



Municipal Strategies for Financial Empowerment

Eric S. Rosengren
President & CEO
Federal Reserve Bank of Boston

March 22, 2015

United States Conference of Mayors: Cities of Opportunity Boston, Massachusetts

bostonfed.org



- Federal Reserve works to create a macroeconomic outcome that should foster financial empowerment
 - ► A return to full employment
 - ► A low inflation environment
- ► Financial empowerment requires active engagement of all stakeholders
- Non-partisan, independent, empirical analysis of Reserve Banks can provide important support

Cities as Centers of Opportunity

- Industrial clusters
 - Innovation can be quickly transmitted across an industry or industries
 - Employees and employers can benefit from a robust pool of needed skilled labor
- Critical inputs to success are widely available
 - Entrepreneurs, and an environment that fosters good ideas
 - Available financing for those good ideas
 - Managerial expertise to bring ideas to scale
- ► The melting pot of ideas, cultures cities' diversity is a very positive attribute
- Anchor institutions can provide institutional support

Focusing on Equality of Opportunity

- Cities are wealth creators
- Dynamism is increasingly attracting young and old to city centers
- But equality of opportunity is still only aspirational for many
- ► To set the stage for today's discussion, I will provide a brief socioeconomic sketch of the cities on this panel



Figure 1: Median Family Income Relative to U.S. Median Family Income for Select Cities

1959 - 2009

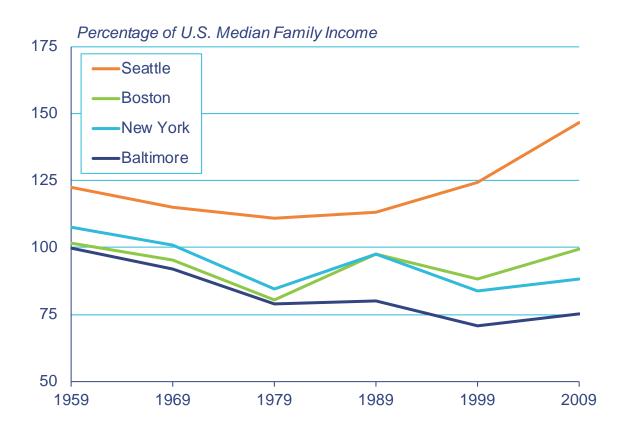




Figure 2: Top and Bottom 20 Percent of Household Income for Select Cities and the U.S.

2013

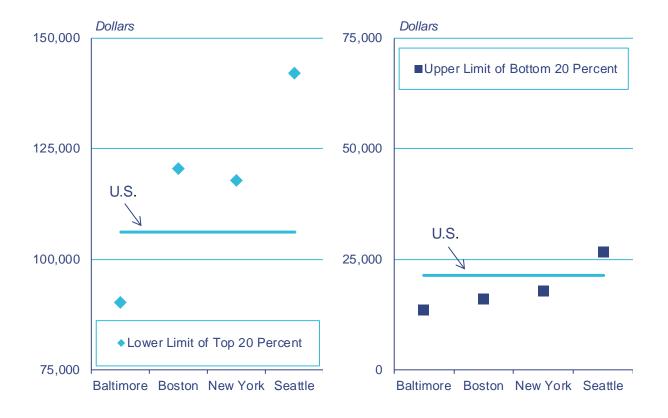




Figure 3: Educational Attainment of Population 25 Years and Older in Select Cities and the U.S.

2013

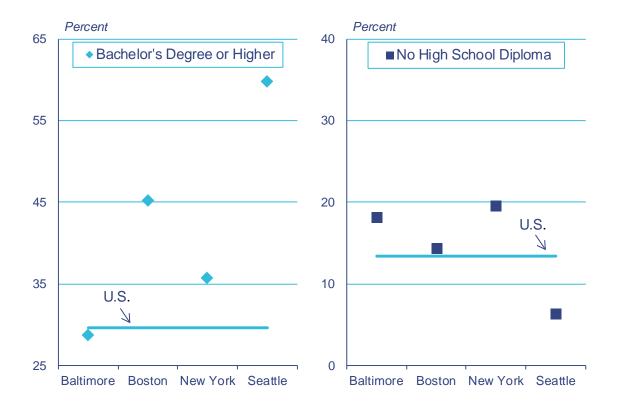
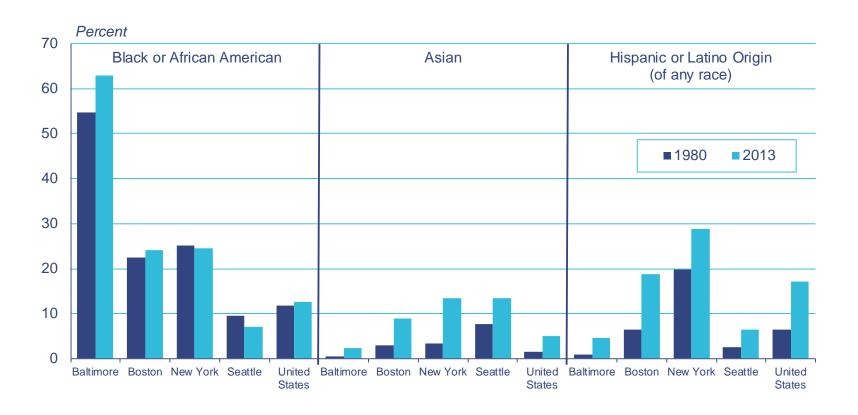




