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# New England Economic Conditions 03/05/2024

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#### **Federal Reserve Bank of Boston**

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### 1. Payroll Employment

- Total (nonagricultural) payroll employment in New England has more than recovered its pandemic-era losses, although payrolls in both Rhode Island and Vermont continued to miss their pre-pandemic benchmarks by nontrivial margins (Exhibit 1).
- The region's finance, insurance, and real estate sector experienced outright job losses year-over-year for December 2023, whereas jobs in that sector nationwide increased by 1 percent for the same period (Exhibit 2).
- New England's leisure and hospitality sector experienced solid (2 percent) employment growth year-over-year for December 2023 (Exhibit 2), but jobs in that sector nonetheless fell short of their February 2020 tally by 4.8 percent (Exhibit 3).

Although most sectors in the New England economy experienced at least slight year-over-year increases in employment for December 2023, the manufacturing sector saw slight job losses, and the finance, insurance, and real estate sector experienced a change of –0.52 percent (Exhibit 2). The latter change owed mostly to job losses in the real estate, rental, and leasing subsector, as job losses in the financial activities subsector were close to zero. The region as a whole, and each New England state individually, lags the United States in terms of net payroll employment growth since February 2020 (Exhibit 1). The comparatively weak recovery applies to all supersectors in the region except professional and business services (Exhibit 3). According to First District Beige Book contacts, the incomplete recovery of leisure and hospitality jobs in the region since the onset of the pandemic (Exhibit 3) owes to shortfalls in labor supply rather than to weak labor demand, although supply shortages in that sector reportedly eased in 2023 relative to 2021 and 2022.<sup>1</sup>

#### 2. Household Employment

 New England's unemployment rate ticked up 0.2 percentage point, rising from 2.9 percent in November 2023 to 3.1 percent in December 2023, but it remained below its December 2022 reading of 3.5 percent. Across the region's states, the month-over-month unemployment rate increase was nearly uniform at 0.2 percentage point (Exhibit 4).

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<sup>&</sup>lt;sup>1</sup> According to the First District Beige Book report from November 2023, "Restaurant industry contacts said that labor supply increased modestly further, with the exception that managers remained scarce." Accessed March 4, 2024, at <a href="https://www.bostonfed.org/news-and-events/news/2023/11/beige-book-boston-fed-first-district-november-29-2023-business-activity-flat-labor-demand-eases.aspx">https://www.bostonfed.org/news-and-events/news/2023/11/beige-book-boston-fed-first-district-november-29-2023-business-activity-flat-labor-demand-eases.aspx</a>.

 The labor force participation rate in New England overall was roughly flat over the year to December 2023, obscuring the fact that some states in the region (Vermont, Maine, and Rhode Island) experienced significant increases in their participation rates, and others (New Hampshire and Connecticut) saw noticeable declines (Exhibit 4).

For three New England states—Massachusetts, Rhode Island, and Vermont—the small increase in the unemployment rate in December (from November) coincided with a small increase in the labor force participation rate (Exhibit 4), suggesting an entrance of jobseekers to the labor market rather than an uptick in layoffs or quits. However, each of the remaining states (Connecticut, Maine, and New Hampshire) had an uptick in its unemployment rate combined with a flat labor force participation rate, suggesting an increase in the separation rate. Consistent with that suggestion, those three latter states all posted sizeable increases in average weekly initial claims for unemployment insurance in January 2024 compared with the previous January, whereas the other New England states saw either very modest increases in initial claims (Rhode Island) or net declines in claims (Massachusetts and Vermont) relative to January 2023 (Exhibit 5). Also, in both Connecticut and New Hampshire, the employment-to-population ratio declined by a nontrivial margin year-over-year for December 2023. For the region as a whole, however, the employment-to-population ratio increased by 0.2 percentage point over that period (Exhibit 4).

