit	293	12	--	363	4	--
SBA/USDA	--	--	--	--	--	--
Commercial	5,027	132	--	3,705	28	--
Consumer	45	3	--	46	1	--
Total	<u>\$ 18,285</u>	<u>\$ 788</u>	<u>\$ --</u>	<u>\$ 15,282</u>	<u>\$ 139</u>	<u>\$ --</u>

No additional funds are committed to be advanced in connection with impaired loans.

There were no trouble debt restructurings for the year ended December 31, 2021 and three months ended December 31, 2020.

LOAN MODIFICATIONS

The Bank works with customers to modify loan agreements when borrowers are experiencing financial difficulty. The Bank will modify a loan to minimize the risk of loss and achieve the best possible outcome for both the borrower and the Bank. Loan modifications can take various forms including payment deferral, rate reduction, covenant waiver, term extension, or other action. Depending on the nature of modification, it may, or may not, be accounted for as a troubled debt restructuring (TDR).

THE CARES ACT AND INTERAGENCY STATEMENT

In response to the COVID-19 pandemic, financial institutions were provided relief from certain TDR accounting and disclosure requirements for qualifying loan modifications. Specifically, Section 4013 of the CARES Act provided temporary relief from certain GAAP requirements for modifications related to COVID-19. In addition, a group of banking regulatory agencies issued a revised interagency statement that offers practical expedients for evaluating whether COVID-19 loan modifications are TDRs.

As of December 31, 2021, loan balances, associated with loan modifications designated in connection with these relief provisions in their deferral period, totaled approximately \$778,000 and included 4 outstanding loans. These modifications represent payment deferrals, with various terms. The Bank will continue to evaluate the effectiveness of the loan modification program as the deferral periods end.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 4 - LOANS (CONTINUED)

CREDIT QUALITY INFORMATION

The Company utilizes an eight-grade internal loan rating system for commercial real estate, construction, and commercial loans as follows:

Loans rated in the first four grades (1, 2, 3 and 4) are considered “pass” rated loans with low to average risk.

Loans rated 5 are considered “special mention”. These loans are starting to show signs of potential weakness and are being monitored by management.

Loans rated 6 are considered “substandard”. Generally, a loan is considered substandard if it is inadequately protected by the current net worth and paying capacity of the obligors and/or the collateral pledged. There is a distinct possibility that the Company will sustain some loss if the weakness is not corrected.

Loans rated 7 are considered “doubtful”. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of existing facts, conditions and values, highly questionable.

Loans rated 8 are considered uncollectible (“loss”) and of such little value that their continuance as loans is not warranted.

On a periodic basis, management formally reviews the ratings on all commercial real estate, construction and commercial loans. The following table presents the Company’s loans by risk rating:

Risk Rating	December 31, 2021			December 31, 2020			
	Commercial Real Estate	Construction	Commercial	Commercial Real Estate	Construction	Commercial	
(In thousands)							
Category:							
Pass	1-4	\$ 317,811	\$ 59,837	\$ 36,384	\$ 324,881	\$ 59,419	\$ 56,822
Special Mention	5	1,560	--	1,014	2,172	--	901
Substandard	6	6,763	--	442	6,954	2,029	635
Doubtful	7	--	--	--	--	--	--
Loss	8	--	--	--	--	--	--
Total		\$ 326,134	\$ 59,837	\$ 37,840	\$ 334,007	\$ 61,448	\$ 58,358

Credit quality for residential real estate, home equity lines-of-credit, SBA/USDA, chattel and personal loans is determined by monitoring loan payment history, past due status, and ongoing communication with customers.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 5 – LOAN SERVICING

Mortgage loans serviced for others are not included in the accompanying consolidated statements of financial condition. The unpaid principal balances of these loans at December 31, 2021 and December 31, 2020 were approximately \$106,631,000 and \$154,987,000, respectively.

There were no mortgage servicing rights capitalized in either period. Amortization of mortgage servicing rights was \$271,000 and \$85,000 for the year ended December 31, 2021 and the three months ended December 31, 2020, respectively. Mortgage servicing rights with a carrying value of approximately \$398,000 and \$669,000 are included in other assets on the consolidated statements of financial condition at December 31, 2021 and December 31, 2020, respectively. The fair value of mortgage servicing rights at December 31, 2021 and December 31, 2020 approximated their carrying value. There were no impairments recognized in either period.