Figure 4: The Diversity Benefit: Population Shares by Race and Ethnicity for Select Cities and the U.S.

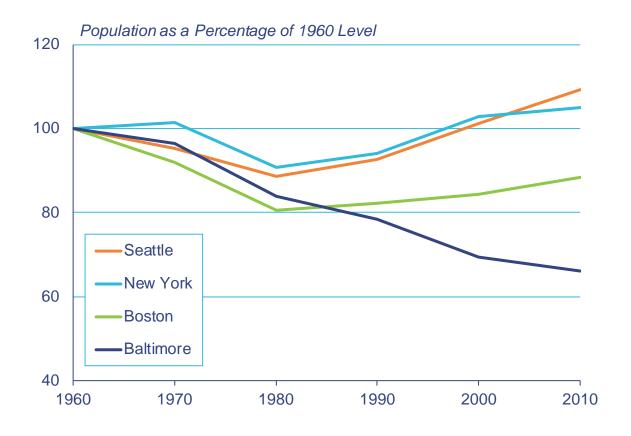
1980 and 2013



Note: The Black or African American and Asian categories include individuals reporting only one race. Hispanic or Latino individuals can be of any race and as a result may be counted in more than one category on this chart.



Figure 5: Population Relative to 1960 in Select Cities 1960 - 2010





Federal Reserve Efforts: The Working Cities Challenge

- Delivery of financial empowerment improved with fuller engagement of each city's stakeholders, in collaboration
- ► In order to apply, local leaders in the Working Cities had to put together teams of high level public, private and nonprofit leaders, which included community input
 - Only one team per city could participate
 - Lead chosen by team (can be any sector, agency)
- The teams selected their own vision. They could choose the topic as long as they focused on low income residents and fixing or improving systems, rather than creating individual programs





- Initial Goal: To increase the financial stability of community college students
- ► Why?
 - Community colleges can play a key role in educating the workforce that a region needs to remain competitive
 - Students face multiple barriers to educational completion, many related to financial constraints
 - Consequences of poor financial decisions play out in students' future financial well-being



Community College Initiative (Continued)

- Evaluating a two-year pilot at Bunker Hill, Northern Essex, and Springfield Tech
- ► The pilot includes matched savings for educational expenses, college affordability supports and financial coaching
- Conducting research on strengthening household financial stability and examining effectiveness of financial capability interventions



- ► Accounts are established for children, as early as birth, and allowed to grow over their lifetime
 - ► Families can receive a seed deposit (say \$50, \$100 or even \$500), future savings matches, and financial education
- Research suggests positive academic and financial outcomes, possibly induced by a change in expectations of college
- ► Maine is the first state to offer CSAs. Many states and cities are considering CSAs

Today's Panelists: Boston Mayor Martin J. Walsh



- Sworn in as Mayor of Boston on January 6, 2014
- ► Launched the Office of Financial Empowerment in Boston on October 15, 2014, with several partners



Today's Panelists: New York City Mayor Bill de Blasio



- ▶ Became Mayor of New York on January 1, 2014
- ► Announced New York City's largest Earned Income Tax Credit campaign ever on January 31, 2015

Today's Panelists: Baltimore Mayor Stephanie Rawlings-Blake



- ▶ Became Mayor of Baltimore on February 4, 2010
- ► Baltimore City Community Action Partnership provides financial empowerment education at all of its centers through its program "Your Money, Your Goals"

Today's Panelists: Seattle Mayor Ed Murray



- ► Became Mayor of Seattle on January 1, 2014
- ► On April 14, 2014 Seattle opened seven Financial Empowerment Centers (FECs), with a grant from the Paul G. Allen Family Foundation