

# When the Tide Goes Out: Unemployment Insurance Trust Funds and the Great Recession

## Lessons for and from New England



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Views expressed are the author's and are not necessarily those of the  
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# Overview

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- Background on UI program
- Borrowing in the Great Recession
- Data comparisons
- Lessons from New England
- Policy options

# Unemployment insurance (UI): The basics

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- Federal-state program established by the Social Security Act of 1935
- Primary objectives:
  - Provide temporary, partial compensation for lost earnings of individuals who become unemployed through no fault of their own
  - Stabilize the economy during economic downturns
- 53 separate programs (50 states + DC, PR, and VI)

# Unemployment insurance (UI): The basics

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- States operate programs within federal guidelines, but have flexibility
- Some common themes:
  - Eligibility tied to prior labor force attachment and circumstances of job separation
  - Benefit amounts tied to previous earnings (subject to a maximum) and typically available for up to 26 weeks
  - Financed by employer taxes

# Unemployment insurance (UI): The basics

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- Employers pay a per-employee state tax based on:
  - The state's taxable wage base
  - The employer's tax rate which depends on:
    - Experience rating
    - Overall financial health of the program
- Employers also pay a separate UI tax to the federal government (the FUTA)

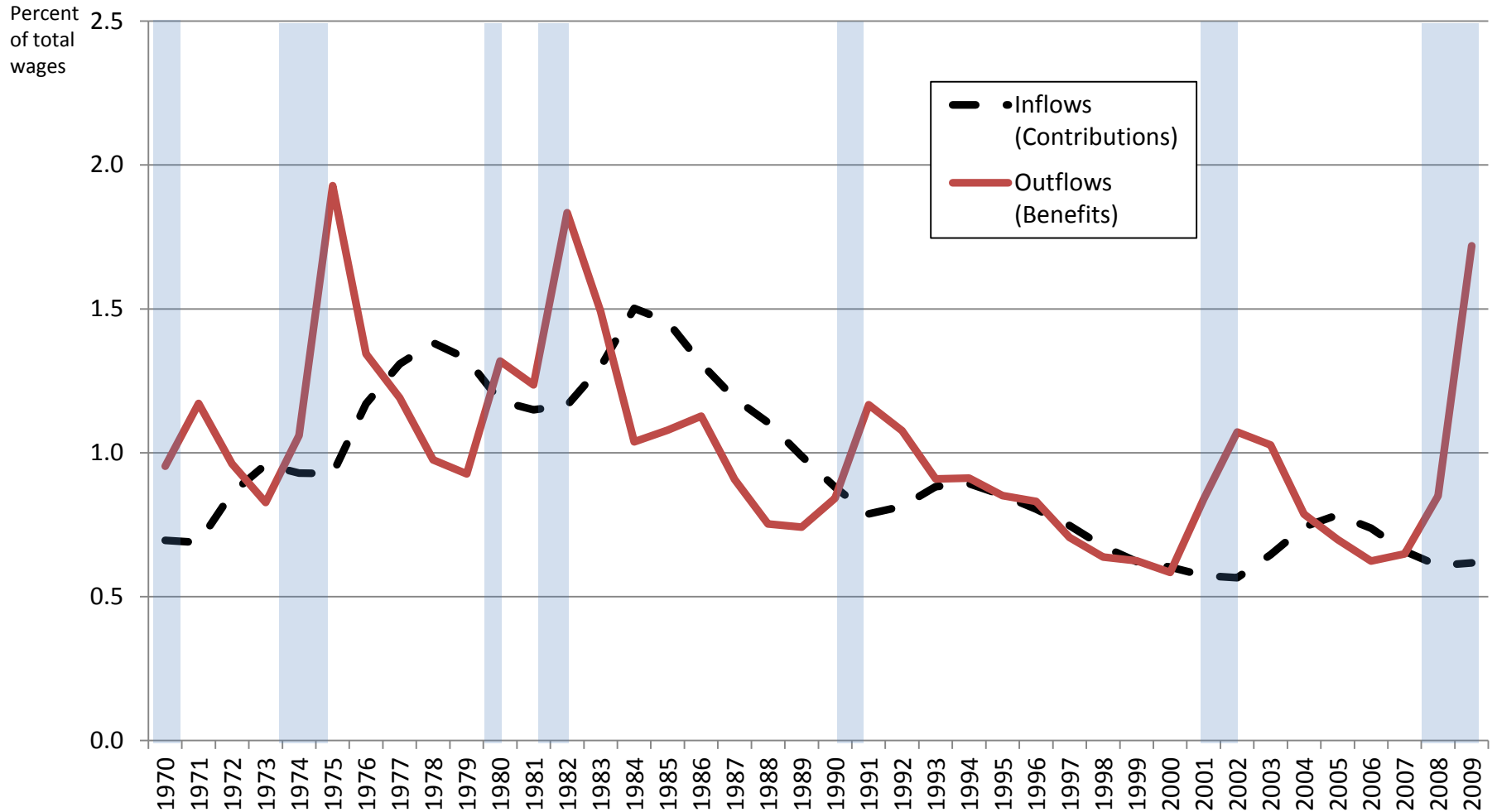
# UI accounting: The basics

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- State UI trust fund accounts:
  - Employer tax payments flow in
  - Benefit payments flow out
  - Inflows (+ interest) - outflows = reserves