NOTE 6 – ACCRUED INTEREST RECEIVABLE

Accrued interest receivable consists of the following:

	December 31,	
	2021	2020
Investment securities	\$ 1,091	\$ 1,080
Loans receivable	<u>2,108</u>	<u>2,868</u>
	<u>\$ 3,199</u>	<u>\$ 3,948</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 7 – PREMISES AND EQUIPMENT

A summary of the cost and accumulated depreciation and amortization of premises and equipment follows:

	December 31,	
	2021	2020
	(In thousands)	
Land	\$ 6,138	\$ 6,138
Buildings and improvements	20,412	20,154
Furniture and equipment	<u>7,459</u>	<u>6,460</u>
	34,009	32,752
Accumulated depreciation and amortization	<u>(17,307)</u>	<u>(15,724)</u>
	<u>\$ 16,702</u>	<u>\$ 17,028</u>

Depreciation and amortization expense for the year ended December 31, 2021 and three months ended December 31, 2020 amounted to \$1,581,000 and \$379,000, respectively.

Pursuant to the terms of non-cancelable lease agreements in effect at December 31, 2021 pertaining to premises and equipment, future minimum lease commitments under various operating leases are as follows:

Year Ending December 31,	Amount
	(in thousands)
2022	\$ 200
2023	178
2024	163
2025	166
2026	166
Thereafter	<u>59</u>
	<u>\$ 932</u>

The leases contain options to extend for up to five years. The cost of such rental extensions is not included above. Lease expense amounted to \$327,000 and \$80,000 for year ended December 31, 2021 and the three months ended December 31, 2020, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 8 – GOODWILL AND OTHER INTANGIBLE ASSETS

Information pertaining to goodwill and other intangible assets is as follows:

	December 31,	
	2021	2020
	(In thousands)	
Goodwill	\$ 1,000	\$ 1,000
Core deposit intangible asset:		
Original balance	342	342
Accumulated amortization	<u>(290)</u>	<u>(284)</u>
Total goodwill and other intangible assets	<u>\$ 1,052</u>	<u>\$ 1,058</u>

In connection with the merger with Mansfield Co-operative Bank on October 1, 2020, a core deposit intangible of \$60,000 was recorded which will be amortized over ten years.

At December 31, 2021, estimated amortization expense for core deposit intangibles for the next five years is as follows:

Year Ending December 31,	Amount
	(In thousands)
2022	\$ 6
2023	6
2024	6
2025	6
2026	6

Amortization expense for the year ended December 31, 2021 and the three months ended December 31, 2020 amounted to \$6,000 and \$2,000, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 9 - DEPOSITS

A summary of deposit balances, by type, is as follows:

	December 31,	
	2021	2020
	(In thousands)	
Demand deposits	\$ 213,371	\$ 181,471
NOW	151,535	147,651
Regular and other savings	215,688	223,123
Money market deposits	<u>420,048</u>	<u>333,314</u>
Total non-certificate accounts	<u>1,000,642</u>	<u>885,559</u>
Term certificates less than \$250,000	135,163	171,665
Term certificates of \$250,000 or more	<u>46,310</u>	<u>69,574</u>
Total certificates	<u>181,473</u>	<u>241,239</u>
	<u>\$ 1,182,115</u>	<u>\$ 1,126,798</u>

A summary of term certificate accounts, including brokered deposits, by maturity dates at December 31, 2021 and December 31, 2020 is as follows:

	2021		2020	
Maturing During the Year Ending December 31,	Amount	Weighted Average Rate	Amount	Weighted Average Rate
	(Dollars in thousands)			
2021	\$ --	0.00 %	\$ 172,103	1.10 %
2022	125,088	0.38	36,367	0.85
2023	28,559	0.64	9,768	1.40
2024	11,148	1.81	9,936	2.00
2025	15,175	1.34	12,454	1.44
2026	1,251	0.67	70	1.25
Thereafter	<u>252</u>	1.28	<u>541</u>	1.19
	<u>\$ 181,473</u>	1.06 %	<u>\$ 241,239</u>	1.13 %

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 10 - BORROWINGS

A summary of fixed-rate advances by maturity from the FHLB at December 31, 2021 and December 31, 2020 is as follows:

Maturing During the Year Ending December 31,	2021		2020	
	Amount	Weighted Average Rate	Amount	Weighted Average Rate
(Dollars in thousands)				
2021	\$ --	-- %	\$ 340	0.00 %
2022	30	0.00	30	0.00
2023	246	0.00	246	0.00
2024	85	0.00	85	0.00
2025	--	0.00	--	0.00
2026	60	1.00	60	1.00
Thereafter	146	0.00	146	0.00
	<u>\$ 567</u>	0.07 %	<u>\$ 907</u>	0.07 %

The Bank also has a \$2,886,000 available line of credit with the FHLB at an interest rate that adjusts daily, of which none was outstanding at December 31, 2021 and December 31, 2020.