# 3. Employment Cost Indexes

- The 12-month growth rate in nominal wages/salaries trended downward in New England and in the United States overall from 2022:Q4 and 2023:Q4, although the decline was steeper in the region than in the country as a whole.
- Growth rates in (nominal) total compensation were not much different quantitatively from the corresponding growth rates in wages and salaries (Exhibit 6).
- By contrast, growth in real wages and salaries increased from moderate negative rates (observed in 2022:Q4) to modest positive rates in 2023:Q3 and 2023:Q4 for both New England and the United States (Exhibit 6). Growth in real total compensation behaved similarly.<sup>2</sup>

The contrast between declining growth in nominal employment costs and accelerating growth in real compensation reflects the significant moderation in price inflation from late 2022 to late 2023. Anecdotally, analysts point to a recent surge in productivity as a factor

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<sup>&</sup>lt;sup>2</sup> The US Bureau of Labor Statistics (BLS) deflates the nominal Employment Cost Index (ECI) for the United States using the national Consumer Price Index for All Urban Consumers (CPI-U) and deflates the nominal ECI for New England using the Northeast CPI-U. Real ECI growth rates are then calculated using the deflated index values. Note that the CPI-U for New England is not used, as it originated only in December 2017. For more information, see <a href="https://www.bls.gov/eci/factsheets/eci-constant-dollar-factsheet.htm">https://www.bls.gov/eci/factsheets/eci-constant-dollar-factsheet.htm</a>, accessed March 4, 2024.

that has allowed wages to grow and prices to moderate simultaneously—trends that might also raise the chances of a soft landing for the economy in 2024.<sup>3</sup>

#### 4. Inflation

- All-items Consumer Price Index (CPI) inflation in New England (at a year-over-year pace) stayed roughly in the vicinity of 2 percent from May 2023 to January 2024 (the latest reading), marking a considerable moderation from its recent peak of nearly 8 percent observed in May 2022 (Exhibit 7).
- Inflation in the New England region has been consistently lower than in the United States as a whole since mid-2020—by about one full percentage point on average.
- Inflation in the Boston area generally has behaved very similarly to inflation for the region as a whole since mid-2020 but was closer to the US rate from September 2022 to July 2023.

One factor contributing to lower inflation in the region relative to the United States recently was the 10 percent drop in the fuel and utilities CPI component for New England from December 2022 to December 2023 (not shown). That recent moderation partly reversed an extended run-up in New England's fuel and utilities component that lasted from mid-2021 to late 2022.<sup>4</sup>

## 5. Housing Permits, Construction Contracts, and House Prices

- Single-family housing permits (seasonally adjusted, indexed to 2011) in New England increased steeply in January 2024 from the previous month and were up nearly 15 percent from January 2023 (Exhibit 8, left), but they were nonetheless considerably lower compared with their 2021 and 2022 averages. In the United States, single-family permits increased at a robust 43 percent pace year-over-year for January but were also down from their 2021 and 2022 averages (Exhibit 8, left).
- Multifamily permits receded year-over-the-year for January 2024 for both New England—by 12 percent—and the United States—by 22 percent (Exhibit 8, right).
   On average in 2023 and January 2024, multifamily permits were down considerably in both the region and the country from their respective post-2020 highs.
- In both the region and the United States, recent growth in construction activity (measured by the value of contracts awarded) has been dominated by the

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<sup>&</sup>lt;sup>3</sup> See Associated Press, "Productivity Surge Helps Explain US Economy's Surprising Resilience," *Voice of America*, February 25, 2024, <a href="https://www.voanews.com/a/productivity-surge-helps-explain-us-economy-s-surprising-resilience-/7496538.html">https://www.voanews.com/a/productivity-surge-helps-explain-us-economy-s-surprising-resilience-/7496538.html</a>.

<sup>&</sup>lt;sup>4</sup> Based on the available (not seasonally adjusted) data, the run-up in New England's fuel and utilities component from mid-2021 through late 2022 was much more pronounced than the upswing in the same component for the United States during the same period.