# UI accounting: Forward funding

UI trust fund flows relative to total wages, average of all state UI programs, 1970-2009



Source and note: U.S. Department of Labor, Employment & Training Administration. Shading approximates recessions.

# Borrowing from the federal government

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- States can borrow from the federal government if trust fund reserves not sufficient
- “Typical” borrowing rules:
  - Interest-free short term borrowing (“cash-flow” loans)
  - More prolonged borrowing can mean:
    - Interest charges
    - Higher effective FUTA rates



# UI borrowing in the Great Recession

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- At least 35 states borrowed at some point, 29 still have outstanding loans totaling \$39B. What this means:
  - Interest payments
    - Waived in 2009 and 2010
    - First payments due in September 2011 and totaled over \$1B, mostly covered by employer taxes
  - Increased FUTA taxes
    - 21 states subject to higher rates 2011, more expected in 2012

## Focus on borrowing in New England states

	CT	ME	MA	NH	RI	VT
First loan quarter	Q4:09	NA	Q1:10	Q1:10	Q1:09	Q1:10
Total loan quarters (Q4:07-Q2:11)	7	0	4	2	10	6
Peak loan balance (Q4:07-Q2:11)	\$810M	\$0	\$387M	\$23M	\$257M	\$78M
Peak as % of quarterly wages	3.17	0.00	0.90	0.36	5.54	2.56
Loan balance as of Q2:11	\$810M	\$0	\$0	\$0	\$222M	\$78M
Plan for interest repayment	Employer tax	NA	NA	NA	Employer tax	General fund
First year for FUTA increase	2011	NA	NA	NA	2011	2012

# Questions explored in this research

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- Why did many state UI program deplete their trust funds during or after the Great Recession, while others did not?
- What trends or reforms contributed to the insolvency (or solvency) of the New England UI programs?

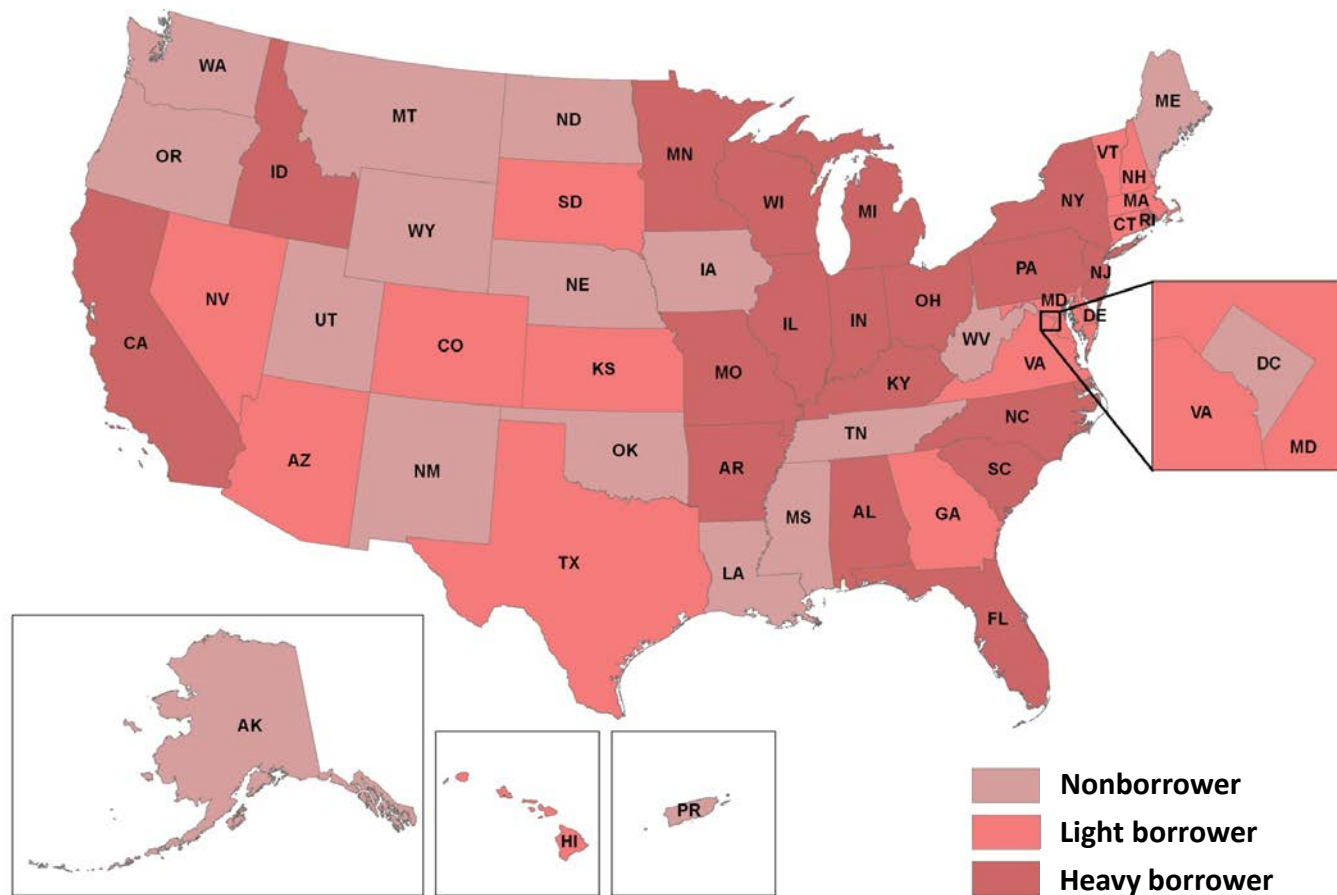
# Identifying factors related to solvency: Approach