At December 31, 2021, borrowings from the FHLB are secured by a blanket lien on qualified collateral, defined principally as 75% of the carrying value of first mortgage loans on owner-occupied residential property. In addition, at December 31, 2021, the Company pledged mortgage-backed and asset-backed securities with an amortized cost of \$1,630,000 and fair value of \$1,685,000.

The Bank also has an agreement with the Federal Reserve Bank of Boston to borrow under the discount window. At December 31, 2021, consumer loans with a carrying value of \$17,075,000 and a security with a fair value of \$612,000 were pledged to secure such borrowings; however, at December 31, 2021, there were no amounts advanced under this agreement.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 11 - INCOME TAXES

Allocation of the federal and state income taxes between current and deferred portions is as follows:

	Year Ended December 31, 2021	Three Months Ended December 31, 2020
	(In thousands)	
Current tax provision:		
Federal	\$ 2,045	\$ 709
State	963	349
	<u>3,008</u>	<u>1,058</u>
Deferred tax provision:		
Federal	91	(378)
State	39	(189)
	<u>130</u>	<u>(567)</u>
Total tax provision:		
Federal	2,136	331
State	1,002	160
	<u>\$ 3,138</u>	<u>\$ 491</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 11 - INCOME TAXES (CONTINUED)

The reasons for the difference between tax at the Federal statutory income tax rate and the effective tax rates are summarized as follows:

	Year Ended December 31, 2021	Three Months Ended December 31, 2020
	(In thousands)	
Statutory tax provision at rate of 21%	\$ 2,627	\$ 438
Increase (decrease) resulting from:		
State taxes, net of federal taxes	792	126
Tax exempt income	(220)	(59)
Officer's life insurance	(67)	(15)
Other, net	6	1
Total provision for income taxes	<u>\$ 3,138</u>	<u>\$ 491</u>
Effective tax rate	<u>25.1 %</u>	<u>23.5 %</u>

The components of the net deferred tax asset are as follows:

	2021	2020
	(In thousands)	
Deferred tax assets:		
Federal	\$ 2,274	\$ 2,316
State	1,077	1,093
	<u>3,351</u>	<u>3,409</u>
Deferred tax liabilities:		
Federal	(797)	(1,573)
State	(269)	(569)
	<u>(1,066)</u>	<u>(2,142)</u>
Net deferred tax asset	<u>\$ 2,285</u>	<u>\$ 1,267</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 11 - INCOME TAXES (CONTINUED)

The tax effects of each item that give rise to deferred taxes are as follows:

	2021	December 31, 2020
	(In thousands)	
Net unrealized gain on securities available for sale	\$ (184)	\$ (1,361)
Allowance for loan losses	1,566	1,419
Employee benefit plans	1,396	1,220
Unrecognized prior service cost pertaining to director retirement plan	42	71
Depreciation	(409)	(431)
Acquisition accounting	(175)	487
Other, net	49	(138)
Net deferred tax asset	<u>\$ 2,285</u>	<u>\$ 1,267</u>

A summary of the change in the net deferred tax asset is as follows:

	Year Ended December 31, 2021	Three Months Ended December 31, 2020
	(In thousands)	
Balance at beginning of year	\$ 1,267	\$ 885
Deferred tax provision	(130)	567
Deferred tax effect of other comprehensive income/loss	1,148	(185)
Balance at end of year	<u>\$ 2,285</u>	<u>\$ 1,267</u>

The Company's income tax returns are subject to review and examination by federal and state taxing authorities. No years prior to September 30, 2018 remain subject to examination.

The federal income tax reserve for loan losses at the Company's base year amounted to \$6,113,000. If any portion of the reserve is used for purposes other than to absorb loan losses, approximately 150% of the amount actually used (limited to the amount of the reserve) would be subject to taxation in the fiscal year in which used. As the Company intends to use the reserve only to absorb loan losses, a deferred tax liability of \$1,718,000 has not been provided.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 12 - DERIVATIVE FINANCIAL INSTRUMENTS

MORTGAGE LOAN COMMITMENTS

The Company enters into commitments to originate loans for sale and uses forward commitments to sell loans, which are derivative instruments. These instruments involve both credit and market risk.