- nonresidential and non-building components, rather than by the residential component (Exhibit 9).
- House-price growth in New England accelerated in the second half of 2023 in terms of year-over-year rates. House-price growth in the United States as a whole also rebounded after May but nonetheless ended 2023 well behind New England's pace, based on either of two indexes (Exhibit 10).
- Rent growth in the Boston area picked up again in recent months after an extended downward trend that started in late 2021, but it still remained well below its post-2020 peak (Exhibit 11). US rent growth declined from 6.9 percent in January 2023 to 3.4 percent in January 2024.

Recent residential permits data—for single-family and multifamily dwellings in both New England and the United States—show a return to roughly pre-pandemic norms after the numbers spiked to historically high levels in 2021 and 2022. Examining the value of construction contracts in New England (rather than the number of permits) reveals that both the residential and nonresidential components were roughly flat year-over-the-year for January 2024, but the non-building component increased 34 percent (Exhibit 9). In the United States, the residential and nonresidential components were down considerably from one year earlier, and the non-building component—although about flat since September 2023—was up almost 17 percent from a year earlier. In the region and throughout the country, the non-building component of construction is being supported by spending from the Infrastructure Investment and Jobs Act of 2021.<sup>5</sup>

According to First District Beige Book contacts, the recent acceleration in house prices stems from a dearth of inventories combined with fairly healthy buyer demand. The relatively tepid residential permitting activity in the region may bode poorly for relief in house-price growth and rent growth despite recent efforts from policymakers in Massachusetts to increase the supply of multifamily housing in that state via the MBTA Communities Act.

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<sup>&</sup>lt;sup>5</sup> See Julie Strupp, "2 Years in, Infrastructure Law Has Funded 40,000 Projects," *Construction Dive*, November 16, 2023, <a href="https://www.constructiondive.com/news/infrastructure-law-progress-year-two/699961/">https://www.constructiondive.com/news/infrastructure-law-progress-year-two/699961/</a>.

<sup>&</sup>lt;sup>6</sup> According to the First District Beige Book report from January 2024, "Median sales prices increased moderately on a year-over-year basis in all reporting states, a development attributed to persistent scarcity of supply and significant pent-up demand...[I]nventories remained historically low." Accessed March 4, 2024, at <a href="https://www.bostonfed.org/news-and-events/news/2024/01/beige-book-boston-fed-first-district-january-17-2024-business-activity-down-outlook-optimistic.aspx">https://www.bostonfed.org/news-and-events/news/2024/01/beige-book-boston-fed-first-district-january-17-2024-business-activity-down-outlook-optimistic.aspx</a>.

<sup>&</sup>lt;sup>7</sup> See "Multi-family Zoning Requirements for MBTA Communities," Mass.gov website, <a href="https://www.mass.gov/info-details/multi-family-zoning-requirement-for-mbta-communities">https://www.mass.gov/info-details/multi-family-zoning-requirement-for-mbta-communities</a>, accessed March 4, 2024.

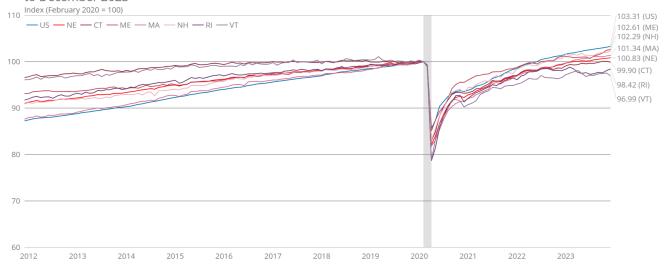
#### 6. Consumer Confidence

- Consumer confidence in New England in February 2024 was down slightly from one year earlier, while confidence increased by a small margin for the United States for the same period. Both series fell by slight margins from January 2024.
- The latest movements left the regional value, at 103.6, slightly below the US reading of 106.7, even though the two series have tracked each other quite closely since 2021.
- For both the region and the United States, the Present Situation Index was down
  moderately from one year earlier, while the Expectations Index improved by
  small (New England) to moderate (US) margins. Nonetheless, the Expectations
  Index for New England was down significantly from November 2023 and
  qualified as pessimistic.