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- Classify states into three groups:
  - Nonborrowers (18 states)
  - “Light” borrowers (15 states)
  - “Heavy” borrowers (20 states)
- Compare groups on several dimensions:
  - Solvency at start of downturn
  - Severity of the downturn
  - Employer taxes
  - Program generosity

# Identifying factors related to solvency: Approach

States classified by borrowing duration, 2007:Q4–2011:Q2



## Key findings: Solvency at start of the downturn

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- Strong relationship between borrowing and solvency heading into downturn
- Solvency experts recommend states have an average high-cost multiple of 1 heading into a downturn

	Non-borrowers	Light borrowers	Heavy borrowers
Average high-cost multiple (Q4:07)	1.21	0.88	0.33

## Key findings: Severity of the downturn

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- Heavy borrowers, on average, faced higher unemployment during the downturn than other states

	Non-borrowers	Light borrowers	Heavy borrowers
Peak unemployment rate (Q4:07-Q2:11)	9.3	8.9	11.1

## Key findings: Employer taxes

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- Borrowers (light or heavy) had lower average ratios of taxable to total wages than non-borrowers

	Non-borrowers	Light borrowers	Heavy borrowers
Ratio of taxable to total wages (Q4:06-Q3:07)	34.1	25.0	25.6



## Key findings: Program generosity

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- No evidence of strong relationship between benefit generosity and borrowing

	Non-borrowers	Light borrowers	Heavy borrowers
Average replacement rate (Q4:06-Q3:07)	36.0	36.2	37.4

# Why were many states so poorly positioned heading into the Great Recession?

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- 2010 GAO report:
  - “Long-standing UI tax policies and practices in many states over 3 decades have eroded trust fund reserves, leaving states in a weak position prior to the recent recession. While benefits over this period have remained largely flat relative to wages, employer tax rates have declined. Specifically, **most state taxable wage bases have not kept up with increases in wages**, and many employers pay very low tax rates on these wage bases.”
- Between 1980 and 2009, the average ratio of taxable to total wages across the U.S. fell by nearly one-third