Forward commitments to sell loans require the Company to make delivery at a specific future date of a specified amount, at a specified price or yield. At December 31, 2021 and December 31, 2020, such commitments amounted to \$9,317,000 and \$47,920,000, respectively.

The rates on commitments to originate loans for sale may be locked with the borrower at the time of commitment. These rate lock agreements require the Company to originate a loan at a specific interest rate upon completion of various underwriting requirements and involve both credit and market risk. At December 31, 2021 and December 31, 2020, the Company had \$28,875,000 and \$177,948,000, respectively, in outstanding rate lock agreements on commitments to grant mortgage loans that are intended to be sold.

The fair value of these commitments is not material and, accordingly, not reflected on the consolidated balance sheets.

NOTE 13 - OTHER COMMITMENTS AND CONTINGENCIES

In the normal course of business, there are outstanding commitments which are not reflected in the accompanying consolidated financial statements.

LOAN COMMITMENTS

The Company is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and advance funds on outstanding lines-of-credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets. The Company's exposure to credit loss is represented by the contractual amount of the commitments. The Company uses the same credit policies in making commitments as it does for on-balance-sheet instruments.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 13 - OTHER COMMITMENTS AND CONTINGENCIES (CONTINUED)

LOAN COMMITMENTS (CONTINUED)

At December 31, 2021 and 2020, the following financial instruments were outstanding whose contract amounts represent credit risk:

	2021	2020
	(In thousands)	
Commitments to originate loans	\$ 52,645	\$ 23,644
Unadvanced funds on home equity lines-of-credit	72,414	62,928
Unadvanced funds on personal lines-of-credit	1,457	1,534
Unadvanced funds on commercial lines-of-credit	35,121	35,181
Unadvanced funds on construction loans	70,264	39,399
	<u>\$ 231,901</u>	<u>\$ 162,686</u>

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. The commitments for lines-of-credit may expire without being drawn upon; therefore, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. Funds disbursed under commitments to grant loans, home equity lines-of-credit and construction loans are primarily secured by real estate, and commercial lines-of-credit are generally secured by business assets. Funds disbursed under commitments to grant personal lines-of-credit are secured by collateral, as deemed necessary.

LOANS SOLD WITH RECOURSE OBLIGATIONS

The Company sells fixed rate mortgages on a servicing-released basis to various investors pursuant to contracts which include limited recourse provisions whereby the Company would be required to repurchase loans and/or refund premiums in the event a borrower defaults or if the loan is paid off within the first several months of being sold, as defined in the individual agreements. At December 31, 2021 and December 31, 2020, the principal balance of loans sold subject to such recourse provisions was \$67,314,000 and \$163,925,000, respectively and premiums received on loans sold that were subject to refund provisions amounted to \$1,353,000 and \$4,063,000, respectively. The contracts also include repurchase obligation provisions for fraud or misrepresentation. Premiums refunded by the company for repurchases under these agreements have not had a material impact on the financial statements. No liability has been recorded in the consolidated financial statements related to these recourse obligations.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 13 - OTHER COMMITMENTS AND CONTINGENCIES (CONTINUED)

OTHER CONTINGENCIES

Various legal claims also arise from time to time in the normal course of business which, in the opinion of management, will have no material effect on the Company's consolidated financial statements.

NOTE 14 – MINIMUM REGULATORY CAPITAL REQUIREMENTS

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's and the Bank's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of its assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors. Mutual holding companies are not covered by the prompt corrective action provisions of the capital guidelines.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total, Tier 1, and Common Equity Tier 1 capital (as defined) to risk-weighted assets (as defined) and of Tier 1 capital to average assets (as defined). Management believes, as of December 31, 2021 and December 31, 2020, that the Company and the Bank met all capital adequacy requirements to which it was subject.

Additionally, as of December 31, 2021, the most recent notification from regulatory authorities categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized, the Bank must maintain minimum ratios as set forth in the following table. There are no conditions or events since the notification that management believes have changed the Bank's category. The Company's and the Bank's actual capital amounts and ratios as of December 31, 2021 and December 31, 2020 are also presented in the table:

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 14 – MINIMUM REGULATORY CAPITAL REQUIREMENTS (CONTINUED)