The latest overall confidence reading for New England falls well short of the post-2020 peak reading of 129 (from November 2021). Net of fluctuations, the region's overall confidence measure has trended about flat since April 2022, and the same can be said for the US measure. The latest Expectations Index measure of 73.4 for New England suggests that the region's consumers are pessimistic about the direction of the economy, as the Conference Board remarked in its latest press conference that "an Expectations Index reading below 80 often signals recession ahead." The latest US Expectations Index was just barely below 80, at 79.8.

<sup>&</sup>lt;sup>8</sup> See "US Consumer Confidence Retreated in February," Conference Board press release, February 27, 2024, <a href="https://www.conference-board.org/topics/consumer-confidence/press/CCI-Feb-2024#:~:text=An%20Expectations%20Index%20reading%20below,Economist%20at%20The%20Conference%20Board.">https://www.conference-board.org/topics/consumer-confidence/press/CCI-Feb-2024#:~:text=An%20Expectations%20Index%20reading%20below,Economist%20at%20The%20Conference%20Board.</a>

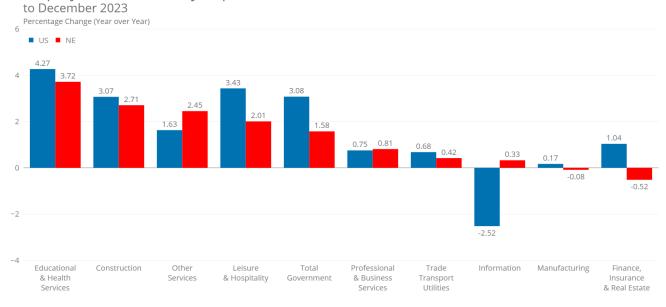
Nonagricultural Employment to December 2023



Source(s): US Bureau of Labor Statistics/Haver Analytics.

Note(s): Data are seasonally adjusted. First data point after a year label represents January of that year. Gray bar(s) indicates recession(s).

Exhibit 2: Employment Growth by Supersector



Source(s): US Bureau of Labor Statistics/Haver Analytics.
Note(s): Data are seasonally adjusted. New England figure for "Information" excludes RI, for which data are unavailable.

EXHIBIT 3: Percentage Change in Payroll Employment by Supersector February 2020 to December 2023

	United States		New England		
	Net Change	% Change	Net Change	% Change	
Professional & Business Services	1,467,000	6.8%	76,100	7.1%	
Construction	511,000	6.7%	21,200	6.6%	
Educational & Health Services	1,254,000	5.1%	25,500	1.6%	
Information	110,000	3.8%	2,300	1.5%	
Trade/Transport/Utilities	1,172,000	4.2%	1,900	0.2%	
Finance, Insurance & Real Estate	367,000	4.1%	-1,700	-0.4%	
Government	188,000	0.8%	-10,800	-1.1%	
Manufacturing	176,000	1.4%	-7,400	-1.2%	
Other Services	-78,000	-1.3%	-5,600	-1.9%	
Leisure & Hospitality	-86.000	-0.5%	-37,600	-4.8%	

Source(s): US Bureau of Labor Statistics/Haver Analytics.
Note(s): New England figure for "Information" excludes RI, for which data are unavailable.