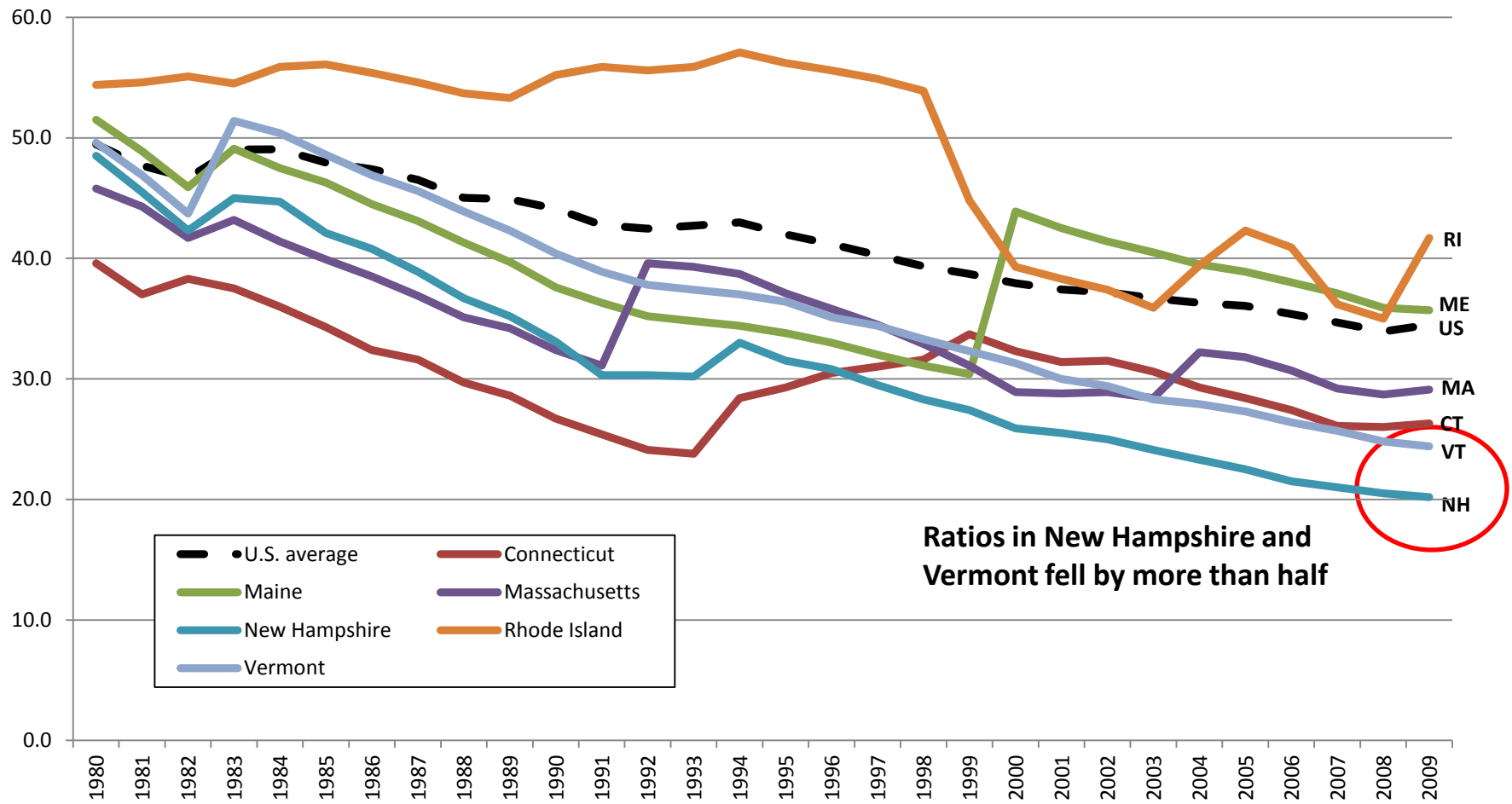
# What lessons can we learn from the New England state UI programs?

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- What hurt various New England states:
  - Erosion of taxable wage bases
  - Unbalanced reforms
  - Chronically low reserve levels
- What helped one New England state:
  - Balanced reforms and good timing

# New England lessons: Erosion of the taxable wage base

## Ratio of taxable to total wages: 1980-2009



# New England lessons: Unbalanced reforms

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- Vermont
  - In late 1990s and early 2000s the state increased benefits
  - No concurrent changes to taxes
- Rhode Island
  - 1998 reform lowered and “de-indexed” the state’s taxable wage base
  - No concurrent changes to benefits

# New England lessons: Chronically low reserve levels

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- Massachusetts
  - Peak HCM (1971-2006): 0.63
  - Years with outstanding loans (1970-2006): 10
  - Likely contributing factor: State's frequent overrides of statutory increases in tax rates
- Connecticut
  - Peak HCM (1971-2006): 0.45
  - Years with outstanding loans (1970-2006): 16
  - Likely contributing factor(s): Tax rate structure and target reserve level

# New England lessons: Maine's 1999 reform

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- Balanced substance
  - Made minor benefit reductions
  - Raised taxable wage base
  - Moved to array method of assigning tax rates
    - Spread contributions more evenly across employers
    - Gave state more control over trust fund inflows
- Good timing
  - Reforms enacted when economy was doing well

# Policy options for strengthening UI trust funds

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- Raising taxable wage bases and indexing them to growth in total wages
- Avoiding unbalanced reforms that ONLY increase benefits or ONLY lower taxes
- Re-examining employer tax rates and trust fund targets



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