	Actual		For Capital Adequacy Purposes		Capitalized Under the Prompt Corrective Action Provisions	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
(Dollars in thousands)						
<u>As of December 31, 2021:</u>						
Total capital (to risk weighted assets):						
Consolidated	\$ 137,692	16.5 %	\$ 81,946	≥ 10.5 %	N/A	N/A
Bank	137,475	17.6 %	81,913	10.5 %	\$ 78,013	10.0 %
Tier I capital (to risk weighted assets):						
Consolidated	132,123	15.8 %	66,337	≥ 8.5 %	N/A	N/A
Bank	131,816	16.9 %	66,311	8.5 %	62,410	8.0 %
Tier I capital (to total average assets):						
Consolidated	132,123	10.2 %	51,700	≥ 4.0 %	N/A	N/A
Bank	131,816	10.1 %	52,288	4.0 %	65,360	5.0 %
Common Equity Tier 1 Capital (to risk weighted assets)						
Consolidated	N/A	N/A	N/A	N/A	N/A	N/A
Bank	131,816	16.9 %	54,609	7.0 %	50,708	6.5 %
<u>As of December 31, 2020:</u>						
Total capital (to risk weighted assets):						
Consolidated	\$ 128,047	16.2 %	\$ 82,872	≥ 10.5 %	N/A	N/A
Bank	127,741	16.2 %	82,840	10.5 %	\$ 78,896	10.0 %
Tier I capital (to risk weighted assets):						
Consolidated	122,907	15.6 %	67,087	≥ 8.5 %	N/A	N/A
Bank	122,601	15.5 %	67,061	8.5 %	63,116	8.0 %
Tier I capital (to total average assets):						
Consolidated	122,907	9.7 %	50,674	≥ 4.0 %	N/A	N/A
Bank	122,601	9.7 %	50,418	4.0 %	63,023	5.0 %
Common Equity Tier 1 Capital (to risk weighted assets)						
Consolidated	N/A	N/A	N/A	N/A	N/A	N/A
Bank	122,601	15.5 %	55,227	7.0 %	51,282	6.5 %

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 15 – RETIREMENT BENEFIT PLANS

401(k) PLAN

The Bank has a 401(k) savings plan, which provides for voluntary contributions by participating employees, subject to certain limitations. The 401(k) savings plan allows an employee to contribute between 1% and 75% of his or her base compensation to the plan on a tax-deferred or after-tax basis. Under the terms of the plan, the Bank matches the employee's contribution at a level of 100%, up to the first 5% of an employee's contribution. The Bank may also make a discretionary contribution of up to 3% of an eligible employee's compensation. The Bank had provided a 401(k) plan for former Mansfield Co-operative Bank employees through membership in the Cooperative Bank Employees Retirement Association (CBERA). This 401(k) savings plan allowed an employee to contribute between 1% and 75% of his or her base compensation to the plan on a tax-deferred or after-tax basis. The Bank matched the employee's contribution at a level of 100%, up to the first 5% of the employee's compensation. The Bank also provided an additional contribution at a level of 3% of the employee's plan-defined compensation. Subsequent to December 31, 2020, this plan was combined with the Bluestone Bank 401(k) plan. Total expense under the 401(k) plan for the year ended December 31, 2021 and the three months ended December 31, 2020 amounted to \$1,238,000 and \$224,000, respectively.

SUPPLEMENTAL EXECUTIVE RETIREMENT AGREEMENTS

The Bank has a supplemental executive retirement agreement with its current Chief Executive Officer ("CEO") which provides for an annual contribution and interest, as defined in the agreement, to be credited to a deferred compensation account. The expense associated with this agreement for the year ended December 31, 2021 and three months ended December 31, 2020 amounted to \$373,000 and \$137,000, respectively.

The Bank has supplemental executive retirement agreements with five other officers. The agreements provide for an annual contribution and interest, as defined in the agreements, to be credited to a deferred compensation account. The expense associated with these agreements for the year ended December 31, 2021 and three months ended December 31, 2020 amounted to \$277,000 and \$20,000, respectively.

The Bank also has a supplemental executive retirement agreement with the former President of an acquired bank, which provides for the retired executive to receive monthly benefits, subject to certain limitations as set forth in the agreement. The present value of these future benefits and the term over which they are accrued are subject to actuarial assumptions. Total expense under the agreement for the year ended December 31, 2021 and three months ended December 31, 2020 amounted to \$33,000 and \$9,000, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 15 – RETIREMENT BENEFIT PLANS (CONTINUED)

ENDORSEMENT SPLIT-DOLLAR LIFE INSURANCE ARRANGEMENT

The Bank is the sole owner of a life insurance policy pertaining to the former President of an acquired bank. The Bank has entered into an agreement with the former President whereby the Bank will pay to the former President's estate or beneficiaries a portion of the death benefit that the Bank will receive as beneficiary of such policy. The Bank has recognized a liability related to this agreement in the amount of \$394,000 at December 31, 2021 and December 31, 2020.