Alternative Measures of Labor Market Slack (Household Employment Measures) to December 2023

	Labor Force Participation		Unemployment			Employment/Population			
	Current	Last Report	1 Year Ago	Current	Last Report	1 Year Ago	Current	Last Report	1 Year Ago
	December 2023	November 2023	December 2022	December 2023	November 2023	December 2022	December 2023	November 2023	December 2022
United States	62.5%	62.8%	62.3%	3.7%	3.7%	3.5%	60.1%	60.4%	60.1%
New England	64.1%	64.1%	63.9%	3.3%	3.4%	3.3%	61.9%	61.9%	61.8%
Connecticut	64.1%	64.1%	63.9%	4.2%	4.2%	3.7%	61.4%	61.4%	61.5%
Maine	59.1%	59.1%	58.8%	3.4%	3.4%	2.7%	57.1%	57.1%	57.2%
Massachusetts	65.0%	65.0%	64.8%	3.2%	3.3%	3.5%	62.9%	62.9%	62.5%
New Hampshire	64.8%	64.9%	65.1%	2.6%	2.6%	2.2%	63.1%	63.2%	63.7%
Rhode Island	63.9%	63.9%	63.3%	3.4%	3.4%	3.0%	61.7%	61.7%	61.4%
Vermont	64.8%	64.8%	63.9%	2.3%	2.3%	2.3%	63.4%	63.3%	62.4%

Source(s): US Bureau of Labor Statistics/Haver Analytics.

Note(s): New England labor force participation rates are calculated using state level data.

EXHIBIT 5: Average Number of Unemployment Insurance Initial Claims per Week to January 2024

	January 2024	January 2023	Percentage Change
United States	210,000	201,000	4%
New England	10,790	10,574	2%
Connecticut	2,948	2,545	16%
Maine	549	504	9%
Massachusetts	5,456	5,763	-5%
New Hampshire	400	340	18%
Rhode Island	1,101	1,082	2%
Vermont	335	340	-1%

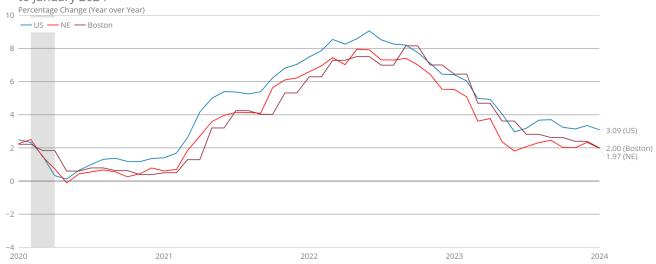
Source(s): US Department of Labor/Haver Analytics. Note(s): Data are seasonally adjusted.

Nominal and Real Employment Cost Indexes (Private Industry Workers) to 2023:Q4

	12-month Percentage Change in Current Dollars			12-month Percentage Change in Constant Dollars			
	2023:Q4	2023:Q3	2022:Q4	2023:Q4	2023:Q3	2022:Q4	
United States							
Total Compensation	4.1%	4.3%	5.1%	0.7%	0.6%	-1.2%	
Wages and Salaries	4.3%	4.5%	5.1%	0.9%	0.8%	-1.2%	
New England							
Total Compensation	3.1%	4.0%	5.7%	0.5%	0.9%	-0.5%	
Wages and Salaries	3.1%	4.0%	5.9%	0.5%	1.0%	-0.3%	

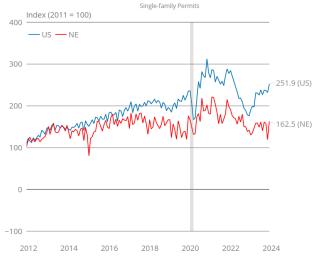
Source(s): US Bureau of Labor Statistics/Haver Analytics. Note(s): Data are not seasonally adjusted.

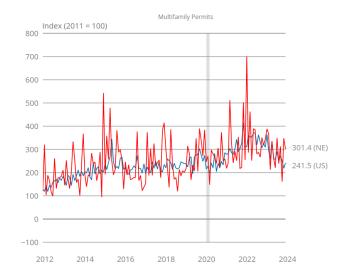
EXHIBIT 7: Consumer Price Index to January 2024



Source(s): US Bureau of Labor Statistics/Haver Analytics.
Note(s): First data point after a year label represents January of that year. Gray bar(s) indicates recession(s).