The Bank has a split-dollar life insurance agreement with a former executive of an acquired bank on a life insurance policy owned by the individual. The former executive is listed as the insured under the policy and has named the beneficiary. Under the agreement, the Bank previously paid all of the policy premiums amounting to \$500,000. Upon death, the surrender of the policy, or termination of the agreement, the former executive has agreed to reimburse the Bank the amount of cumulatively paid premiums, plus an interest factor of 2.64% per year. The Bank records in the asset section of its balance sheet an amount equivalent to the lesser of the reimbursable amount or the cash surrender value of the policy. At December 31, 2021, the Bank is carrying an asset of \$733,000, which is the calculated reimbursable amount, while the cash surrender value of the policy approximates \$856,000.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

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NOTE 15 – RETIREMENT BENEFIT PLANS (CONTINUED)

DIRECTOR RETIREMENT PLAN

The Company adopted a Director Retirement Plan (the “Plan”), which provides certain directors with a continuing benefit from the Company upon retirement or death. The funded status of the Plan at December 31, 2021 and 2020 is as follows:

	2021	2020
	(In thousands)	
Accumulated benefit obligation	\$ 725	\$ 869
Change in benefit obligation:		
Benefit obligation at beginning of year	\$ 869	\$ 1,118
Service cost	23	5
Interest cost	16	4
Curtailment gain	(31)	
Actuarial loss	38	32
Effect of settlement	(12)	2
Benefits paid	(178)	(292)
Benefit obligation at end of year	725	869
Fair value of plan assets	--	--
Funded status	\$ (725)	\$ (869)

The following assumptions were used to determine the benefit obligation and the net periodic benefit cost at or for the year ended December 31, 2021 and the three months ended December 31, 2020:

	2021	2020
Discount rate used for benefit obligations	2.25%	1.75%
Discount rate used for net periodic benefit cost	1.75%	1.75%
Rate of compensation increase	3.00%	3.00%

The expense related to the Plan amounted to \$100,000 and \$81,000 for the year ended December 31, 2021 and three months ended December 31, 2020, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 15 – RETIREMENT BENEFIT PLANS (CONTINUED)

DIRECTOR RETIREMENT PLAN (CONTINUED)

At December 31, 2021, estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

<u>Year ending December 31:</u>	
(In thousands)	
2022	\$ 182
2023	34
2024	34
2025	34
Thereafter	<u>557</u>
	<u>\$ 841</u>

The Company has a Director Retirement Plan (the “Mansfield Bank Plan”), which provides certain directors of the acquired Mansfield Co-operative Bank with a continuing benefit from the Company upon retirement or death. The funded status of the Plan at December 31, 2021 and 2020 is as follows:

	2021	2020
	(In thousands)	
Accumulated benefit obligation	<u>\$ 681</u>	<u>\$ 681</u>
Change in benefit obligation:		
Benefit obligation at beginning of period	\$ 681	\$ 536
Service cost	44	16
Interest cost	13	5
Curtailment gain	(167)	
Actuarial loss (gain)	(31)	124
Effect of settlement	--	--
Benefits paid	<u>(41)</u>	<u>--</u>
Benefit obligation at end of year	499	681
Fair value of plan assets	<u>--</u>	<u>--</u>
Funded status	<u>\$ (499)</u>	<u>\$ (681)</u>

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 15 – RETIREMENT BENEFIT PLANS (CONTINUED)

DIRECTOR RETIREMENT PLAN (CONTINUED)

The following assumptions were used to determine the benefit obligation and the net periodic benefit cost at or for the year ended December 31, 2021 and the three months ended December 31, 2020:

	2021	2020
Discount rate used for benefit obligations	2.48%	2.08%
Discount rate used for net periodic benefit cost	2.08%	2.10%
Rate of compensation increase	0.00%	0.00%

The expense related to the Mansfield Bank Plan amounted to \$23,000 and \$13,000 for the year ended December 31, 2021 and the three months ended December 31, 2020, respectively.

At December 31, 2021, estimated future benefit payments, which reflect expected future service, as appropriate, are as follows:

<u>Year ending December 31:</u>	
(In thousands)	
2022	\$ 41
2023	41
2024	22
2025	11
Thereafter	--
	<u>\$ 115</u>

The Bank has Director Retirement Benefit Agreements with directors who do not have benefits provided by the Director Retirement Plan. The expense associated with these agreements for the year ended December 31, 2021 and three months ended December 31, 2020 amounted to \$129,000 and \$0, respectively.

Effective December 31, 2021, benefit accruals and vesting under the Plan, the Mansfield Bank Plan and the Director Retirement Benefit Agreements were frozen. Effective January 1, 2022 a defined contribution retirement plan which provides for an annual contribution and interest was adopted.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 15 – RETIREMENT BENEFIT PLANS (CONTINUED)

EXECUTIVE EMPLOYMENT AGREEMENTS

The Company has executive employment agreements with both the CEO and the President of the Company. The agreement with the CEO expires December 31, 2022. The original term of the agreement with the President is through December 31, 2023 with automatic renewals for successive one-year terms unless notice of non-renewal is given no less than ninety days prior to the expiration of any renewal term.

The employment agreements provide each executive with an established base salary. The agreements also provide for payments of base salary, bonus and benefits, as defined in the agreements, following a change in control or termination without cause, as defined in the agreements.

SEVERANCE AND CHANGE IN CONTROL AGREEMENTS

In addition, the Company has entered into change in control agreements with certain other officers of the Company, which provide for the continuation of base salary and benefits for one year following a change in control, as defined in the agreements.

NOTE 16 - RELATED PARTY TRANSACTIONS

LOANS

In the normal course of banking business, loans are made to officers and directors of the Company, as well as to their affiliates. Such loans are made in the ordinary course of business with substantially the same terms (including interest rates and collateral) as those prevailing at the time for comparable transactions with other persons. They do not involve more than normal risk of collectability or present other unfavorable features. The aggregate amount of these loans was approximately \$9,935,000 and \$10,996,000 at December 31, 2021 and 2020 respectively.

In addition, the Company has extended lines of credit to related parties totaling \$3,804,000 and \$3,883,000 at December 31, 2021 and 2020, respectively. As of December 31, 2021 and 2020, approximately \$1,200,000 and \$148,000, respectively, has been disbursed on these lines of credit.

DEPOSITS

Deposits by related parties amounted to approximately \$14,509,000 and \$13,030,000 at December 31, 2021 and 2020, respectively.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND
THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 17 - FAIR VALUES OF ASSETS AND LIABILITIES

DETERMINATION OF FAIR VALUE

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's assets and liabilities. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement.

FAIR VALUE HIERARCHY

The Company groups its assets measured at fair value in three levels, based on the markets in which the assets are traded and the reliability of the assumptions used to determine fair value.

- Level 1 Valuation is based on quoted prices in active markets for identical assets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets.
- Level 2 Valuation is based on observable inputs other than Level 1 Prices, such as quoted prices for similar assets; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets.
- Level 3 Valuation is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets. Level 3 assets include financial instruments whose value is determined using unobservable inputs including pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

The following methods and assumptions were used by the Company in estimating its fair value disclosures:

Securities available for sale:

All fair value measurements are obtained from a third party pricing service and are not adjusted by management. The securities measured at fair value in Level 1 are based on quoted market prices in an active exchange market. Securities measured at fair value in Level 2 are based on pricing models that consider standard input factors such as observable market data, benchmark yields, interest rate volatilities, broker/dealer quotes, credit spreads and new issue data.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 17 - FAIR VALUES OF ASSETS AND LIABILITIES (CONTINUED)

ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

Assets measured at fair value on a recurring basis are as follows:

	Level 1	Level 2	Level 3	Total Fair Value
	(In thousands)			
<u>December 31, 2021:</u>				
Securities available for sale:				
Debt securities	\$ --	\$ 332,122	\$ --	\$ 332,122
Total assets	<u>\$ --</u>	<u>\$ 332,122</u>	<u>\$ --</u>	<u>\$ 332,122</u>
<u>December 31, 2020:</u>				
Securities available for sale:				
Debt securities	\$ --	\$ 195,909	\$ --	\$ 195,909
Total assets	\$ --	\$ 195,909	\$ --	\$ 195,909

ASSETS MEASURED AT FAIR VALUE ON A NON-RECURRING BASIS

There were no liabilities measured at fair value on a recurring basis at December 31, 2021 or 2020. There were no transfers between Level 1, 2, or 3 during year ended December 31, 2021 or the three month period ended December 31, 2020.

The Company may also be required, from time to time, to measure certain other financial assets on a non-recurring basis in accordance with generally accepted accounting principles. There are no liabilities measured at fair value on a non-recurring basis. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets.