EXHIBIT 8: Housing Permit Activity to January 2024

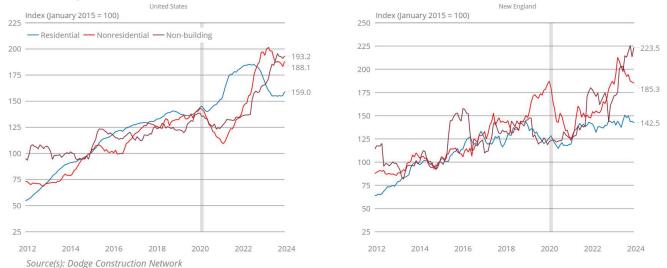




Source(s): US Census Bureau/Haver Analytics.

Note(s): Data are seasonally adjusted. Single-family permits are indexed to the average number of single-unit permits in 2011. Multifamily permits are indexed to the average number of multiunit permits in 2011. Gray bar(s) indicates recession(s).

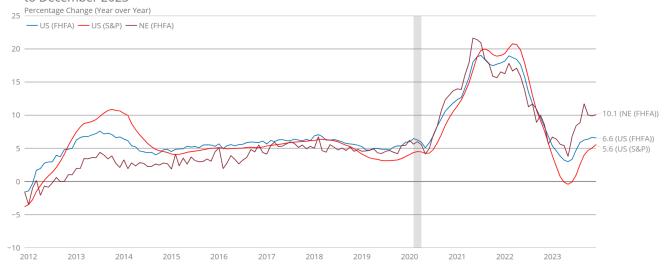
EXHIBIT 9: Construction Contracts Awarded (12-month Moving Average) to January 2024



Note(s): Each series is indexed to the 12-month moving average of the value of construction contracts of the given type as of January 2015, which is normalized to 100 for each series. Therefore, the chart can be used to compare growth rates in the values of the different types of construction contracts over time but not to compare actual dollar values of contracts of one type relative to another at any point in time. Data are not seasonally adjusted. Gray bar(s) indicates

# EXHIBIT 10: Purchase-only House Price Indexes to December 2023

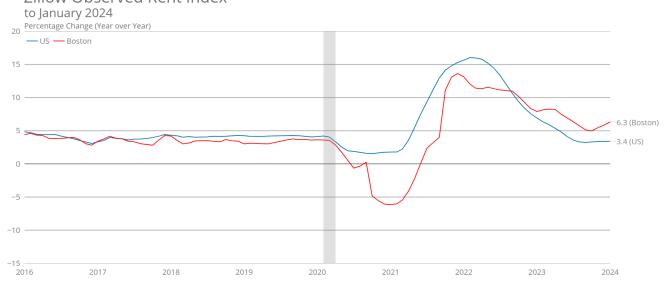
recession(s).



Source(s): Federal Housing Finance Agency and S&P CoreLogic Case-Shiller, Fiserv, and MacroMarkets LLC/Haver Analytics.

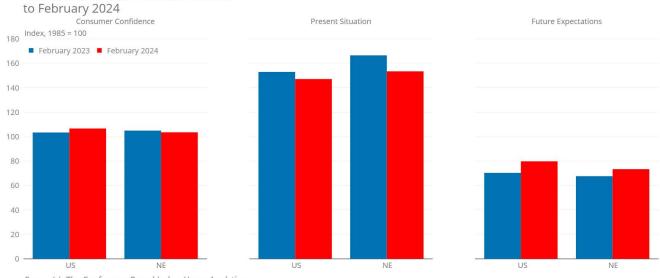
Note(s): Data are seasonally adjusted. First data point after a year label represents January of that year. Gray bar(s) indicates recession(s).

EXHIBIT 11:
Zillow Observed Rent Index
to January 2024



Source(s): FHFA, Zillow Real Estate Market Reports/Haver Analytics
Note(s): Data are seasonally adjusted. First data point after a year label represents January of that year. Gray bar(s) indicates recession(s).





Source(s): The Conference Board Index, Haver Analytics. Note(s): Data are seasonally adjusted.