BLUESTONE FINANCIAL, MHC AND SUBSIDIARY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

YEAR ENDED DECEMBER 31, 2021 AND THREE MONTHS ENDED DECEMBER 31, 2020

NOTE 17 - FAIR VALUES OF ASSETS AND LIABILITIES (CONTINUED)

ASSETS MEASURED AT FAIR VALUE ON A NON-RECURRING BASIS (CONTINUED)

The following table summarizes the fair value hierarchy used to determine each adjustment and the carrying value of the related individual assets as of December 31, 2021 and 2020.

	December 31, 2021			Year Ended December 31, 2021
	Level 1	Level 2	Level 3	Total Losses
	(In thousands)			
Impaired loans	\$ --	\$ 3,630	\$ --	\$ --
	December 31, 2020			Year Ended December 31, 2020
	Level 1	Level 2	Level 3	Total Losses
	(In thousands)			
Impaired loans	\$ --	\$ 5,167	\$ --	\$ --

Losses applicable to impaired loans and foreclosed real estate are based on the appraised value of the underlying property, adjusted for selling costs. These appraised values may be discounted based on management's historical knowledge, expertise or changes in market conditions from time of valuation.

Management Report

To the Board of Directors

Statement of Management's Responsibilities

The management of Bluestone Financial, MHC (the "Company") is responsible for preparing the Company's annual consolidated financial statements in accordance with generally accepted accounting principles; for establishing and maintaining an adequate internal control structure and procedures for financial reporting, including controls over the preparation of regulatory financial statements in accordance with the Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions); and for complying with the Federal laws and regulations pertaining to insider loans and the Federal and, if applicable, State laws and regulations pertaining to dividend restrictions. The following subsidiary institution of the Company that is subject to Part 363 is included in this statement of management's responsibilities: Bluestone Bank.

Management's Assessment of Compliance With Designated Laws and Regulations

The management of Bluestone Financial, MHC has assessed the Company's compliance with the Federal laws and regulations pertaining to insider loans and the Federal and, if applicable, State laws and regulations pertaining to dividend restrictions during the fiscal year that ended on December 31, 2021. Based upon its assessment, management has concluded that the Company complied with the Federal laws and regulations pertaining to insider loans and the Federal and, if applicable, State laws and regulations pertaining to dividend restrictions during the fiscal year that ended on December 31, 2021. The following subsidiary institution of the Company that is subject to Part 363 is included in this assessment of compliance with these designated laws and regulations: Bluestone Bank.

Management's Assessment of Internal Controls Over Financial Reporting

Bluestone Financial, MHC and Subsidiary's (the "Company") internal control over financial reporting is a process designed and effected by those charged with governance, management, and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of reliable financial statements in accordance with accounting principles generally accepted in the United States of America and financial statements for regulatory reporting purposes, i.e., Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions). The Company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America and consolidated financial statements for regulatory reporting purposes, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention, or timely detection and correction of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the consolidated financial statements.


Internal control over financial reporting has inherent limitations. Internal control over financial reporting is a process that involves human diligence and compliance and is subject to lapses in judgment and breakdowns resulting from human failures. Internal controls over financial reporting can also be circumvented by collusion or improper management override.

Because of its inherent limitations, internal control over financial reporting may not prevent, or detect and correct misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies and procedures may deteriorate.


Management is responsible for establishing and maintaining effective internal control over financial reporting including controls over the preparation of regulatory financial statements. Management assessed the effectiveness of the Company's internal control over financial reporting, including controls over the preparation of regulatory financial statements in accordance with the Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions), as of December 31, 2021, based on the framework set forth by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") in *Internal Control--Integrated Framework* (2013). Based on that assessment, management concluded that, as of December 31, 2021, the Company's internal control over financial reporting, including controls over the preparation of regulatory financial statements in accordance with Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions), is effective based on the criteria established in *COSO Internal Control--Integrated Framework*. The following subsidiary institution of the Company that is subject to Part 363 is included in this assessment of the effectiveness of internal control over financial reporting: Bluestone Bank.

Management's assessment of the effectiveness of internal control over financial reporting, including controls over the preparation of regulatory financial statements in accordance with Federal Financial Institutions Examination Council Instructions for Consolidated Reports of Condition and Income (call report instructions), as of December 31, 2021, has been audited by Marcum, LLP, an independent public accounting firm, as stated in their report dated March 30, 2022.

Bluestone Financial, MHC


Peter Dello Russo, Chief Executive Officer

3/30/2022
Date


Richard J. Burgess, Jr., Chief Financial Officer

3/30/2022
Date